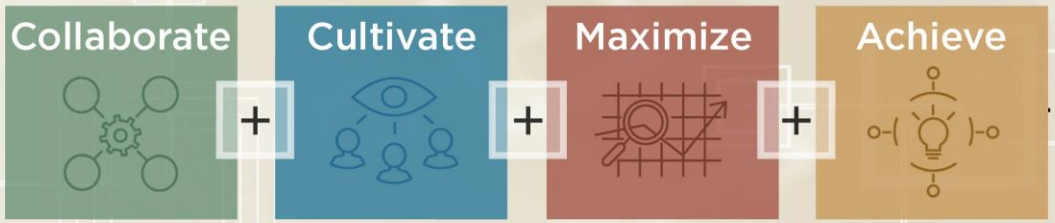
GSA Customer Forum

June 18, 2019 | Tacoma, WA



Collaborate**For Success**

Cultivate**Knowledge**

Maximize**Value**

Achieve**Awareness**

GSA's Programs for State & Local Government

Jessi Jagne
Customer Account Manager

Who is defined as State and Local?

- All fifty (50) States
- Counties
- Municipalities
- Cities
- Townships
- Tribal Governments
- Public Authorities (Public or Indian Housing agencies under the U.S. Housing Act of 1937)
- School Districts
- Universities and Colleges

By a show of hands, or just a nod of your head, are you in the right class?

Learning Objectives

By the end of this training session, you will be able to:

- ❑ Identify the various ways State & Local governments can access GSA Programs.
- ❑ Benefits of MAS schedules that provide for competitive pricing, and a streamlined acquisition process.
- ❑ Identify ordering procedures available to support state and local usage of schedules.
- ❑ Resources available to reference and use

Who is the U.S. General Services Administration?

- **Mission:** To deliver the best value in real estate, acquisition, and technology services to government and the American people.

- **Priorities:**
  - Delivering Better Value and Savings to Taxpayers
  - Serving our Government Partners
  - Expanding Opportunities for Small Businesses
  - Making a More Sustainable Government
  - Leading Innovation
  - Category Management and “Best-in-Class” Contract Vehicles.

Why use GSA?

By using the purchasing power of the Federal government, GSA contracts can help meet your mission while reducing costs and maximizing efficiency.

Eligibility

- State and Local governments
- Executive agencies (Tribes)
- Other Federal agencies

Purchasers

- Contracting Officers
- Holders of Government-wide commercial purchase cards
- Those otherwise authorized by the agency or activity to order using GSA Schedules

Lesson 1
Multiple Award Schedules Overview

Overview of MAS

- What is a Multiple Award Schedule (MAS)?
  - A 5-year Indefinite Delivery, Indefinite Quantity (IDIQ) contract with 3 five-year options (up to 20-year contract).

- How is a schedule awarded?
  - It is a negotiated contract based on evaluation criteria of fair and reasonable pricing, financial responsibility, past performance, and relevant past experience.

- Small Business Participation.
  - 80% of contracts held by small business. 40% of all sales are with small business.

Blanket Purchase Agreements (BPAs)

- A BPA is a simplified method of filling anticipated repetitive needs for supplies or services by establishing “charge accounts” with qualified sources of supply.

- Establishes terms applicable to future orders and does not obligate funds.

- MAS BPAs are:
  - Issued against established MAS contracts; terms and conditions for the BPA, including contract type and clauses, must comply with the underlying MAS contract.
  - Based on prices already subjected to competition and determined to be fair and reasonable by GSA.
  - Provides a quick and economical means of acquiring recurring needs.

Lesson 2
Cooperative Purchasing

State and Local Participation

State and local (S&L) governments have access to purchase via **Schedules 70 and 84**, at any time, for any reason, using any funds available.

- ❑ S&L governments may purchase using grant money or state and local funds under this program.

- ❑ Voluntary Participation
  - No obligation by state and/or local governments to use the schedule.
  - Contractors decide whether to accept orders from state and local governments.

- ❑ Always Open for Use
  - State or local authority; granted by state or local entity.

IT Schedule 70 Overview

Largest Information Technology Contract Vehicle within the Federal Government to procure **IT Services, Solutions, Hardware, & Software**.

- ✓Offers a wide array of IT commercial products and services.
- ✓Provides a fast and efficient way to procure IT.
- ✓Companies are on-ramped and off-ramped.
- ✓New technologies are routinely added.
- ✓Competitive pricing.
- ✓Streamlined acquisition process.
- ✓Best-in-Class Software & Hardware.

IT Schedule 70 Overview

❑ 80% of contracts are held by small business, and 40% of all contract awards are with small business.

- **A 5-year IDIQ contract with three 5-year options**
  - Pre-negotiated ceiling prices
  - Pre-negotiated terms and conditions
  - Online catalogs of available products and services
  - Online contractor terms and conditions

- **Negotiated and awarded based on:**
  - Positive past performance
  - Fair and reasonable commercial pricing
  - Most favored customer discounts
  - Demonstrated financial responsibility

Collaborate ForSuccess + Cultivate Knowledge + Maximize Value + Achieve Awareness

IT Schedule 70 SIN Structure

Hardware/Products

132-3: Leasing of Products

132-4: Daily/Short Term Rental

132-8: Purchase of New Equipment

132-9: Purchase of Used or Refurbished Equipment

132-12: Maintenance of Equipment, Repair Services and/or Repair/Spare Parts

Software

132-32: Term Software License

132-33: Perpetual Software License

132-34: Maintenance of Software as a Service

132-40 – Cloud Services

132-100: Ancillary Supplies and/or Services

IT Services

132-41: Earth Observation SIN

132-50: Training Courses

132-51: Information Technology Professional Services

132-52: Electronic Commerce and Subscription Services

132-53: Wireless Services

132-56 Health IT

Telecom

132-53: Wireless Services

132-54: COMSATCOM Transponded Capacity

132-55: COMSATCOM Subscription Services

132-99: Introduction of New IT Services and/or Products

IT Security

132-44: Continuous Diagnostics and Mitigation

132-45A-D Highly Adaptive Cyber Security (HACS)

132-60A: Electronic Credentials, Not Identity Proofed

132-60B: Electronic Credentials, Identity Proofed

132-60C: Digital Certificates, Incl. ACES

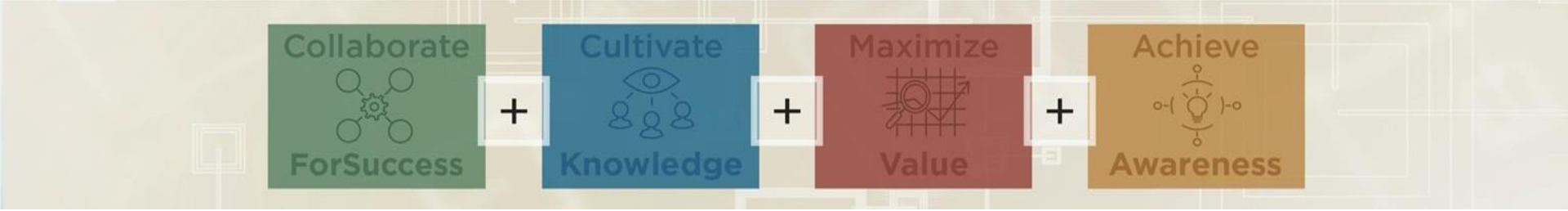
132-60D: E-Authentication Hardware Tokens

132-60E: Remote Identity and Access Managed Svc.

132-60F: Identity and Access Mgt. Prof. Svc.

132-61: PKI SSP Program

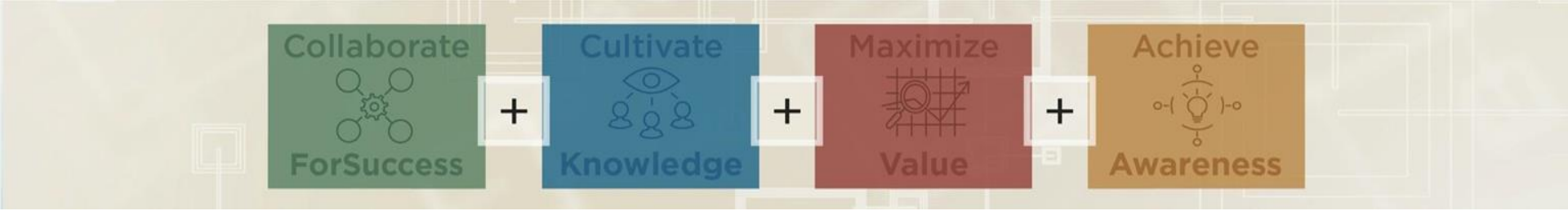
132-62: HSPD-12 Product and Svc. Components



Schedule 84 Contract Overview

❑ GSA Schedule 84 **provides a variety of equipment and services across the full spectrum of Law Enforcement and Security**; including facility protection, covert and overt surveillance, alarm system and all types of duty products and services.

- **A 5-year IDIQ contract with three 5-year options**
  - Pre-negotiated ceiling prices
  - Pre-negotiated terms and conditions
  - Online catalogs of available products and services
  - Online contractor terms and conditions
- **Negotiated and awarded based on:**
  - Positive past performance
  - Fair and reasonable commercial pricing
  - Most favored customer discounts
  - Demonstrated financial responsibility



Schedule 84 Offerings

Security Solutions

- Security Management & Support Services
- Security System Life Cycle Support
- Alarm and Signal Systems,
- Emergency Signal Systems
- Surveillance Drones
- Forensic Services
- Physical Access Control Systems (PACS).
- Security Systems Integration & Design
- Security System Life Cycle Support
- Emergency Signal Systems

Equipment

- Marine Craft
- Boat Engines
- ATV
- Helicopters
- Firefighting
- Firetruck Supplies
- Rescue Equipment
- Law Enforcement Supplies
- Security Equipment
- Command & Control
- Forensic Drug Testing
- Wearable Body Cameras

Facility Management

- Facility Management Services
- Guard Services
- Building Comfort Systems & Integrated Security System)
- Facility Management Services
- Physical Access Control Systems (Legacy and FIPS 201 Certified)
- Alarm Systems

Mandates and Initiatives

Safer Schools Initiative in support of the President's plan to allow state and local agencies to procure surveillance and security equipment via IT Schedule 70 and Schedule 84

Solutions available include:

- ❑ Security Camera and Surveillance Systems
- ❑ Emergency Communications Equipment
- ❑ Security Consulting Services, Security Design and Support Services
- ❑ Alarm and Access Control Systems, Personal Identity Verification (PIV) Credentialing Services and Guard Services

Mandates and Initiatives, Cont.

Recovery Act and the Broadband Data Improvement Act

United States Department of Commerce (DOC), National Telecommunications and Information Administration (NITA),

- State Broadband Initiative
- First responder Network Authority (First Net)
- $4 billion in projects throughout the United States to support the deployment of broadband infrastructure promote statewide broadband planning and data collection activities

http://www2.ntia.doc.gov/SBDD

GSA Schedule Benefits

- ❑ Competitive contract pricing from proven Federal contractors.
- ❑ GSA provides free scope reviews and assistance identifying the appropriate SINs that apply to your requirement.
- ❑ Guidance with acquisition planning, and access to vast Federal SOW library of similar projects.
- ❑ Ability to set-aside procurements to small business.
- ❑ Increased buying power through volume and substantial discounts when establishing BPAs against schedules.
- ❑ Decreased procurement costs, acquisition lead times, and administrative costs by using pre-existing GSA schedules.

Lesson 3
Disaster Purchasing Program

Before Disaster Strikes

What contracting vehicles do I have access to purchase from in advance of a disaster?

- ❑ Access to ALL Schedules for the purposes of disaster preparation or response, and recovery from major disasters
- ❑ Schedule BPAs for pre-positioning
  - Selected Schedule contractors in advance and worked out agreements, terms and conditions
  - Promote vendor teaming arrangements
  - Small business concerns

State and Local Disaster Purchasing Program

Guidelines for State and Local Governments

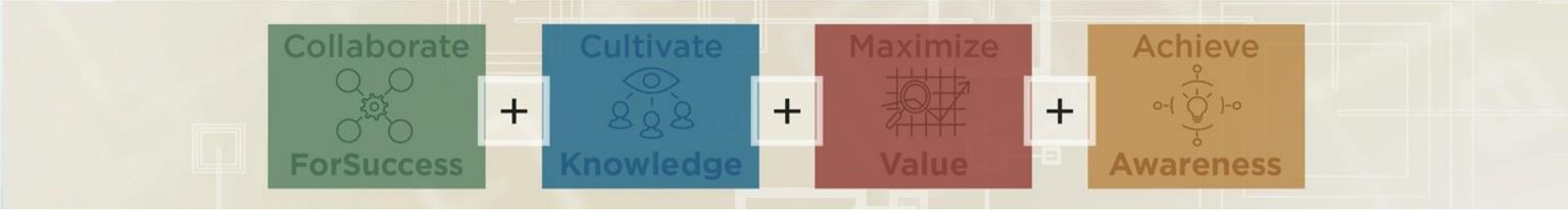
- Program participation is voluntary
- Must meet all state and local competitive procedures and regulations when purchasing via Schedules
- FEMA Public Assistance Grant Guidance (Disaster Assistance Fact Sheet 9580.103) allows for purchasing from Federal Supply Schedules in support of major disasters

What *Services* Are Available on Schedule?

- 899 - Environmental Services
- 871 - Professional Engineering Services
- 874 V - Logistics Worldwide
- 382 - Language Services
- 874 - Mission Oriented Business Integrated Services
- 70 - Information Technology Services (IT)
- 541 - Advertising and Integrated Marketing Services
- 520 - Financial and Business Solutions
- 84 – Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response
- 03FAC - Facilitates Maintenance and Management

What *Products* Are Available on Schedule?

- 75 - Office Supplies and Equipment
- 51 V – Hardware Tools
- 56 - Building and Industrial Materials
- 71 - Furniture
- 70 - Information Technology (IT) Products
- 23 V - Vehicles and Support Equipment
- 84 - Law Enforcement, Fire, and Security Products



GSA Disaster Purchasing Website

Home | Newsroom | Regions | Staff Directory | Careers | Forms | e-Tools | QuickLinks

GSA U.S. General Services Administration

Search This Site SEARCH

WHAT GSA OFFERS | DOING BUSINESS WITH GSA | LEARN MORE

Home > Purchasing Programs > GSA Schedules > State and Local Government Customers > Disaster Recovery Purchasing > Disaster Recovery Purchasing

State and Local Government Customers
- Overview
- Cooperative Purchasing
- Disaster Recovery Purchasing
- Disaster Recovery Purchasing FAQ
- Public Health Emergencies Program
- 1122 Program

Disaster Recovery Purchasing

Under the Disaster Recovery Purchasing Program, state and local government entities may purchase a variety of products and services from contracts awarded under GSA Federal Supply Schedules to facilitate recovery from a major disaster, terrorism, or nuclear, biological, chemical, or radiological attack.

This Disaster Recovery Purchasing authority is limited to GSA Schedule contracts and does not include any other GSA programs. GSA eLibrary (formerly Schedules e-Library) contains a list of all GSA Schedules subject to Disaster Recovery Purchasing.

Schedule contractors participating in the Disaster Recovery Purchasing Program are identified in GSA eLibrary with the Disaster Recovery Purchasing icon. This icon is also used to identify those products and services available for Disaster Recovery Purchasing on GSA *Advantage!®*, GSA's online shopping and ordering system.

Schedule contractors that previously declined to participate in the Disaster Recovery Purchasing Program, but now wish to do so, should contact their GSA Administrative Contracting Officers (ACOs) for instructions on modifying their contracts to allow participation in this program.

State and local government entities may use GSA Schedule contracts to purchase products and services in advance of a major disaster declared by the president, as well as in the aftermath of an emergency event. State and local government entities are responsible for ensuring that the products or services purchased are to be used to facilitate recovery.

The Disaster Recovery Purchasing Frequently Asked Questions (FAQs) provide information as to how the Disaster Recovery Purchasing Program actually works and the benefits it provides to Schedule contractors and state and local entities. FAQs are also available for the following areas of interest to customer agencies and vendors:

- GSA Schedules (general FAQs);
- Blanket Purchase Agreements;
- Contractor Team Arrangements; and
- Cooperative Purchasing.

The shortcut to this page is www.gsa.gov/disasterrecovery.

Last Reviewed 03/08/2011

CONTACTS

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- View Contact Details

E-TOOLS
- GSA *Advantage!®*
- GSA eLibrary

ADDITIONAL RESOURCES ON GSA.GOV
- For State and Local Governments
- GSA Schedule Solicitations
- GSA Training Programs
- Intergovernmental Solutions

GOVERNMENT LINKS
- FAR 8.4
- GSAM 538

http://www.gsa.gov/disasterpurchasing

Lesson 4
Federal Grantee Access to Schedules in Response to Public Health Emergencies

Public Health Emergency Program

State, local, tribal and territorial governments can use GSA Schedules for purchase of supplies and services when expending federal grants funds in response to Public Health Emergencies (PHEs)

- ❑ PHE must be declared by the Secretary of Health and Human Services under section 319 of the Public Health Services Act, codified at 42 U.S.C. § 247d.

Lesson 5
1122 Program

What Is the 1122 Program?

The 1122 Program, authorized under the 1994 Defense Authorization Act and amended by the 2009 National Defense Authorization Act allows:

"...States and units of local government to purchase equipment suitable for counter-drug, homeland security, and emergency response activities through the Department of Defense.

Federal Sources

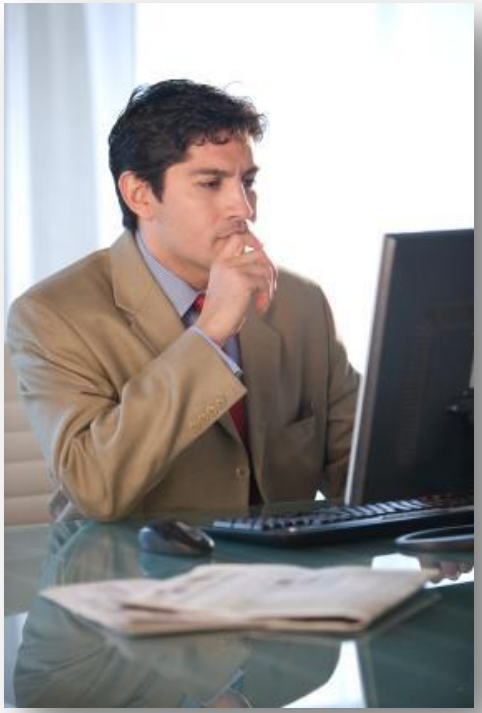
How Does the Program Work?

The 1122 Program provides equipment to its customers through three separate federal sources:

- Department of Army or Defense Logistics Agency (DLA) stocked items to the appropriate supply center
- Commercial items directly with the Multiple Award Schedules - Schedules 56, 84, 23V
- Vehicles – ordered through GSA AutoChoice

GSA's Role

- Manage available Schedules (56, 84, 23V) available under 1122
- Post the 1122 Program catalog
- Post a list of the appointed contacts (SPOCs) who are authorized to purchase under the expanded program (found on GSA's website)



Schedules Included in the Program

Schedule 56 – Building and Building Materials/Industrial Services and Supplies

- Power Distribution Equipment, Generators, and Batteries
- Some items included are portable generators, rechargeable batteries, telecommunications surge protection, DC regulated power supply, etc.

Schedules Included in the Program, Cont.

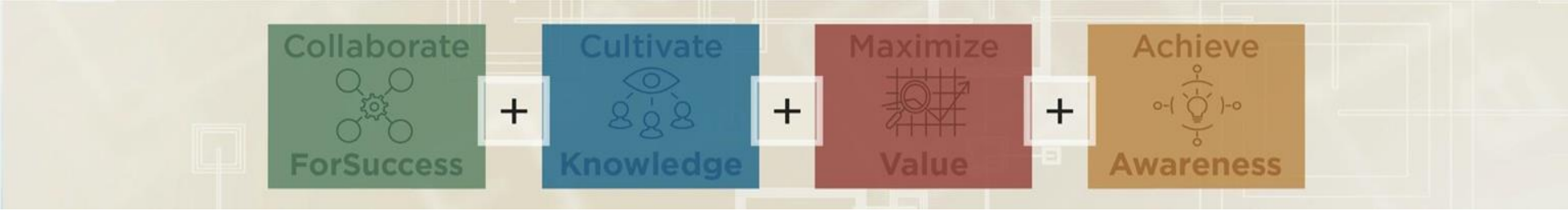
Schedule 84 – Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft, and Emergency/Disaster Response

- Law Enforcement Equipment and Security Equipment
- Some items included: miscellaneous personal law enforcement equipment, body armor, helmets, canine training and handling equipment, in-vehicle protection and restraint systems, police bicycles, etc.

Schedule 23V – Automotive SuperStore

Mobile Command centers are the *only* items from Schedule 23 V authorized for purchase under the 1122 Program.

- Category: 190-05; Special Vocation Vehicles and Attachments. Mobile Command centers
- Orders may be placed directly with GSA Schedule contractors.
- Contract award data available at: http://www.gsaelibrary.gsa.gov



1122 Program Website: ww.gsa.gov/1122program

GSA U.S. General Services Administration

Search This Site SEARCH

WHAT GSA OFFERS | DOING BUSINESS WITH GSA | LEARN MORE | BLOG

Home > Purchasing Programs > GSA Schedules > State and Local Government Customers >

State and Local Government Customers

- Overview
- Cooperative Purchasing
- Disaster Recovery Purchasing
- Public Health Emergencies Program
- 1122 Program

1122 Program

The 1122 Program offers Americans peace of mind by enabling state and units of local government, access to federal sources of supply to purchase equipment in support of counter-drug, homeland security and emergency response activities.

The Duncan Hunter National Defense Authorization Act for Fiscal Year 2009 amended 10 U.S.C. 381, to expand the procurement authority under the 1122 Program beyond counter-drug activities, to include equipment for homeland security and emergency response activities. Details on the program expansion including the requirements for State Point of Contact (SPOC) certification are located in:

1122 Program Equipment and Supplies Catalog (1122 Catalog) [DOC, 2.65MB]

Here is the list of all states currently participating in the 1122 Program, along with their corresponding certified State Points of Contact:

State Point of Contact (SPOC) [PDF, 36.29k]

The Department of Defense (DOD), Defense Logistics Agency (DLA), and the General Services Administration (GSA) all provide equipment for purchase to the participating states under the program.

Additional GSA State and Local Programs

In addition to the 1122 Program, state and local government entities may take advantage of the purchasing power of the federal government through the Cooperative Purchasing Program, the Disaster Recovery Purchasing Program, and the Public Health Emergencies Program.

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- GSA *Advantage!®*
- GSA eLibrary

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- GSA Schedule Solicitations
- GSA Training Programs

GOVERNMENT LINKS
- FAR 8.4
- GSAM 538

Lesson 6
Donation Programs

Donation Programs

There are two programs available to state and local governments:

- ❑ Computers for Learning
- ❑ Federal Surplus Personal Property Donation Program

What Is Computers for Learning?

Computers for Learning (CFL) is:

- A **program** whereby educationally useful excess Federal equipment is transferred directly to schools and educational nonprofit organizations
- A **website** developed by GSA to facilitate the CFL program
- Authorities: 15 USC 3710 (i) Stevenson-Wydler Technology Innovation Act of 1980 Authorizes direct transfers. Executive Order 12999 – Educational Technology: Ensuring Opportunity for All Children in the Next Century – 1996. Computers for Learning Program.

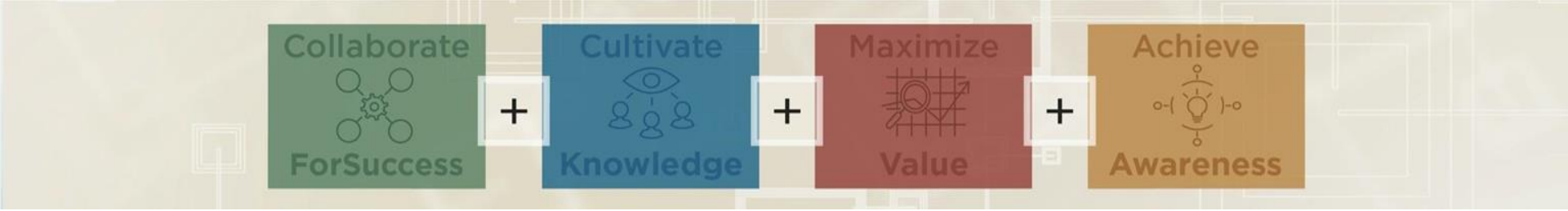
CFL's Role in the Disposition Process

- Federal agencies report their excess personal property to GSAXcess® after conducting internal screening

- Excess property reported by Federal agencies normally goes through 21 days of Federal and State screening
  - Computers and furniture have a standard 14 days of screening

- The first 7 days of screening are reserved for selection by schools and educational nonprofits under CFL

- CFL screening is the default for any property reported under Federal Supply Group 70



What Is the Federal Surplus Personal Property Donation Program?

The ***Federal Surplus Personal Property Donation Program*** is a program whereby eligible donees receive Federal surplus personal property at very low cost. It is governed by:

- ❑ Statute; Title 40 USC 549
- ❑ Regulation; Title 41 CFR 102-37

www.gsa.gov/propertydonations

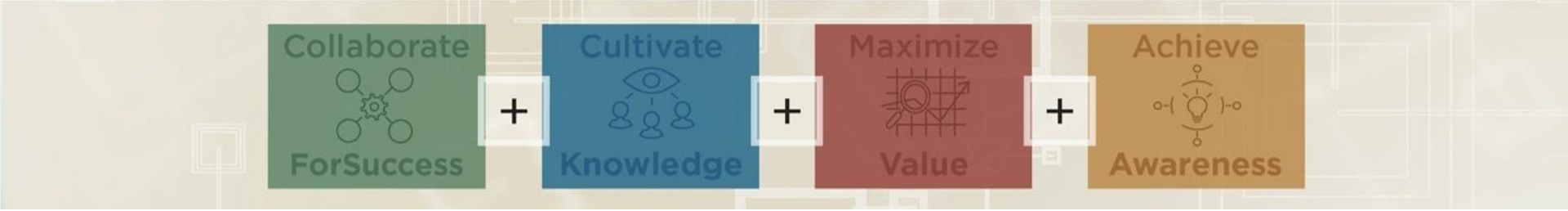
Process

- ❑ Donees must acquire surplus property through a State Agency for Surplus Property (SASP)
- ❑ Cannot acquire property directly

How to Participate

- ❑ Submit eligibility application to SASP
  - Legal name and address of organization
  - Donee status (Public Agency)
  - Authorized official signature
  - Agreement to comply with all Civil Rights and Non-Discrimination laws and regulations
  - List of authorized representatives (who can receive donated property)
- ❑ Receive determination of eligibility from SASP
- ❑ Make property requirements known to SASP

Helpful Resources



GSA's State and Local Homepage

GSA has helpful information on State and Local use of GSA Schedules. Visit the webpage to see how it can help you.

STATE AND LOCAL GOVERNMENT CUSTOMERS

- Overview
- Cooperative Purchasing
- Disaster Purchasing
- Public Health Emergencies Program
- 1122 Program

State and Local Government Customers

By using the purchasing power of the federal government, GSA can help cities and towns meet their mission while reducing costs and maximizing efficiency. Multiple authorized programs allow state and local governments to use GSA Schedules for select goods and services.

Check out the links below for more information on conditions for the use of these programs, the Schedules included (when limited to select Schedules), and ordering procedures. GSA eLibrary designates vendors who are participating in the state and local Disaster and Cooperative Purchasing programs with an icon next to their names.

Programs

Program Name	Description of Program
Cooperative Purchasing	A variety of Information Technology products and services, as well as security and law enforcement products and services, are available

CONTACTS

National Customer Service Center
mashelpdesk@gsa.gov
800-488-3111

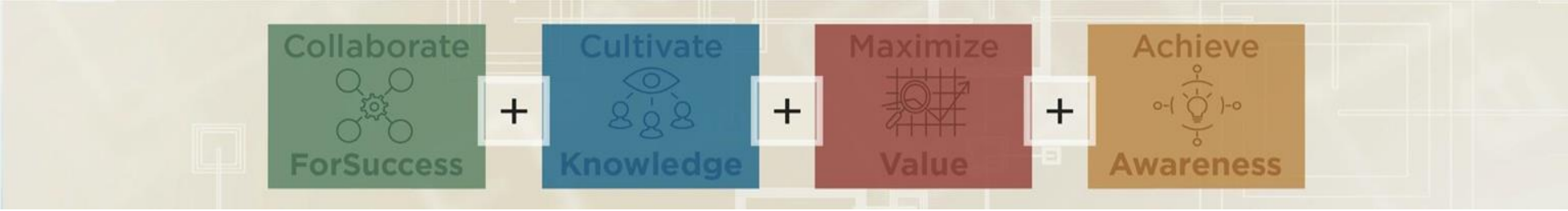
- View Contact Details

Register for a live webinar or 24/7 online training: www.gsa.gov/masnews

GSA eTools

COOP PURCH

- GSA *Advantage!*
  - *Online shopping tool*
  - *Conduct market research*
- eLibrary
  - Contractor POCs
  - Full catalogs
  - Contract terms & conditions
- eBuy
  - Electronic bulletin board
  - RFIs, RFPs, RFQs
- Acquisition Gateway
  - IT Hallway



eLibrary

http://www.gsaelibrary.gsa.gov

GSA eLibrary designates vendors who participate in the state and local Cooperative & Disaster Purchasing programs with an icon next to their names.

Welcome to GSA eLibrary - Windows Internet Explorer provided by General Services Administration

http://www.gsaelibrary.gsa.gov/ElibMain/home.do

GSA eLibrary — GSA Federal Acquisition Service

Home | eBuy - quotes | GSA Advantage - online shopping | Help

Welcome! GSA eLibrary is your one source for the latest GSA contract award information. GSA offers unparalleled acquisition solutions to meet today's acquisition challenges. GSA's key goal is to deliver excellent acquisition services that provide best value, in terms of cost, quality and service, for federal agencies and taxpayers.

GSA offers a wide range of acquisition services and solutions utilizing a variety of tools, contract vehicles, and services to meet the customer's specific needs including Multiple Award Schedules, Governmentwide Acquisition Contracts, Technology Contracts, and Assisted Acquisition Services. For more information on what GSA has to offer, visit GSA.gov.

Search in all the words — Search

enter Keywords, Contract Number, Contractor/Mfr Name, Schedule/SIN/GWAC Number, NAICS

- Contractor Directory (a-z)
- Cross-Schedule Search

Category Guide

- Spring/Summer Supplies & Services
- Disaster Relief
- Hospitality, Cleaning, & Chemicals
- Laboratory, Scientific, & Medical
- Office Solutions
- Security Solutions
- Tools, Hardware, & Machinery
- Vehicles & Watercraft
- Building & Industrial
- Furniture & Furnishings
- IT Solutions & Electronics
- Law Enforcement, Fire, & Security
- Recreation & Apparel
- Services
- Travel & Transportation Solutions
- Wildland Fire & Equipment

News...

Announcing the new Building Maintenance and Operations (BMO) Zone 1 strategic sourcing solution. The BMO solution will give government agencies a streamlined process for acquiring facility maintenance and operations services -- including HVAC maintenance, plumbing, electrical maintenance, elevator maintenance, janitorial, landscaping, fire alarm and suppression system maintenance, roofing, pest control, commissioning and more. Additional information can be found on the BMO webpage, or from the BMO Interact Page

Get Quotes

GSA eBuy is an easy-to-use electronic Request for Quotation (RFQ) system designed to facilitate the request for submission of quotations.

With eBuy, getting quotes is just a click away!

go to eBuy >>

Additional Information

Customers
- Training Opportunities
- FPDS-NG
- EPLS
- GSA Strategic Sourcing BPAs
- Acquisition Gateway

Contractors
- FedBizOps
- Schedules Sales Query
- Vendor Support (VSC)

Quick Search

Go to - schedule - Go

Schedule Contracts

GSA schedule contracts offer direct delivery of millions of state-of-the-art, high-quality commercial supplies and services at volume discount pricing!
- View schedule contracts
- GSA schedules info
- VA schedules info
- NAICS schedule/SIN crosswalk
- PSC schedule/SIN crosswalk

Technology Contracts

GSA technology contracts cover the whole spectrum of IT solutions, from network services and information assurance to telecommunications and purchase of hardware and software.
- View technology contracts
- GSA technology contracts info

State and Local Governments

Cooperative Purchasing (COOP PURCH)
Purchase IT products, services, and support equipment from Federal Supply Schedules.
- View participating vendors
- Cooperative Purchase FAQ

Disaster Purchasing (DISAST RECOV)
Purchase products and services to facilitate recovery from a major disaster.
- View participating vendors
- Disaster Purchasing FAQ

*** WARNING *** This is a U.S. General Services Administration computer system that is "*FOR OFFICIAL USE ONLY*." This system is subject to monitoring. Therefore, no expectation of privacy is to be assumed. Individuals found performing unauthorized activities are subject to disciplinary action including criminal prosecution. Privacy and Security

Filter types of businesses by Schedule/SIN

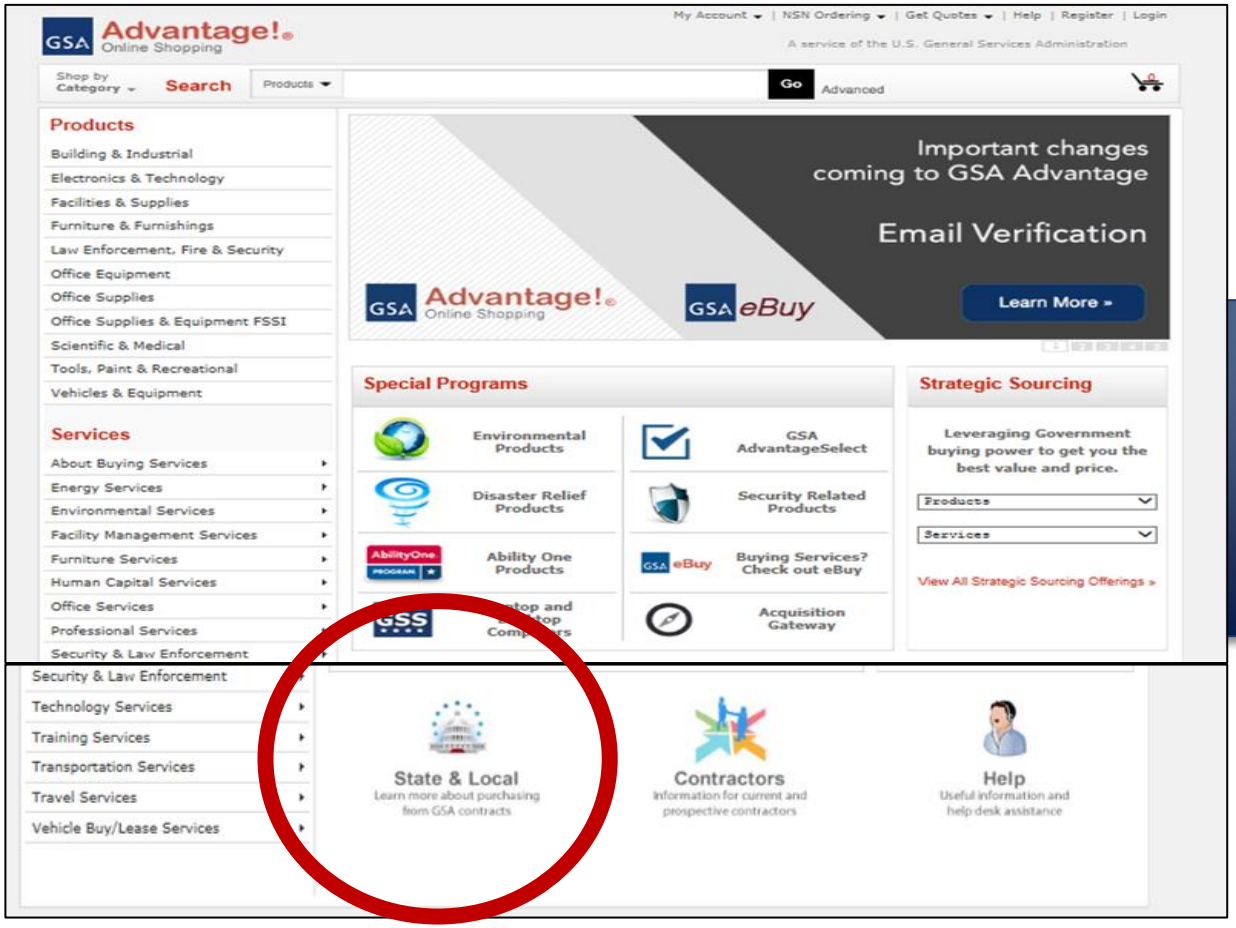
Icons denote State & Local Programs

COOP PURCH

DISAST RECOV

GSA *Advantage!*®

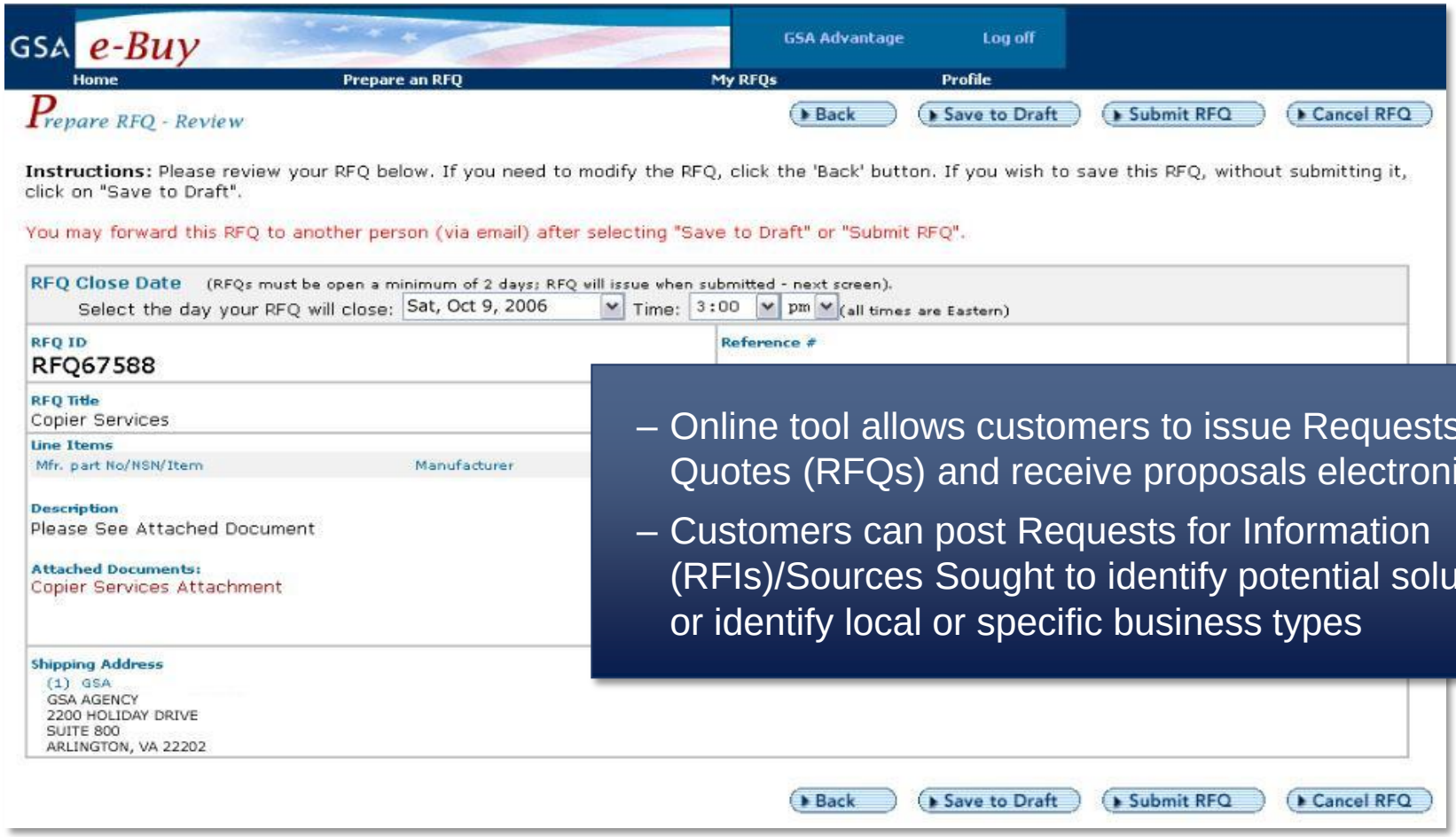
https://www.gsaadvantage.gov



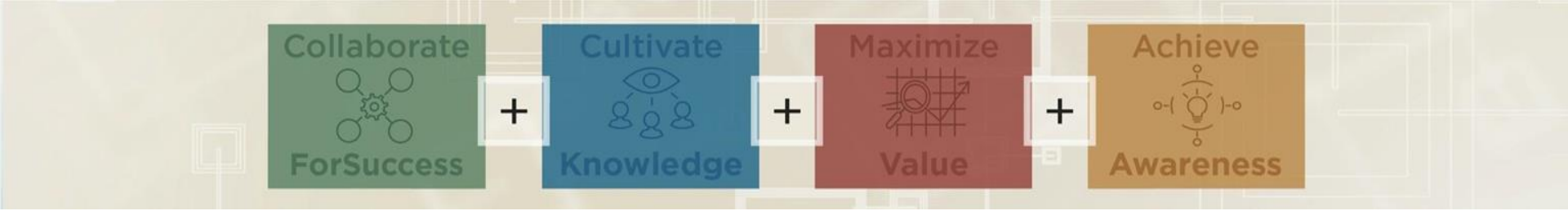
Provides full purchasing abilities with your State or Local government purchase card

eBuy

http://www.ebuy.gsa.gov

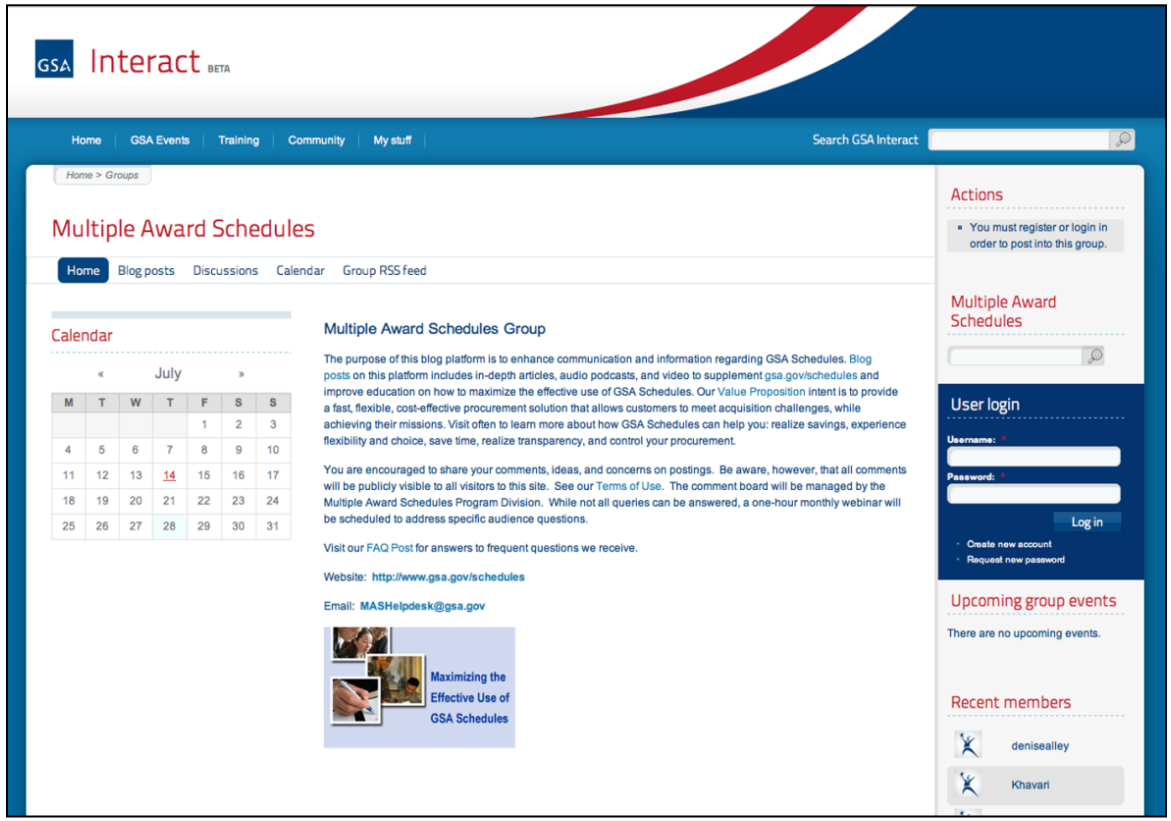


- Online tool allows customers to issue Requests for Quotes (RFQs) and receive proposals electronically
- Customers can post Requests for Information (RFIs)/Sources Sought to identify potential solutions or identify local or specific business types



Web 2.0 Tools

GSA has many interactive sites that provide training, resources, Communities of Practice, and blogs.



Blog with us – http://interact.gsa.gov/group/state-local

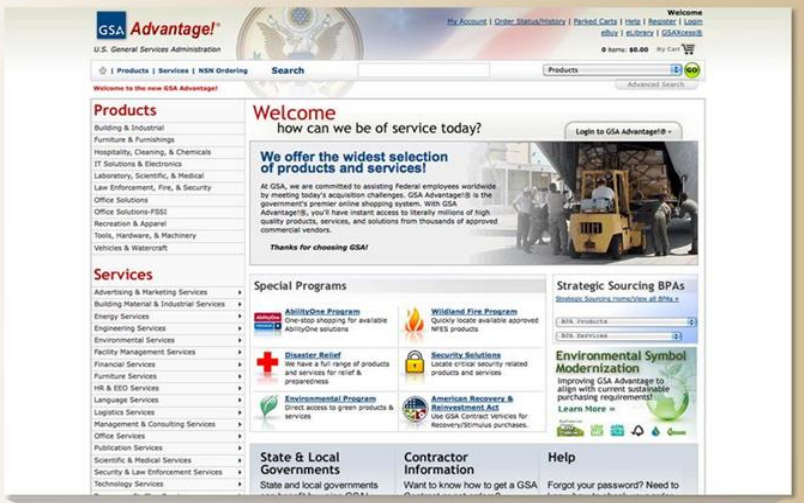
GSA is also on Facebook, YouTube and Twitter

eTool Registration

Current S&L registration for GSA *Advantage!*® and eBuy must be done through GSA *Advantage!*

For immediate registration, users must have a .gov or xx.us (where xx is a state code) domain name or a previously registered domain

Users without approved domain names will have to go through alternate process with the GSA *Advantage!* helpdesk



What's Available from GSA to State & Local

- Schedules Programs
  - Cooperative Purchasing Program
  - Disaster Purchasing Program
  - Federal Grantee Access to Schedules in Response to Declared Public Health Emergencies
  - 1122 Program – also includes purchases of auto vehicles, which is non-Schedule
- Donation Programs
  - Computers for Learning
  - Federal Surplus Personal Property Donation

Funding for State and Local

- Receiving Federal grant funds does not:
  - Make otherwise ineligible activities eligible to purchase under Schedules, nor
  - Allow access to Schedules outside of approved programs.

- The current S&L programs, excluding the Public Health Emergency (PHE) authority which is limited to Federal grant funds, allow for use of all sources of funding.

- When purchasing with grant funds, you MUST follow all grant requirements, including competition requirements.

Ordering Procedures: FAR Subpart 8.4

Ordering Procedures – FAR 8.405-2

When ordering services requiring an SOW

Exceeds SAT

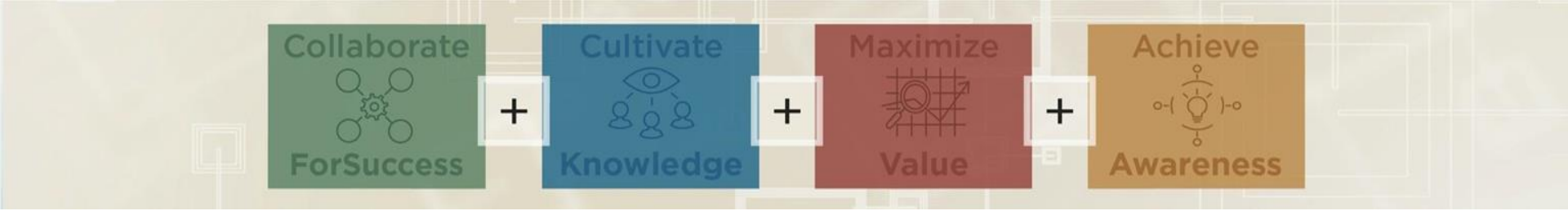
- Prepare SOW and establish evaluation criteria
- Receive ≥ 3 quotes – use of eBuy meets fair notice
- Limited Sources Justification if applicable
- Seek price reduction
- Best value determination
- Overall price reasonableness determination (consider mix of labor and level of effort)
- May not place orders orally

Micro – SAT

- Create SOW and evaluation criteria
- Issue RFQ to ≥ 3 contractors
- Limited Sources Justification if applicable
- Distribute orders among contractors
- Best value determination

Below Micro

- Place order with contractor
- Distribute orders among contractors



Authority & Eligibility for Cooperative Purchasing

The two main authorities for the Cooperative Purchasing program are:

- Public Law 107-137: Section 211 of the e-Gov Act of 2002, which allows purchase from Schedule 70.
- Public Law 110-248: Local Preparedness Acquisition Act, which allows purchase from Schedule 84.

Eligible Users per 40 U.S.C § 502 (c) offers the following definition of State or Local government:

"…any state, local, regional, or tribal government, or any instrumentality thereof (including any local educational agency or institution of higher education)."

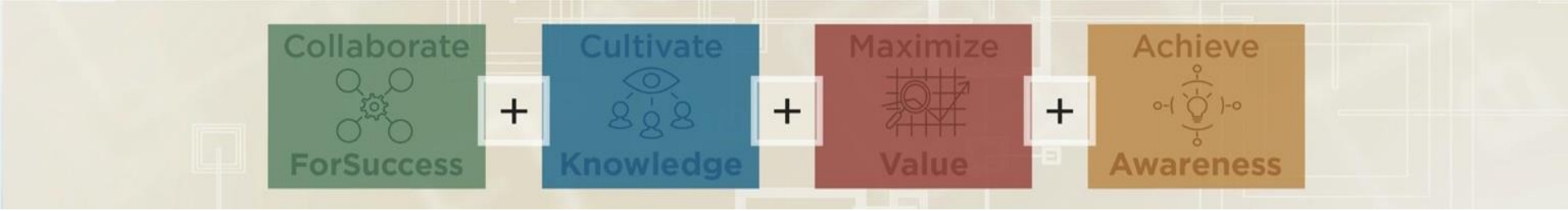
IT Schedule 70 - Cybersecurity SINs

- Four (4) new Special Item Numbers (SINs) were established on IT Schedule 70 to offer specialized cybersecurity services and solutions.

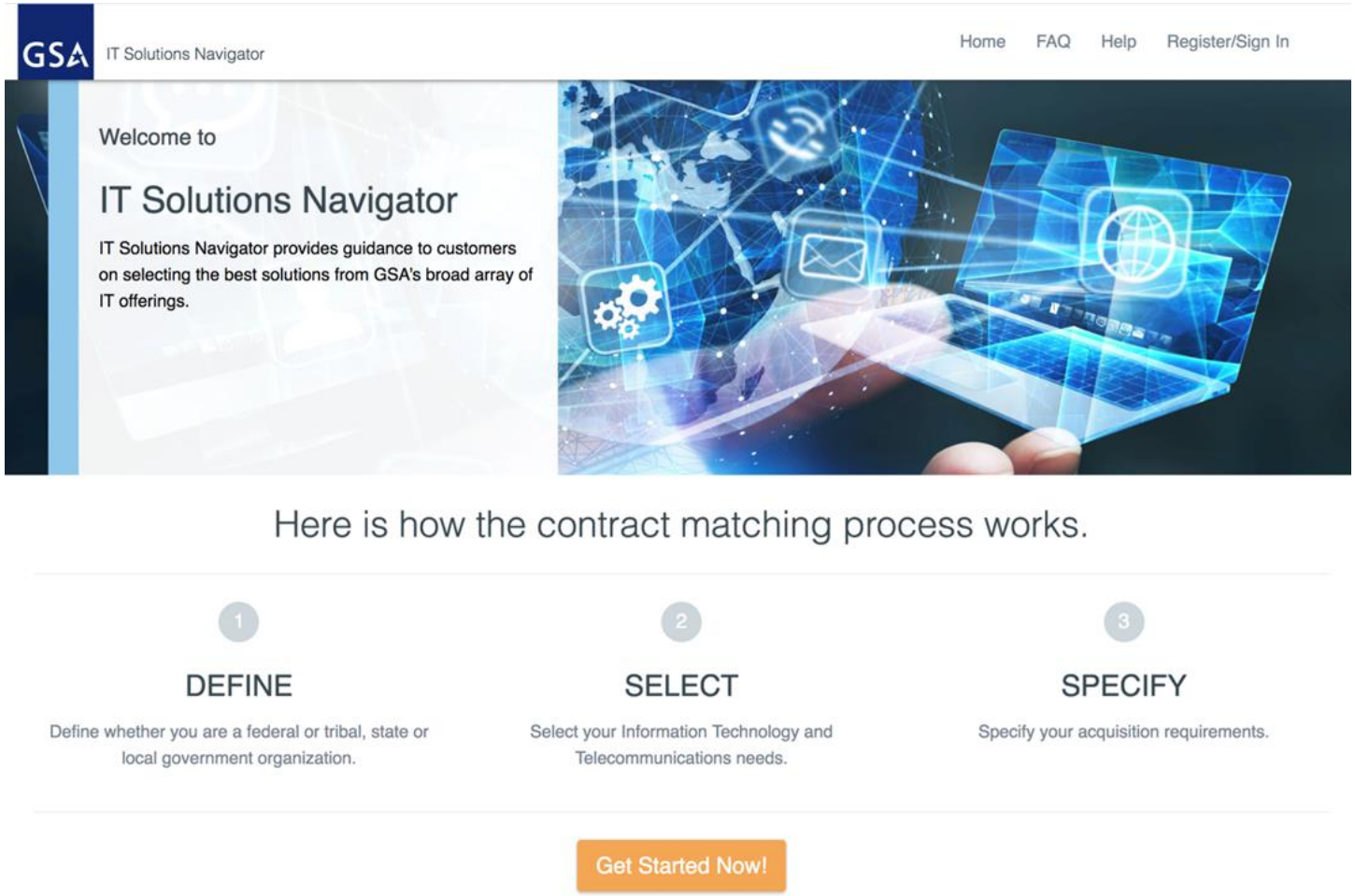
- 132-45A Penetration Testing
- 132-45B Incident Response
- 132-45C Cyber Hunt
- 132-45D Risk and Vulnerability Assessment

- Benefits:

- Access to a pool of rigorously-reviewed cybersecurity vendors offering best-in-class solutions following NIST guidance.
- Rapid ordering and deployment of services.
- Cybersecurity/Acquisition support resources from GSA.



IT Solutions Navigator

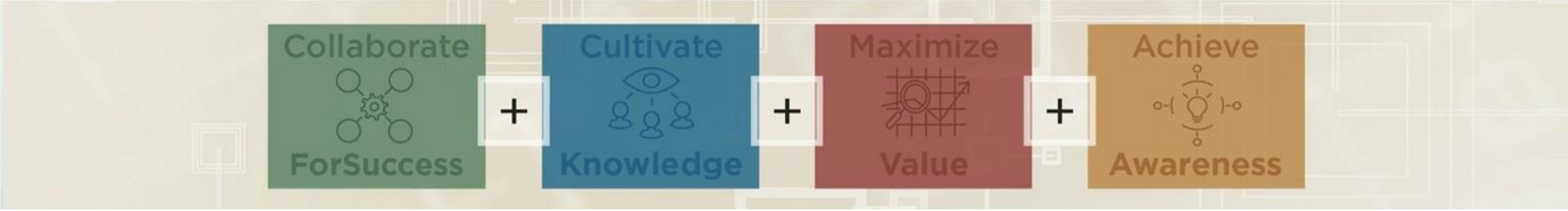


https://navigator.gsa.gov

Schedule 84 Overview

- This schedule provides equipment and services for personal, vehicular, or facility applications for protection, prevention, apprehension, or investigation needs. Facility management systems for security and energy management functions, and guard services are also located on this schedule

- Public Law 110-248 of the Local Preparedness Acquisition Act authorized the cooperative purchasing by state and local governments for economic purchase of equipment and services to better prepare for emergency situations.



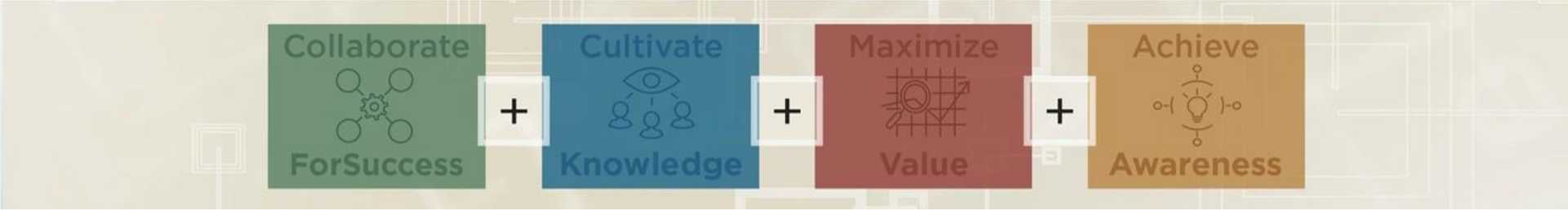
Features and Benefits

GSA State & Local programs offer the following	Cost Savings	Time Savings	Contractor Selection	Built-In Value
Pre-negotiated ceiling prices that can be further discounted through head-to-head competition and negotiations	✔			
Pre-vetted local and global contractors, including small and disadvantaged businesses		✔	✔	✔
A suite of eTools to streamline processes, such as market research and competition	✔	✔		✔
The ability to establish term contracts, known as Blanket Purchase Agreements, for recurring needs	✔	✔		
A nationwide network of responsive GSA representatives available for training and assistance		✔		✔
Access to contracts with a wide range of commercially-available products and services.	✔	✔	✔	✔

State and Local Disaster Purchasing Program

Authorizing Legislation

- ❑ Section 833 John Warner National Defense Authorization Act for Fiscal Year 2007
- ❑ Federal Supply Schedules Usage Act of 2010



State and Local Use of MAS

State and Local Program Comparison	Eligible Activities	Program Use Guidelines
1122 Program	**The term "State" includes the District of Columbia, the Commonwealth of Puerto Rico, the Commonwealth of the Northern Mariana Islands, and any territory or possession of the United States.) The term "unit of local government" means any city, county, township, town, borough, parish, village, or other general purpose political subdivision of a State; an Indian tribe which performs law enforcement or *emergency response* functions as determined by the Secretary of the Interior; or any agency of the District of Columbia government or the United States Government performing law enforcement or *emergency response* functions in and for the District of Columbia or the Trust Territory of the Pacific Islands.**	**State and local units of government, with support from their State Point of Contact (SPOC), can purchase products using GSA Schedules, provided that the items are used in the performance of counter-drug activities, homeland security, and emergency response activities as listed in the 1122 Program Catalog.**
Disaster Purchasing Program	**The States of the United States, counties, municipalities, cities, towns, townships, tribal governments, public authorities (including public or Indian housing agencies under the United States Housing Act of 1937), school districts, colleges, and other institutions of higher education, council of governments (incorporated or not), regional or interstate government entities, or any agency or instrumentality of the preceding entities (including any local educational agency or institution of higher education), and including legislative and judicial departments.**	**State and local agencies may use all GSA Schedules to purchase products and services to prepare or respond from disasters or recover from major disasters and acts of terrorism.**
Cooperative Purchasing Program	**The States of the United States, counties, municipalities, cities, towns, townships, tribal governments, public authorities (including public or Indian housing agencies under the United States Housing Act of 1937), school districts, colleges, and other institutions of higher education, council of governments (incorporated or not), regional or interstate government entities, or any agency or instrumentality of the preceding entities (including any local educational agency or institution of higher education), and including legislative and judicial departments.**	**State and local agencies are granted access to products and services offered on Schedule 70, 84 and IT Special Item Numbers on the Consolidated Schedule.**

Alternate Registration Process for Additional Domains

- A request must be submitted in writing on official letterhead of your particular state or local government organization
- The name of the state or local organization must be on the letterhead
- Please note that GSA will review each request and determine if that domain will be approved for ordering on GSA *Advantage!*®. You will be notified of the decision via email.

Collaborate
ForSuccess
+
Cultivate
Knowledge
+
Maximize
Value
+
Achieve
Awareness

Questions?

GSA Points of Contact

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Email: thomas.greene@gsa.gov