Background

- GSA’s Multiple Award Schedules (MAS) program, managed by the Federal Acquisition Service (FAS), originally focused primarily on providing supplies to Federal agencies.

- Over the last 15 years, professional services have dominated the Federal acquisition landscape.

- FAS’ Assisted Acquisition Service (AAS) began buying professional services from MAS contracts for federal clients in 2003.
Challenges:

- AAS and numerous federal agency customers informed FAS that there were many complex, integrated professional service requirements which could not be acquired easily through MAS.
- Currently, there are no government-wide solutions available in this area.
- As a result: FAS is seeking the next generation of acquisition vehicles to support customers in the 21st Century.
FAS’ Response: OASIS

- OASIS—One Acquisition Solution for Integrated Services – is an innovative vehicle that meets the needs of our agency clients by delivering a **total contractual solution** to complex professional services requirements.
Benefits:

- Supports Commercial and Non-Commercial
- Offers Best-in-class service providers
- Leverages the government’s buying power
- Uses all contract types, i.e. Cost-Reimbursement
- Drives business process improvement and associated cost reductions
- Facilitates the capture of transactional level data
Federal Acquisition Service

Benefits (continued):

- Maximizes opportunities for Small Businesses
- Supports better acquisition outcomes while reducing risk
- Offers on-ramp/off-ramp procedures to ensure a flexible, vibrant vendor pool
- Supports customers with a robust Web Library that has sample documents, templates, platform for sharing best practices, etc.
Moving forward

In 2012, the OASIS Team will:

- Develop and finalize the external Business Case
- Develop a draft Request for Proposal (RFP)
- Continue to engage Customers and Industry so that the process continues to be as transparent as possible. We want to hear from you!
# OASIS Acquisition Schedule

<table>
<thead>
<tr>
<th>Milestone / Deliverable</th>
<th>Anticipated Date</th>
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<tbody>
<tr>
<td>Release Draft RFP</td>
<td>Summer 2012</td>
</tr>
<tr>
<td>Release Final RFP</td>
<td>Winter 2012-13</td>
</tr>
<tr>
<td>Announce Awards</td>
<td>Summer 2013</td>
</tr>
<tr>
<td>Issue Notice to Proceed</td>
<td>Fall 2013</td>
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Brainstorming: Scope

Currently, the scope of OASIS is contemplated to include:

– Program Management and Consulting
– Professional Engineering Services
– Logistics Management Services
– Financial Services

Other recommendations? FEA or DoD Taxonomy of Services?
Brainstorming: Best in Class

What determines "Best-in-Class" Contractors?

• What might be some effective discriminators and/or indicators to determine “Best-in-Class” when comparing contractors who perform this type of work in a competitive procurement?
  – Are there certifications and/or accreditations that are meaningful?
  – What factors represent benefit to the Government?
Brainstorming: Contract Length

- Is length of the base contract important to industry?
  - For example, is it preferable to have a shorter base period with numerous short term options (like a 3 year base and two 3 year options)? OR
  - A 5 year base period with a 5 year option OR
  - A 10 year base period
- Does it matter?
Brainstorming: Performance

What performance measures (for a QASP) would be applicable for this type of contract?

- Reporting?
- Meeting Sub-contracting Goals?
- Company Engagement?
- Process Improvements?
- Savings?
- Other?
Brainstorming: Streamlining

- How can this contract streamline the ordering process and still comply with regulatory requirements?
- Would the ability to establish Blanket Purchase Agreements (BPAs) be beneficial?
- More extensive use of multi-phase contracting?
- Ideas for reducing the complexity of task order solicitations without limiting contracting offices?
Brainstorming: Contractor Engagement

- What features could be implemented into this contract that would encourage you to drive business through this contract?
- What features, if implemented into this contract, would discourage you from driving business through this contract?
For More Information

- Visit the OASIS Industry Community on GSA Interact and join the discussion: interact.gsa.gov
- Visit the new OASIS site on the GSA homepage: www.gsa.gov/OASIS
- Email us at oasis@gsa.gov or integrated.services@gsa.gov.