Security Solutions through Schedule 84

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Multiple Award Schedule 84

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AGENDA

• Overview of Multiple Award Schedule (MAS) Program - Benefits

• Offerings under Schedule 84 and Upcoming Changes

• GuardFinder

• GSA e-Tools

• Planned Improvements for FY2017

• Questions and Answers
Overview of Multiple Award Schedules (MAS) Program

- Indefinite Delivery, Indefinite Quantity (IDIQ)
- Continuous Open Solicitation – no closing date
- "Evergreen Contract"
  - Five year base period and three, five-year option periods
- Contract modifications:
  - Economic Price Adjustments (EPA)
  - Add/delete items
  - Novation
- Schedule solicitations posted on FedBizOpps:
  - [www.fbo.gov](http://www.fbo.gov)
Opportunities: Who can Utilize GSA?

- All Federal agencies and the Military
- Prime Contractors w/ proper authority from CO
- Mixed Government Ownership
- United Nations
- State and Local Entities (restrictions apply)
Benefits of Using GSA Schedule Contracts

- Streamlined Acquisition Process under **Federal Acquisition Regulation (FAR) 8.404** which allows for a “best value” choice, rather than lowest bid.

- Contractors have already been vetted and found Financially Responsible and Responsive to Solicitation; awarded prices have been determined to be fair and reasonable.

- There is no maximum order limitation or dollar limit! Additional discounts off of the already fair and reasonable pricing is permitted and encouraged at the order level.

- No requirement to synopsize.
Benefits of Using GSA Schedule Contracts

• Realize Savings
• Flexibility and Choice
• Save Time
• Transparency
• Control the Procurement
Schedule 84 Team Support

- Scope Reviews of upcoming requirements
- Seek out information on vendors’ breadth of offering
- Contact vendors to encourage participation in upcoming RFQs
- Work with you through the procurement process and assist in navigating GSA e-Tools
- Host on-site industry days
GSA Special Order Program (SOP)

• Provides complete, full-service acquisition management support – delivered to customers anywhere in the world

• Cradle-to-grave contracting for commodities with ancillary services
  • Physical Access Control System (PACS) w/installation
  • Guard Services
  • Law-enforcement, safety, and security products
  • and much, much more

• Fee is generally 5% for projects over $150,000
GSA Special Order Program (SOP)

• Customer will need an Interagency Agreement Form and provide funding through either
  • Military Interdepartmental Purchase Request (MIPR)
  • MILSTRIP (1348-6) or FEDSTRIP

• For more information, go to
  • www.gsa.gov/specialorderprogram or contact
  • Lori Herrera
  • lori.herrera@gsa.gov
  • 817-850-8388
Schedule 84 – Snapshot of Offerings

- **Attachment 1: Marine Craft & Equipment**
  - Patrol Boats

- **Attachment 2: Firefighting & Rescue Equipment**
  - Helicopters (and soon...Search & Rescue Drones)

- **Attachment 3: Alarm/Facility Management Systems & Protective Service Occupations**
  - Physical Access Control Systems (PACS)
  - Guard Services

- **Attachment 4: Special Purpose Clothing**

- **Attachment 5: Law Enforcement & Security Equipment /Services**
  - Body Worn Cameras (BWC)
  - Drug Testing Services

[www.gsa.gov/firesecurity](http://www.gsa.gov/firesecurity)
Schedule 84 Updates and Improvements

• Realignment and Restructuring of Branch based on Category Management

• Removal of 50% of SINs due to scope duplication

• Introduction of “GuardFinder”, Market Research tool for Guard Services

• Physical Access Controls (PACS) Enhancements
Realignment and deletion SINs

• Schedule 84 will no longer be organized by “Attachment”, but rather by Category

• A thorough “scrub” of the SINs is taking place and duplication of offerings will be removed.

• SIN descriptions are being re-written to better reflect industry terminology for improved search functionality within GSA Advantage!

• Welcome input on appropriate NAICS
GuardFinder

- After listening to DHS, Schedule 84 created GuardFinder, a market research tool for customers to search for Guard Services based on specific criteria.

- The tool is now available for all agencies via the Acquisition Gateway by the end of April. https://hallways.cap.gsa.gov

- Individualized agency training can be completed either in person or remotely at the request of the customer.
Physical Access Control Systems (PACS)

• New SIN’s 246 35 7 and 246 60 5 created to easily identify FIPS 201 compliant PACS products and services.

• R7 Special Order Program (SOP) is working to create a “Click and Buy” ordering tool for PACS

• Schedule 84 working with Jaclyn Smyth, DHS, Category Manager for the Government wide Security and Protection Category, on a total solution for PACS through GSA Schedules

• PACS Buying Guide on the Acquisition Gateway
New for FY17

- Helicopters – Increase Supply
- Gun Shot Detection Systems – Increase Supply
- Search and Rescue Drones
- Drone Detection Technology
- Drug Test Services
Training Resources

• GSA Interact:  https://interact.gsa.gov/

• Vendor Support Center:  
  https://vsc.gsa.gov/education/index.cfm

• GSA Industry Days (e.g. Body Worn Camera, PACS, Schedule Specific)

• GSA Training Symposium

• Region 7 Monthly Webinars
GSA Reference Websites

Acquisition Gateway: https://hallways.cap.gsa.gov
GSA Schedules Program: www.gsa.gov/schedules
Getting on Schedule For Vendors: www.gsa.gov/gettingonschedule
GSA eOffer: https://eoffer.gsa.gov
System for Award Management (SAM): www.sam.gov
GSA State and Local Programs: www.gsa.gov/stateandlocal
GSA Advantage!®: www.gsaadvantage.gov
GSA e-Buy: www.ebuy.gsa.gov
GSA e-Library: www.gsaelibrary.gsa.gov
GSA Reverse Auctions: www.reverseauctions.gsa.gov
Vendor Support Center: https://vsc.gsa.gov
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Questions