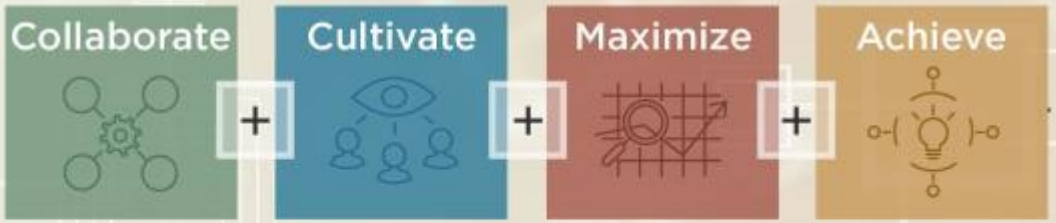
GSA Customer Forum

June 18, 2019 | Tacoma, WA



Collaborate**For Success**

Cultivate**Knowledge**

Maximize**Value**

Achieve**Awareness**

Performing Effective Market Research: Acquisition Gateway and GSA eTools

Brian Boothe, Customer Account Manager

GSA

Agenda

- Why Market Research?
- Resources for the Procurement Community
  - Acquisition Gateway
- Break
- GSA eTools and Market Research Best Practices
  - Advantage
  - eLibrary
  - eBuy

Market Research

- Understand requirement completely
  - Form, Fit, Function
  - Who, What, When, Where, How
- Identify salient characteristics
- Industry Awareness
- Repetitive Requirements
- Small Business
- Contract Type
- Spend-under-Management

Practical Market Research Example

USDA Cultural Resource Survey

Contracting Office Questions	Customer Responses
What is the requirement and what are some common industry terms?	Phase III Cultural Resource Survey or Inventory; Archaeology; Historic Resources Inventory
What general industry does this fall under?	Environmental
Where will this be performed?	US Forest Service Region 6: WA and OR
How often will the services be required?	As-needed
Any additional criteria?	Plotter Printer

Acquisition Gateway
Market Research Tools

- Solutions Finder
- Best-in-Class Research Tool
- Discovery Tool
- CALC Tool
- Prices Paid Portal
- eBuy Open
- Other features

ACQUISITION GATEWAY

A workspace for acquisition professionals and federal buyers to connect with resources, tools and each other to improve acquisition government-wide.

Welcome Video Tutorials New Features

Conduct Market Research

Solutions Finder

Compare and contrast acquisition offerings from different agencies to better understand the federal market.

Data, Dashboards, & Pricing Central

Find pricing data, reports, dashboards, and visualizations designed to help you conduct market research and pricing evaluations.

IGCE Tool

Build your detailed independent government cost estimates for your acquisition package.

CALC Tool

Compare hourly labor rates against your solicitation responses.

Manage Your Acquisition Package

Project Center

Track the progress of your acquisition with Project Center! Store all of your solicitation documents as well as vendor quotes here.

Document Library

Check out our templates and resources here and see what others have written for acquisitions similar to yours!

eBuy Open

Getting ready to build your solicitation? Look here and see what others have done in the past to build better RFQs and RFIs

Join The Community

Community Discussions

Connect with other acquisition professionals and learn more about how to develop better solicitations from the experts

Connections Finder

Connect with SMEs and other acquisition professionals

SOLUTIONS FINDER

Hide Welcome Message

environmental

Clear All

My Agency
U.S. Department of Agriculture ×
Add a filter

Managing Agency
Add a filter

Gov-wide Initiative
Add a filter

Solution Type
Add a filter

Category
Professional Services ×
Add a filter

Subcategory
Add a filter

Prices Paid Portal

Found 7 results of 319 Share

1 of 1 | 25 | Sort by: Best-In-Class

Welcome to the Solutions Finder - search, filter and compare offerings from across Government!

A solution can be anything from a contract vehicle such as a Blanket Purchase Agreement (BPA) or Governmentwide Acquisition Contract (GWAC), to other offerings such as, shared services, government-rate tenders, or licensing agreements. Solutions Finder will make your decision easier by providing visibility into the many offerings available from other agencies. Once you've narrowed it down to your 'short-list', you can compare them side-by-side to see what makes the most sense for your specific acquisition. Feel free to visit our **Tutorials** to learn more!

Note: if you are interested in submitting your agency's solution to be included as part of this app, please complete **this form** and email it to **SFAdmin@gsa.gov**.

OASIS SB: One Acquisition Source for Integrated Solutions for Small Business (Best In Class)

Managing Agency: GSA

Best In Class (BIC) | Indefinite Delivery/Indefinite Quantity

OASIS Small Business (SB) is a multiple award, Indefinite Delivery Indefinite Quantity (IDIQ) contracts that provide flexible and innovative solutions for...

Fee:
0.10% - 0.75% based on obligation level

Availability:
All DoD and Civilian Agencies

Compare | Solution Website | Contract

View Details

OASIS: One Acquisition Source for Integrated Solutions (Best In Class)

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Fee:
0.10% - 0.75% based on obligation level

Availability:
All DoD and Civilian Agencies

Compare | Prices Paid | Solution Website | T&Cs

View Details

for Small	Professional Services Schedule (PSS)	PSC: Program Support Center	RS3: Responsive Strategic Sourcing for Services
	General Services Administration	Health and Human Services	Army
ery Indefinite solutions for ASIS_Slipsheet_09-	GSA has consolidated its professional services Multiple Award Schedule offerings into one Professional Services Schedule (PSS). The new solution encompasses the same professional services offerings but provides federal customers a more streamlined approach to procuring complex professional services requirements	The Program Support Center (PSC), a component within the United States Department of Health and Human Services (HHS), which provides a full range of shared services to federal agencies	RS3 is a Performance Based Services Contract that provides customized best value solutions to a diverse group of
	Multiple Award Schedules	Indefinite Delivery/Indefinite Quantity, Shared Services	Indefinite Delivery/Indefinite Quantity, Multi-Agency Contract
	0.75% (built into catalog price)	Varies according to service	See the *Cost of Administration* document in the *Guides and Attachment* section of this listing for more details.
	Varies	Established in the IAA	14 May 2027
	Email: professionalservices@gsa.gov Phone: 1-800- 488-3111	Brad Christ: (301) 492-5436 Bradley.Christ@psc.hhs.gov Occupational Health Portfolio, Environmental Health and Safety Services Priscilla Clark: (301) 492-5403 Priscilla.Clark@psc.hhs.gov Occupational Health Portfolio, Organizational Development and Leadership Coaching	Thomas W. Stocks RS3 Program Manager Army Contracting Command-Aberdeen Proving Ground (ACC-APG) Building 6001, Office #C-2123 Aberdeen Proving Ground, MD 21005 (443) 861-5059; office (410) 322-8464; mobile
	All DoD and Civilian Agencies	All DoD and Civilian Agencies	All DoD and Civilian Agencies

BEST-IN-CLASS RESEARCH TOOL

Hide Disclaimer

Keyword Search

Clear All

Category
Professional Services ×
Add a filter

Mandatory Use
Add a filter

NAICS
Add a filter

PSC
Add a filter

Set-Aside
Add a filter

On / Off Ramping
Add a filter

Socioeconomic Categories
Add a filter

Results to CSV

Found 2 results of 26 Share

The Best-In-Class (BIC) Research Tool helps you identify and compare available Best-in-Class solutions to find the best one for your needs. For more information, please visit the **Best-in-Class Resource page** and **Solutions Finder**. For support using this tool, please check out the **BIC Research Tool Acquisition Playbook**.

The set-aside indicator includes the following: (1) Best-in-Class solutions that are total set-asides, (2) Best-in-Class solutions that have designated set-aside pools or groups or (3) Best-in-Class solutions that allow for additional set-asides at the order level.

Mandatory-Use refers to Best-in-Class solutions that are supported by additional policy requiring their use (see **Best-in-Class & Spend Under Management**), which is above-and-beyond the preferred-use distinction for all Best In Class solutions. It is not meant to represent or replace existing guidance in the Federal Acquisition Regulation or Agency-specific mandatory-use policies.

Cost avoidance/savings percentages that are provided reflect the values at the time the Best-in-Class solution was designated. To better understand the calculation methodologies refer to the **Key Performance Indicators document** and associated **summary document**. For the current cost-avoidance percentages refer to the **dashboard**.

Identity Protection Services (IPS) BPA

Category: Professional Services
Socioeconomic Distribution: 1 VOSB, 1 SDVOSB, 1 SDB
Set-Aside: No

Estimated Cost Avoidance / Savings: 10%
BIC Products & Services Available: Business information services, Credit monitoring services, Identity monitoring services, Identity theft insurance, Identity restoration services, Website services, Call center services
Procurement Authority: Direct Order, No DPA required

Small Business Contractors: 67% of contractors are small business
Set-Aside Provisions, if any: N/A
Fees, if applicable: 0.75% GSA Schedule Industrial Funding Fee [Included in contract price]
BIC Designation Date: 11/16/16
Solution Details:
https://hallways.cap.gsa.gov/app/#/solutionsfinder/202
On / Off Ramping: N/A
Mandatory Use: Mandatory

View Details

GSA SmartPay

Category: Professional Services
Socioeconomic Distribution: N/A
Set-Aside: No

Small Business Contractors: No small business
Set-Aside Provisions, if any: N/A
Fees, if applicable: Contact POC for fee information

DISCOVERY

Market Research Tool

Home | Advanced Search | About | Contracts

Search by NAICS, PSC, or Keywords to compare contracts

NAICS | Enter your code or keywords... | Search

Discovery is a market research tool that helps you explore GSA services contracts, vendors, and vendor contract history to determine whether a GSA contract can meet your needs.

Contract Vehicles on Discovery

OASIS

One Acquisition Solution for Integrated Service

BMO

Building Maintenance and Operations

Show filters

Contracts | Vendors

Comparing **3** Contract Vehicles with a total of **736 vendors**

	OASIS Unrestricted	OASIS Small Business	Professional Services Schedule
Total Vendors in Vehicle	77	158	4069
Vendors that meet your criteria	45	44	647
Eligible Service Categories More	- Aircraft Parts and Engines Research and Development - Aircraft Research and Development - Financial and Accounting Services - Management, Scientific, and	- Aircraft Parts and Engines Research and Development - Aircraft Research and Development - Financial and Accounting Services - Management, Scientific, and	- Advertising & Integrated Marketing Solutions - Environmental Services - Financial and Business Solutions - Language Services - Logistics Worldwide
NAICs in Vehicle More	- 541211 - 541213 - 541214 - 541219 - 541330 - 541360 - 541370 - 541611 - 541612 - 541613	- 541211 - 541213 - 541214 - 541219 - 541330 - 541360 - 541370 - 541611 - 541612 - 541613	- 236220 - 238130 - 238140 - 238160 - 238220 - 238310 - 238320 - 238350 - 238990 - 333318

Contracts | Vendors

Showing all vendors based on your criteria for the following eligible contract:

- (●) OASIS Unrestricted
- ( ) OASIS Small Business
- ( ) Professional Services Schedule

Show Small Business Designation

45 vendors meet your criteria.

Download vendor data(CSV)

	Company	Contract Actions
1.	Booz Allen Hamilton Inc.	4596
2.	Science Applications International Corporation	3817
3.	General Dynamics Information Technology, Inc.	2398
4.	International Business Machines Corporation	1851
5.	Battelle Memorial Institute	1810
6.	Deloitte Consulting Llp	1663
7.	Engility Corporation	1490
8.	Sra International, Inc.	1410
9.	Icf Incorporated, L.l.c.	1322
10.	Urs Federal Services, Inc.	1133

CALC

Search awarded ceiling rates for labor categories

Learn about CALC >

The Contract-Awarded Labor Category (CALC) tool helps federal contracting officers and others find awarded prices to use in negotiations for labor contracts. It offers ceiling prices, fully burdened costs, services data, and worldwide rates.

Explore data About CALC

Search CALC

Search labor categories in 13 contract vehicles

cultural resource analyst

Reset

Exact match

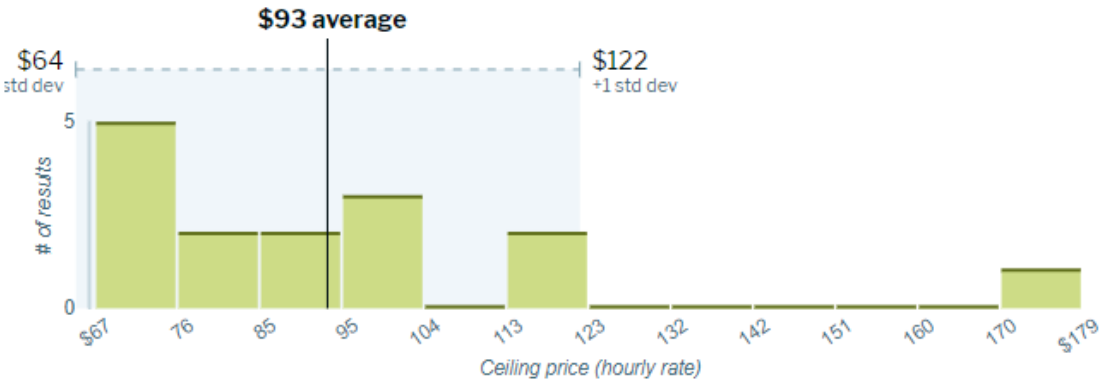
Hourly rate data for **cultural resource analyst**

13 results

Optional filters

Hourly rate data for **cultural resource**

15 results with education level: **bachelors degree**, experience: **5 -45 years**



Std deviation -1	Average price	Std deviation +1
$64	**$93**	$122

Proposed price

$ Go

⬇ Download graph ⬇ Export data (CSV)

The rates shown here are fully burdened, applicable worldwide, and representative of the current fiscal year. This data represents rates awarded at the master contract level.

Optional filters

Education level:

Bachelors Degree

Experience:

5 - 45 years

Worksite:

(all)

Business size:

(all)

Contract year: What's this?

Current +1 +2

	Labor category	Price ▲	Education	Exper.	Vendor / Contract	Contract vehicle
×	**Cultural Resource Analyst III**	$66.69	Bachelors	8	The Louis Berger Group, Inc. GS-00F-0004L	Consolidated
×	**Cultural Resource Analyst III**	$66.69	Bachelors	8	The Louis Berger Group, Inc.	Consolidated

PRICES PAID PORTAL

TOOLS

NUMBER OF RETURNED RESULTS

20

SEARCH

plotter prir

DATE RANGE

No time filter present

Create a time filter

FILTER

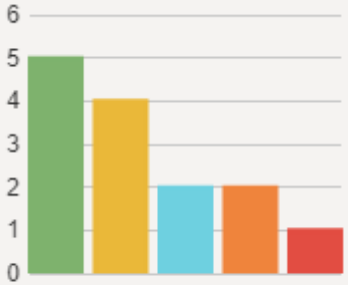
Limit Your Search

AWARD VEHICLE

MANUFACTURER NAME

RESULTS BY SUB TIER

- DEPARTMENT OF THE NAVY (5)
- ENVIRONMENTAL PROTECTION AGENCY (4)
- DEPARTMENT OF THE AIR FORCE (2)
- DEPARTMENT OF THE ARMY (2)
- BUREAU OF RECLAMATION (1)



RESULTS BY DEPARTMENT

- DEPARTMENT OF THE NAVY (5)
- ENVIRONMENTAL PROTECTION AGENCY (4)
- DEPARTMENT OF THE AIR FORCE (3)
- DEPARTMENT OF HOMELAND SECURITY (2)
- DEPARTMENT OF THE ARMY (2)

RESULTS BY MANUFACTURER

Term	Count	Action
XEROX	13	
BELKIN	2	
LEXMARK SUPPLIES	2	
KEYSIGHT	1	
ROLAND	1	

PRICE RANGE

No range filter present

Create a range filter

Limit Your Search

AWARD VEHICLE

MANUFACTURER NAME

VENDOR NAME

DEPARTMENT

FILTERS

No filters available

PRICE RANGE

No range filter present

Create a range filter

TRANSACTIONAL DATA

Export

Page 1 of 1 (Total 20 data records) Next

AWARD VEHICLE	DEPARTMENT	SUBTIER	CONTRACT NUMBER	ORDER NUMBER P
ADVANTAGE	DEPARTMENT O...	DEPARTMENT O...	GS-02F-0190N	

View: Table / JSON / Raw

Field	Action	Value
AWARD VEHICLE		ADVANTAGE
CONTRACT NUMBER		GS-02F-0190N
ORDER DATE		01-17-2019
DEPARTMENT		DEPARTMENT OF THE ARMY
DESCRIPTION OF DELIVERABLE		PLOTTER PRINTER - VINYL - ROLAND GX-400 CAMM-1 PF
DUNS		132080123
MANUFACTURER NAME		ROLAND
MANUFACTURER PART NUMBER		XR640
PRICE PER UNIT		$5,483.90

Page 1 of 1 (Total 20 data records) Next

GSA eBuy Open

Feedback

INFO

Welcome

GSA's *eBuy-Open*, is a web platform that provides access to all electronic Requests for Quote (RFQ) /Proposal (RFP) submitted through the GSA eBuy system from FY14 forward. A variety of data filtering, formatting and reporting features are available to analyze the data. Click here for more information.

TEXT SEARCH BY RFQID, RFQ DESCRIPTION, TITLE OR REFERENCE NUMBER

cultural AND resource

TIME PICKER

10/01/2013 to 11/29/2018

TOP 5 AGENCIES

Term	Count	Action
Department of Agriculture	56	

FILTERING

Status

SINs

Schedules

RFQ DATA

Export

Page **1** of **1** (Total **56** RFQs)

	RFQID	BuyerAgency	IssueDate	CloseDate	Title	SIN	Schedule	AttachmentCount
Expand	RFQ1337595	Department of Agriculture	2018-10-31	2018-11-14	NRCS-PA is looking to have a Phas...	899 1	00CORP	2
Expand	RFQ1337569	Department of Agriculture	2018-10-31	2018-11-14	Phase I Cultural Resources Survey...	899 1	00CORP	2
Expand	RFQ1331961	Department of Agriculture	2018-09-18	2018-09-25	Cultural Resources Investigations...	899 1	00CORP	3
Expand	RFQ1330769	Department of Agriculture	2018-09-14	2018-09-21	USDA/NRCS Cultural Resources Inve...	899 1	00CORP	3
Expand	RFQ1329207	Department of Agriculture	2018-09-11	2018-09-18	Solicitation # 124D9018Q0029 Cult...	899 1	00CORP	4
Expand	RFQ1328920	Department of Agriculture	2018-09-10	2018-09-21	FS PRESCOTT NF CULTURAL RESOURCE ...	899 1	00CORP	8
Expand	RFQ1318668	Department of Agriculture	2018-08-15	2018-08-31	USDA/NRCS NM Cultural Resources I...	899 1	00CORP	3
Expand	RFQ1317759	Department of Agriculture	2018-08-14	2018-08-28	USDA/NRCS NM Cultural Resources I...	899 1	00CORP	3

INFO

Welcome

GSA's *eBuy-Open*, is a web platform that provides access to all electronic Requests for Quote (RFQ) /Proposal (RFP) submitted through the GSA eBuy system from FY14 forward. A variety of data filtering, formatting and reporting features are available to analyze the data. Click here for more information.

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FILTERING

Status

SINs

Schedules

RFQ DATA

Export

Page **1** of **1** (Total **56** RFQs)

	RFQID	BuyerAgency	IssueDate	CloseDate	Title	SIN	Sch
Expand	RFQ1337595	Department of Agriculture	2018-10-31	2018-11-14	NRCS-PA is looking to have a Phas...	899 1	00C(
Expand	RFQ1337569	Department of Agriculture	2018-10-31	2018-11-14	Phase I Cultural Resources Survey...	899 1	00C(
Expand	RFQ1331961	Department of Agriculture	2018-09-18	2018-09-25	Cultural Resources Investigations...	899 1	00C(
Expand	RFQ1330769	Department of Agriculture	2018-09-14	2018-09-21	USDA/NRCS Cultural Resources Inve...	899 1	00C(
Expand	RFQ1329207	Department of Agriculture	2018-09-11	2018-09-18	Solicitation # 124D9018Q0029 Cult...	899 1	00C(
Expand	RFQ1328920	Department of Agriculture	2018-09-10	2018-09-21	FS PRESCOTT NF CULTURAL RESOURCE ...	899 1	00C(

Field	Action	Value
Attachment1		https://www.ebuy.gsa.gov/ebuyopen/banana/download/ebuy_upload/201809/RFQ1328920/gzylpsoA/RFQ_1294T2
Attachment2		https://www.ebuy.gsa.gov/ebuyopen/banana/download/ebuy_upload/201809/RFQ1328920/gzylpsoA/SECTION%2
Attachment3		https://www.ebuy.gsa.gov/ebuyopen/banana/download/ebuy_upload/201809/RFQ1328920/gzylpsoA/EXHIBIT01_I 5471_REV06_20180726.pdf
Attachment4		https://www.ebuy.gsa.gov/ebuyopen/banana/download/ebuy_upload/201809/RFQ1328920/gzylpsoA/AppendicesA
Attachment5		https://www.ebuy.gsa.gov/ebuyopen/banana/download/ebuy_upload/201809/RFQ1328920/gzylpsoA/Figures1-4.p

Acquisition Gateway Tools Continued

- IGCE Tool
- Furniture Finder
- Guard Finder
- Laptop/Desktop Finder
- Prices Paid Portal
- Green Procurement Compilation Guide

Acquisition Gateway

GSA Direct Acquisition Programs

- Multiple-Award Schedules
- MACs
- Global Supply
- Technology Programs
- Fleet & Automotive
- Travel Programs
- Personal Property Management

GSA Assisted Procurement Programs

- Special Order Program
  http://www.gsa.gov/sop

- Assisted Acquisition Services
  http://www.gsa.gov/aas

Questions?

Thank you for joining us for the 2019 PSHC Symposium

Email: CAM@gsa.gov

Collaborate
ForSuccess
+
Cultivate
Knowledge
+
Maximize
Value
+
Achieve
Awareness

Break

GSA eTools and Market Research Best Practices

Perform effective market research by using these GSA eTools **together!**

Products

- Building & Industrial
- Electronics & Technology
- Facilities & Supplies
- Furniture & Furnishings
- Law Enforcement, Fire & Security
- Office Equipment
- Office Supplies
- Office Supplies & Equipment FSSI
- Scientific & Medical
- Tools, Paint & Recreational
- Vehicles & Equipment

Services

- About Buying Services
- Energy Services
- Environmental Services
- Facility Management Services
- Furniture Services
- Human Capital Services
- Office Services
- Professional Services

Message Center

= New Message

Message	Date
Your credit card has expired/will expire soon! Click here to update	04/10/2017

Special Programs

Environmental Products

GSA AdvantageSelect

Strategic Sourcing

Leveraging Government buying power to get you the

Welcome! GSA eLibrary is your one source for the latest GSA contract award information. GSA offers unparalleled acquisition solutions to meet today's acquisition challenges. GSA's key goal is to deliver excellent acquisition services that provide best value, in terms of cost, quality and service, for federal agencies and taxpayers.

GSA offers a wide range of acquisition services and solutions utilizing a variety of tools, contract vehicles, and services to meet the customer's specific needs including Multiple Award Schedules, Governmentwide Acquisition Contracts, Technology Contracts, and Assisted Acquisition Services. For more information on what GSA has to offer,visit GSA.gov.

Search

in all the words Search

enter **Keywords, Contract Number, Contractor/Mfr Name,Schedule/SIN/GWAC Number,NAICS**

- Contractor Directory (a-z)
- Cross-Schedule Search

Category Guide

- **Fall/Winter Supplies & Services**
- Building & Industrial
- Furniture & Furnishings
- IT Solutions & Electronics
- Law Enforcement, Fire, & Security
- Recreation & Apparel
- Services
- Travel & Transportation Solutions
- Wildland Fire & Equipment
- **Winter Supplies & Services**
- Disaster Relief
- Hospitality, Cleaning, & Chemicals
- Laboratory, Scientific, & Medical
- Office Solutions
- Security Solutions
- Tools, Hardware, & Machinery
- Vehicles & Watercraft

News...

Announcing the new Human Capital and Training Solutions (HCaTS) Program contracts. HCaTS provide reliable, flexible, fast and efficient ways to obtain best value customized solutions for human capital management and training requirements. Additional information can be found on the HCaTS webpage

Get Quotes

GSA eBuy is an easy-to-use electronic Request for Quotation (RFQ) system designed to facilitate the request for submission of quotations.

With eBuy, getting quotes is just a click away!

go to eBuy >>

Additional Information

Customers
- Training Opportunities
- FPDS-NG
- EPLS
- GSA Strategic Sourcing BPAs
- Acquisition Gateway

Contractors
- FedBizOps
- Schedules Sales Query
- Vendor Support (VSC)

Quick Search

Go to - schedule - Go

Schedule Contracts

GSA schedule contracts offer direct delivery of millions of state-of-the-art, high-quality commercial supplies and services at volume discount pricing!

- View schedule contracts
- GSA schedules info
- VA schedules info
- NAICS schedule/SIN crosswalk
- PSC schedule/SIN crosswalk

Technology Contracts

GSA technology contracts cover the whole spectrum of IT solutions, from network services and information assurance to telecommunications and purchase of hardware and software.

- View technology contracts
- GSA technology contracts info

State and Local Governments

Cooperative Purchasing
Purchase IT products, services, and support equipment from Federal Supply Schedules.

- View participating vendors
- Cooperative Purchase FAQ

Disaster Purchasing
Purchase products and services to facilitate recovery from a major disaster.

- View participating vendors
- Disaster Purchasing FAQ

*** WARNING *** This is a U.S. General Services Administration computer system that is "*FOR OFFICIAL USE ONLY*." This system is subject to monitoring. Therefore, no expectation of privacy is to be assumed. Individuals found performing unauthorized activities are subject to disciplinary action including criminal prosecution. Privacy and Security

GSA eBuy

Sign in as a... Buyer Contractor

Welcome to

eBuy

GSA eBuy is a powerful and intuitive acquisition tool used by thousands of US federal agencies and military services worldwide to achieve required competition, best pricing and value. GSA eBuy saves you time and money - all while keeping you FAR compliant.

Benefits at a glance

Overview Buyers Contractors

GSA eBuy was designed to bring ease and versatility to online procurement. Here is a sample of what can be done using GSA eBuy:

- Post requirements and receive quotes electronically on millions of products and services
- Find sources of supply
- Seek information

GSA Advantage!® Online Shopping

A service of the U.S. General Services Administration

Shop by Category

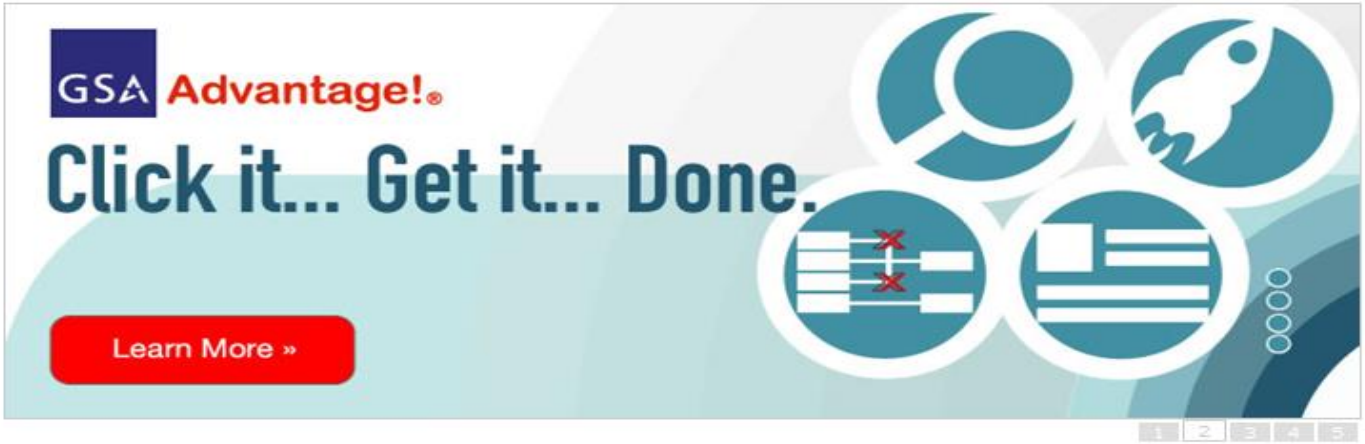
Search Products Go Advanced

Products

- Building & Industrial
- Electronics & Technology
- Facilities & Supplies
- Furniture & Furnishings
- Law Enforcement, Fire & Security
- Office Equipment
- Office Supplies
- Office Supplies & Equipment FSSI
- Scientific & Medical
- Tools, Paint & Recreational
- Vehicles & Equipment

Services

- About Buying Services
- Energy Services
- Environmental Services
- Facility Management Services
- Furniture Services
- Human Capital Services
- Office Services
- Professional Services
- Security & Law Enforcement
- Technology Services
- Training Services
- Transportation Services
- Travel Services
- Vehicle Buy/Lease Services



Special Programs

- Environmental Products
- Wildland Fire Products
- Disaster Relief Products
- Security Related Products
- Ability One Products
- Buying Services? Check out eBuy

Strategic Sourcing

Leveraging Government buying power to get you the best value and price.

Products

Services

View All Strategic Sourcing Offerings »

State & Local
Learn more about purchasing from GSA contracts

Contractors
Information for current and prospective contractors

Help
Useful information and help desk assistance

GSA Advantage!® Online Shopping

A service of the U.S. General Services Administration

Shop by Category | Search | Products | Go | Advanced

Products

- Building & Industrial
- Electronics & Technology
- Facilities & Supplies
- Furniture & Furnishings
- Law Enforcement, Fire & Security
- Office Equipment
- Office Supplies
- Office Supplies & Equipment FSSI
- Scientific & Medical
- Tools, Paint & Recreational
- Vehicles & Equipment

Services

- About Buying Services
- Energy Services
- Environmental Services
- Facility Management Services
- Furniture Services
- Human Capital Services
- Office Services
- Professional Services
- Security & Law Enforcement
- Technology Services
- Training Services
- Transportation Services
- Travel Services
- Vehicle Buy/Lease Services

1 2 3 4

Energy Services
Environmental Services
Facility Management Services

Disaster Relief Products

Security Related Products

Wildland Fire Products

Strategic Sourcing

Leveraging Government buyi
power to get you the best
value and price.

Products

Categories

Environmental Services
Environmental Planning Service...
Environmental Consulting Servi...
Remediation and Reclamation Se...
Geographic Information Systems...
Environmental Training Service...
Materials and Waste Recycling ...
Waste Management Services

Contractors
See all Contractors

Business Socio-economic Types
Small Business (416)
Other than SB (147)
SBA cert disadvantaged SB (141)
Woman owned SB (127)
Women Owned(WOSB) (101)
Women Owned(EDWOSB) (51)
SBA cert 8(a) firm (47)
Svc disabled vet owned SB (32)
SBA cert HUBzone firm (27)
Veteran owned SB (14)

Can't find what you're looking for?
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Criteria: Environmental Services

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Search within results: cultural resource — Find any of these words — GO

- Find any of these words
- Find all these words
- Find this exact phrase
- Exclude these words

1 | 2 | 3 | 4 | 5 Next Page >

TRINITY ANALYSIS & DEVELOPMENT CORP

View Contractor Information

[GS-00F-213DA] (s d)
Schedule: 00CORP

Trinity Analysis & Development Corporation 1002 N. Eglin Parkway Shalimar, FL 32579 Office: (850) 613-6800 | Fax: (850) 613-6764 www.trinityadc.com Contract GS-00F-213DA Trinity Analysis & Development Corp. (TRINITY) is a full service environmental, geological, and engineering consulting firm commi

AEROSOL MONITORING & ANALYSIS, INC.

View Contractor Information

[GS-10F-0386K] (s d)
Schedule: 00CORP

1331 Ashton Road P.O. Box 646 Hanover, MD 21076 410-684-3327 FAX: 410-684-3384 www.amaconsulting.com Aerosol Monitoring & Analysis, Inc. Environmental, Health and Safety GSA Schedule Professional Services SINS: 899-1, 899-3, 899-8 COMPANY INFORMATION Aerosol Monitoring & Analysis, Inc. (AMA)

PARTNER ASSESSMENT CORPORATION

View Contractor Information

[47QRAA18D00EE] (o)
Schedule: 00CORP

efficient buildings certification programs such as LEED may be included. *NOTE This SIN cannot be used as a stand alone SIN If an agency requires energy management services as the only service needed, they are directed to Schedule 03FAC. 871 7 and 871-7RC - Construction Management and Engineering C

ENVIRONMENTAL CONSULTING GROUP

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[GS-10F-0045V] (s)
Schedule: 00CORP

Categories

Environmental Services

Environmental Planning Service...
Environmental Consulting Servi...
Geographic Information Systems...
Remediation and Reclamation Se...
Environmental Training Service...

Contractors

See all Contractors

Business Socio-economic Types

Small Business (10)
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Search within results: Find any of these words GO

CULTURAL RESOURCE ANALYSTS INC

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[GS-10F-0259N] (s)
Schedule: 00CORP

Consulting Services for the Study of Earth and Man Corporate Headquarters 151 Walton Avenue Lexington, Kentucky 40508 Phone: 859-252-4737 Fax: 859-254-3747 Contact: Charles Niquette cmniquette@crai-ky.com Modification #W2INETP9, February 6, 2018 Click map to see our office locations GSA Contract Number: GS-10F-0259N Contract Period: February 20, 2018 - February 19, 2023 Federal Supply Schedules SIN 899-1 SIN 899-1(RC) CRA webpage (http://www.crai-ky.com) Cultural Resource Analysts

HARDY-HECK-MOORE, INC. (HHM)

View Contractor Information

[GS-10F-0244Y] (s w wo)
Schedule: 00CORP

and cultural resource management needs. We are pleased to offer the following services under SIN 899 1. o Cultural Resource Management Services, including: Section 106 Compliance Consulting Management and Planning Services Cultural Resources Surveys and Inventories, Integrated Cultural Resources Management Plans (ICRMP), NEPA Documentation, Facilitation of Meetings and Workshops, Public Outreach, Historical Services Archival Research, Deed Research, Census Research, Historic Map Research

A.D. MARBLE & COMPANY, INC.

View Contractor Information

[GS-00F-411GA] (s)
Schedule: 00CORP

assessments and botanical surveys were conducted for 15 bridges in accordance with Pennsylvania natural heritage inventory requirements. Cultural Resource Investigations - As part of the contract, two of A.D. Marble s cultural resources staff members (architectural historian and senior archaeologist) underwent intensive training and were delegated as PennDOT Cultural Resource Professionals (CRPs). The delegations allowed for the CRPs to make Section 106-related determinations on behalf of PennDOT and FHWA, thus

Categories

Environmental Services

Environmental Planning Service...
Environmental Consulting Servi...
Geographic Information Systems...
Remediation and Reclamation Se...
Environmental Training Service

Contractors

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CULTURAL RESOURCE ANALYSTS INC

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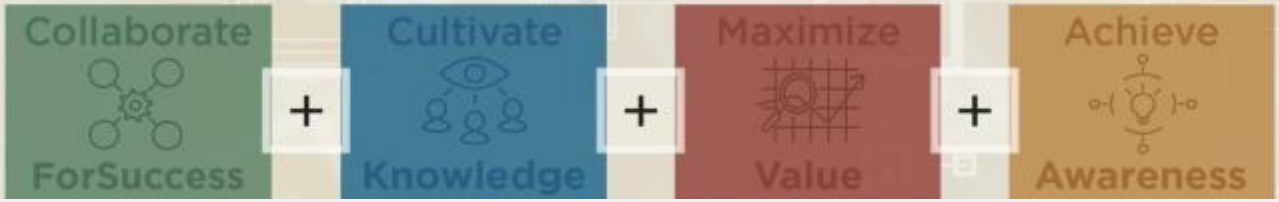

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Criteria: Environmental Services and " cultural resource " and " survey inventory " and " USDA agriculture " and " oregon washington idaho montana california "

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A.D. MARBLE & COMPANY, INC. (1)
BURLESON CONSULTING, INC (1)
ENVIRONMENTAL SCIENCE ASSOCIATES (1)
HARDY-HECK-MOORE, INC. (HHM) (1)
QUANTUM SPATIAL, INC. (1)
SCS ENGINEERS (STEARNS, CONRAD AND (1)
AARCHER INC (1)
CASCADE EARTH SCIENCES (1)
FPM GROUP LTD. (1)
ICF JONES & STOKES (1)
RECON ENVIRONMENTAL (1)
SWCA, INCORPORATED (1)
ALBION ENVIRONMENTAL, INC. (1)
CULTURAL RESOURCE ANALYSTS INC (1)
GARCIA AND ASSOCIATES (1)
PARAMETRIX, INC (1)
RMC CONSULTANTS, INC (1)
TRANSCON ENVIRONMENTAL, INC. (1)

Categories

Environmental Services
Environmental Planning Service...
Environmental Consulting Servi...
Geographic Information Systems...
Remediation and Reclamation Se...
Environmental Training Service...

Contractors
See all Contractors

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Contractor Information

Back

Contract #: GS-10F-0259N
Contractor: CULTURAL RESOURCE ANALYSTS INC
Address: 151 WALTON AVE ,
LEXINGTON ,KY ,40508
E-Mail: cmniquette@crai-ky.com
Web Address: http://www.crai-ky.com
Contract end date: Feb 19, 2023
Order Status POC: cmniquette@crai-ky.com
DUNS: 603124587

Business type: Small Business
EPLS: Contractor not found on the Excluded Parties List System

View this Contractor's GSA Catalog to learn more about products & services offered, pricing, terms & conditions, etc.

Ordering Information: Contact the office nearest you if more than one location is shown.

Name/Order POC Email	Address	City, State	Zip Code	Phone Number	Fax Number
INDIANA cmniquette@crai-ky.com	201 NW 4TH ST SUITE 204	EVANSVILLE, IN	47708	8122533009	8122533010
KENTUCKY cmniquette@crai-ky.com	151 WALTON AVENUE	LEXINGTON, KY	40508	8592524737	8592543747
CULTURAL RESOURCE ANALYSTS INC cmniquette@crai-ky.com	151 WALTON AVE	LEXINGTON, KY	40508	CHARLES NIQUETTE	859-254-3747
LOUISIANA cmniquette@crai-ky.com	9105 AVALON DRIVE	SHREVEPORT, LA	71118	318.213.1385	859.254.3747
TENNESSEE cmniquette@crai-ky.com	119 W. SUMMIT HILL DR 2ND FLOOR	KNOXVILLE, TN	37902	8652496035	8652496036
VIRGINIA cmniquette@crai-ky.com	1503 SANTA ROSA ROAD, RM 217	HENRICO, VA	23229	800.280.0737	859.254.3747
WEST VIRGINIA cmniquette@crai-ky.com	3556 TEAYS VALLEY ROAD SUITE 3	HURRICANE, WV	25526	3045627233	3045627235
WYOMING cmniquette@crai-ky.com	248 WEST BRUNDAGE STREET	SHERIDAN, WY	82801	3076741702	3076741708

cra
cultural resource analysts, inc

consulting services for the study of earth and man

Corporate Headquarters 151
Walton Avenue
Lexington, Kentucky 40508
Phone: 859-252-4737 Fax:
859-254-3747 Contact:
Charles Niquette
cmniquette@crai-ky.com

Modification #W2INETP9, February 6, 2018

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GSA Contract Number: GS-10F-0259N

Contract Period: February 20, 2018 - February 19, 2023

Federal Supply Schedules

- SIN 899-1

Categories

Electronics & Technology
Plotter printers
Laser printers
Multi function printers
Inkjet printers
Line matrix printers
Computer hardware maintenance suppo...
Color film
Wireless network interface cards
Touch screen monitors

Office Equipment
Plotter pens
Printer stands
Printer or fax or copier belts
Kit for printer
Printer ribbon
Label making machines
Ink cartridges
Print heads
Printer or facsimile toner

Office Supplies
Plotter paper
Computer printout paper
Copier and printer paper
Window envelopes
Calculator or register paper

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Cable ties
Dimmer switches

Facilities & Supplies
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GSX PLUS VINYL CUTTING PLOTTER
P55161A

From:
$4,993.66

incl: s
From 1 source

GSx plus - a highly accurate stepper motor sprocket plotter that uses a swivel knife to cut 15 inch perforated materials. Simple to learn and operate.

Mfr: GERBER SCIENTIFIC LLC

COOP PURCH

HP DESIGNJET T790PS 24-IN EPRINTER HDD
CR648B#BCB

From:
$2,599.60

incl: w dv d s o
From 10 sources

HP Designjet T790ps 24-in ePrinter HDDIRG Plotters & Printers, Inc. is an HP Authorized Public Sector Reseller of Large Format Designjet printers. We are an HP Authorized Designjet...

Mfr: HP INC.

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Svc disabled vet owned SB
SBA cert disadvantaged SB
Veteran owned SB
SBA cert 8(a) firm
Women Owned(WOSB)
Women Owned(EDWOSB)
Other than SB
SBA cert HUBzone firm

Green/Special Programs
Disaster Purchasing items
CPG Compliant Items
Cooperative Purchasing items
AbilityOne/NIB/NISH mandatory ...
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HP DESIGNJET T1300PS 44-IN EPRINTER HDD
CR652B#BCB

From:
$5,082.08
incl: w dv d s o
From 10 sources

HP Designjet T1300ps 44-in ePrinter HDDIRG Plotters & Printers, Inc. is an HP Authorized Public Sector Reseller of Large Format Designjet printers. We are an HP Authorized Designje...

Mfr: HP INC.

DISAST PURCH COOP PURCH

PLOTTER
T0B51

From:
$4,949.25
incl: s dv
From 1 source

Hp T0b51a Designjet Z5600 44-in PostScript Printer

Mfr: HP

DISAST PURCH

Designjet 130
C7791C

From:
$1,147.18
incl: d s
From 2 sources

HP Designjet 130 Printer HP Designjet 130, Designjet. Maximum resolution: 2400 x 1200 DPI, Printing colours: Black, Cyan, Light Cyan, Light magenta, Magenta, Yellow. Print speed (c...

Mfr: HP

DISAST PURCH

Stylus Pro 3800
C635011UCM

From:
$1,301.77

Stylus Pro 3800 - 2880 x 1440 DPI - 47dB Epson Stylus Pro 3800. Maximum resolution: 2880 x 1440 DPI. Maximum print size: A2 (420 x 594 mm). Interface: USB 2.0. Printing

Enlarge/More Views >>

$5,082.08 EA
sold and shipped by
JLOGISTICS

HP DESIGNJET T1300 POSTSCRIPT EPRINTER

Mfr Part No.:	CR652B#BCB
Contractor Part No.:	CR652B#BCB
Manufacturer:	HP
Contract No.:	[redacted]GA (ends: Sep 20, 2022)
MAS Schedule/SIN:	70/132-8
Warranty:	[redacted]WARRANTY
Made In:	UNITED STATES OF AMERICA

Product meets EPEAT Bronze environmental performance criteria

DISAST PURCH Disaster Purchasing items

COOP PURCH Cooperative Purchasing items

Desc

HP DesignJet T1300 PostScript ePrinter - large-format printer - color - ink Key AttributesOutput Type: ColorFunctions: PrinterPrinter Size: 44"Color: MulticolorMax Vert. Size: 66 inMax Media Size: Roll (44 in x 300 ft)Max H-Res (Color): 2400 dpiMax V

Compare [redacted]ailable So[redacted]ces

Quantity: [redacted] Add to [redacted]

Instructions: Select price below, enter qty [redacted]eft, then Add to Cart. To vie[redacted]nother contractor [redacted]scription, simply [redacted]lect the Contractor in the list below.
Indicates when volume discounts are offe[redacted].

	Price/Unit		Features	Contractor	Socio	Green	Photo	Deliv Days	Min Order	FOB/Shipping
◉	**$5,082.08**	EA		**JLOGISTICS**	s d			5 days delivered ARO	$100.00	D-CONUS,AK,PR,HI
○	**$6,012.50**	EA		COMPUTER AND PERIPHERALS GROUP INC	s			30 days delivered ARO		D-CONUS,PR/O-AK,HI
○	**$6,432.20**	EA		IRG PLOTTERS & PRINTERS, INC.	s dv			10 days shipped ARO	$100.00	D-CONUS/O-AK,PR,HI
○	**$7,222.23**	EA		VEE MODEL MANAGEMENT CONSULTING	s			4 days delivered ARO	$100.00	D-CONUS/O-AK,PR,HI
○	**$7,337.40**	EA		Insight Public Sector, Inc.	o			30 days delivered ARO	$50.00	D-CONUS,AK,PR,HI

IRG PLOTTERS & PRINTERS, INC.

TOLL FREE (800) 474-9514 x5003 EMAIL: GSA@IRG.com

SPECIAL ITEM NUMBERS (SINS)

1. SIN 132-8 – PURCHASE OF EQUIPMENT

FSC CLASS 7010 - SYSTEM CONFIGURATION

- Optical and Imaging Systems
- Other Systems Configuration Equipment, Not Elsewhere Classified
- 3D Printers and 3D Scanners

FSC CLASS 7025 - INPUT/OUTPUT AND STORAGE DEVICES

- Printers
- Graphics, including Video Graphics, Light Pens, Digitizers, Scanners, and Touch Screens
- Network Equipment
- Optical Recognition Input / Output Devices
- Storage Devices including Magnetic Storage, Magnetic Tape Storage and Optical Disk Storage

FSC CLASS 5895 - MISCELLANEOUS COMMUNICATION EQUIPMENT

- Installation for Equipment Offered under SIN 132-8 (FPDS Code N070)
- Reinstallation for Equipment Offered under SIN 132-8 (FPDS Code N070)

NOTE: Installation is incidental to, in conjunction with, and in direct support of the products sold under SIN 132-8 of this contract and cannot be purchased separately. If the construction, alteration or repair is segregable and exceeds $2,000, then the

2. SIN 132-12 - MAINTENANCE OF EQUIPMENT, REPAIR SERVICE, AND REPAIR PARTS/SPARE PARTS

FPDS Code J070 – MAINTENANCE AND REPAIR SERVICE / REPAIR PARTS / SPARE PARTS – FSC CLASS FOR BASIC EQUIPMENT

- Maintenance
- Repair Service
- Repair Parts/Spare Parts
- Third Party Maintenance

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- Law Enforcement, Fire, & Security
- Recreation & Apparel
- Services
- Travel & Transportation Solutions
- Wildland Fire & Equipment
- Disaster Relief
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- Office Solutions
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- 23 V - AUTOMOTIVE SUPERSTORE
- 36 - THE OFFICE, IMAGING AND DOCUMENT SO
- 48 - TRANSPORTATION, DELIVERY AND RELOCA
- 51 V - HARDWARE SUPERSTORE
- 56 - BUILDINGS AND BUILDING MATERIALS/INDU
- 58 I - PROFESSIONAL AUDIO/VIDEO TELEMETRY
- 599 - TRAVEL SERVICES SOLUTIONS
- 621 I - PROFESSIONAL AND ALLIED HEALTHCAR
- 621 II - MEDICAL LABORATORY TESTING AND AN
- 65 I B - PHARMACEUTICALS AND DRUGS

PA)

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ntracts (GWACs)

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COOP PURCH

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Supply

Environmental Services

Category	Description
899 1	Environmental Consulting Services - The services include, but are not limited to consultation in the areas of: Planning and Documentation Services for the development, planning, facilitation, coordination, and documentation of and/or for environmental initiatives (or mandates such as Executive Order 13693 in areas of chemical, radiological, and/or hazardous materials; ISO 14001 Environmental Management System (EMS) and sustainable performance measure development; Environmental Assessment (EA) and Environmental Impact Statement (EIS) preparation under the National Environmental Policy Act (NEPA); Endangered species, wetland, watershed, and other natural resource management plans; Archeological and/or cultural resource management plans; Environmental program and project management; Environmental regulation development; Climate change adaptation and resiliency planning and implementation support, including but not limited to, identifying climate risks and impacts; applying and interpreting climate and impact assessment model outputs; development and/or implementation of solutions to build climate resilience, reduce identified climate risks, and/or provide both climate change mitigation and adaptation benefits; climate decision support, risk management, and vulnerability assessments and analyses; and climate risk communications and training; Economic, technical and/or risk analysis; other environmentally related studies and/or consultations; Homeland Security solutions that include Biochemical protection; Crime prevention through environmental design surveys (CPTED); Economical, technical and/or risk analysis; Identification and mitigation of threats inclusive of protective measures to mitigate the threats; and Vulnerability assessments. Compliance Services such as review, audit, and implementation/management of EMS and other compliance and contingency plans and performance measures; Permitting; Spill prevention/control and countermeasure plans; Pollution prevention surveys; and Community Right to-Know Act reporting. Advisory Services for ongoing advice and assistance with data and information in support of agency environmental programs involving areas such as Hazardous material spills; Material safety data sheets (MSDS), Biological/medical data sheets; Information hotlines; Poison control hotlines; Environmental regulations and environmental policy/procedure updates; Management, furnishing, or inventory of MSDS. Waste Management Consulting Services to provide guidance in support of waste-related data collection, feasibility studies and risk analyses; Resource Conservation and Recovery Act/Comprehensive Environmental Response Compensation and Liability Act (RCRA/CERCLA) site investigations; Hazardous and/or non-hazardous exposure assessments; Waste characterization and source reduction studies; Review and recommendation of waste tracking or handling systems; Waste management plans and/or surveys; Waste minimization/pollution prevention initiatives; and Review of technologies and processes impacting waste management.

Contractor Listing

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National Customer Service Center
Phone: 1-800-488-3111
E-mail: mashelpdesk@gsa.gov

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00CORP The Professional Services Schedule (PSS)

Environmental Services

Category	Description
899 1	Environmental Consulting Services The services include, but are not limited to consultation in the areas of: Planning and Documentation Services for the development, planning, facilitation, coordination, and documentation of and/or for environmental initiatives (or mandates such as Executive Order 13693 in areas of chemical, radiological, and/or hazardous materials; ISO 14001 Environmental Management System (EMS) and sustainable performance measure development; Environmental Assessment (EA) and Environmental Impact Statement (EIS) preparation under the National Environmental Policy Act (NEPA); Endangered species, wetland, watershed, and other natural resource management plans; Archeological and/or cultural resource management plans; Environmental program and project management; Environmental regulation development; Climate change adaptation and resiliency planning and implementation support, including but not limited to, identifying climate risks and impacts; applying and interpreting climate and impact assessment model outputs; development and/or implementation of solutions to build climate resilience, reduce identified climate risks, and/or provide both climate change mitigation and adaptation benefits; climate decision support, risk management, and vulnerability assessments and analyses; and climate risk communications and training; Economic, technical and/or risk analysis; other environmentally related studies and/or consultations; Homeland Security solutions that include Biochemical protection; Crime prevention through environment design surveys (CPTED); Economical, technical and/or risk analysis;

544 contractors

Display: All Socio-Economic Indicators / Small Business / Woman Owned Business Go

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Contractor		Contract #	Phone	City, State	Socio-Economic	Contractor T&Cs /Pricelist	View Catalog
3D ENVIROLOGICS LLC	DISAST PURCH	GS-10F-023CA	4349750687	EARLYSVILLE ,VA	s/w/wo		GSA Advantage!
3E CONSULTANTS, INC.	DISAST PURCH	GS-10F-0469Y	831-363-0862	ORLANDO ,FL	s/d/8a		GSA Advantage!
A E H S INCORPORATED	DISAST PURCH	GS-10F-0227R	210-656-9300	SAN ANTONIO ,TX	s/v		GSA Advantage!
A.I.S., INC.	DISAST PURCH	GS-10F-0131T	508-990-9054	MARION ,MA	s		GSA Advantage!

RFI vs. RFQ:
Best Practices and Conditions for Use

RFI

1. Used for market research purposes and for the exchange of information with industry prior to the receipt of proposals
2. One means of obtaining and collecting information about capabilities within the market to satisfy requirement needs
3. Helps determine if adequate competition exists

RFQ

1. Precise specifications and/or SOW exist
2. Known competition exists
3. Selection criteria have been developed

Scope Reviews

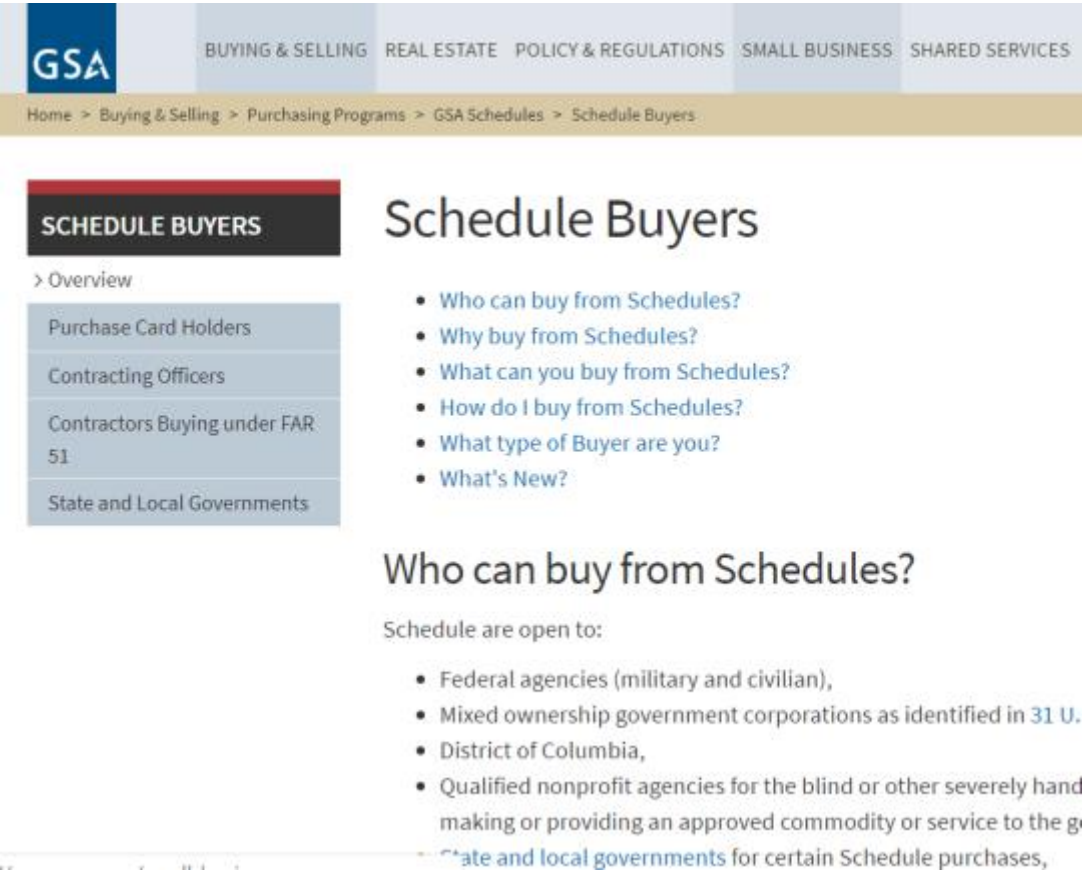
- OASIS & HCaTS
  - SOW/PWS (required)
  - IGCE (optional for HCaTS)
  - Scope Review Form (required)
- Schedules
  - Contact your local CSD

Process Recap

- ✓ Requirements analysis
- ✓ Acquisition options using Acquisition Gateway
- ✓ **GSA eTools**
- ✓ **GSA *Advantage!*®**
- ✓ Search using keywords
- ✓ Examine contractor capabilities
- ✓ **eLibrary** – Set-aside, sort, T&Cs
- ✓ RFI vs. RFQ determination
- ✓ **eBuy** to issue an RFI or RFQ
- ✓ **Scope Reviews**
- ✓ **eLibrary** – Contracts Online query and evaluation

Contracting Resources

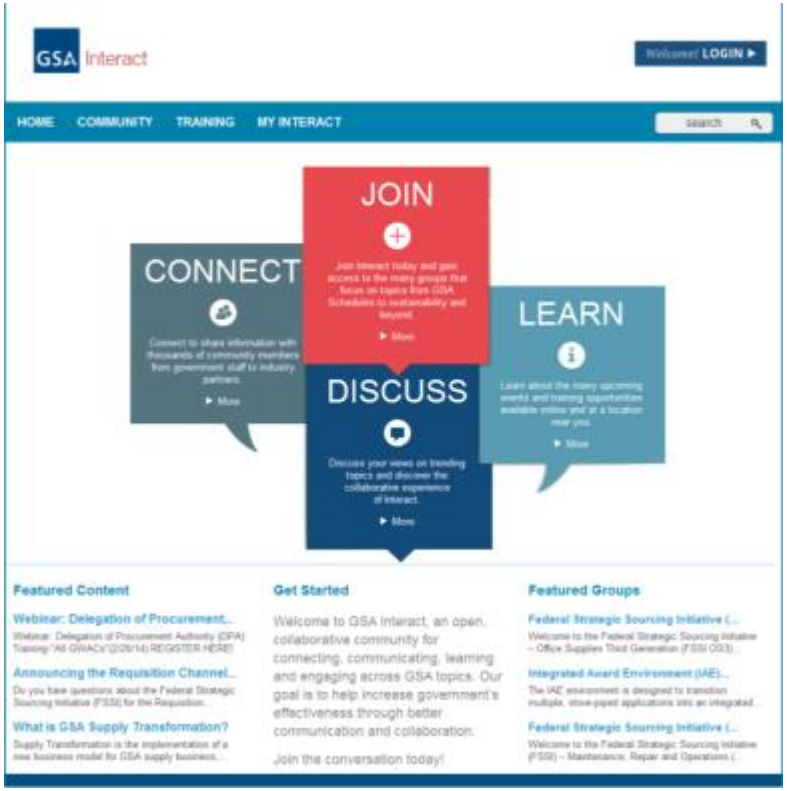
https://www.gsa.gov/schedules



1. MAS Desk Reference
2. Training Videos on eBuy
3. BPAs and Team Arrangements
4. Small Business Set Aside Facts

Contracting Resources

https://interact.gsa.gov



1. GSA Events…in your area
2. Webinars, on demand
3. Community pages – Join and find additional webinars and useful posts from contracting professionals throughout the Federal Government.

masHELPdesk@gsa.gov

GSA Customer Service Directors

http://www.gsa.gov/csd

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CUSTOMER AND STAKEHOLDER ENGAGEMENT

- Overview
- CMLS
- > Customer Service Directors
- FY 2018 FAS Customer Survey
- 2018 Supplier Relationship Mgmt Survey
- Marketing to the Federal Government
- National Account Managers (NAMs)
- Regional Customer & Stakeholder Engagement Dirs.

Customer Service Directors

GSA offers a worldwide network of knowledgeable Customer Service Directors (CSDs). CSDs provide assistance, resolve problems and answer questions from GSA's customers. CSDs also host seminars on a variety of useful topics, and are a valuable source of information on all of GSA's programs.

GSA also has a cadre of National Account Managers (NAMs) who service the federal departments and agencies who account for the largest percentage of federal spending.

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CONTACTS

National Customer Service Center (NCSC)
NCSCcustomer.service@gsa.gov
800-488-3111

- View Contact Details

Helpful Websites

https://hallways.cap.gsa.gov - GSA Acquisition Gateway
www.gsaadvantage.gov - GSAAdvantage!
www.gsaelibrary.gsa.gov - GSA e-Library
www.ebuy.gsa.gov – GSA e-buy
www.gsaglobalsupply.gsa.gov - GSA Global Supply
www.gsa.gov/cmls - GSA Publications ordering
www.gsa.gov/csd - Customer Service Director listing
www.gsa.gov/green - Going Green with GSA
https://max.omb.gov - OMB Max

Questions?

Thank you for joining us for the 2019 PSHC Symposium

Email: CAM@gsa.gov