

Solicitation:		W31P4Q-18-Q-0013 AMCOM EXPRESS TECHNICAL RFQ ADDITIONAL		
#	DRFP Section	Remarks	Question	Answer
1	Attachment 4	The Attachment 4 Team File contains a row in each tab for "Guaranteed Minimum Discounts." There is a single percent formatted cell on that row for each of the five initial BPA years. We are considering proposing BPA discounts off of our GSA PSS Schedule labor category rates in our proposal.	Does the single cell per year for "Guaranteed Minimum Discounts" mean that if labor category discounts are proposed, there must be only one single discount percentage offered off of our GSA Schedule rates, applicable uniformly to all proposed labor categories? Or, are we permitted to offer different minimum percentages of discount for each labor category, as is practicable, while recording the lowest of those various labor category discount percentages as the annual "Guaranteed Minimum Discount"? If an offeror is able to offer deeper minimum discounts for some labor categories than others, is this something that could be evaluated as a potential price advantage? Or will only a single overall annual Guaranteed Minimum Discount percentage be considered in evaluating the comparative proposed labor rates of offerors?	Each rate may have its own discount

2			<p>Request a three-week extension in the Due Date for quotations in response to RFQ W31P4Q-18-Q-0013 from the Close of Business on 31 January 2018 that is listed in SF18 Block 10 to Close of Business on 21 February 2018. For a small business set-aside requirement, this major On-Ramp RFQ for the AMCOM EXPRESS Technical Domain Evergreen BPA is a very significant proposal development requirement, including the preparation and delivery of four proposal volumes in both hard and soft copy, to include a NTE 90-page Business and Performance Capabilities (Technical) Volume, which must be closely coordinated among the proposing Prime and its Team Members. With a four-week proposal preparation timeline, this RFQ requires more than the existing, available proposal development resources of a proposing small business, precluding a small business from ensuring that the preparation of its proposal is completed in a comprehensive, fully responsive manner.</p>	<p>Your 3 week extension request is denied. The draft RFQ was posted to eBuy on 14 November with the intent to release the RFQ NLT 12 December. Due to the overwhelming request to postpone the RFQ due to the holidays, ACC management changed the release and due dates from 14 Dec - 29 Jan to 2 Jan - 31 Jan. With these changes, a second Draft RFQ was posted to eBuy with all of the updated information to include the questions and answers from the first Draft RFQ on 14 December. There have only been very minor changes to any of the documents/attachments since the first draft was posted in November. The draft RFQ was posted to eBuy on 14 November with the intent to release the RFQ NLT 12 December. Due to the overwhelming request to postpone the RFQ due to the holidays, ACC management changed the release and due dates from 14 Dec - 29 Jan to 2 Jan - 31 Jan. With these changes, a second Draft RFQ was posted to eBuy with all of the updated information to include the questions and answers from the first Draft RFQ on 14 December. There have only been very minor changes to any</p>
3		<p>Volume 1 requires Reqs and Certs, generally located in Section K of the RFQ.</p>	<p>Is it the Government's intent for offerors to submit a hard and electronic copy of the company's Reqs and Certs from SAM to meet this requirement?</p>	<p>Yes</p>

4	RFQ Instructions	<p>The RFQ instructions, page 63, state that Volume 2, Section I, Tab B should address two instructions; 1) "Provide a description of the...approach for fulfilling the requirements of the...SOW" and 2) "describe...significant experience as it relates to...the requirements...in the SOW. The experience description is limited to 45 pages."</p>	<p>Does the 45-page limitation apply to the combined "approach" and "experience", or only to the "experience" part of Tab B?</p>	<p>The 45 page limitation included the combination of the offerors approach and experience. The intent is for the Government to have no questions regarding the capability to perform in all aspects of the SOW.</p>
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