U.S. General Services Administration

eOffer – The Vendor Perspective

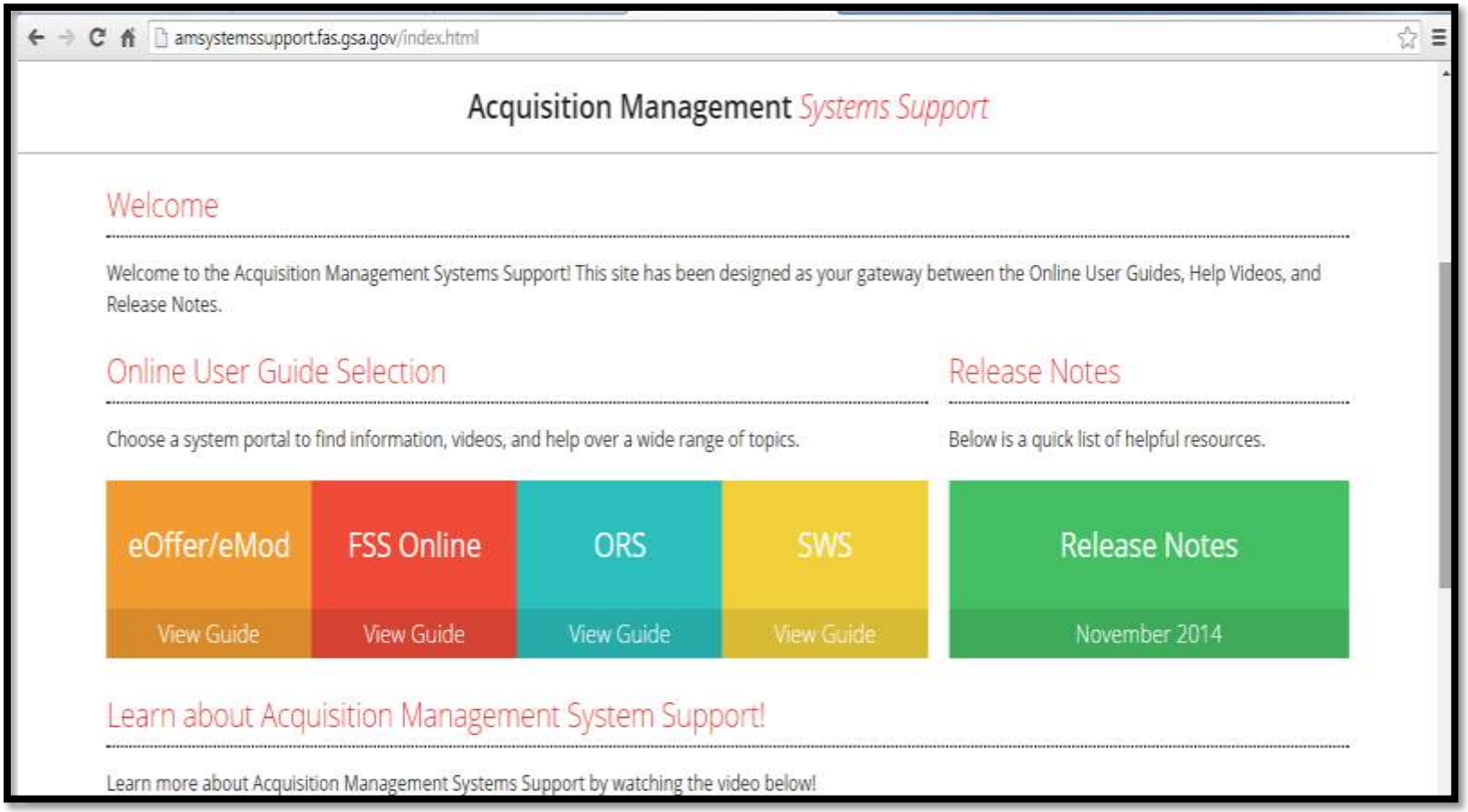
Keonia Cobbins
Program Analyst
FAS – Acquisition Management
July 19, 2017

Agenda

- Offer/Mod Process Overview
- Accessing eOffer/eMod
- Preparing an eOffer/eMod
  - Corporate Information
  - Negotiators
  - Goods/Services
  - Standard Responses
  - Solicitation Clauses
  - Upload Documents
  - Subcontracting
- Submitting an eOffer/eMod
- Signing the Award Package
- Questions

AM Systems Support

- http://amsystemssupport.fas.gsa.gov/index.html



ACCESSING EOFFER

www.eOffer.gsa.gov

FedBizOpps | SAM (formerly CCR) | GSA.gov | GSA Advantage! 1-866 472-9114 | eoffer@gsa.gov

GSA **eOffer/eMod**

Submit Contract Offers and Contract Modifications online.

HELP On This Page

Welcome to eOffer/eMod

eOffer/eMod is a tool to submit contract offers and contract modification requests to GSA Federal Acquisition Service online.

You are required to have a digital certificate for access into the eOffer/eMod applications, to authenticate you against the authorized negotiators list for your offer/modification, and to sign the final contract/modification documents electronically. To obtain a digital certificate, please click on the link under the "About eOffer" section below titled (Digital Certificates). You will see links for the two providers authorized to sell the ACES Business Representative Identity Certificates.

Please be aware, that it will take between 7 and 14 days for a digital certificate to be issued after you have notarized you paperwork and submitted it to the company and that digital certificates must be updated every two (2) years. It is imperative that you as contractors keep your digital certificates current. An expired digital certificate will delay the ability to submit an electronic offer or modification.

Furthermore, please ensure that you back up your certificate. Check the eOffer user guide under the "Customer Assistance and Training" section to find the procedures for backing up your certificate. By backing up your certificate, if something happens to your computer, you will have a copy to import on your new computer.

Also remember you must add your name to the "Authorized Negotiators" list EXACTLY as it appears on your digital certificate. If the names DO NOT match EXACTLY you WILL NOT be able to access the eOffer/eMod applications.

"Please note: Our help videos are best viewed with Internet Explorer 8. Some compatibility issues may arise when using other browsers. Please make sure that your Flash player is up to date."

Effective on January 1, 2013, you may now use your DOD ECA certificates to access the eOffer homepage. Select the Digital Certificate section below for additional details.

WARNING: If you are using a Firefox Browser to submit an eOffer you may encounter an error message when responding to the SubKPlan Questionnaire '101185 sub-k plan is incomplete'. Please import your digital certificate to an Internet Explorer Browser and follow the instructions provided by clicking here.

NEW The eOffer/eMod user guide (see link below) contains information on administrative modifications that GSA considers "Rapid Action Modifications". These types of modifications include address, web, telephone, fax, and email changes. In addition, changes to authorized negotiators and POC and deletions of Labor

System Access

Contract Offers (eOffers)

> Prepare and submit eOffer
> Continue working on saved eOffer
> Edit submitted eOffer

Sign In

Contract Modifications (eMods)

> Prepare and submit modification request
> Continue working on saved modification request
> Edit submitted modification request

Sign In

Digital Certificate

FedBizOpps | SAM (formerly CCR) | GSA.gov | GSA Advantage! 1-866 472-9114 | eoffer@gsa.gov

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eOffer/eMod is a tool to submit contract offers and contract modificati

You are required to have a digital certificate for access into the eO ... list for your offer/modification, and to sign the final contract/modification docum ... the "About eOffer" section below titled (Digital Certificates). You will see li ... tive Identity Certificates.

Please be aware, that it will take between 7 and 14 days for a dig ... ed it to the company and that digital certificates must be updated every two (2) y ... An expired digital certificate will delay the ability to submit an electronic offer or n

Furthermore, please ensure that you back up your certificate. Chec ... to find the procedures for backing up your certificate. By backing up your certi ... n your new computer.

Also remember you must add your name to the "Authorized Negot ... NOT match EXACTLY you WILL NOT be able to access the eOffer/eMod applicati

"Please note: Our help videos are best viewed with Internet Explorer 8. Some compatibility issues may arise when using other browsers. Please make sure that your Flash player is up to date."

Windows Security

Select a Certificate

KEONIA COBBINS's U.S. Go...
Issuer: Entrust Managed Services SS...
Valid From: 12/11/2012 to 12/10/2015
Click here to view certificate prope...

KEONIA COBBINS's U.S. Go...
Issuer: Entrust Managed Services SS...
Valid From: 12/11/2012 to 12/10/2015

Cobbins.Keonia.R.ORC100...
Issuer: ORC ECA SW 4
Valid From: 7/26/2012 to 7/26/2015

OK Cancel

System Access

Contract Offers (eOffers)

> Prepare and submit eOffer
> Continue working on saved eOffer
> Edit submitted eOffer

Sign In

Contract Modifications (eMods)

> Prepare and submit modification request
> Continue working on saved modification request
> Edit submitted modification request

Sign In

eOffer

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

SIGN IN

Select a previously entered DUNS:	
Or, enter a DUNS:	004041997
DUNS PLUS 4 :	

Submit

eOffer Home | ACES Certificate Details | Sign Out Keonia R Cobbins

eOffer/eMod

HELP On This Page

Legend

Offer is Locked. You can only update Negotiators and POC.

Offer is Unlocked. You can edit entire offer.

ex Express Offer.

New eOffers

Select Solicitation	Action
2BMS-BM-200808-B Refresh#41(Schedule 007BMS)	Submit Online

Saved eOffers

Click on the ID to view the event log for an Offer

ID	Solicitation	Last Update	Status	Actions
Nothing found to display.				

Submitted eOffers

Click on the ID to view the event log for an Offer

ID	Solicitation	Last Update	Status	Actions
Nothing found to display.				

PREPARING AN OFFER

Select Solicitation

eOffer Home | ACES Certificate Details | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Legend

Offer is Locked. You can only update Negotiators and POC.

Offer is Unlocked. You can edit entire offer.

ex Express Offer.

MY eOFFERS :: Q.E.D. CONSULTING, LLC

New eOffers

Select Solicitation	Action
2BMS-BM-200808-B Refresh#41(Schedule 007BMS)	Submit Online
2FCX-BS-090001-B Refresh#16(Schedule 902BMS)	
2FYA-WA-030003-B Refresh#53(Schedule 69)	
2FYB-BJ-030001-B Refresh#48(Schedule 67)	
2FYB-BU-050001-B Refresh#13(Schedule 75)	
2FYB-DJ-050008-B Refresh#0(Schedule 905)	
2FYB-SK-050009-B Refresh#2(Schedule 77 II)	
2FYB-SV-091511-B Refresh#5(Schedule 1511)	
2FYG-JB-990002-B Refresh#13(Schedule 76)	
3FNG-PL-990008-B Refresh#6(Schedule 72 II)	
3FNG-RB-990006-B Refresh#1(Schedule 07103E)	
3FNG-RG-020001-B Refresh#6(Schedule 58 I)	
3FNH-F6-020002-B Refresh#9(Schedule 71 II)	
FBGT-GG-050001-B Refresh#7(Schedule 48)	
FCFM-FP-090001-B Refresh#1(Schedule FPDS02)	
FCIS-JB-980001-B Refresh#37(Schedule 70)	
FCIS-RA-2009RA-B Refresh#20(Schedule ARRA1)	

	Last Update	Status	Actions

	Last Update	Status	Actions

Corporate Information

Prepare your eOffer:

- Corporate Information
- Negotiators
- Goods/Services
- Standard Responses
- Solicitation Clauses
- Solicitation Provisions
- Upload Documents
- Submit eOffer

Complete | Incomplete

Company Name:	GENERAL INSULATION COMPANY	
Solicitation Number:	7FCI-L3-030084-B Refresh# 30 | View PDF	**Schedule Number:** Schedule 84
ID:	RFBUKRSO	

CORPORATE INFORMATION

Is the information correct?
This information is taken directly from System for Award Management (SAM) [formerly Central Contractor Registration (CCR)]. If any of this information is incorrect, it must be corrected through System for Award Management (SAM) [formerly Central Contractor Registration (CCR)]. Any changes will be reflected in eOffer in approximately 24 hours.

DUNS Number:	001008986
Type of Organization:	Corporate Entity (Not Tax Exempt)
Common Parent DUNS Number:	001008986
Company Name:	GENERAL INSULATION COMPANY
Doing Business As (DBA):	
Business Type(s) Registered in SAM:	Service Location.
Business Website:	http://www.generalinsulation.com

Company Address

Street1:	278 MYSTIC AVE STE 209
Street2:	
City:	MEDFORD
State:	MA
Zip/Postal Code:	021556330
Country:	USA

Mailing Address

Company Name:	GENERAL INSULATION COMPANY
Street1:	278 MYSTIC AVE STE 209
Street2:	
City:	MEDFORD
State:	MA
Zip/Postal Code:	021556330
Country:	USA

Sign Out and Correct Errors in SAM | Save and Continue

eOffer Completion Verification

Prepare your eOffer:

- ✓ Corporate Information
- ! Negotiators
- ! Goods/Services
- ! Standard Responses
- ! Solicitation Clauses
- ! Solicitation Provisions
- ! Upload Documents
- ! Submit eOffer

✓ Complete ! Incomplet

Company Name:	GENERAL INSULATION COMPANY	
Solicitation Number:	7FCI-L3-030084-B Refresh# 30 | View PDF	Schedule Number: Schedule 84
ID:	RFBUKRSO	

INFORMATION SAVED

The CORPORATE INFORMATION section is Completed.

Continue

Or, go to any section by using the left eOffer menu.

Negotiators

Prepare your eOffer:

- ✓ Corporate Information
- ! Negotiators
- ! Goods/Services
- ! Standard Responses
- ! Solicitation Clauses
- ! Solicitation Provisions
- ! Upload Documents
- ! Submit eOffer

✓ Complete ! Incomplete

Company Name:	GENERAL INSULATION COMPANY	
Solicitation Number:	7FCI-L3-030084-B Refresh# 30 | View PDF	**Schedule Number:** Schedule 84
ID:	RFBUKRSO	

* For this Offer, negotiator information is missing.

* Negotiators name and email should be exactly the same as in the digital certificate of that user.

Add Negotiator(s)

Offerors can add multiple negotiators. A minimum of one negotiator must have signature authority, but it is STRONGLY recommended to have at least two valid Negotiators. Negotiators without signature authority may prepare the eOffer but only negotiators with signature authority may submit the eOffer and sign the Contract.

Negotiators name and email should be exactly the same as in the digital certificate of that user.

*Required

*Name:	
*Title:	
*Phone:	
If US (XXX-XXX-XXXX):	
If International (free form text):	
*Email:	
Fax:	
If US (XXX-XXX-XXXX), If International (free form text):	
Role:	Negotiator - Authorized to sign ▾

Negotiator - Authorized to sign

Negotiator - Not Authorized to sign

Add This Negotiator

Negotiator List

Prepare your eOffer:

- ✓ Corporate Information
- ✓ Negotiators
- ! Goods/Services
- ! Standard Responses
- ! Solicitation Clauses
- ! Solicitation Provisions
- ! Upload Documents
- ! Submit eOffer

✓ Complete ! Incomplete

Company Name:	GENERAL INSULATION COMPANY	
Solicitation Number:	7FCI-L3-030084-B Refresh# 30 | View PDF	Schedule Number: Schedule 84
ID:	RFBUKRSO	

AUTHORIZED NEGOTIATORS

Who will negotiate your eOffer?

Offerors can add multiple negotiators. A minimum of one negotiator must have signature authority, but it is STRONGLY recommended to have at least two valid Negotiators. Negotiators without signature authority may prepare the eOffer but only negotiators with signature authority may submit the eOffer and sign the Contract.

Your Negotiator(s)

Name	Role	Actions
Keonia R Cobbins	Authorized to sign	Edit | Delete

Add New Negotiator

Save and Continue

Goods/Services

HELP On This Page

Prepare your eOffer:

- Corporate Information
- Negotiators
- Goods/Services
- Standard Responses
- Solicitation Clauses
- Upload Documents
- Submit eOffer

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC	
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF	**Schedule Number:** Schedule 70
ID:	RGETECXZ	

GOODS/SERVICES

What goods/services do you provide?

The GSA assigns all goods and services to SINs (Special Item Numbers).

You must add at least one SIN. You can add multiple SINs but one at a time.

* Required

Add SIN(s)

*Select SIN group	Action
SIN Group 3	Select SIN Group

Your SIN(s)

Name	Group	Description	Actions
No information entered in this section.			

After adding your SIN(s), you must choose a preponderance of work. The preponderance of work must be one of the NAICS codes that corresponds to a SIN you have chosen for this contract.

* Required

Preponderance Of Work

*Select Preponderance of Work	
Vendor proposed preponderance of work : Select Naics Code	Add Preponderance of Work

Save and Continue

SIN Selection

eOffer Home | My eOffers | Sign Out Keonia R Cobbins

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Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

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Complete | Incomplete

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GOODS/SERVICES

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You must add at least one SIN. You can add multiple SINs but one at a time.

* Required

Add SIN(s)

*Select SIN from SIN Group 3	Action
132 3-Leasing of Products - SUBJECT TO COOPERATIVE PURCHASING	Add SIN Details

132 3-Leasing of Products - SUBJECT TO COOPERATIVE PURCHASING
132 4-Daily/Short Term Rental - SUBJECT TO COOPERATIVE PURCHASING
132 12-Equipment Maintenance - SUBJECT TO COOPERATIVE PURCHASING
132 60A-Electronic Credentials, Not Identity Proofed (Assurance**Level 1 - OMB M-04-04) Ma...
132 9-
132 60B-Electronic Credentials, Identity Proofed (Assurance Level 2**OMB M-04-04) Managed ...
132 60C-Digital Certificates, including ACES (Assurance Level 3 and**4 OMB M-04-04) - SUBJ...
132 60D-60D E-authentication Hardware Tokens - SUBJECT TO $0**FCIS-JB-980001-B Refresh: 23...
132 62-
132 60E-Remote Identity and Access Managed Service Offering -**SUBJECT TO COOPERATIVE PURC...
132 61-
132 60F-Identity and Access Management Professional Services -**SUBJECT TO COOPERATIVE PUR...
132 60-Authentication Products and Services: Two types of internal documents are planned t...
132 100-Ancillary Supplies and/or Services - SUBJECT TO COOPERATIVE PURCHASING
132 50-Classroom Training - SUBJECT TO COOPERATIVE PURCHASING
132 53-Wireless Services - SUBJECT TO COOPERATIVE PURCHASING
132 54-
132 51IRABPA-
132 99-
132 55-Commercial Satellite Communications (COMSATCOM) Subscription Services – SUBJECT TO...
132 33-Perpetual Software License - SUBJECT TO COOPERATIVE PURCHASING

Actions

...NCS codes that corresponds to a SIN you have chosen for this contract.

Add Preponderance of Work

Save and Continue

SIN Details

HELP On This Page

Prepare your eOffer:

- Corporate Information
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Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC	
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF	**Schedule Number:** Schedule 70
ID:	RGETECXZ	

ADD SIN (SPECIAL ITEM NUMBER) DETAILS

132 3-Leasing of Products - SUBJECT TO COOPERATIVE PURCHASING

*Required

*NAICS Code

NAICS is the North American Industry Classification System for classifying establishments by type of economic activity, emphasizing what your company does.

What is the NAICS code for this SIN? 111110

*Scope

What is the Scope for this SIN? Contractor will provide domestic and overseas delivery

*Estimated Sales

What is your company's total projected annual sales to the Government under this SIN for the contract base period (excluding optional contract renewals)?

What is the estimated sales for this SIN? 0.00

*Cooperative Purchasing

Do you agree to participate in the Cooperative Purchasing program? Yes No

Add This Sin

SIN List

eOffer Home | My eOffers | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

eOffer/eMod

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Complete | Incomplete

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ID:	RGETECIZ	

GOODS/SERVICES

What goods/services do you provide?

The GSA assigns all goods and services to SINs (Special Item Numbers).

You must add at least one SIN. You can add multiple SINs but one at a time.

* Required

Add SIN(s)

*Select SIN group	Action
SIN Group 3	Select SIN Group

Your SIN(s)

Name	Group	Description	Actions
132 3	SIN Group 3	132 3-Leasing of Products - SUBJECT TO COOPERATIVE PURCHASING	Edit | Delete

After adding your SIN(s), you must choose a preponderance of work. The preponderance of work must be one of the NAICS codes that corresponds to a SIN you have chosen for this contract.

* Required

Preponderance Of Work

*Select Preponderance of Work	
Vendor proposed preponderance of work : Select Naics Code	Add Preponderance of Work

Save and Continue

Preponderance of Work

Prepare your eOffer:

- Corporate Information
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- Exceptions
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Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC	
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ID:	RGETECXZ	

GOODS/SERVICES

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You must add at least one SIN. You can add multiple SINs but one at a time.

* Required

Add SIN(s)

*Select SIN group	Action
SIN Group 3	Select SIN Group

Your SIN(s)

Name	Group	Description	Actions
132 3	SIN Group 3	132 3-Leasing of Products - SUBJECT TO COOPERATIVE PURCHASING	Edit | Delete
132 60C	SIN Group 3	132 60C-Digital Certificates, including ACES (Assurance Level 3 and#4 OMB M-04-04) - SUBJECT TO COOPERATIVE#PURCHASING	Edit | Delete

After adding your SIN(s), you must choose a preponderance of work. The preponderance of work must be one of the NAICS codes that corresponds to a SIN you have chosen for this contract.

* Required

Preponderance Of Work

*Select Preponderance of Work

Vendor proposed preponderance of work : Select Naics Code

Select Naics Code
111110
517110

Add Preponderance of Work

Save and Continue

Preponderance Of Work

*Select Preponderance of Work

Vendor proposed preponderance of work : 111110

Edit Preponderance of Work

Selected Preponderance Of Work is : 111110

Standard Responses

STANDARD RESPONSES

*Required

***Disaster Recovery Purchasing Program**
Does the offeror agree to voluntarily participate in the Recovery Purchasing Program as described in GSAR 552.238-80, "Use of Federal Supply Contracts by Certain Entities-Recovery purchasing" in this solicitation?

Yes No

***Exceptions To Terms And Conditions**
Does the offeror take exception to any of the Terms and Conditions (Contract Clauses) presented in Part II of the Solicitation Document?(If "yes" is selected, the offeror must provide documentation for each contract clause selected for exception. The exception(s) the offeror requests will be negotiated with the GSA Contracting Official(s).)

Yes No

***Exceptions To Certs And Reps (52.212-3)**
The offeror verifies by submission of this offer that the representations and certifications currently posted electronically at FAR 52.212-3, Offeror Representations and Certifications-Commercial Items, have been entered or updated in the last 12 months, are current, accurate, complete, and applicable to this solicitation (including the business size standard applicable to the NAICS code referenced for this solicitation), as of the date of this offer and are incorporated in this offer by reference? (If 'No' is selected, the offeror must submit an attachment listing the paragraph(s) which have changed and identify, after each paragraph, what has changed. Please title the attachment, 'Exceptions to Certs and Reps-52.212-3.')

Yes No

***American Recovery And Reinvestment Act 2009**
In order for Contractors to accept orders placed with funds, in whole or in part, allocated to the 'American Recovery and Reinvestment Act of 2009', clauses 52.203-15 and 52.204-11 must be incorporated by reference under clause 52.212-5. Contractors hereby agree to have clauses 52.203-15 and 52.204-11 in the contract.

Yes No

***Employment Eligibility Verification (Jan 2009)**
As per the FAR, Clause 52.222-54, Employment Eligibility Verification (Jan 2009), Federal contractors and subcontractors are required to begin using the U.S. Citizenship and Immigration Services' E-Verify system to verify their employees' eligibility to legally work in the United States.

Yes Not Applicable

***Subcontracting Plan (N/A to Small Business Concerns)**
Do you wish to create/upload a subcontracting plan at this time? (Note: Please note that "other than small" businesses may be required by the contracting officer to subm
contract. For more information on determining business size, please visit www.sba.gov/size)

SubK Decision

Are you a "not for profit" entity?

Yes, We are not-for-profit entity.

No, We are NOT a not-for-profit entity.

SubK Decision

Are you a "not for profit" entity?

Yes, We are not-for-profit entity.

No, We are NOT a not-for-profit entity.

Will any of the work associated with this contract be performed in the US?

Yes, some work will be performed within the US.

No, absolutely ZERO work on this contract will be performed in the US.

Are there any opportunities to subcontract work?

Yes, there are opportunities to subcontract work

No, there are ZERO opportunities.

Solicitation Clauses

eOffer Home | My eOffers | Sign Out Keonia R Cobbins

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eOffer/eMod

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Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC	
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF	**Schedule Number:** Schedule 70
ID:	RGETECIXZ	

SOLICITATION CLAUSES

Respond to all of the terms and conditions.
You must respond to all clauses before you can save this section.

Clauses

*Required

Template Name	Status	Actions
*Basic Information	Incomplete	Respond
*Commercial Sales Practice	Incomplete	Respond
*Point of Contacts Information	Incomplete	Respond
*Ordering Information	Incomplete	Respond

Basic Information

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Complete | Incomplete

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ID:	RGETECXZ	

SOLICITATION CLAUSES

*Required

***Delivery Prices (F-FSS-202-F)**

If offerors are providing overseas coverage then provide the geographic area(s)/countries/zones below (Please enter N/A if not applicable).

***Fire or Casualty, Hazards, or Safety or Health Requirements (C-FSS-411)**

Are there any nationally recognized standards which are applicable to any of the products offered under this solicitation.

Yes No

***Representation for the Multiple Award Schedule Program**

The Offeror represents that it is a current 8(a) Business Development Program participant, and that it wishes to be designated as such on the FSS Schedules E-Library and GSA Advantage!TM as well as the Federal Procurement Data System (FPDS).

Yes No

Delivery Prices (F-FSS-202-G)

Do the prices submitted cover F.O.B. (Free On Board) destination for the following areas? If Yes, please check the corresponding check box:

- Alaska
- Hawaii
- Puerto Rico

Add Basic Information

Commercial Sales Practice (CSP)

Commercial Sales Practice (CSP-1)

Note: Please refer to clause **552.212-70**, PREPARATION OF OFFER (MULTIPLE AWARD SCHEDULE), for additional information concerning your offer.
* Required. Enter "N/A" if not applicable

*1a. Provide the dollar value of sales to the general public at or based on an established catalog or market price during the previous 12-month period or the offerors last fiscal year:
$ 5000000.00

*1b. State beginning and ending of the 12 month period.
Beginning January 01 2013 Ending January 01 2014

In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).
na

*2a. Show your total projected annual sales to the Government under this contract for the contract term, excluding options, for each SIN offered.

SIN	Description	AMOUNT($)
132 3	132 3-Leasing of Products - SUBJECT TO COOPERATIVE PURCHASING	500000.00
132 60C	132 60C-Digital Certificates, including ACES (Assurance Level 3 and^^4 OMB M-04-04) - SUBJECT TO COOPERATIVE^^PURCHASING	700000.00

2b. If you currently hold a Federal Supply Schedule contract for the SIN the total projected annual sales should be based on your most recent 12 months of sales under that contract.
na

*3. Based on your written discounting policies (standard commercial sales practices in the event you do not have written discounting policies), are the discounts and any concessions which you offer the Government equal to or better than your best price (discount and concessions in any combination) offered to any customer acquiring the same items regardless of quantity or terms and conditions?
(•) Yes ( ) No

CSP Level

All terms must be expressed at the same level. If your Commercial Sales Practice applies for all of the SINs offered, provide the sales information at the offer/contract level. If your Commercial Sales Practice is different for one or more SINs, provide your sales information at the SIN level.

Please Note: If you choose to change from SIN to Offer/Contract, the terms will be removed and you will be required to select the CSP basis and specify a new set of commercial sales practices terms.

*Please select the level at which you want to specify the discount/concession policy:

Offer/Contract SIN Update Level

*4a. Based on your written discounting policies, provide the commercial sales practices information in the table. The information provided should be in accordance with the CSP instructions located at the following link. Rows should be added to accommodate as many customers as required.

- If you selected the offer/contract level provide the information to be applied to all proposed SINs.
- If you selected the SIN level provide the information for each proposed SIN.

If you do not have written discounting policies, please use your standard commercial sales practices.

*4b. Do any deviations from your written policies or standard commercial sales practices disclosed in the above chart ever result in better discounts (lower prices) or concessions than indicated?

Yes No

If YES, explain deviations in accordance with the instructions at Figure 515.4-2, which is provided in this solicitation for your convenience.

Back To Solicitation Clauses Save

CSP Basis

Company Name: Q.E.D. CONSULTING, LLC
Solicitation Number: FCIS-JB-980001-B Refresh# 37 | View PDF
ID: TE5BD7Z3
Schedule Number: Sched

- 901143 - Updated Discount Policy level successfully.

Commercial Sales Practice (CSP-1)

Note: Please refer to clause 552.212-70, PREPARATION OF OFFER (MULTIPLE AWARD SCHEDULE), for additional information concerning your offer.
* Required. Enter "N/A" if not applicable

Select Basis Level

Selected Discount Policy Level : Offer/Contract

Choose the option that is the basis for your proposed GSA price.

Select Discount if your proposed GSA prices are discounted from those offered to another custo
are going to offer GSA a 5% discount off of the price you give ABC Company.

Select Markup/Build out if your proposed GSA prices are either:

- Based on a markup over cost (e.g. a 5% markup over the manufacturer's catalog price). This
The manufacturer catalog price that you pay for the widgets is $10 per widget. The price you
$10.50.
- Derived from a buildup of individual cost elements. Your proposed GSA price is derived by t
service, and then adding an amount for profit. Profit, or fee, is usually expressed as a percen
reduced profit or fee applied to the cost elements (e.g. labor + general & administrative + ov

Please identify the basis for your CSP:
Discount Markup/Build-out

Cancel Save

HELP On This Page

Company Name: Q.E.D. CONSULTING, LLC
Solicitation Number: FCIS-JB-980001-B Refresh# 37 | View PDF
ID: TE5BD7Z3
Schedule Number: Schedule 70

Commercial Sales Practice (CSP-1)

Note: Please refer to clause 552.212-70, PREPARATION OF OFFER (MULTIPLE AWARD SCHEDULE), for additional information concerning your offer.
* Required. Enter "N/A" if not applicable

Select Basis Level

Selected Discount Policy Level : SIN

Choose the option that is the basis for your proposed GSA price.

Select Discount if your proposed GSA prices are discounted from those offered to another customer. For example your customer, ABC company, gets your best price. You are going to offer GSA a 5% discount off of the price you give ABC Company.

Select Markup/Build out if your proposed GSA prices are either:

- Based on a markup over cost (e.g. a 5% markup over the manufacturer's catalog price). This is common for dealer/resellers. Your company is a dealer/reseller of widgets. The manufacturer catalog price that you pay for the widgets is $10 per widget. The price you are offering GSA is a 5% markup on the price you pay the manufacturer or $10.50.
- Derived from a buildup of individual cost elements. Your proposed GSA price is derived by totaling the individual cost elements that it takes to produce your product or service, and then adding an amount for profit. Profit, or fee, is usually expressed as a percentage of the cost elements. Your GSA proposed price will typically be a reduced profit or fee applied to the cost elements (e.g. labor + general & administrative + overhead + 5% profit = proposed GSA labor rate).

Select the basis of your Commercial Sales Practice for each SIN listed below

SIN	Basis of CSP
132-3	Discount
132-60C	Discount

Discount
Markup/Build-out

Cancel Save

SIN Discounting Policies

Choose the option that is the basis for your proposed GSA price.

Select Discount if your proposed GSA prices are discounted from those offered to another customer. For example your customer, ABC company, gets your best price. You are going to offer GSA a 5% discount off of the price you give ABC Company.

Select Markup/Build out if your proposed GSA prices are either:

- Based on a markup over cost (e.g. a 5% markup over the manufacturer's catalog price). This is common for dealer/resellers. Your company is a dealer/reseller of widgets. The manufacturer catalog price that you pay for the widgets is $10 per widget. The price you are offering GSA is a 5% markup on the price you pay the manufacturer or $10.50.
- Derived from a buildup of individual cost elements. Your proposed GSA price is derived by totaling the individual cost elements that it takes to produce your product or service, and then adding an amount for profit. Profit, or fee, is usually expressed as a percentage of the cost elements. Your GSA proposed price will typically be a reduced profit or fee applied to the cost elements (e.g. labor + general & administrative + overhead + 5% profit = proposed GSA labor rate).

*Select the basis of your Commercial Sales Practice for each SIN below:

SIN	Basis of CSP
132 3	Discount
132 60C	Markup/Build-out

Update Basis

*4a. Based on your written discounting policies, provide the commercial sales practices information in the table. The information provided should be in accordance with the CSP instructions located at the following link. Rows should be added to accommodate as many customers as required.

- If you selected the offer/contract level provide the information to be applied to all proposed SINs.
- If you selected the SIN level provide the information for each proposed SIN.

If you do not have written discounting policies, please use your standard commercial sales practices.

Customer	Discount	Quantity / Volume	FOB Term	Concessions	SIN	Action
Click Add Discount Policy button to add new Commercial Sales Practice Policies.						

Customer	Applied Markup/Profit	Quantity / Volume	FOB Term	Concessions	SIN	Action
Click Add Markup/Build out button to add new Commercial Sales Practice Policies.						

*4b. Do any deviations from your written policies or standard commercial sales practices disclosed in the above chart ever result in better discounts (lower prices) or concessions than indicated?

○ Yes ◉ No

If YES, explain deviations in accordance with the instructions at Figure 515.4-2, which is provided in this solicitation for your convenience.

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Discount - Policy/Concession Terms

Commercial Sales Practice (CSP-1)

Note: Please refer to clause **552.212-70**, PREPARATION OF OFFER (MULTIPLE AWARD SCHEDULE), for additional information concerning your offer.

* Required. Enter "N/A" if not applicable

Commercial Sales Practice Policy/Concession Terms		
*Customer:		Ex. "Department of Defense"
*Discount:		Ex. "5%" or "$10,000"
*Quantity / Volume: (Minimum quantity/sales volume needed in order to earn a discount)		Ex. 10%>10,000 (10% discount over 10,000 units) or $500>$100,000 ($500 discount over $100,000 order)
*FOB Term:	D - Destination	
*Concessions:		Ex. "Extended Warranty"
* SIN:	132 3	

Cancel Save

Commercial Sales Practice Policy/Concession Terms		
*Customer:		Ex. "Department of Defense"
*Applied Markup/Profit:		Ex. 5% mark up over the manufacturer's catalog price; or labor + general & administrative + overhead + 5% profit = proposed labor rate
*Quantity / Volume: (Minimum quantity/sales volume needed in order to earn a discount)		Ex. 10%>10,000 (10% discount over 10,000 units) or $500>$100,000 ($500 discount over $100,000 order)
*FOB Term:	D - Destination	
*Concessions:		Ex. "Extended Warranty"
* SIN:	132 60C	

Point of Contact Information

Company Name: Q.E.D. CONSULTING, LLC
Solicitation Number: FCIS-JB-980001-B Refresh# 37 | View PDF
Schedule Number: Schedule 70
ID: TE5BD7Z3

POINT OF CONTACT INFORMATION

What is Point of Contact Information?
Addresses for the Contacts.

You can add multiple Point of Contact Information but one at a time.

Note:
- At least one Contract Admin POC is required (Domestic or Overseas)

* Required

Add Point Of Contact Information

*Select Point Of Contact Information	Action
Contact for Contract Administration (Domestic)	Add Point of Contact Details

- Contact for Contract Administration (Domestic)
- Contact for Contract Administration (Overseas)
- Contact for Marketing
- Industrial Funding Fee

	Description	Actions

Back To Solicitation Clauses

Point Of Contact Information
*Required

Contact for Contract Administration (Domestic)
Who is designated to be contacted for prompt contract administration?

*Name:	Janet Fry
*Title:	Program Analyst
*Address1:	1212 cherry st
Address2:	
*City:	arlington
*State:	
If US:	VA
If International:	
*Zip:	
If US (00000-0000) or (00000), If International (free form text):	22202
*Country:	UNITED STATES
*Phone:	
If US (000-000-0000), If International (free form text):	703-605-1212
Fax:	
If US (000-000-0000), If International (free form text):	
*Email:	janet.fry@gsa.gov
DUNS:	

Add Point of Contact Information

Point Of Contact List

eOffer Home | My eOffers | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your eOffer:

- Corporate Information
- Negotiators
- Goods/Services
- Standard Responses
- Solicitation Clauses
- Exceptions
- SubContracting Plan
- Upload Documents
- Submit eOffer

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC	
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF	**Schedule Number:** Schedule 70
ID:	TE5BD7Z3	

POINT OF CONTACT INFORMATION

What is Point of Contact Information?
Addresses for the Contacts.

You can add multiple Point of Contact Information but one at a time.

Note:
- At least one Contract Admin POC is required (Domestic or Overseas)

* Required

Add Point Of Contact Information

*Select Point Of Contact Information	Action
Contact for Contract Administration (Domestic)	Add Point of Contact Details

Your Point Of Contact Information

Name	Description	Actions
Janet Fry	Contact for Contract Administration (Domestic)	Edit | Delete
Peter Bastone	Contact for Contract Administration (Overseas)	Edit | Delete
Tidus Romer	Industrial Funding Fee	Edit | Delete
Keonia Cobbins	Contact for Marketing	Edit | Delete

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Ordering Information

eOffer Home | My eOffers | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

eOffer/eMod

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Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC	
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF	Schedule Number: Schedule 70
ID:	TE5BD723	

ORDERING INFORMATION

What is Ordering Information?

Addresses for Ordering Information.

You can add multiple Ordering Information but one at a time.

* Required

Add Ordering Information

*Select Ordering Information	Action
* Ordering Receipt Information	Add Ordering Information Details

Your Ordering Information

Name	Description	Actions
Facsimile Transmission	Ordering Receipt Information	Edit | Delete
Janet Fry	Remittance Address	Edit | Delete

Back To Solicitation Clauses

Ordering Details

HELP On This Page

Company Name:	SATELLITE SERVICES, INC.
Solicitation Number:	FCIS-JB-980001-B Refresh# 34 | View PDF
Schedule Number:	Schedule 70
ID:	V64G7O2U

ORDERING INFORMATION

*Required

*Ordering Receipt Information

In accordance with the Placement of Orders clause of this solicitation, how would you like to receive orders placed by GSA's Federal Supply Service (FSS)

- (•) Facsimile Transmission or
- ( ) Computer-to-Computer Electronic Data Interchange (EDI)

If **Facsimile transmission** is selected, you are requested to indicate the telephone number for the facsimile transimission equipment where orders should be forwarded.

What is your Fax number? If US (XXX-XXX-XXXX), If International (free form text):

703-111-2222

Or, if **computer-to-computer EDI** is selected, you are requested to indicate the name, address and telephone number of the representative to be contacted regarding establishment of an EDI interface.

What is your representative's contact information?

*Name:	
*Title:	
*Address1:	
Address2:	

HELP On This Page

Company Name:	SATELLITE SERVICES, INC.
Solicitation Number:	FCIS-JB-980001-B Refresh# 34 | View PDF
Schedule Number:	Schedule 70
ID:	V64G7O2U

ORDERING INFORMATION

*Required

*Remittance Address

The offeror is requested to include the postal mailing address(es) for the Remittance Address where paper form orders should be mailed.

*Company (Supplier) Name:	Margiette tillman
Attention:	
*Address1:	18th and F Street
Address2:	
*City:	Washington
*State:	
If US:	DC
If International:	
*Zip:	
If US (XXXXX-XXXX) or (XXXXX), If International (free form text):	20405
*Country:	UNITED STATES
*Phone:	
If US (XXX-XXX-XXXX),If International (free form text):	703-111-1111
Fax:	
If US (XXX-XXX-XXXX),If International (free form text):	
*Email:	margiette.tillman@gmail.com

Add Ordering Information

Solictation Provisions

Prepare your eOffer:

- ✓ Corporate Information
- ✓ Negotiators
- ! Goods/Services
- ! Standard Responses
- ! Solicitation Clauses
- ! Solicitation Provisions
- ! Upload Documents
- ! Submit eOffer

✓ Complete ! Incomplete

Company Name:	GENERAL INSULATION COMPANY	
Solicitation Number:	7FCI-L3-030084-B Refresh# 30 | View PDF	**Schedule Number:** Schedule 84
ID:	RFBUKRSO	

SOLICITATION PROVISIONS

The following solicitation provisions are based on SCP-FSS-001 through SCP-FSS-006 and are automatically included as applicable for this schedule. Each provision contains specific factors, which are laid out in the table below. Please respond completely and thoroughly to each provision as outlined in the provision-specific directions.

Provision	Status	Action
Technical Proposal		
*Corporate Experience	Incomplete	Respond
*Past Performance	Incomplete	Respond
*Quality Control	Incomplete	Respond
*Relevant Project Experience	Incomplete	Respond
Services Contract Act Labor Matrix		
*SCA Matrix	Completed	Edit

Save and Continue

Corporate Experience

Technical Proposal: Corporate Experience

*Required

Briefly Address Each Element Below: (Note: Offerors are required to have a minimum of two years corporate experience in order to meet the Corporate Experience requirements. Offers that do not demonstrate two years of corporate experience will be rejected.)

The maximum permissible limit, across all the sections below is 10,000 characters (max 2 pages).

*(A) The number of years of corporate experience in providing the products/services described under this Schedule, regardless of the specific products/services being proposed - a minimum of two (2) years of corporate experience is required

*(B) Organization's number of employees, experience in the field, and resources available to enable it to fulfill require

Characters: 0

*(C) Brief history of the Offeror's activities contributing to the development of expertise and capabilities related to this

Characters: 0

*(D) Information that demonstrates the Offeror's organizational and accounting controls.

Characters: 0

*(E) A description of the resources presently in-house or the ability to acquire the type and kinds of personnel/products proposed.

Characters: 0

*(F) A description of how the Offeror intends to market the proposed products/services to Federal clients.

Characters: 0

*(G) A discussion regarding the intended use of subcontractors.

Characters: 0

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Past Performance

Technical Proposal: Past Performance

*Required

Briefly Address Each Element Below. (Note: Offerors are required to have a minimum of two years corporate experience in order to meet the Corporate Experience requirements. Offers that do not demonstrate two years of corporate experience will be rejected.)

*Past Performance Evaluation.

Past Performance Evaluations are valid for a period of one year from the date of issuance by ORI. If the evaluation was issued more than one year prior to the date of proposal submission via eOffer, the proposal will be rejected.

MM ▼ DD ▼ 2015 ▼

*Supporting Documents for Past Performance Evaluation.

The Offeror must submit one (1) copy of the completed Past Performance Evaluation and one (1) copy of the order form with its proposal. Failure to submit the completed evaluation and order form will result in rejection of the proposal.

Type	Name	Status	Action
Past Performance & Experience		Not Uploaded	Upload
Order Form for Past Performance Eval		Not Uploaded	Upload

Address any negative feedback for each of the categories to include actions taken to minimize the problems that resulted in negative feedback.

Characters: 0

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Quality Control

Technical Proposal: Quality Control

*Required

The Offeror is to submit a single narrative for this factor, regardless of the number of products/services offered.

The maximum permissible limit, across all the sections below is 10,000 characters (max 2 pages).

*(A) Description of internal review procedures that facilitate high-quality standards.

Characters: 0

*(B) Identification of individuals responsible for ensuring q

Characters: 0

*(C) Whether or not subcontractors are used and, if so, th

Characters: 0

*(C) Whether or not subcontractors are used and, if so, the quality control measures used to ensure acceptable subcontractor performance.

Characters: 0

*(D) How potential problem areas and solutions are handled ?

Characters: 0

*(E) The procedures for ensuring quality performance when meeting urgent requirements.

Characters: 0

*(F) How quality control will be managed when completing multiple projects for multiple agencies simultaneously.

Characters: 0

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Save and Continue

Past Performance

Technical Proposal: Past Performance

*Required

Briefly Address Each Element Below. (Note: Offerors are required to have a minimum of two years corporate experience in order to meet the Corporate Experience requirements. Offers that do not demonstrate two years of corporate experience will be rejected.)

*Past Performance Evaluation.

Past Performance Evaluations are valid for a period of one year from the date of issuance by ORI. If the evaluation was issued more than one year prior to the date of proposal submission via eOffer, the proposal will be rejected.

MM ▼ DD ▼ 2015 ▼

*Supporting Documents for Past Performance Evaluation.

The Offeror must submit one (1) copy of the completed Past Performance Evaluation and one (1) copy of the order form with its proposal. Failure to submit the completed evaluation and order form will result in rejection of the proposal.

Type	Name	Status	Action
Past Performance & Experience		Not Uploaded	Upload
Order Form for Past Performance Eval		Not Uploaded	Upload

Address any negative feedback for each of the categories to include actions taken to minimize the problems that resulted in negative feedback.

Characters: 0

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Relevant Project Experience

Company Name: GENERAL INSULATION COMPANY
Solicitation Number: TFCI-L3-030084-B Refresh# 30 | View PDF
ID: RFBUKRSO
Schedule Number: Schedule 84

Technical Proposal: Relevant Project Experience

A description of two (2) relevant projects, not to exceed four (4) pages per project for each SIN is required.

Project	Statu
246 36-Locking Devices	
426 4C-Night Vision Equipment	
Project 1	Comple

Back

Relevant Project Experience for SIN 246 36-Locking Devices

*Required

Project Details | Customer Details

The Offeror must submit a narrative demonstrating relevant project experience. A narrative is required for each proposed services SIN.

* Please enter N/A, in 'Project Details and 'Customer Details' sections if you do not have relevant project experience and provide information in 'Substitution For Relevant Project Experience' section. (Note: This is not applicable for schedule 084).

A) A description of two (2) relevant projects, not to exceed four (4) pages per project. Each description must clearly indicate the SIN to which it applies, and identify the specific services being proposed under that SIN. The projects must either have been completed within the last two years or be ongoing. For ongoing contracts with a base year and option years, at a minimum, the base year must have been completed; for multi-year task orders, at a minimum, the first year must have been completed.

*(1) Detailed description of SIN relevant work performed and results achieved

Characters: 0

*(2) Methodology, tools, and/or processes utilized in performing the work

Characters: 0

*(3) Demonstration of compliance with any applicable laws, regulations, Executive Orders, OMB Circulars, professional standards, etc.

Characters: 0

*(4) Project schedule (i.e., major milestones, tasks, deliverables), including an explanation of any delays

Exceptions

- Standard Responses
- Solicitation Clauses
- Exceptions
- SubContracting Plan
- Upload Documents
- Submit eOffer

Complete | Incomplete

Available list of contract clauses for taking exception(s)

Select Regulation(s)

Select	Clause Number	Title
☐	52.202-1	DEFINITIONS (NOV 2013)
☐	52.203-13	CONTRACTOR CODE OF BUSINESS ETHICS AND CONDUCT (APR 2010)
☐	52.203-17	CONTRACTOR EMPLOYEE WHISTLEBLOWER RIGHTS AND REQUIREMENT TO INFORM EMPLOYEES OF WHISTLEBLOWER RIGHTS (APR 2014)
☐	52.203-3	GRATUITIES (APR 1984)
☐	52.203-6	RESTRICTIONS ON SUBCONTRACTOR SALES TO THE GOVERNMENT (JUL 1995) (ALTERNATE I – OCT 1995)
☐	52.203-6	52.203-6 RESTRICTIONS ON SUBCONTRACTOR SALES TO THE GOVERNMENT (JUL 1995) (ALTERNATE I – OCT 1995) DEVIATED
☐	52.204-10	REPORTING EXECUTIVE COMPENSATION AND FIRST-TIER SUBCONTRACT AWARDS (JUL 2013)
☐	52.204-14	SERVICE CONTRACT REPORTING REQUIREMENTS (JAN 2014)
☐	52.204-15	SERVICE CONTRACT REPORTING REQUIREMENTS FOR INDEFINITE-DELIVERY CONTRACTS (JAN 2014)
☐	52.207-5	OPTION TO PURCHASE EQUIPMENT (FEB 1995)
☐	52.208-4	VEHICLE LEASE PAYMENTS (APR 1984)
☐	52.208-5	CONDITION OF LEASED VEHICLES (APR 1984)
☐	52.208-6	MARKING OF LEASED VEHICLES (APR 1984)
☑	52.208-7	TAGGING OF LEASED VEHICLES (MAY 1986)
☐	52.209-10	PROHIBITION ON CONTRACTING WITH INVERTED DOMESTIC CORPORATIONS (MAY 2012)
☐	52.211-16	VARIATION IN QUANTITY (APR 1984)
☐	52.212-4	CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAY 2014) (DEVIATION – FEB 2007)
☐	52.212-5	CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT STATUTES OR EXECUTIVE ORDERS – COMMERCIAL ITEMS (JAN 2014) (ALTERNATE II - NOV 2013)
☐	52.216-18	ORDERING Test(DEC 1995) (DEVIATION II - DEC 2007)
☐	52.216-19	DELIVER ORDER LIMITATIONS (OCT1995) (DEVIATION – JAN 1994)
☐	52.216-19	ORDER LIMITATIONS (OCT 1995)
☑	52.216-19	DELIVERY ORDER LIMITATIONS (OCT 1995) (ALTERNATE II – JAN 1994)
☐	52.216-22	INDEFINITE QUANTITY (OCT 1995) (DEVIATION I – JAN 1994)
☐	52.219-14	LIMITATIONS ON SUBCONTRACTING (NOV 2011)
☐	52.219-16	LIQUIDATED DAMAGES--SUBCONTRACTING PLAN (JAN 1999)
☐	52.219-27	NOTICE OF SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS SET-ASIDE (NOV 2011)
☐	52.219-29	NOTICE OF SET-ASIDE FOR ECONOMICALLY DISADVANTAGED WOMEN-OWNED SMALL BUSINESS CONCERNS (JUL 2013)
☐	52.219-3	NOTICE OF TOTAL HUBZONE SET-ASIDE OR SOLE SOURCE AWARD (NOV 2011)
☐	52.219-30	NOTICE OF SET-ASIDE FOR WOMEN-OWNED SMALL BUSINESS CONCERNS ELIGIBLE UNDER THE WOMEN-OWNED SMALL BUSINESS PROGRAM (JUL 2013)
☐	52.219-6	NOTICE OF TOTAL SMALL BUSINESS SET-ASIDE (NOV 2011)
☐	52.219-8	UTILIZATION OF SMALL BUSINESS CONCERNS (JUL 2013)
☐	52.219-9	SMALL BUSINESS SUBCONTRACTING PLAN (JUL 2013) (ALTERNATE II – OCT 2001)

Exception Change

Company Name:	Q.E.D. CONSULTING, LLC
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF
ID:	TE5BD7Z3

Exception Text to the regulation 52.208-7 (Original)

Instructions:

1. Review the clause language for any points you may wish to take exception to.
2. Highlight and Copy (Ctrl + C) text which you wish to take exception to.
3. Paste (Ctrl + V) the text you want to change into the "Excerpt From Clause" box.
   a. You may also use the "Exception Text" box to ADD text, without copying a sentence
4. Press "Ready To Edit". You can now make your changes in the "Exception Text" box
5. When you are finished making edits, press "Save Exception Text"

Note: this will be most effective if you copy a full sentence or paragraph so as to establish context

Excerpt From Clause:

```
reserves the right to utilize State tags if necessary to accomplish
mission. Should State tags be required,
the Contractor shall furnish the Government documentation necessary to allow
acquisition of such tags.
Federal tags are the responsibility of the Government.
```

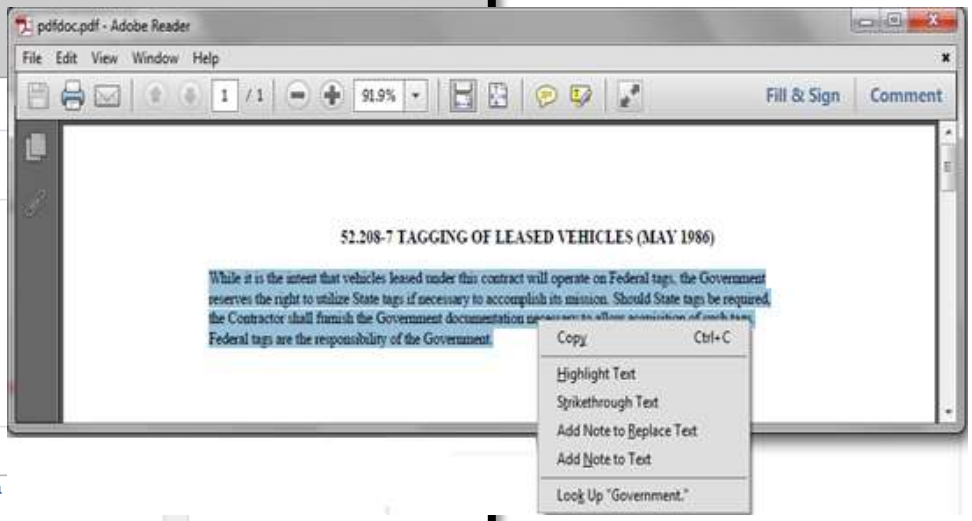
Change and Edit

If approved, the information provided in this screen will appear on eLibrary for buyer(s) to view

Exception Text:

```
reserves the right to utilize State tags if necessary to accomplish its
mission.  Should State tags be required,
the Contractor shall furnish the Government documentation necessary to allow
acquisition of such tags.  This will include, but not limited to, a copy of
the order, valid conttractor lience, and etc.
```

Back to List | Save Exception Text | Continue To Next



Exception Confirmation

eOffer Home | My eOffers | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your eOffer:

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- Upload Documents
- Submit eOffer

Complete | Incomplete

Company Name: Q.E.D. CONSULTING, LLC

Solicitation Number: FCIS-JB-980001-B Refresh# 37 | View PDF

ID: TE5BD7Z3

Schedule Number: Schedule 70

Available list of contract clauses for taking exception(s)

Edit Exception(s)

Select	Clause Number	Title	Action
!	52.216-19	DELIVERY ORDER LIMITATIONS (OCT 1995) (ALTERNATE II – JAN 1994)	Edit | Delete
✓	52.208-7	TAGGING OF LEASED VEHICLES (MAY 1986)	Edit | Delete
	52.202-1	DEFINITIONS (NOV 2013)	
	52.203-13	CONTRACTOR CODE OF BUSINESS ETHICS AND CONDUCT (APR 2010)	
	52.203-17	CONTRACTOR EMPLOYEE WHISTLEBLOWER RIGHTS AND REQUIREMENT TO INFORM EMPLOYEES OF WHISTLEBLOWER RIGHTS (APR 2014)	
	52.203-3	GRATUITIES (APR 1984)	
	52.203-6	RESTRICTIONS ON SUBCONTRACTOR SALES TO THE GOVERNMENT (JUL 1995) (ALTERNATE I – OCT 1995)	
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	52.204-15	SERVICE CONTRACT REPORTING REQUIREMENTS FOR INDEFINITE-DELIVERY CONTRACTS (JAN 2014)	
	52.207-5	OPTION TO PURCHASE EQUIPMENT (FEB 1995)	
	52.208-4	VEHICLE LEASE PAYMENTS (APR 1984)	
	52.208-5	CONDITION OF LEASED VEHICLES (APR 1984)	
	52.208-6	MARKING OF LEASED VEHICLES (APR 1984)	
	52.209-10	PROHIBITION ON CONTRACTING WITH INVERTED DOMESTIC CORPORATIONS (MAY 2012)	
	52.211-16	VARIATION IN QUANTITY (APR 1984)	
	52.212-4	CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAY 2014) (DEVIATION – FEB 2007)	

Subcontracting Plan

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GSA Federal Acquisition Service

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- Submit eOffer

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC	
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF	Schedule Number: Schedule 70
ID:	TE5BD7Z3	

SUBCONTRACTING PLAN

Select SubContracting Plan

I have an existing master or commercial subcontracting plan that has already been approved for use by a Federal agency. I would like to upload this plan

Master Plan Commercial Plan

I do not have an existing subcontracting plan. I would like to create one.

Individual Plan Commercial Plan

Save Plan Type

New Plan

Prepare your eOffer:

- Corporate Information
- Negotiators
- Goods/Services
- Standard Responses
- Solicitation Clauses
- Exceptions
- SubContracting Plan
- Upload Documents
- Submit eOffer

Complete | Incomplete

Company Name: Q.E.D. CONSULTING, LLC
Solicitation Number: FCIS-JB-980001-B Refresh# 37 | View PDF
Schedule Number: Schedule 70
ID: TE5BD7Z3

- 902100 - Saved successfully.

SUBCONTRACTING PLAN

Select Type of Plan: **Commercial Plan** Change

Section	Name	Action
I.	IDENTIFICATION DATA	Respond
III.	GOALS	Respond
IV.	PROGRAM ADMINISTRATOR	Respond
V.	EQUITABLE OPPORTUNITY	Respond
VI.	ASSURANCES OF CLAUSE INCLUSION AND FLOWN DOWN	Respond
VII.	REPORTING AND COOPERATION	Respond
VIII.	RECORD KEEPING	Respond
IX.	STATUTORY REQUIREMENTS	Respond
X.	DESCRIPTION OF GOOD FAITH EFFORT	Respond

Save and Continue

Identification Data

Prepare your eOffer:

- Corporate Information
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- Exceptions
- SubContracting Plan
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- Submit eOffer

Complete | Incomplete

Company Name: Q.E.D. CONSULTING, LLC

Solicitation Number: FCIS-JB-980001-B Refresh# 37 | View PDF

Schedule Number: Schedule 70

ID: TE5BD7Z3

SubContracting Plan

IDENTIFICATION DATA	GOALS	PROGRAM ADMINISTRATOR	EQUITABLE OPPORTUNITY	CLAUSE INCLUSION AND FLOW DOWN	REPORTING AND COOPERATION	RECORD KEEPING	STATUTORY REQUIREMENTS	GOOD FAITH EFFORT

Description of Supplies/Services:

Wheat maker

Place of Performance:	Washington
Commercial Plan Period:	
Start Date :	January 01 2013
End Date :	December 31 2013
Projected annual sales (Company-Wide):	$ 5000000.00

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Save and Continue

Goals

IDENTIFICATION DATA	GOALS	PROGRAM ADMINISTRATOR	EQUITABLE OPPORTUNITY	CLAUSE INCLUSION AND FLOW DOWN	REPORTING AND COOPERATION	RECORD KEEPING	STATUTORY REQUIREMENTS	GOOD FAITH EFFORT

III. GOALS:

*A. The FAR clause at 52.219-9(d) states that the subcontracting plan shall include (1) goals, expressed in terms of percentages of total planned subcontracting dollars, for the use of small business concerns as subcontractors; and (2) A statement of total dollars planned to be subcontracted for an individual contract plan; or the offeror's total projected sales, expressed in dollars, and the total value of projected subcontracts to support the sales for a commercial plan.

Period	Total Dollars to be Subcontracted	Large Business	All Small Business	VOSB	SDVOSB	HUBZone	SDB	WOSB	Action
*Annual Sales									Add

*B. List of Supplies or Services to be subcontracted: (at least one)

Services/Supplies	Large	Small	VOSB	SDVOSB	HUBZone	SDB	WOSB	Action
Click Add button to add new supplies/services.								

*C. FAR 19.704(a)(4) and the clause at 52.219-9(d)(4) require a description of the method used to develop the subcontracting goals. Explain or state the basis for establishing your proposed goals (i.e. based on historical data and experience, market research, etc.); and provide justification for any low goal(s).

Q.E.D. CONSULTING, LLC used the following method to develop the subcontracting goals:

*D. FAR 19.704(a)(5) and clause 52.219-9(d)(5) require a description of the method used to identify potential sources for solicitation purposes (e.g., existing company source lists, the System For Award Management database (SAM), veterans service organizations, the National Minority Purchasing Council Vendor Information Service, the Research and Information Division of the Minority Business Development Agency in the Department of Commerce, or small, HUBZone, small disadvantaged, and women-owned small business trade associations). A firm may rely on the information contained in SAM as an accurate representation of a concern's size and ownership characteristics for the purposes of maintaining SB, VOSB, SDVOSB, HUBZone, SDB, and WOSB source list. Use of SAM as its source list does not relieve a firm of its responsibilities (e.g., outreach, assistance, counseling, or publicizing subcontracting opportunities) in this clause.

Q.E.D. CONSULTING, LLC identifies potential subcontractors using the following source lists and organizations:

*E. FAR 19.704(a)(6) and clause 52.219-9(d)(6) require a statement as to whether or not the offeror included indirect costs in establishing subcontracting goals, and a description of the method used to determine the proportionate share of indirect costs to be incurred with SB (including ANCs and Indian tribes), VOSB, SDVOSB, HUBZone, SDB (including ANCs and Indian tribes), and WOSB concerns. NOTE: Indirect costs represent the expenses of doing business that are NOT easily identified with a specific project (i.e. contract or grant) but are generally recognized as ordinary and necessary for the general operation of the contractor's organization and the conduct of activities it performs. Types of indirect costs include overhead (e.g. facility/utility & supplies cost), general and administrative (G&A), and fringe benefits (e.g. services or benefits provided to employees such as health insurance, payroll taxes, pension contribution, etc).

If indirect costs HAVE been included, explain the method used to determine the proportionate share of indirect costs to be incurred with small business concerns.

- Indirect costs HAVE NOT BEEN included in the dollar and percentage subcontracting goals stated above.
- Indirect costs HAVE BEEN included in the dollar and percentage subcontracting goals stated above.

Back To Index | Save and Continue

Goals Section A

Prepare your eOffer:

- Corporate Information
- Negotiators
- Goods/Services
- Standard Responses
- Solicitation Clauses
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- SubContracting Plan
- Upload Documents
- Submit eOffer

Complete | Incomplete

Company Name: Q.E.D. CONSULTING, LLC
Solicitation Number: FCIS-JB-980001-B Refresh# 37 | View PDF
ID: TE5BD7Z3
Schedule Number: Schedule 70

SubContracting Plan

IDENTIFICATION DATA | GOALS | PROGRAM ADMINISTRATOR | EQUITABLE OPPORTUNITY | CLAUSE INCLUSION AND FLOW DOWN | REPORTING AND COOPERATION | RECORD KEEPING | STATUTORY REQUIREMENTS | GOOD FAITH EFFORT

Q.E.D. CONSULTING, LLC provides the following separate dollar and percentage goals, which are a percentage of the total subcontracting dollars for each business category:

Base Period Subcontracting Goals:	Dollars ($)	Percent (%)
1. Total Dollars to be Subcontracted (2 + 3 = 1) large and all small businesses must equal total amount to be subcontracted (both $ and %)	100000.00	100%
2. Large Businesses(Other than Small)	50000	50
3. All Small Businesses (including ANCs & Indian tribes)	50000	50
Small Business Types:		
4. Veteran-Owned Small Businesses (VOSB)	50000	50
a. Service-Disabled Veteran-Owned Small Businesses (SDVOSB) (percentage of VOSB)	25000	25
5. HUBZone Small Business (HUBZone)	25000	25
6. Small Disadvantaged Businesses (SDB) (including ANCs & Indian tribes)	50000	50
7. Women-Owned Small Businesses (WOSB)	50000	50

Save | Cancel

Subcontracting Point of Contact

IDENTIFICATION DATA	GOALS	PROGRAM ADMINISTRATOR	EQUITABLE OPPORTUNITY	CLAUSE INCLUSION AND FLOW DOWN	REPORTING AND COOPERATION	RECORD KEEPING	STATUTORY REQUIREMENTS	GOOD FAITH EFFORT

IV. PROGRAM ADMINISTRATOR:

FAR 19.704(a)(7) and clause 52.219-9(d)(7) require the name of an individual employed by the offeror who will administer the offeror's subcontracting program, and a description of the duties of the individual. Please add the contact information for this person (telephone number, fax number and/or email address), in case of questions and provide an alternate point of contact if applicable.
(Poc's can be completed as part of Solicitation Clauses tab)

	*Admin Point of Contact	Alternate Point of Contact
Name:	Peter Bastone	Janet Fry
Title:	Program Analyst	Program Analyst
Address:	3234 trigger	1212 west
City/State/ZipCode:	Washington, DC 20001	arlington, VA 22202
Country:	USA	USA
Phone:	703-605-5757	703-605-1212
Fax:		
Email:	peter.bastone@gsa.gov	janet.fry@gsa.gov

Duties: In accordance with clause 52.219-9(d)(11)(e), in order to effectively implement this plan to the extent consistent with efficient contract performance, the contractor shall perform the following functions: (1-5 are required)

- [x] 1. Assist SB, VOSB, SDVOSB, HUBZone, SDB and WOSB concerns by arranging solicitations, time for the preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns. Where the Contractor's lists of potential SB, VOSB, SDVOSB, HUBZone, SDB and WOSB subcontractors are excessively long, reasonable effort shall be made to give all such small business concerns an opportunity to compete over a period of time.
- [x] 2. Provide adequate and timely consideration of the potentialities of SB, VOSB, SDVOSB, HUBZone, SDB and WOSB concerns in all "make-or-buy" decisions.
- [x] 3. Counsel and discuss subcontracting opportunities with representatives of SB, VOSB, SDVOSB, HUBZone, SDB and WOSB firms.
- [x] 4. Confirm that a subcontractor representing itself as a HUBZone small business concern is identified as a certified HUBZone small business concern by accessing the System For Award Management (SAM) database or by contacting SBA.
- [x] 5. Provide notice to subcontractors concerning penalties and remedies for misrepresentations of business status as SB, VOSB, SDVOSB, HUBZone, SDB and WOSB for the purpose of obtaining a subcontract that is to be included as part or all of a goal contained in the Contractor's subcontracting plan.
- [ ] 6. Develop and promote company/division policy statements that demonstrate the company's/division's support for awarding contracts and subcontracts to SB, VOSB, SDVOSB, HUBZone, SDB and WOSB concerns.
- [ ] 7. Develop and maintain bidders' lists of SB, VOSB, SDVOSB, HUBZone, SDB and WOSB concerns from all possible sources.
- [ ] 8. Ensure periodic rotation of potential subcontractors on bidders' lists.
- [ ] 9. Ensure that SB, VOSB, SDVOSB, HUBZone, SDB and WOSB concerns are included on the bidders' list for every subcontract solicitation for products and services they are capable of providing.
- [ ] 10. Ensure that subcontract procurement "packages" are designed to permit the maximum possible participation of SB, VOSB, SDVOSB, HUBZone, SDB and WOSB concerns.
- [ ] 11. Review subcontract solicitations to remove statements, clauses, etc., which might tend to restrict or prohibit SB, VOSB, SDVOSB, HUBZone, SDB and WOSB concerns.
- [ ] 12. Ensure that the subcontract bid proposal review board documents its reasons for not selecting any low bids submitted by SB, VOSB, SDVOSB, HUBZone, SDB and WOSB concerns.
- [ ] 13. Oversee the establishment and maintenance of contract and subcontract award records.
- [ ] 14. Attend or arrange for the attendance of company counselors at Business Opportunity Workshops, Minority Business Enterprise Seminars, Trade Fairs, etc.
- [ ] 15. Directly or indirectly counsel SB, VOSB, SDVOSB, HUBZone, SDB and WOSB concerns on subcontracting opportunities and how to prepare bids to the company.
- [ ] 16. Conduct or arrange training for purchasing personnel regarding the intent and impact of Section 8(d) of the Small Business Act on purchasing procedures.

Subcontracting Point of Contact

eOffer Home | My eOffers | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your eOffer:

- Corporate Information
- Negotiators
- Goods/Services
- Standard Responses
- Solicitation Clauses
- Exceptions
- SubContracting Plan
- Upload Documents
- Submit eOffer

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC	
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF	**Schedule Number:** Schedule 70
ID:	TE5BD7Z3	

POINT OF CONTACT INFORMATION

What is Point of Contact Information?

Addresses for the Contacts.

You can add multiple Point of Contact Information but one at a time.

Note:

- At least one Contract Admin POC is required (Domestic or Overseas)
- Contact For SubContracting Plan - Required

* Required

Add Point Of Contact Information

*Select Point Of Contact Information	Action
Alternate Contact For SubContracting Plan	Add Point of Contact Details

- Alternate Contact For SubContracting Plan
- Contact for Contract Administration (Domestic)
- Contact for Contract Administration (Overseas)
- Contact for Marketing
- Contact For SubContracting Plan
- Industrial Funding Fee

	Description	Actions
	Contact for Contract Administration (Domestic)	Edit | Delete
	Contact for Contract Administration (Overseas)	Edit | Delete
	Industrial Funding Fee	Edit | Delete
Keonia Cobbins	Contact for Marketing	Edit | Delete

Back To Solicitation Clauses

Equal Opportunity - Good Faith Effort

SubContracting Plan

IDENTIFICATION DATA | GOALS | PROGRAM ADMINISTRATOR | EQUITABLE OPPORTUNITY | CLAUSE INCLUSION AND FLOW DOWN | REPORTING AND COOPERATION | RECORD KEEPING | STATUTORY REQUIREMENTS | GOOD FAITH EFFORT

VI. ASSURANCES OF CLAUSE INCLUSION AND FLOW DOWN

I agree to the above

SubContracting Plan

IDENTIFICATION DATA | GOALS | PROGRAM ADMINISTRATOR | EQUITABLE OPPORTUNITY | CLAUSE INCLUSION AND FLOW DOWN | REPORTING AND COOPERATION | RECORD KEEPING | STATUTORY REQUIREMENTS | GOOD FAITH EFFORT

SubContracting Plan

IDENTIFICATION DATA | GOALS | PROGRAM ADMINISTRATOR | EQUITABLE OPPORTUNITY | CLAUSE INCLUSION AND FLOW DOWN | REPORTING AND COOPERATION | RECORD KEEPING | STATUTORY REQUIREMENTS | GOOD FAITH EFFORT

VII. REPORTING AND COOPERATION

Calendar Period	Report Due	Data due	Submit Reports to eSRS with email address to:
10/01-03/31	15th	04/30	Contracting Officer/BBFs
04/01-09/30	15th	10/30	Contracting Officer/BBFs
10/01-09/30	30th	10/30	Contracting Officer/BBFs

I agree to the above

Back To Index | Save and Continue

SubContracting Plan

IDENTIFICATION DATA | GOALS | PROGRAM ADMINISTRATOR | EQUITABLE OPPORTUNITY | CLAUSE INCLUSION AND FLOW DOWN | REPORTING AND COOPERATION | RECORD KEEPING | STATUTORY REQUIREMENTS | GOOD FAITH EFFORT

II. DESCRIPTION OF GOOD FAITH EFFORT (Also refer to 13 CFR 125.3(d), Determination of Good Faith Effort)

In order to demonstrate your compliance with a good faith effort to achieve the small business subcontracting goals, outline the steps below that your company plans to take.

*D.E.B. CONSULTING, LLC will take the following steps to demonstrate compliance with a good faith effort in achieving small business subcontracting goals:

The above requirements will be negotiated with the contracting officer prior to approval. The contracting officer must ensure per FAR 19.705-5(a)(5) that an acceptable plan is incorporated into and made a material part of the contract.

Back To Index | Save and Continue

Upload Documents

Company Name:	Q.E.D. CONSULTING, LLC	
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF	**Schedule Number:** Sche
ID:	TE5BD7Z3	

UPLOAD DOCUMENTS

Attach supporting documents to this eOffer
Upload all documents associated with your eOffer.
Some of the attachments are required based on the responses provided in other templates.
Please do not upload the Microsoft Excel files with more than one print area.
Only files of size less than or equal to **100.0 MB** can be uploaded..

Documents

*** Required**

If you have other documents that you want to upload that do not show in the list below, click on 'Other (optional-offeror defined)' and select the document you want to upload. Once you select the document type, you will be able to attach the document to that category. If you do not find what you need in this list you may still use the "Other" category to upload your document.

Type	Name	Status	Actions
Exceptions to Certs and Reps - 52.212-3		Not Uploaded	Upload
Other (optional-offeror defined)		Not Uploaded	Upload

Save and Continue

Document Information

Company Name:	Q.E.D. CONSULTING, LLC	
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF	**Schedule Number:** Sch
ID:	TE5BD7Z3	

UPLOAD DOCUMENTS

Attach supporting documents to this eOffer
Upload all documents associated with your eOffer.

eOffer system accepts only the following file types.
(doc, docx, xls, xlsx, pdf, txt, rtf, html, htm, xml, csv, ppt, pptx, jpg, jpeg, gif, tif, tiff, bmp)

Please do not upload the Microsoft Excel files with more than one print area.

Please do not upload documents with macros or embedded objects.

Please do not upload Microsoft Excel files which contain multiple worksheets.
These files are not being converted correctly. eOffer is resolving the process problem
which will enable multiple worksheets soon!

Only files of size less than or equal to 100.0 MB can be uploaded.

Documents

* Required

* What is the document type?	Exceptions to Reps and Certs
*Find document on your computer	C:\Users\KeoniaRCobbins Browse...
What is the document name?	tttttt

Back to Upload Documents | Upload This Document

Additional Uploads

Company Name:	Q.E.D. CONSULTING, LLC	
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF	**Schedule Number:** Sche
ID:	TE5BD7Z3	

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Some of the attachments are required based on the responses provided in other templates.
Please do not upload the Microsoft Excel files with more than one print area.
Only files of size less than or equal to **100.0 MB** can be uploaded..

Documents

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If you have other documents that you want to upload that do not show in the list below, click on 'Other (optional-offeror defined)' and select the document you want to upload. Once you select the document type, you will be able to attach the document to that category. If you do not find what you need in this list you may still use the "Other" category to upload your document.

Type	Name	Status	Actions
Exceptions to Certs and Reps - 52.212-3	• ttttt View | Delete	Uploaded	Upload Additional
Letter of Compliance	• yyyyy View | Delete	Uploaded	Upload Additional
Other (optional-offeror defined)		Not Uploaded	Upload

Save and Continue

SUBMITTING AN OFFER

Submit eOffer

Prepare your eOffer:

- Corporate Information
- Negotiators
- Goods/Services
- Standard Responses
- Solicitation Clauses
- Exceptions
- SubContracting Plan
- *Upload Documents*
- *Submit eOffer*

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF
ID:	TE5BD7Z3

CONFIRMATION

Are you ready to submit this eOffer?

Yes | No

Or, go to any section by using the left eOffer menu.

Final Review

FINAL REVIEW OF eOFFER

It is recommended that the following documents be reviewed before submitting this eOffer.
Or, go to any section by using the left eOffer menu.

Type	Name	Actions
Offer Response	Offer Response	Review
Form 1449	Form 1449	Review
Exceptions to Certs and Reps - 52.212-3	ttttt	Review
Letter of Compliance	yyyyy	Review
Reps and Certs Response	Reps and Certs Response	Review
Pathway To Success Certification	Pathway To Success Certification	Review
Sub-Contracting Plan	Sub-Contracting Plan	Review
Commercial Sales Practice Response	Commercial Sales Practice Response	Review

Disclaimer

*Required

In submitting an offer electronically, Offeror responses will be considered by the Government to have the full force and effect of law as if the Offeror entered the responses directly on a printed solicitation (RFP). Offeror is strongly encouraged to read the solicitation (RFP) section(s) corresponding to the E-Offer question(s).

*Offeror has reviewed the Reps and Certs response document (formerly known as ORCA response document) and understands that Reps and Certs response will be submitted in the eOffer.

Yes No

*Offeror has downloaded the RFP from FedBizOpps , and has read and understands the clauses and provisions that require Offeror responses.

Yes No

Continue

Sample Review Documents

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS
OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30

1. REQUISITION NUMBER
PAGE 1 OF

2. CONTRACT NO.
3. AWARD/EFFECTIVE DATE
4. ORDER NUMBER
5. SOLICITATION NUMBER
FCIS-JB-980001-B
-- REFRESH #37
6. SOLICI DATE
Ref:Se

7. FOR SOLICITATION INFORMATION CALL:
a. NAME
IT ACQUISITION CENTER
b. TELEPHONE NUMBER (No collect calls)
8. OFFER LOCAL

9. ISSUED BY
CODE
GSA/FSS/PCI

UGNA2008.802
SUGANTHIVENKAT
HERNDON VA 20171

ADDRESS OFFERS TO: SEE PARAGRAPH A.2

10. THIS ACQUISITON IS
☐ UNRESTRICTED
☐ SET ASIDE: % FOR
☐ SMALL BUSINESS
☐ HUBZONE SMALL BUSINESS
☐ 8(A)

11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED
☐ SEE SCHEDULE

12. DISC
See
Pric

☐ 13a. THIS CONTRAC ORDER UNDER DP
13b. RATING

15. DELIVER TO
CODE
ORDERING AGENCY

16.

17a. CONTRACTOR/ OFFEROR
CODE
FACILITY CODE
Q.E.D. CONSULTING, LLC

18a.

Offer Responses Document

Q.E.D. CONSULTING, LLC

DUNS : **004041997**

Offer Control Number : **TE5BD7Z3**

Q.E.D. CONSULTING, LLC

SMALL BUSINESS SUBCONTRACTING PLAN (MODEL)

I. Identification Data:

Address: 2300 CLARENDON BLVD STE 1000, ARLINGTON, VA, 222013392, USA
Date Prepared: 12/18/2014
Description of Supplies/Services: Wheat maker
Solicitation Number: N/A
Contract Number: N/A

Commercial Plan Period:
Start: 2013-01-01
End: 2013-12-31
Projected annual sales (Company Wide): $5,000,000.00

II. Type Of Plan - FAR 19.701 (For definitions, see Cover Page and FAR clause 52.219-9):

____X____ **Commercial Plan**
_____ **Individual Plan**
_____**Master Plan (incorporated into Individual Plan)**

eOffer Submission

FINAL REVIEW OF eOFFER

It is recommended that the following documents be reviewed before submitting this eOffer.
Or, go to any section by using the left eOffer menu.

Type	Name	Actions
Offer Response	Offer Response	Review
Form 1449	Form 1449	Review
Exceptions to Certs and Reps - 52.212-3	ttttt	Review
Letter of Compliance	yyyyy	Review
Reps and Certs Response	Reps and Certs Response	Review
Pathway To Success Certification	Pathway To Success Certification	Review
Sub-Contracting Plan	Sub-Contracting Plan	Review
Commercial Sales Practice Response	Commercial Sales Practice Response	Review

Disclaimer

*Required

In submitting an offer electronically, Offeror responses will be considered by the Government to have the full force and effect of law as if the Offeror entered the responses directly on a printed solicitation (RFP). Offeror is strongly encouraged to read the solicitation (RFP) section(s) corresponding to the E-Offer question(s).

*Offeror has reviewed the Reps and Certs response document (formerly known as ORCA response document) and understands that Reps and Certs response will be submitted in the eOffer.

(●) Yes ( ) No

*Offeror has downloaded the RFP from FedBizOpps , and has read and understands the clauses and provisions that require Offeror responses.

(●) Yes ( ) No

Continue

eOffer Confirmation

Offer is Editable.

Prepare your eOffer:

- ✓ *Corporate Information*
- ✓ *Negotiators*
- ✓ *Goods/Services*
- ✓ *Standard Responses*
- ✓ *Solicitation Clauses*
- ✓ *Exceptions*
- ✓ *SubContracting Plan*
- ✓ *Upload Documents*
- ✓ *Submit eOffer*

✓ Complete ! Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Solicitation Number:	FCIS-JB-980001-B Refresh# 37 | View PDF
ID:	TE5BD7Z3

SUCCESS

Your eOffer was successfully submitted.

Eoffer receipt notification. Inbox x

OrsEofferAutoGen@gsa.gov 10:45 AM (3 minutes

to me

This is to notify you that your eoffer submitted against FCIS-JB-980001-B for 070 has been received in Management Services Acquisition Center (AQS) on 12/18/2014.

New Offer Welcome Letter

GSA

angela.jernigan@gsa.gov
02/15/2007 10:36 AM

To: angela.jernigan@gsa.gov
cc: angela.jernigan@gsa.gov
bcc:
Subject: New Offer Welcome Letter (Atten – Email inteneded for QA and testing Env.)

Management Services Acquisition Center (10FT)

NEW OFFER WELCOME LETTER

02/15/2007

7272 WURzBACH ROAD, SUITE 1504
SAN ANTONIO, TX 78240-4805

Dear Angela D Jernigan

Welcome to the Management Services Acquisition Center (10FT). This is to notify you that we received your offer 1897 under the Solicitation No. TFTP-MC-000874-B, on 15 Feb 2007 and to briefly explain what will happen in the coming weeks.

Your offer has been assigned to Contract Specialist, Angela D. Jernigan. This individual will be your focal point of contact for any questions.

Based on the specific services or products you offer, the contract specialist will coordinate your offer, if necessary, among a team of contracting officials.

Your offer is reviewed to ensure you complied with solicitation instructions. The contract specialist will either contact you via telephone, e-mail or letter notifying you of deficiencies associated with your offer.

Once all administrative issues are addressed, the contract specialist will continue the review to determine that you are a responsible contractor and the prices you offer are fair and reasonable.

SIGNING THE AWARD PACKAGE

eSignature Notification

Vendor Notification for Proposal eSignature - Message (Plain Text)

File | Message | Add-Ins

From: fss.online@gsa.gov

Sent: Wed 9/21/2011 1:03 PM

To: John Doe <j.doe@acme.com>

Cc:

Subject: Vendor Notification for Proposal eSignature

Dear Sir/Madam,

This is to notify you that a proposal for the eoffer # (AGICR7XJ) submitted by you against solicitation 2FYB-SK-0500004-B for (Acme Management Conceps Inc.) is ready for your review and eSignature. Please click or pastge the following URL in a browser window to review your proposal.

http://eoffer.gsa.gov

This is an auto generated email. Please do not reply to this email address.

eSigning

HELP On This Page

MY eOFFERS :: **SATELLITE SERVICES, INC.**

Legend
- Offer is Locked. You can only update Negotiators and POC.
- Offer is Unlocked. You can edit entire offer.
- ex Express Offer.

New eOffers

Select Solicitation	Action
2BMS-BM-200808-B Refresh#32(Schedule 007BMS)	Submit Online

Saved eOffers

Click on the ID to view the event log for an Offer

ID	Solicitation	Last Update	Status	Actions
Nothing found to display.				

Submitted eOffers

Click on the ID to view the event log for an Offer

ID	Solicitation	Last Update	Status	Actions
Nothing found to display.				

Signed eOffers

Click on the ID to view the event log for an Offer

ID	Solicitation	Last Update	Status	Actions		
AGICR7XJ	2FYB-SK-050009-B Refresh#2	2010-02-03 11:35:14.64	Ready for Vendor esign	View Offer	Sign Package	View Package
AGICR7XJ	2FYB-SK-050009-B Refresh#2	2010-02-03 11:34:12.376	Ready for Vendor esign	View Offer	Sign Package	View Package

Accept Offer Documents

Company Name: Acme Management Concepts, Inc.
Solicitation Number: 2FYB-SK-050009-B Refresh# 2 | View PDF
Status: Read Only
Schedule Number: Schedule 07702

Sign Contract

The following documents must be reviewed and accepted before signing.

Name	Description	Action
Offer.pdf		Review
Exceptions.doc		Review
Doc_From_CO.doc	Price From CO	Review
Discount_Policy.doc		Review
Supply_Letter.doc		Review
Safety_Standard.doc		Review
Article_Testing.doc		Review
Orca.pdf		Review
This_is_a_test_Dealer_Info_Doc.doc		Review

☐ All documents in the eOffer package have been reviewed.

Continue

Accept Standard Form 1449

Company Name: SATELLITE SERVICES, INC.

Solicitation Number: FCIS-JB-980001-B Refresh# 34

SIGN eOFFER

The following documents must be reviewed and accepted before signing.

Documents

*Required

Name	Status	Actions
Standard Form 1449	Not Accepted	Review and Accept*

Save and Exit

Reject eOffer

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS
OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30

1. REQUISITION NUMBER
PAGE 1 OF

2. CONTRACT NO.
GSO7F0051W

3. AWARD/EFFECTIVE DATE
Refer to 31c

4. ORDER NUMBER

5. SOLICITATION NUMBER
2FYB-SK-050009-B

6. SOLICITATION ISSUE DATE
06/25/2009

7. FOR SOLICITATION INFORMATION CALL:

a. NAME
ACME MANAGEMENT CONCEPTS, INC

b. TELEPHONE NUMBER (No collect calls)

8. OFFER DUE DATE/ LOCAL TIME

9. ISSUED BY
1
CODE

10. THIS ACQUISITION IS ☐ UNRESTRICTED OR ☐ SET ASIDE: % FOR:
☒ SMALL BUSINESS
☐ WOMEN-OWNED SMALL BUSINESS (WOSB)
☐ HUBZONE SMALL BUSINESS
☐ ECONOMICALLY DISADVANTAGED WOMEN-OWNED SMALL BUSINESS (EDWOSB)
☐ SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS
☐ 8 (A)
NAICS:
SIZE STANDARD:

11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED
☐ SEE SCHEDULE

12. DISCOUNT TERMS

☒ 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)

13b. RATING

14. METHOD OF SOLICITATION
☐ RFQ ☐ IFB ☐ RFP

15. DELIVER TO
CODE

16. ADMINISTERED BY
CODE

Back

Accept

Signing Award Package

Company Name: SATELLITE SERVICES, INC.

Solicitation Number: FCIS-JB-980001-B Refresh# 34

SIGN eOFFER

The following documents must be reviewed and accepted before signing.

Documents

*Required

Name	Status	Actions
Standard Form 1449	Accepted by John Doe	View

Save and Exit

Sign eOffer <OR> Reject eOffer

Company Name: Acme Management Concepts, Inc.

Solicitation Number: 2FYB-SK-050009-B Refresh Number: 2

E-SIGNATURE CONSENT

By submitting a proposal to the General Services Administration (GSA) electronically, the Offeror consents to transactions of e-records and e-signatures between GSA and the Offeror

Exit

Accept

GSA Federal Supply Service

Submit contract offers and contract modifications online

eOffer/eMod

Sign HandBack Success

Contract Package has been successfully Submitted for Signing Process.

Please complete a short user survey, by clicking the link below.

http://apps.fss.gsa.gov/eoffersurvey/index.cfm

eSign Confirmation

New eOffers

Select Solicitation	Action
2BMS-BM-200808-B Refresh#21(Schedule 007BMS)	Submit Online

Saved eOffers

Click on the ID to view the event log for an Offer

ID	Solicitation	Last Update	Status	Actions
Nothing found to display.				

Submitted eOffers

Click on the ID to view the event log for an Offer

ID	Solicitation	Last Update	Status	Actions
Nothing found to display.				

Signed eOffers

Click on the ID to view the event log for an Offer

ID	Solicitation	Last Update	Status	Actions	
AGICR7XJ	2FYB-SK-050009-B Refresh#2	2010-02-03 14:57:14.286	Awaiting CO esign	View Offer	View Package
AGICR7XJ	2FYB-SK-050009-B Refresh#2	2010-02-03 14:59:17.17	Processing Vendor esign	View Offer	View Package

eOffer Accepted Confirmation

Vendor Notification Award - Message (Plain Text)

File | Message | Add-Ins

From: fss.online@gsa.gov
Sent: Wed 9/21/2011 1:03 PM
To: John Doe <j.doe@acme.com>
Cc:
Subject: Vendor Notification Award

Dear Sir/Madam

You e-offer against solicitation number FCIS-RA-2009RA-B refresh #19 has been signed by Jackie Jone. You will soon receive your official award letter.

This is an auto generated email. Please do not reply to this email address.

Signed eOffers

Click on the ID to view the event log for an Offer

ID	Solicitation	Last Update	Status	Actions		
AGICR7XJ	2FYB-SK-050009-B Refresh#2	2010-02-04 11:04:18.746	Offer is in rejected status	View Offer	View Package	Download Package
AGICR7XJ	2FYB-SK-050009-B Refresh#2	2010-02-04 11:01:49.42	Offer is in rejected status	View Offer	View Package	Download Package
CZ8NUN31	FCIS-RA-2009RA-B Refresh#19	2010-03-25 13:41:48.276	Signed by Contracting Officer	View Offer	View Package	Download Package

GSA
Federal Acquisition Service
Submit contract offers and contract modifications online
Download Contract Package
To proceed to the Download Section, please click Continue.
Continue
e-Sign Enterprise Platform - Verifier Module
silanis
e-Sign
Enterprise
Platform™
(formerly ApproveIt™
Web Server)
e-Sign Enterprise Platform
4.6
Verifier Module
It is strongly recommended that you exit all Windows programs before running this setup program.
Click Cancel to quit the setup program, then close any programs you have running. Click Next to continue the installation.
WARNING: This program is protected by copyright law and international treaties.
Unauthorized reproduction or distribution of this program, or any portion of it, may result in severe civil and criminal penalties, and will be prosecuted to the maximum extent possible under law.
© Silanis Technology Inc., 1992-2012. All rights reserved.
08/09/2012
Next >
Cancel

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS
OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30

1. REQUISITION NUMBER | PAGE 1 OF

2. CONTRACT NO.: GS35F0007V
3. AWARD/EFFECTIVE DATE: Refer to 31c
4. ORDER NUMBER:
5. SOLICITATION NUMBER: FCIS-JB-980001-B -- REFRESH #22
6. SOLICITATION ISSUE DATE: 01 Aug 2008

7. FOR SOLICITATION INFORMATION CALL:
a. NAME: SCR 1854 TESTING SF ADD
b. TELEPHONE NUMBER (No collect calls):
8. OFFER DUE DATE/ LOCAL TIME:

9. ISSUED BY: CODE
SCR 1854 TESTING SF ADD
SF ADD KINGS ST
HERNDON, VA, 201712423

10. THIS ACQUISITON IS
[X] UNRESTRICTED
[ ] SET ASIDE: % FOR
[ ] SMALL BUSINESS
[ ] HUBZONE SMALL BUSINESS
[ ] 8(A)
NAICS:
SIZE STANDARD:

11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED
[X] SEE SCHEDULE

12. DISCOUNT TERMS

[ ] 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)
13b. RATING

14. METHOD OF SOLICITATION
[ ] RFQ [ ] IFB [X] RFP

15. DELIVER TO: CODE
ORDERING AGENCY

16. ADMINISTERED BY: CODE
SEE BLOCK 9

17a. CONTRACTOR/ OFFEROR: CODE | FACILITY CODE
DOCUMENT CONVERSION ASSOCIATES, INC
3 WERNER WAY STE 300

LEBANON,NJ,088332223 ,.
DUNs Number :556057057
TELEPHONE NO.

18a. PAYMENT WILL BE MADE BY: CODE
ORDERING AGENCY

[ ] 17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER

18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED [ ] SEE ADDENDUM

19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
	General Purpose Commercial Information Technology Equipment, Sof				

(Use Reverse and/or Attach Additional Sheets as Necessary)

25. ACCOUNTING AND APPROPRIATION DATA

26. TOTAL AWARD AMOUNT (For Govt. Use Only)

[X] 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4. FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA [ ] ARE [ ] ARE NOT ATTACHED
[ ] 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. ADDENDA [ ] ARE [ ] ARE NOT ATTACHED

[ ] 28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN N/A COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.

[ ] 29. AWARD OF CONTRACT: REF. _____ OFFER DATED _____. YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS:

30a. SIGNATURE OF OFFEROR/CONTRACTOR
SIGNed 03/05/2009 by Kalidindi DOCUMENT CON

31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)
SIGNed 03/05/2009 by SRIDEVIKALIDINDI GSA/FSS

30b. NAME AND TITLE OF SIGNER (Type or print) | 30c. DATE SIGNED | 31b. NAME OF CONTRACTING OFFICER (Type or print) | 31c. DATE SIGNED

AUTHORIZED FOR LOCAL REPRODUCTION
PREVIOUS EDITION IS NOT USABLE

STANDARD FORM 1449 (REV. 4/2002)
Prescribed by GSA FAR (48 CFR) 53.212

ACCESSING eMOD

www.eOffer.gsa.gov

FedBizOpps | SAM (formerly CCR) | GSA.gov | GSA Advantage! 1-866 472-9114 | eoffer@gsa.gov

GSA **eOffer/eMod**

Submit Contract Offers and Contract Modifications online.

HELP On This Page

Welcome to eOffer/eMod

eOffer/eMod is a tool to submit contract offers and contract modification requests to GSA Federal Acquisition Service online.

You are required to have a digital certificate for access into the eOffer/eMod applications, to authenticate you against the authorized negotiators list for your offer/modification, and to sign the final contract/modification documents electronically. To obtain a digital certificate, please click on the link under the "About eOffer" section below titled (Digital Certificates). You will see links for the two providers authorized to sell the ACES Business Representative Identity Certificates.

Please be aware, that it will take between 7 and 14 days for a digital certificate to be issued after you have notarized you paperwork and submitted it to the company and that digital certificates must be updated every two (2) years. It is imperative that you as contractors keep your digital certificates current. An expired digital certificate will delay the ability to submit an electronic offer or modification.

Furthermore, please ensure that you back up your certificate. Check the eOffer user guide under the "Customer Assistance and Training" section to find the procedures for backing up your certificate. By backing up your certificate, if something happens to your computer, you will have a copy to import on your new computer.

Also remember you must add your name to the "Authorized Negotiators" list EXACTLY as it appears on your digital certificate. If the names DO NOT match EXACTLY you WILL NOT be able to access the eOffer/eMod applications.

"Please note: Our help videos are best viewed with Internet Explorer 8. Some compatibility issues may arise when using other browsers. Please make sure that your Flash player is up to date."

Effective on January 1, 2013, you may now use your DOD ECA certificates to access the eOffer homepage. Select the Digital Certificate section below for additional details.

WARNING: If you are using a Firefox Browser to submit an eOffer you may encounter an error message when responding to the SubKPlan Questionnaire '101185 sub-k plan is incomplete'. Please import your digital certificate to an Internet Explorer Browser and follow the instructions provided by clicking here.

NEW The eOffer/eMod user guide (see link below) contains information on administrative modifications that GSA considers "Rapid Action Modifications". These types of modifications include address, web, telephone, fax, and email changes. In addition, changes to authorized negotiators and POC and deletions of Labor

System Access

Contract Offers (eOffers)

> Prepare and submit eOffer
> Continue working on saved eOffer
> Edit submitted eOffer

Sign In

Contract Modifications (eMods)

> Prepare and submit modification request
> Continue working on saved modification request
> Edit submitted modification request

Sign In

Digital Certificate

FedBizOpps | SAM (formerly CCR) | GSA.gov | GSA Advantage! 1-866 472-9114 | eoffer@gsa.gov

GSA **eOffer/eMod**

Submit Contract Offers and Contract Modific

HELP On This Page

Welcome to eOffer/eMod

eOffer/eMod is a tool to submit contract offers and contract modificati

You are required to have a digital certificate for access into the eO ... list for your offer/modification, and to sign the final contract/modification docum ... the "About eOffer" section below titled (Digital Certificates). You will see li ... tive Identity Certificates.

Please be aware, that it will take between 7 and 14 days for a dig ... ed it to the company and that digital certificates must be updated every two (2) y ... An expired digital certificate will delay the ability to submit an electronic offer or n

Furthermore, please ensure that you back up your certificate. Chec ... to find the procedures for backing up your certificate. By backing up your certi ... n your new computer.

Also remember you must add your name to the "Authorized Negot ... NOT match EXACTLY you WILL NOT be able to access the eOffer/eMod applicati

"Please note: Our help videos are best viewed with Internet Explorer 8. Some compatibility issues may arise when using other browsers. Please make sure that your Flash player is up to date."

Windows Security

Select a Certificate

KEONIA COBBINS's U.S. Go...
Issuer: Entrust Managed Services SS...
Valid From: 12/11/2012 to 12/10/2015
Click here to view certificate prope...

KEONIA COBBINS's U.S. Go...
Issuer: Entrust Managed Services SS...
Valid From: 12/11/2012 to 12/10/2015

Cobbins.Keonia.R.ORC100...
Issuer: ORC ECA SW 4
Valid From: 7/26/2012 to 7/26/2015

OK Cancel

System Access

Contract Offers (eOffers)

> Prepare and submit eOffer
> Continue working on saved eOffer
> Edit submitted eOffer

Sign In

Contract Modifications (eMods)

> Prepare and submit modification request
> Continue working on saved modification request
> Edit submitted modification request

Sign In

Specify Contract

eMod Home | Logged in as : Keonia R Cobbins

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

SIGN IN

Select a previously entered DUNS:	
Or, enter a DUNS:	
DUNS PLUS 4 :	

Submit

List of Contracts Available for Q.E.D. CONSULTING, LLC

Select Contract	Action
GS35F002CA	Select Contract Back To Duns

eMod Home | ACES Certificate Details | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

MY MODIFICATIONS :: **Q.E.D. CONSULTING, LLC**

Legend

Mod is Locked. Send Request to unlock by clicking on Edit Mod.

Mod is Unlocked. You can edit entire Mod.

New Modifications

Select Contract	Action
GS35F002CA	Select Contract

Saved Modifications

Click on the ID to view the event log for a Contract Modification

ID	Mod Actions	Contract	Last Update	Status	Actions
Nothing found to display.					

Submitted Modifications

Click on the ID to view the event log for a Contract Modification

ID	Mod Actions	Contract	Last Update	Status	Assigned To	Actions
Nothing found to display.						

INITIATING AN eMOD

eMod Options

Select Modification Types

Primary Types	Sub Types
Additions	☐ Add Labor Category and/or Service Offerings ☐ Add Product(s) ☑ Add SIN
Administrative	☐ Address Change ☐ Contract Administrator/Point of Contact(POC) ☐ Authorized Negotiator ☐ Email Address Change ☐ Fax Change ☐ Point of Contacts for Manufacturers, Dealers, Resellers, Agents ☐ Telephone Change ☐ Website Address Change
Cancellation Or Terminations	☐ Cancel Contract
Deletions	☐ Delete Labor Category and/or Service Offerings ☐ Delete Product(s) ☐ Delete SIN
Legal	☐ Change of Name Agreement ☐ Novation Agreement
Pricing	☐ Temporary Price Reduction ☐ Economic Price Adjustments (EPA) with Commercial Price List (increase) ☐ Economic Price Adjustments (EPA) without Commercial Price List (increase) ☐ Permanent Price Reduction (Based on Most Favored Customer) ☐ Permanent Price Reduction (Industry Partner requested) ☐ Wage Determinations
Technical	☐ Change in Geographic Coverage (Scope) ☐ Part(s) Number Change ☐ Product Descriptive Change ☐ Service Descriptive Change
Terms And Conditions	☐ American Recovery and Reinvestment Act(ARRA) ☐ Create/Manage Clause Exception(s) ☐ Cooperative Purchasing ☐ Disaster Recovery ☐ E-Verify ☐ Re-representation of Non-Novated Merger/Acquisition ☐ Re-representation of Business Size ☑ Revise Terms and Conditions ☑ Incorporate Sub-Contracting Plan (SubK)

Rapid Action Modification (RAM)

Select Modification Types

Primary Types	Sub Types
Additions	☐ Add Labor Category and/or Service Offerings ☐ Add Product(s) ☑ Add SIN
Administrative	☐ Address Change ☐ Contract Administrator/Point of Contact(POC) ☐ Authorized Negotiator ☐ Email Address Change ☐ Fax Change ☐ Point of Contacts for Manufacturers, Dealers, Resellers, Agents ☐ Telephone Change ☐ Website Address Change
Cancellation Or Terminations	☐ Cancel Contract
Deletions	☐ Delete Labor Category and/or Service Offerings ☐ Delete Product(s) ☐ Delete SIN
Legal	☐ Change of Name Agreement ☐ Novation Agreement
Pricing	☐ Temporary Price Reduction ☐ Economic Price Adjustments (EPA) with Commercial Price List (increase) ☐ Economic Price Adjustments (EPA) without Commercial Price List (increase) ☐ Permanent Price Reduction (Based on Most Favored Customer) ☐ Permanent Price Reduction (Industry Partner requested) ☐ Wage Determinations
Technical	☐ Change in Geographic Coverage (Scope) ☐ Part(s) Number Change ☐ Product Descriptive Change ☐ Service Descriptive Change
Terms And Conditions	☐ American Recovery and Reinvestment Act(ARRA) ☐ Create/Manage Clause Exception(s) ☐ Cooperative Purchasing ☐ Disaster Recovery ☐ E-Verify ☐ Re-representation of Non-Novated Merger/Acquisition ☐ Re-representation of Business Size ☑ Revise Terms and Conditions ☑ Incorporate Sub-Contracting Plan (SubK)

Instantly Effective Price Reductions

Select Modification Types

Primary Types	Sub Types
Additions	☐ Add Labor Category and/or Service Offerings ☐ Add Product(s) ☑ Add SIN
Administrative	☐ Address Change ☐ Contract Administrator/Point of Contact(POC) ☐ Authorized Negotiator ☐ Email Address Change ☐ Fax Change ☐ Point of Contacts for Manufacturers, Dealers, Resellers, Agents ☐ Telephone Change ☐ Website Address Change
Cancellation Or Terminations	☐ Cancel Contract
Deletions	☐ Delete Labor Category and/or Service Offerings ☐ Delete Product(s) ☐ Delete SIN
Legal	☐ Change of Name Agreement ☐ Novation Agreement
Pricing	☐ Temporary Price Reduction ☐ Economic Price Adjustments (EPA) with Commercial Price List (increase) ☐ Economic Price Adjustments (EPA) without Commercial Price List (increase) ☐ Permanent Price Reduction (Based on Most Favored Customer) ☐ Permanent Price Reduction (Industry Partner requested) ☐ Wage Determinations

eMOD SECTIONS

Corporate Information

Prepare your modification:

- ✓ Corporate Information
- ! Additions
- ! Terms & Conditions
- ! Upload Documents
- ! Submit Request

✓ Complete ! Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

CORPORATE INFORMATION

Is the information correct?

This information is taken directly from System for Award Management (SAM) [formerly Central Contractor Registration (CCR)]. If any of this information is incorrect, it must be corrected through System for Award Management (SAM) [formerly Central Contractor Registration (CCR)]. Any changes will be reflected in eOffer in approximately 24 hours.

DUNS Number:	004041997
Type of Organization:	Partnership
Common Parent DUNS Number:	004041997
Company Name:	Q.E.D. CONSULTING, LLC
Doing Business As (DBA):	
Business Type(s) Registered in SAM:	Service Location.
Business Type(s) in Contract (GS35F002CA):	
Business Website:	http://www.qedllc.com

Company Address

Street1:	2300 CLARENDON BLVD STE 1000
Street2:	
City:	ARLINGTON
State:	VA
Zip/Postal Code:	222013392
Country:	USA

Mailing Address

Company Name:	Q.E.D. CONSULTING, LLC
Street1:	2300 CLARENDON BLVD.
Street2:	SUITE 1000
City:	ARLINGTON
State:	VA
Zip/Postal Code:	222013367
Country:	USA

Sign Out and Correct Errors in SAM

Save and Continue

Validation Screen

eMod Home | My eMods | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your modification:

- Corporate Information
- *Additions*
- *Terms & Conditions*
- *Upload Documents*
- *Submit Request*

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

INFORMATION SAVED

The **CORPORATE INFORMATION** section is **Completed**.

Continue

Or, go to any section by using the left eMod menu.

Additions

Add SIN Detail

Federal Acquisition Service
Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your modification:
- Corporate Information
- Additions
- Terms & Conditions
- Upload Documents
- Submit Request

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F802CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

*Update/Revise Commercial Sales Practice (CSP-1) | Revise

ADD SIN(s)

You must add at least one SIN. You can add multiple SINs but one at a time.

Select SIN	Action
132 100-Ancillary Supplies and/or Services - SUBJECT TO COOPERATIVE PURCHASING	Add SIN Details
132 100-Ancillary Supplies and/or Services - SUBJECT TO COOPERATIVE PURCHASING	
132 12-Equipment Maintenance - SUBJECT TO COOPERATIVE PURCHASING	
132 34-Software maintenance - SUBJECT TO COOPERATIVE PURCHASING	
132 4-Daily/Short Term Rental - SUBJECT TO COOPERATIVE PURCHASING	
132 50-Classroom Training - SUBJECT TO COOPERATIVE P	
132 51-Information Technology Services - SUBJECT TO COO	
132 51RABPA-Not available	
132 52-Electronic Commerce Services - SUBJECT TO COOP	
132 53-Wireless Services - SUBJECT TO COOPERATIVE PU	
132 54-Not available	
132 55-Commercial Satellite Communications (COMSATCOM	
132 60-Authentication Products and Services: Two types of in	
132 60A-Electronic Credentials, Not Identity Proofed (Assuran	
132 60B-Electronic Credentials, Identity Proofed (Assurance L	
132 60C-Digital Certificates, including ACES (Assurance Lev	
132 60D-60D E-authentication Hardware Tokens - SUBJECT	
132 60E-Remote Identity and Access Managed Service Offer	
132 60F-Identity and Access Management Professional Servi	
132 61-Not available	
132 62-Not available	

Federal Acquisition Service
Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your modification:
- Corporate Information
- Additions
- Terms & Conditions
- Upload Documents
- Submit Request

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F802CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

ADD SIN (SPECIAL ITEM NUMBER) DETAILS

*Required

SIN Type	132 60B
SIN Title	Electronic Credentials, Identity Proofed (Assurance Level 2**OMB M-04-04) Managed Service Offering - SUBJECT TO**COOPERATIVE PURCHASING
*Scope	What is the Scope for this SIN? Worldwide
*State And Local	Do you want to offer this SIN for State and Local Services? ○ Yes ◉ No

Add This SIN

Add SIN Detail cont.

GSA Federal Acquisition Service
Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your modification:
- Corporate Information
- Additions
- Terms & Conditions
- Upload Documents
- Submit Request

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

*Update/Revise Commercial Sales Practice (CSP-1) | Revise

ADD SIN(s)

You must add at least one SIN. You can add multiple SINs but one at a time.

Select SIN	Action
132 100-Ancillary Supplies and/or Services - SUBJECT TO COOPERATIVE PURCHASING	Add SIN Details

Your SIN(s)

Name	Description	Actions
132 60B	Electronic Credentials, Identity Proofed (Assurance Level 2^^OMB M-04-04) Managed Service Offering - SUBJECT TO^^COOPERATIVE PURCHASING	Edit | Delete

Save And Continue

Terms & Conditions

Terms & Conditions

eMod Home | My eMods | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your modification:

- ✓ Corporate Information
- ✓ *Additions*
- ! *Terms & Conditions*
- ! *Upload Documents*
- ! *Submit Request*

✓ Complete ! Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

Respond to Terms And Conditions

Respond to all of the terms and conditions.
You must respond to all the Terms And Conditions Modification Sub Types before you can save this section.

Terms And Conditions

* Required

Template Name	Status	Actions
* Revise Terms and Conditions	Incomplete	Respond
* Incorporate Sub-Contracting Plan (SubK)	Incomplete	Respond

Back To TermsandConditions Save This Information

Terms & Conditions

GSA Federal Acquisition Service
Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your modification:

- Corporate Information
- Additions
- Terms & Conditions
- Upload Documents
- Submit Request

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

- **202092 - Added selected clause to modification.**

Revise Clause/Terms and Conditions

You must add at least one Clause. You can revise multiple clauses but one at a time.
* Required

Clause/Terms and Conditions	Action
Commercial Sales Practice (CSP-1) ▼	Add

Clause Name	Status	Action
*Commercial Sales Practice (CSP-1)	Incomplete	Respond | Remove

Commercial Sales Practice (CSP)

Prepare your modification:

- ✓ Corporate Information
- ✓ *Additions*
- ! *Terms & Conditions*
- ! *Upload Documents*
- ! *Submit Request*

✓ Complete ! Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

Commercial Sales Practice (CSP-1)

Note: Please refer to clause **552.212-70**, PREPARATION OF OFFER (MULTIPLE AWARD SCHEDULE), for additional information concerning your offer.
* Required. Enter "N/A" if not applicable

*1a. Provide the dollar value of sales to the general public at or based on an established catalog or market price during the previous 12-month period or the offerors last fiscal year:
$ 5000000.00

*1b. State beginning and ending of the 12 month period.
Beginning January ▼ 01 ▼ 2013 ▼ Ending January ▼ 01 ▼ 2014 ▼

In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).

na

*2a. Show your total projected annual sales to the Government under this contract for the contract term, excluding options, for each SIN offered.

SIN	Description	AMOUNT($)
132 3	132 3-Leasing of Products - SUBJECT TO COOPERATIVE PURCHASING	500000.00
132 60B	Electronic Credentials, Identity Proofed (Assurance Level 2^^OMB M-04-04) Managed Service Offering - SUBJECT TO^^COOPERATIVE PURCHASING	

2b. If you currently hold a Federal Supply Schedule contract for the SIN the total projected annual sales should be based on your most recent 12 months of sales under that contract.

na

*3. Based on your written discounting policies (standard commercial sales practices in the event you do not have written discounting policies), are the discounts and any concessions which you offer the Government equal to or better than your best price (discount and concessions in any combination) offered to any customer acquiring the same items regardless of quantity or terms and conditions?

◉ Yes ○ No

Note: Full screen shots of the CSP pages are in the eOffer training available on the AM Systems Website.

Other Vendor Responses

Federal Acquisition Service
Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your modification:
- Corporate Information
- Additions
- Terms & Conditions
- Upload Documents
- Submit Request

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

Revise Clause/Terms and Conditions

You must add at least one Clause. You can revise multiple clauses but one at a time.
* Required

Clause/Terms and Conditions	Action
Other Vendor Responses	Add

Clause Name	Status	Action
*Commercial Sales Practice (CSP-1)	Completed	Edit | Remove

Save and Continue

Description For Revise Terms and Conditions

Contract Begin Date : 2015-03-04

*Please enter a detailed description of the Modification Request.

this is a test

Back To TermsandConditions | Save and Continue

Terms and Conditions

eMod Home | My eMods | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your modification:

- Corporate Information
- *Additions*
- *Terms & Conditions*
- *Upload Documents*
- *Submit Request*

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

Respond to Terms And Conditions

Respond to all of the terms and conditions.
You must respond to all the Terms And Conditions Modification Sub Types before you can save this section.

Terms And Conditions

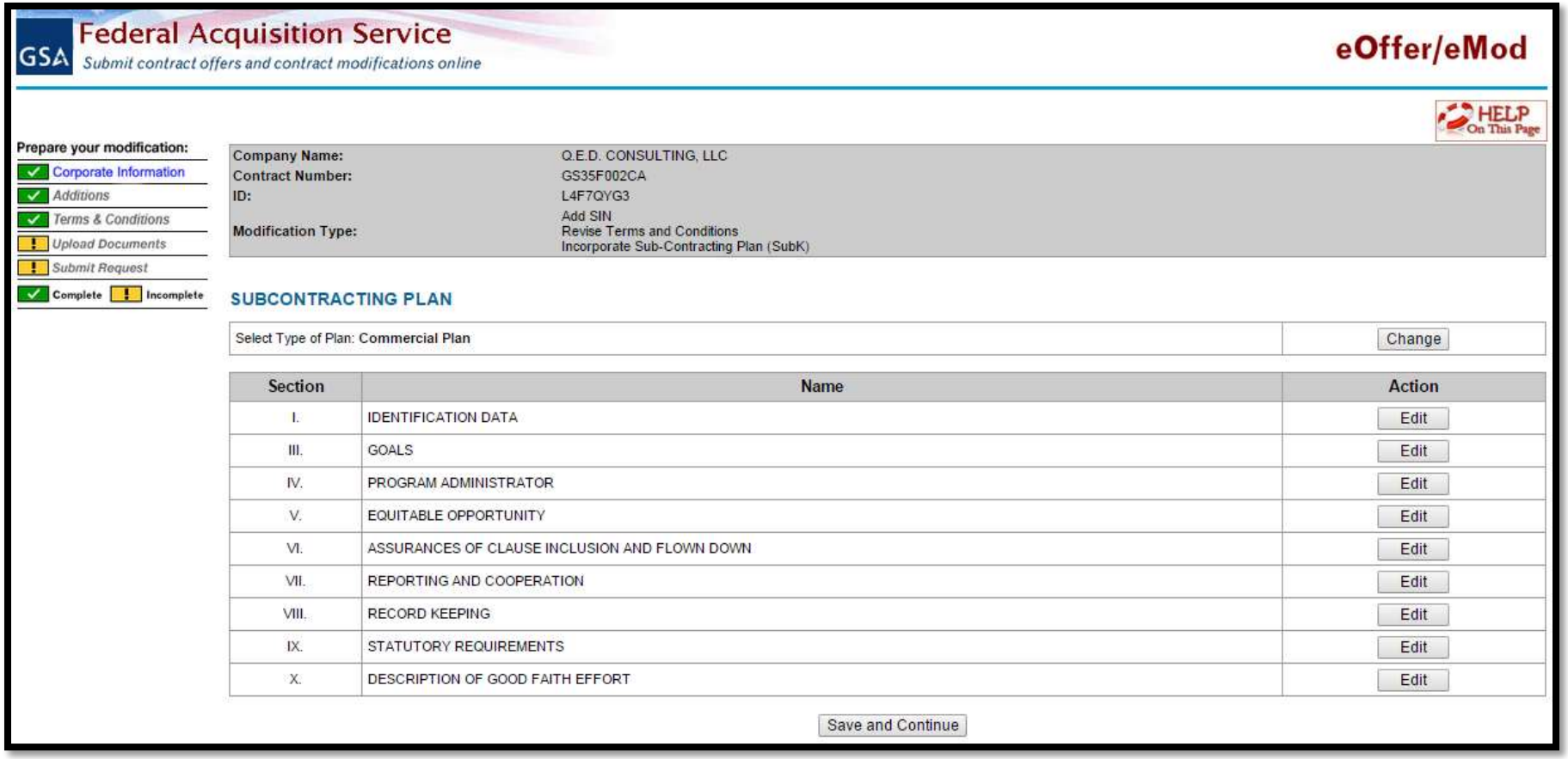
* Required

Template Name	Status	Actions
* Revise Terms and Conditions	Completed	Edit
* Incorporate Sub-Contracting Plan (SubK)	Incomplete	Respond

Save & Continue

Save And Continue

Subcontracting Plan



GSA Federal Acquisition Service
Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your modification:
- Corporate Information
- Additions
- Terms & Conditions
- Upload Documents
- Submit Request

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

SUBCONTRACTING PLAN

Select Type of Plan: **Commercial Plan** | Change

Section	Name	Action
I.	IDENTIFICATION DATA	Edit
III.	GOALS	Edit
IV.	PROGRAM ADMINISTRATOR	Edit
V.	EQUITABLE OPPORTUNITY	Edit
VI.	ASSURANCES OF CLAUSE INCLUSION AND FLOWN DOWN	Edit
VII.	REPORTING AND COOPERATION	Edit
VIII.	RECORD KEEPING	Edit
IX.	STATUTORY REQUIREMENTS	Edit
X.	DESCRIPTION OF GOOD FAITH EFFORT	Edit

Save and Continue

Note: Full screen shots of the subcontracting pages shown in the eOffer training available on the AM Systems Website.

Upload Documents

Upload Documents

GSA Federal Acquisition Service
Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Prepare your modification:

- Corporate Information
- *Additions*
- Terms & Conditions
- *Upload Documents*
- *Submit Request*

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

UPLOAD DOCUMENTS

Attach supporting documents to this eMod
Upload all documents associated with your eMod.
Please do not upload the Microsoft Excel files with more than one print area.
Only files of size less than or equal to 100.0 MB can be uploaded.

Type	Name	Status	Action
* Relevent Project Experience		Not Uploaded	Upload
* Supporting Documentation		Not Uploaded	Upload
Manufacturer's Commerical Pricelist		Not Uploaded	Upload
Vendor Defined		Not Uploaded	Upload

Save and Continue

Upload Documents cont.

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

UPLOAD DOCUMENTS

Attach supporting documents to this eMod
Upload all documents associated with your eMod.

eMod system accepts only the following file types:
(doc, docx, xls, xlsx, pdf, txt, rtf, html, htm, vmt, csv, ppt, pptx, jpg, jpeg, gif, tif, tiff, bmp)

Please do not upload the Microsoft Excel files with more than one print area.

Please do not upload documents with macros or embedded objects.

Please do not upload Microsoft Excel files which contain multiple worksheets.
These files are not being converted correctly. eMod is resolving the process problem which will enable multiple worksheets soon!

Only files of size less than or equal to 100.0 MB can be uploaded.

Documents

* Required

What is the document type?	Relevant Project Experience
Find document on your computer:	Choose File No file chosen
What is the document name?	

Upload This Document

eMod Home | My eMods | Sign Out Keonia R Cobbins

eOffer/eMod

HELP On This Page

Prepare your modification:

- Corporate Information
- Additions
- Terms & Conditions
- Upload Documents
- Submit Request

Complete Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

UPLOAD DOCUMENTS

Attach supporting documents to this eMod
Upload all documents associated with your eMod.
Please do not upload the Microsoft Excel files with more than one print area.
Only files of size less than or equal to 100.0 MB can be uploaded.

Type	Name		Status	Action
* Relevent Project Experience	• test 1	View | Delete	Uploaded	Upload Additional
* Supporting Documentation	• test 2	View | Delete	Uploaded	Upload Additional
Manufacturer's Commerical Pricelist	• test 3	View | Delete	Uploaded	Upload Additional
Vendor Defined	• test 4	View | Delete	Uploaded	Upload Additional

Save and Continue

Submit Request

Confirmation & Review

GSA **Federal Acquisition Service**

Submit contract offers and contract modifications online

Prepare your modification:

- Corporate Information
- Additions
- Terms & Conditions
- Upload Documents
- Submit Request

Complete | Incomplete

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

CONFIRMATION

Are you ready to submit this eMod?

YES NO

Or, go to any section by using the left eMod menu.

Incorporate Sub-Contracting Plan (SubK)

FINAL REVIEW OF eMOD

It is recommended that the following documents be reviewed before submitting this eMod.
Or, go to any section by using the left eMod menu.

Type	Name	Actions
Mod Response	Mod Response	Review
Commercial Sales Practice Response	Commercial Sales Practice Response	Review
Sub-Contracting Plan	Sub-Contracting Plan	Review
Manufacturer`s Commerical Pricelist	test 3	Review
Relevent Project Experience	test 1	Review
Supporting Documentation	test 2	Review
Vendor Defined	test 4	Review

Disclaimer

*Required
All other terms and conditions of the contract will remain the same, unless otherwise disclosed and proposed in this modification request.

Yes No

Continue

Sample Documents

Request for Modification to Contract Number : **ZF002CA**

Modification Type :
Add SIN
Revise Terms and Conditions
Incorporate Sub-Contracting Plan (SubK)

Company Name : Q.E.D. CONSULTING, LLC
DUNs Number : 004041997
Modification Updated By : keonia.cobbins@gsa.gov
Modification Updated Date : 2015-03-03 18:27:51
Modification Control Number : L4F7QYG3

Incorporate Sub-Contracting Plan (SubK)
Plan
Type
Expiration Date

SIN(s) For Add SIN

SIN : 132 60B
TITLE : Electronic
- SUBJECT T
SCOPE : Worldwide
STATE AND local : N

MOD DESCRIPTION For Revis

Detailed Description :

see attached documents

ATTACHMENTS

Manufacturer's Commerical Pricelist Test Document.do
Relevent Project Experience Test Document.do
Supporting Documentation Test Document.do
Vendor Defined Test Document.do

Commercial Sales Practice

1a. Provide the dollar value of sales to the general public at or based on an established catalog or market price during the previous 12-month period or the offerors last fiscal year:

• 5000000.00

1b. State beginning and ending of the 12 month period.

ur own measure of the sales of the

term, excluding options, for each

l sales should be based on your

u do not have written discounting
er than your best price (discount
s of quantity or terms and

Q.E.D. CONSULTING, LLC

SMALL BUSINESS SUBCONTRACTING PLAN (MODEL)

I. Identification Data:

Address: 2300 CLARENDON BLVD STE 1000, ARLINGTON, VA, 222013392, USA
Date Prepared: 03/03/2015
Description of Supplies/Services: Wheat maker
Solicitation Number: N/A
Contract Number: GS35F002CA

Commercial Plan Period:
Start: 2013-01-01
End: 2013-12-31
Projected annual sales (Company Wide): $5,000,000.00

II. Type Of Plan - FAR 19.701 (For definitions, see Cover Page and FAR clause 52.219-9):

___X___ Commercial Plan
_____ Individual Plan
_____Master Plan (incorporated into Individual Plan)

III. Goals:

A. Q.E.D. CONSULTING, LLC provides the following separate dollar and percentage goals, which are a percentage of the total subcontracting dollars for each business category:

Submit & Confirmation

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

FINAL REVIEW OF eMOD

It is recommended that the following documents be reviewed before submitting this eMod.
Or, go to any section by using the left eMod menu.

Type	Name	Actions
Mod Response	Mod Response	Review
Commercial Sales Practice Response	Commercial Sales Practice Response	Review
Sub-Contracting Plan	Sub-Contracting Plan	Review
Manufacturer`s Commerical Pricelist	test 3	Review
Relevent Project Experience	test 1	Review
Supporting Documentation	test 2	Review
Vendor Defined	test 4	Review

Disclaimer

*Required
All other terms and conditions of the contract will remain the same, unless otherwise disclosed and proposed in this modification request.

◉ Yes ○ No

Continue

Company Name:	Q.E.D. CONSULTING, LLC
Contract Number:	GS35F002CA
ID:	L4F7QYG3
Modification Type:	Add SIN Revise Terms and Conditions Incorporate Sub-Contracting Plan (SubK)

Your eMod was successfully submitted. You will be notified by email when the eMod is ready for your review and/or eSignature.

New Modifications

Select Contract and Modification Type	Action
GS35F002CA	Select Contract

eMod ID

Contract Modification

Contract: ZF002CA Mod No: 0001 - Multiple Sub Types

Mod ID: 90077

Save

Close

004041997 - Q.E.D. CONSULTING, LLC

In Progress

Assignments | Log Information | Notes

Mod Status | Mod Types and Sub Types | Modification | Add SINs | Clause Exception(s) | Attachments | SF30 Block 13 | Negotiators

Mod Group: Mod No: 0001

eMod ID: L4F7QYG3

Origin of Mod: Requested by Contractor Date Received: 2015063 03/04/2015

Effective Date: SF30-Approved:

Completed:

sam orca

Mod Owner: Keonia R. Cobbins - 6FL

Assigned To: Keonia R. Cobbins

Reject Mod...

Decline Mod...

Withdraw Mod...

Request Clarification

eVerify Request Clarification...

SF30 Form

Split Mod...

Approve

Allow Vendor Edits

Delegate...

Description of the Mod (SF-30 Form - Block 14) {*}

Spell Check

REQUEST FOR CLARIFICATION

REQUEST FOR CLARIFICATION

Request For Clarification

Clarification Request - Message (HTML)

File | Message | Add-Ins

From: fss.online@gsa.gov
To: John Doe <j.doe@acme.com>
Cc:
Subject: Clarification Request

Sent: Wed 9/21/2011 1:03 PM

This is an automatic notification to inform you that a clarification is required to contiue the process for the contract modification against the contract (GS35F0444T) Mod No - 0002, eModID BZ1YF3D

We have open a clarification case number 132
The status of the Mod is on hold ("Waiting for clarification") until the clarification is successfully completed.

The current Status of the Mod is "Waiting for lcarification"

Please find attached the following document(s):

Clarification Letter.pdf

This is an auto generated email. Please do not reply to this email address.

Submitted Modifications

Click on the ID to view the event log for a Contract Modification

ID	Mod Actions	Contract	Last Update	Status	Assigned To	Actions
EPP1LRSI	Selected Mod Actions	GS35F0444T	2010-09-23 10:48:00.056	Actions Pending	Jack Green	Edit Mod / Delete Mod
2FP49OIQ	Selected Mod Actions	GS35F0444T	2010-09-30 07:34:00.046	Split	Jackie Jone	View Mod
5GRZHP	Selected Mod Actions	GS35F0444T	2010-09-30 07:34:00.046	In Progress	Jackie Jone	View Mod
BZ1YF3D	Selected Mod Actions	GS35F0444T	2010-09-30 07:34:00.046	Provide Clarification	Jackie Jone	View Mod

Clarification Response

Additional Information - Windows Internet Explorer

File Edit View Favorites Tools Help

Favorites | Additional Information | Page | Safety | Tools

eMod Home | My eMods | Sign Out Michael Scher

GSA **Federal Acquisition Service**

Submit contract offers and contract modifications online

eOffer/eMod

HELP On This Page

Company Name:	NEXUM, INC
Contract Number:	GS35F430BA
ID:	NT7H8ELP
Modification Type:	Incorporate Sub-Contracting Plan (SubK)

Request For Clarification

List of Documents

* Required

Type	Name	Status	Upload Request Reason	Action
* Clarification Letter(s)		Not Uploaded		Upload
Vendor Defined		Not Uploaded		Upload

Notes from CO	Vendor Response
Refer to letter	

Select the link to view the History of Requests

Select the link to check any CO attached documents available.

Submit Response | Save to Draft

Done | Internet | 100%

Exception Response

Company Name:	Acme Management Concepts, Inc.
Contract Number:	GS35F0444T
Modification Type:	Add Labor Category Add SIN

Exception Contract Clauses submitted by Vendor

All Regulations have to be responded before 2010-04-10.

Clause Number	Title	Status	Action
52.209-1 (Original)	QUALIFICATION REQUIREMENTS (MAR 1996)	Incomplete	Respond

Select the link to view the History of Request for Clarifications

Review Contract Clause 52.209-1 (Original)

Instructions:

1. Your CO is requesting clarification of the exception you wish to take. The text you submitted as your exception is displayed in the "Submitted Exception Text" box. The CO comments regarding you
2. Read the CO comments and edit the text as it appears in the "revised exception" box. When you have finished revising the text, press the "Save To Draft" button

Submitted Exception Text	Comments From CO/CS
(a) Definition: "QUALIFICATION REQUIREMENT," as used in this clause, means a Government requirement for testing or other quality assurance demonstration that must be completed before award. Test	Req. clarification for this clause, till then I

Enter Exception Clarification and Resubmit for 52.209-1 (Original)

If approved, the information provided in this screen will appear on eLibrary for buyer(s) to view

Revised Exception Text

(a) Definition: "QUALIFICATION REQUIREMENT," as used in this clause, means a Government requirement for testing or other quality assurance demonstration that must be completed before award. Test

Save to Draft

Click Here to view the History of Negotiations for the Contract Clause 52.209-1

VENDOR SIGNATURE

VENDOR SIGNATURE

Ready for Vendor eSign

Submitted Modifications

Click on the ID to view the event log for a Contract Modification

ID	Mod Actions	Contract	Last Update	Status	Assigned To	Actions
EPP1LRSI	Selected Mod Actions	GS35F0444T	2010-09-23 10:48:00.056	Ready for Vendor eSign	David M. Catalinc	Sign Package View Mod View Package

Company Name: Acme Management Concepts, Inc.
Contract Number: GS35F0444T

SIGN eMOD

The following documents must be reviewed and accepted before signing.

Documents

*Required

Name	Status	Actions
Standard Form 30	*Not Accepted*	Review and Accept*

Save and Exit

Reject eMod

Review & Sign

eMod Home | My e

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

Company Name:	GENERAL INSULATION COMPANY
Contract Number:	GS07F0022X
ID:	W7LNUGZW
Modification Type:	Economic Price Adjustments (EPA) with Commercial Price List (increase)

Sign Contract Package

The following documents must be reviewed and accepted before signing.

Name	Description	Action
Mod Responses	Supporting Documentation	Review
Commercial Pricelist	Commercial Pricelist	Review

☐ All documents in the eMod package have been reviewed.

Continue

View SF30

GSA Federal Acquisition Service
Submit contract offers and contract modifications online

eOffer

Company Name: GENERAL INSULATION COMPANY
Contract Number: GS07F0022X

SIGN eMOD

The following documents must be reviewed and accepted before signing.

Documents
*Required

Name	Status	Actions
Standard Form 30	Accepted by Keonia R Cobbins , GENERAL INSULATION COMPANY	View

Save and Exit

Sign eMod <IR> Reject eMod

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1.Contract ID Code

Page of Pages 1 | 1

Amendment/Modification No.	3. Effective Date:	4. Requisition/Purchase Req. No.	5. Project No. (If Applicable)
PA-0100	Feb 05, 2015		RACT1

6. Issued By:
General Service Administration
PAS, Greater Southwest Acquisition Center (7PC)
819 Taylor Street, Rm 6A06
Port Worth, TX 76102

7. Administered By: (If Other)
2231 CASTLE ROCK SQ
RESTON VA SOUTH LAKES DR
VA 22033 USA USA

8. Name and Address of Contractor (No. Street, County, State and Zip Code)
GENERAL INSULATION COMPANY
278 MYSTIC AVE STE 209

MEDFORD, MA 021556330

9A Amendment of Soliciation No:

9B. Dated (See Item 11)

X

10A. Modification of Contract/Order No.
GS-07F-0022X

10B. Dated (See Item 13)
Dec 01, 2010

Code | Facility Code

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers ☐ is extended ☐ is not extended.

Offerors must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods.
(a) By completing items 8 and 15, and returning copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGEMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

☐ A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.

☐ B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation data, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).

☐ C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:

☐ D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor: is not ☐ , is ☒ required to sign this document and return, ___ copies to the issuing office.

14. DESCRIPTION OF MODIFICATION (Organized by UCF section headings,including solicitation/contract subject matter where feasible.)

Signing Award Package

Company Name: GENERAL INSULATION COMPANY
Contract Number: GS07F0022X

SIGN eMOD

Are you ready to sign this eMod ?

Back | Confirm

Company Name: GENERAL INSULATION COMPANY
Contract Number: GS07F0022X

E-SIGNATURE CONSENT

By submitting the request for modification to the General Services Administration (GSA) electronically, the vendor consents to transactions of e-records and e-signatures between GSA and the Vendor.

Exit | Accept

Sign HandBack Success

Contract Package has been successfully Submitted for Signing Process.
Please complete a short user survey, by clicking the link below.

http://apps.fss.gsa.gov/eoffersurvey/index.cfm

eSign Confirmation & Download

Signed Modifications

Click on the ID to view the event log for a Contract Modification

ID	Mod Actions	Contract	Last Update	Status	Assigned To	Actions		
EYQ6N2T5	Add SIN	GS07F0022X	2013-10-01 13:29:27.09	Awaiting CO esign		View Mod	View Package	
ZXEDL7RQ	Wage Determinations	GS07F0022X	2014-05-19 11:59:49.086	Completed	Bindu Somana	View Mod	View Package	Download Package
W99KSSY4	Selected Mod Actions	GS07F0022X	2014-06-16 10:59:30.383	Completed	Bindu Somana	View Mod	View Package	Download Package
W7LNUGZW	Economic Price Adjustments (EPA) with Commercial Price List (increase)	GS07F0022X	2015-03-21 05:02:47.893	Ready for Vendor esign		View Mod	Sign Package	View Package

GSA Federal Acquisition Servi

Submit contract offers and contract modificatio

Download Contract Package

To proceed to the Download Section, please click Continu

Continue

e-Sign Enterprise Platform - Verifier Module

silanis

e-Sign **Enterprise Platform**™

(formerly ApproveIt™ Web Server)

e-Sign Enterprise Platform 4.6 Verifier Module

It is strongly recommended that you exit all Windows programs before running this setup program.

Click Cancel to quit the setup program, then close any programs you have running. Click Next to continue the installation.

WARNING: This program is protected by copyright law and international treaties.

Unauthorized reproduction or distribution of this program, or any portion of it, may result in severe civil and criminal penalties, and will be prosecuted to the maximum extent possible under law.

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08/09/2012

Next > Cancel

GSA INITIATED MOD

Option to Extend (OPEN) Process

Notification

- 250 day Exclusion Determination Letter to Contracting Officer (CO)
- Exclusion Determination Letter to Contractor, only if excluded
- 210 day Option Letter to Contractor

Eligibility

- 165 day Consolidated Eligibility & Readiness Report to CO
- Contractor Deficiency Letter, if Contractor is nonresponsive to Option Letter
- 90/30/7 day Email reminder to CO

Readiness

- CO confirms minimum sales, no negative findings on past performance/CAV, sales and IFF have been reported timely, current pricelist is on GSA Advantage, Excluded Parties List System (EPLS)

Exercise

- If the best interest of the government, CO issues modification with consent
- If “no award” decision, CO must notify contractor in writing with thorough documentation

Per Policy and Procedures (PAP) 2015-01

eMod- View Option Mod

eMod Home | ACES Certificate Details | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service

Submit contract offers and contract modifications online

eOffer/eMod

MY MODIFICATIONS :: TIERRA RIGHT OF WAY SERVICES, LTD.

You are logged in as Administrator. You can Edit Negotiators/View/Delete/Withdraw Modifications for this DUNS.

Saved Modifications

Click on the ID to view the event log for a Contract Modification

ID	Mod Actions	Contract	Last Update	Status	Actions
Nothing found to display.					

Submitted Modifications

Click on the ID to view the event log for a Contract Modification

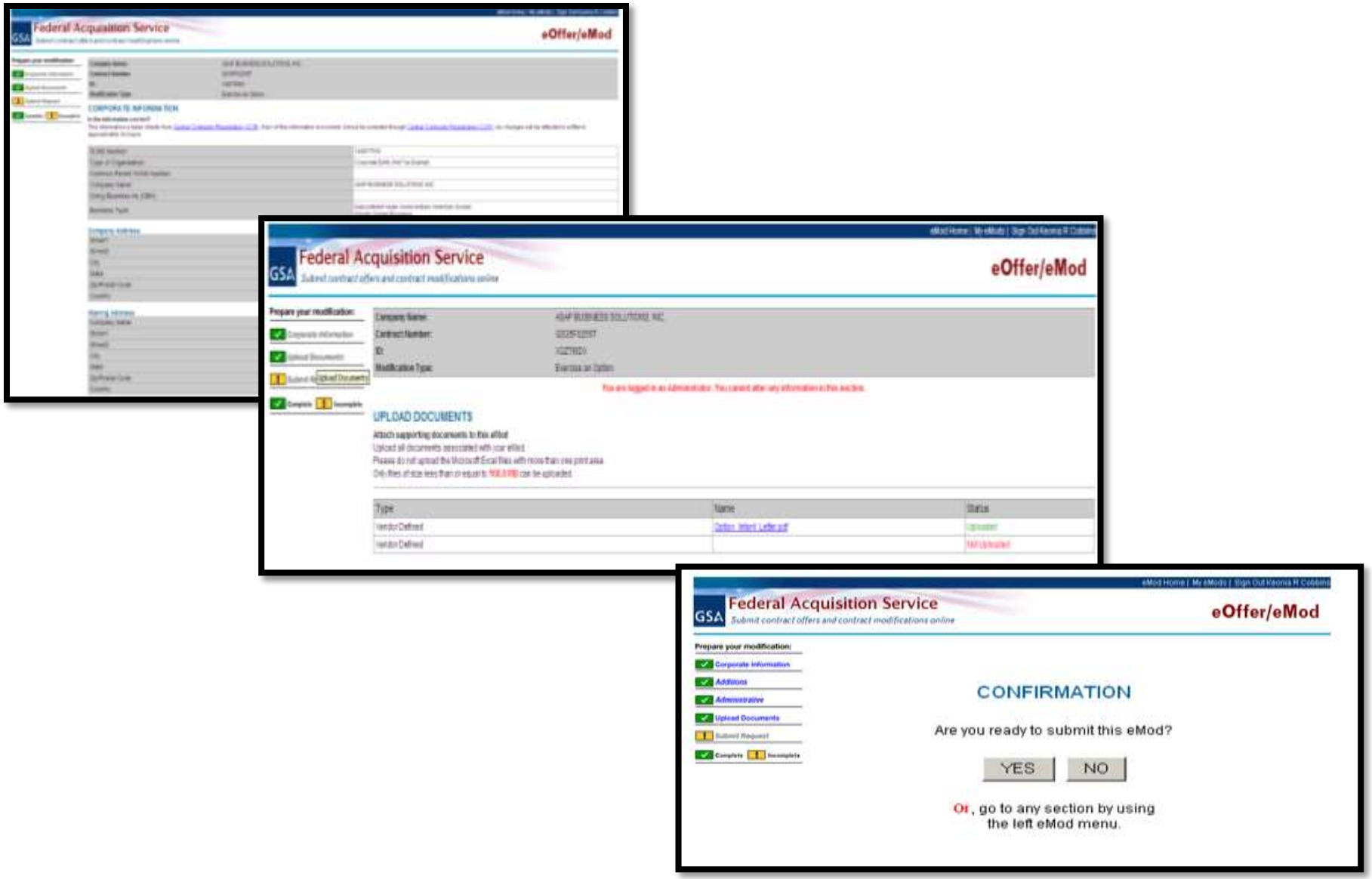
ID	Mod Actions	Contract	Last Update	Status	Assigned To	Actions
Nothing found to display.						

GSA Initiated Modifications

Click on the ID to view the event log for a Contract Modification

ID	Mod Actions	Contract	Last Update	Status	Assigned To	Actions
8NNV8YQED	Exercise an Option	GS10F0038T	2011-09-30 06:51:32.78	Complete		Edit Mod / Decline Mod

Vendor Validation



Vendor Response

eMod Home | My eMods | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service
Submit contract offers and contract modifications online

eOffer/eMod

Prepare your modification:
- Corporate Information
- Additions
- Administrative
- Upload Documents
- Submit Request

Complete / Incomplete

Company Name:	SATELLITE SERVICES, INC.
Contract Number:	GS06F0003R
Modification Type:	Add SIN Authorized Negotiator

FINAL REVIEW OF eMOD

It is recommended that the following documents be reviewed before submitting this eMod.

Or, go to any section by using the left eMod menu.

Type	Name	Actions
Mod Response	Mod Response	Review
Vendor Defined	SIN justification	Review

Disclaimer

*Required

In submitting a modification request, the Contractor shall abide by the Modifications Clause GSAM 552.243-72 in the Contract. Should the modification request involve price reductions, the Contractor shall abide by the Price Reductions Clause GSAM 552.238-75 in the Contract. Finally, if the modification request is for an economic price adjustment, the Contractor shall abide by the Economic Price Adjustment-FSS Multiple Award Schedules Contracts Clause GSAM 552.216-70 (Alternate I) and/or I-FSS-969 Economic Price Adjustment-FSS Multiple Award Schedule in the Contract.

NOTE: E-Mods is not to be used for Novations or Change-of-Name Agreements or Options or Contract Cancellations.

○ Yes ○ No

Continue

eMod Home | My eMods | Sign Out Keonia R Cobbins

GSA Federal Acquisition Service
Submit contract offers and contract modifications online

eOffer/eMod

Prepare your modification:
- Edit Modification Type
- Corporate Information
- Additions
- Administrative
- Upload Documents
- Submit Request

Complete / Incomplete

Company Name:	SATELLITE SERVICES, INC.
Contract Number:	GS06F0003R
Modification Type:	Add SIN Authorized Negotiator

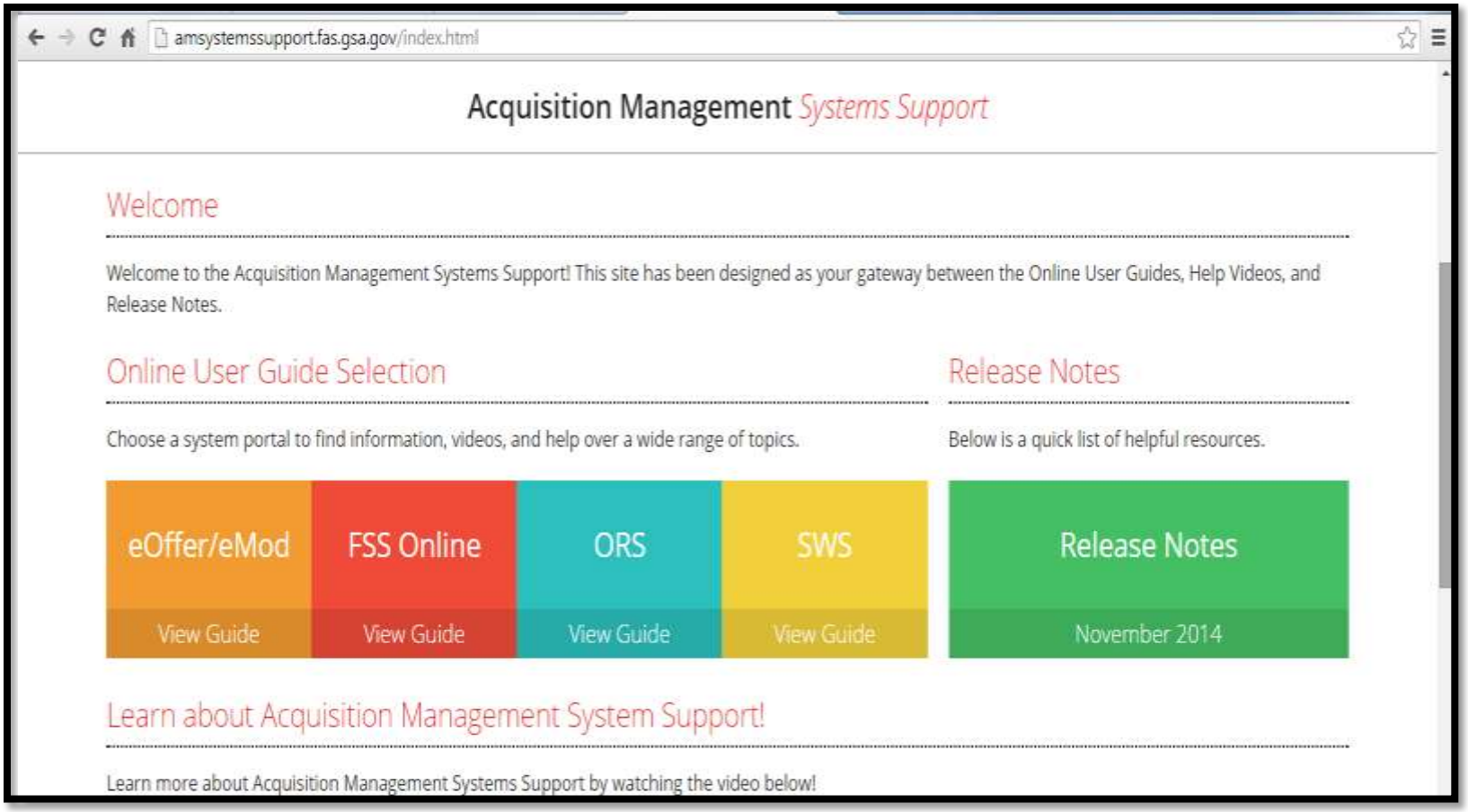
Your eMod was successfully submitted. All eMods are bilateral. You will be notified by email when the eMod is ready for your review and eSignature.

New Modifications

Select Contract and Modification Type	Action
GS06F0003R	Select Contract

AM Systems Support

- http://amsystemssupport.fas.gsa.gov/index.html



Questions?

Questions and Answers

Q – Do you also have to upload a Microsoft Word version of the Technical Proposal Factors 1, 3 & 4? Same with the CSP-1?
A – No, once the information is typed in the tool (eOffer) the information is converted into a pdf format and included as part of your offer submission by the system. There is no need to upload a Word version of these items.

Q – If we want to change who our preferred customer that the pricing is based off of, do we do that through e offer or E MOD?
A – eOffer is only used to submit an new offer. Any changes requested to a current contract must be made through the eMod.

Q – If you want to update pricing is that through terms and conditions? We sell a product that is subject to price increases yearly- how do we update the pricing on our contract?
A – Change in pricing is done through an EPA (Economic Price Adjustment) modification not a terms and conditions modification.

Questions and Answers

Q – What is the average time it takes to approve a mod after submittal?
A – It depends on the mod type, completeness of the modification submission, and contracting workload. Most modifications are completed within 3 weeks.

Q – If the mod has a price reduction (temporary or permanent) those mods and therefore the price are reduced immediately, correct?
A - Correct, the effective date of the modification will be the date the modification is submitted but it may take a bit for the CO to approve the modification in the system.

Q – Are we no longer using SIP?
A – Yes, SIP is used to update vendor information in GSA Advantage and GSA eLibrary but it is not part of eOffer/eMod system.

Questions and Answers

Q – So we don't make price changes through SIP anymore?
A – Updating files via SIP is done AFTER the modification process in eMod is complete. The price changes must be approved to your contract via a modification through eMod. Once the modification is complete the updated pricing must be uploaded to GSA Advantage via a SIP file.

Q – When you enter a mod for price change does it tell you what you need for documentation to complete that mod for price change?
A – Yes and no – the system does require specific documentation be submitted for modifications but the Schedule may require additional information/documentation. You should check with your contracting office before submitting a modification request to ensure that you are submitting the necessary information/documents.

Q – Can you please give us the AM Systems Support website again?
A – The website is - http://amsystemssupport.fas.gsa.gov/index.html
You can also find this information on the eOffer/eMod website by clicking the eOffer/eMod Help link (https://eoffer.gsa.gov/AMSupport/index.html)

Questions and Answers

Q – Is there SIP training available anywhere?
A – SIP training is available through the Vendor Support Center - https://vsc.gsa.gov/.

Q- We are up for our 20 year contract renewal. Do we do that through eOffer or eMod?
A – You would go through eOffer.

Q- Do you require open ratings evaluation?
A - Currently Open Ratings Reports are required for new offers but are not required for successful FSS program contractors. Please review the solicitation requirements to ensure that the correct information is submitted.