GSA State and Local programs

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State and Local Representative
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Schedule Programs

➢ 1122 (Joint Program with Dept. of Army & Defense Logistics Agency)
➢ Cooperative Purchasing
➢ Disaster Purchasing Program
➢ Federal Grantee Access to Schedules in Response to Declared Public Health Emergencies
Schedule Contract

➢ A five-year IDIQ contract with three five-year options (maximum of 20 years)

Negotiated and Awarded Based On

• Positive past performance
• Volume Discount Practices
• Demonstrated financial responsibility

➢ Includes

• Lists and descriptions of available products and services
• Pre-negotiated ceiling prices
• Pre-negotiated terms and conditions

➢ Made competitive via your jurisdiction’s policies/ordering procedures or GSA’s recommended ordering procedures
Schedules provide access to over 11 million supplies and services

- More than 19,000 GSA Schedule Contracts
- Nearly 80% are small businesses as defined by the U.S. Small Business Administration
- Includes local businesses throughout the US as well as large, globally-recognized businesses
- Includes a range of socioeconomic/disadvantaged business concerns

State and local governments purchased over $860 million in supplies and services in FY 2016
Congress enacted legislation to allow GSA to provide the four Schedules-based programs currently available to state and local governments.

The two programs of focus

Cooperative Purchasing Program
- Schedule 70 – IT products and services
- Schedule 84 – Law Enforcement/First Responder/Security products and services

State and local governments must then have policies/procedures that allow for the use of GSA’s state and local programs.

Disaster Purchasing Program
- All Schedules for preparation and recovery from a Presidentially-declared disaster
What is Cooperative Purchasing?

Cooperative Purchasing allows state and local governments to purchase from [Schedule 70](#) for information technology and [Schedule 84](#) for law enforcement and security products and services, at any time, for any reason, using any funds available.
COOPERATIVE PURCHASING Statute
Schedule 70

Section 211 of the E-Government Act of 2002 (Public Law 107-347) [PDF - 309KB] authorized state and local governments access to Federal Supply Schedule 70, Information Technology (IT), and Consolidated (formerly Corporate Contracts) Schedule contracts, containing IT Special Item Numbers (SINs).
COOPERATIVE PURCHASING Statute Schedule 84

The Local Preparedness Acquisition Act (Public Law 110-248) [PDF, 120KB], authorized state and local governments access to Federal Supply Schedule 84, Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft, Emergency/Disaster Response, and Schedule 70 for information technology products and services.
Disaster Recovery. What is it?

Disaster Purchasing is a GSA program that allows state and local governments access to buy from all Federal Supply Schedules in preparation or response to all disasters, as well as recovery from major disaster declared by the President, or recovery from terrorism or nuclear, biological, chemical, or radiological attack.
What Authorizes state and local governments to use Schedules under Disaster Purchasing?

Federal Supply Schedules Usage Act of 2010 (Public.Law 111-263)
When Can I Use the Schedules?

Schedule 70

Schedule 84

Some of the Schedules

All of the Time

Schedule Programs

All of the Schedules

Some of the Time

Disaster Recovery Purchasing Program

Public Health Emergency Program
• State and local customers often turn to GSA for:
• One Time, Large Dollar Buys
• Recurring Needs
• Expeditious and Emergency Procurements
GSA’s State and Local Homepage

➢ Quick reference for all GSA State and Local Programs
➢ Program brochure download links
➢ Special Program links
➢ Drill down for more information

http://www.gsa.gov/stateandlocal
http://www.gsaelibrary.gsa.gov

Filter types of businesses by Schedule/SIN

- Schedule Contracts

Icons denote State and Local Programs
- State and Local

**Category Guide**
- Hurricane Response Supplies & Services
  - Building & Industrial
  - Furniture & Furnishings
  - IT Solutions & Electronics
  - Law Enforcement, Fire, & Security
  - Recreation & Apparel
  - Services
  - Travel & Transportation Solutions
  - Wildland Fire & Equipment
- Spring/Summer Supplies & Services
  - Disaster Relief
  - Hospitality, Cleaning, & Chemicals
  - Laboratory, Scientific, & Medical
  - Office Solutions
  - Security Solutions
  - Tools, Hardware, & Machinery
  - Vehicles & Watercraft

**News...**
Effective May 16, 2011...A new interim FAR rule, Section 863 of the Fiscal Year 2009 National Defense Authorization Act (NDAA), enhances the competition requirements for placing orders against multiple-award contracts. For more information, watch this video >> Implications for Section 863.

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GSA Schedules Program Benefits

- A suite of eTools to streamline processes
- A nationwide network of responsive GSA representatives
- Time Savings
- Cost Savings
- Built-In Value
- Selection

GSA State and Local Programs

- Pre-negotiated ceiling prices that can be further discounted through head-to-head competition and negotiations
- Unparalleled access to local and global companies
## Helpful Links

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Tribal Nations
Tribal Nations Access

Determination and Eligibility:

➢ The Sponsoring/Funding Federal Agency is responsible for issuing a letter in which it determines the status of a Tribe, Tribal Organization, or Tribally Designated Housing Entity and identifying, as applicable, whether the Tribe or Tribal Organization is the recipient of a contract, grant, or cooperative agreement.
Sponsoring/Funding Federal Agencies

➢ U.S. Department of the Interior Bureau of Indian Affairs (BIA)
➢ U.S. Department of Health and Human Services Indian Health Service (HHS)
➢ U.S. Department of Housing and Urban Development (HUD)

Note: If a Tribe or Tribal Organization receives funding from multiple Federal agencies, each sponsoring/funding Federal agency must undergo the above-referenced process. Tribes, Tribal Organizations or Tribally Designated Housing Entities may have multiple Activity Address Codes (AACs).
GSA Native American Tribes Resources

- Indian Health Service (IHS)
- Bureau of Indian Affairs (BIA)
- Housing and Urban Development (HUD)
- GSA Native American Tribes
Collaborate + Cultivate + Maximize + Achieve
ForSuccess Knowledge Value Awareness

Q&A
Thank You