



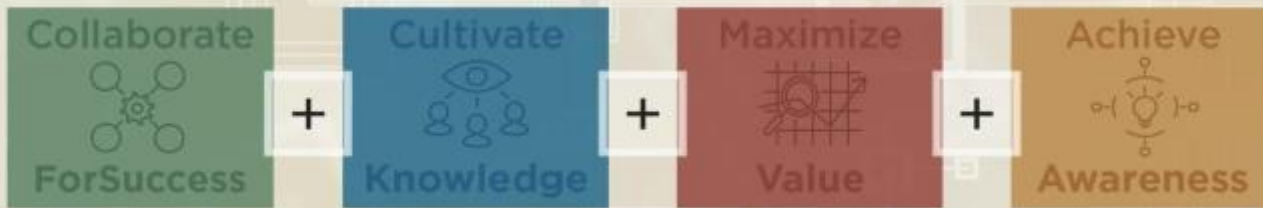
Assisted Acquisition Services

Kim McFall, Branch Chief, Acquisition Services
Division



Agenda

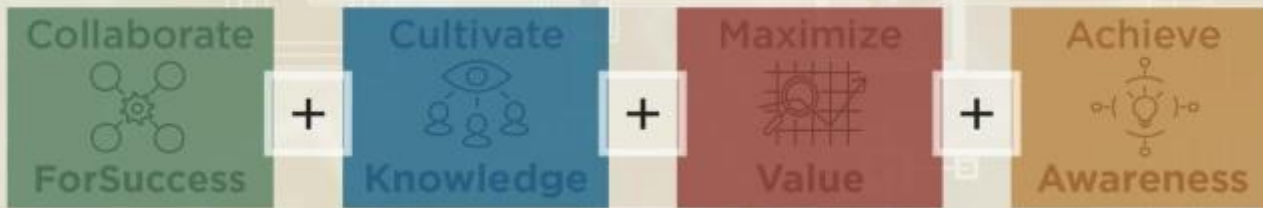
- AAS Overview
- Acquisition Solutions
- AAS process
- AAS Customers
- Q&A



How can
we help
YOU?



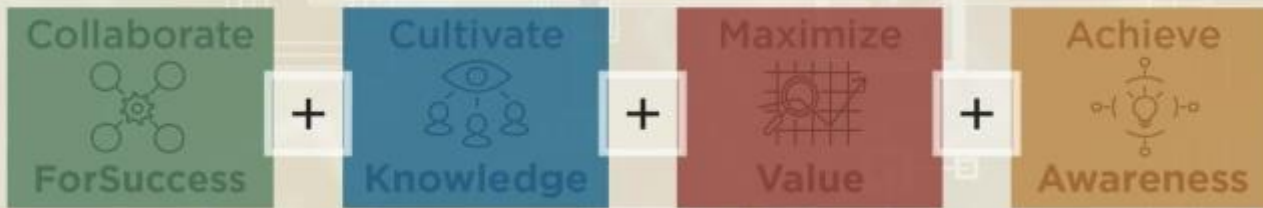
AAS provides custom acquisition, project, and financial management support services to agencies across the federal government.



Your Mission is Our Mission

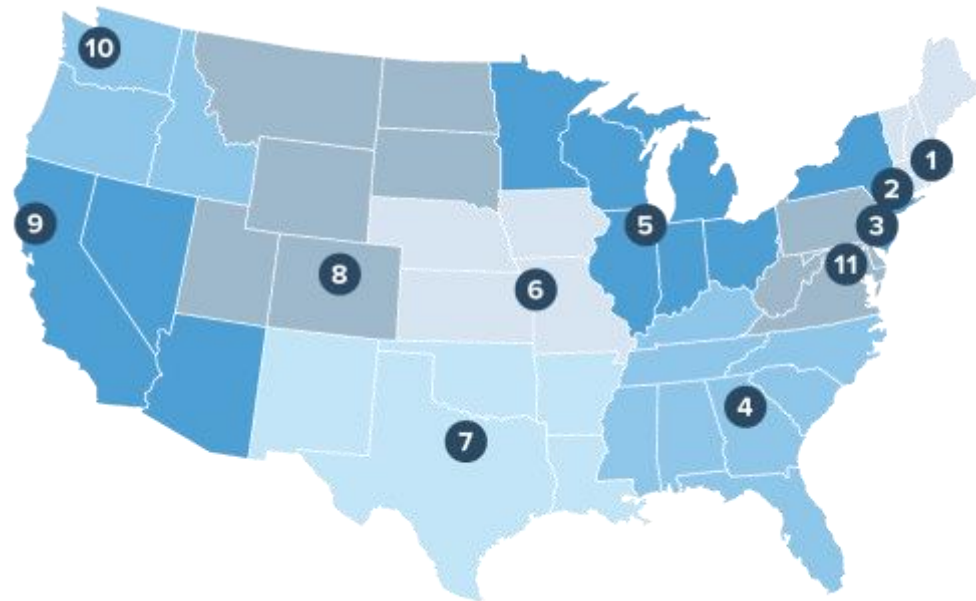
When you use AAS to manage your acquisition projects, you free up time and energy to focus more on your agency's core mission activities.





AAS Advantage

- A collaborative and customized approach
- Demonstrated cost savings
- A skilled professional team



AAS Client Support Centers (CSCs)
 11 Regional CSCs
 FEDSIM - National Program

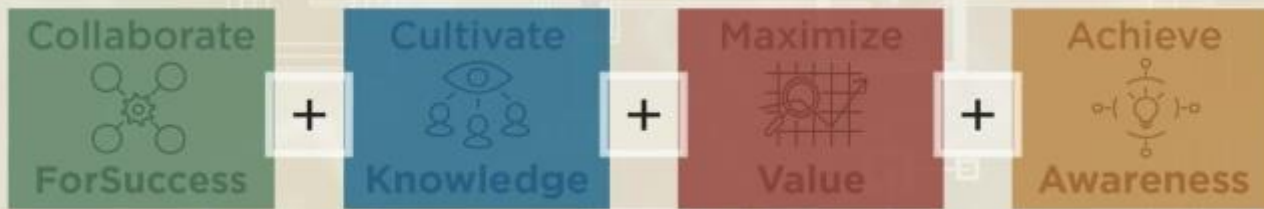
Providing national and overseas assisted acquisition support.



Acquisition Expertise, Support and Solutions

From requirements analysis and acquisition planning through post-award, financial reconciliation, and project close-out, we provide the highest-quality acquisition services available.





Acquisition Project Profiles

- No specific dollar amount or size
- Dependent upon what the customer needs
- Complex, sensitive, mission critical
- May require different types of contracts
 - Cost Plus, Fixed Fee, Labor Hour or Time and Materials



Contract Vehicles

Requirement drives solution:

- Government wide Acquisition Contracts (GWACs)
- GSA Multiple Award Schedules (MAS)
- Blanket Purchase Agreements (BPAs)
- Agency-specific contracts
- Open market



Value Added Solutions: IT Services

- IT Software and Hardware Support
- Integrated IT Consulting/Outsourcing
- IT Security



Project Highlights: IT Services

Puget Sound Naval Shipyard & Intermediate Maintenance Facility (PSNS & IMF)

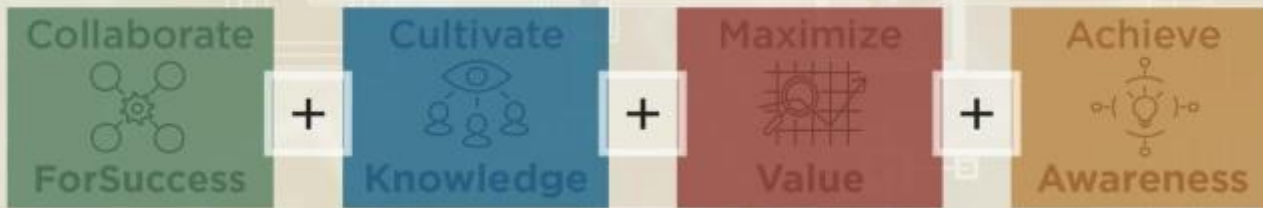
- \$50 Million Acquisition
- IT operations, application management, maintenance, and customer support





Value Added Solutions: Professional Services

- Advertising & Integrated Marketing Services
- Language Services
- Telecommunication Services
- Professional Engineering Services
- Financial and Business Services
- Logistics Services



Project Highlights: Professional Services

Air University, eSchool of Graduate Professional Military Education (PME)

- \$16 Million Acquisition
- Project supports the delivery of the highest-quality distance education opportunities to meet ever-changing U.S. Air Force Graduate-level Professional Military Education needs





Value Added Solutions: Other Services

➤ Research and Development

AAS is piloting a program with the Small Business Administration to award and manage Small Business Innovation Research (SBIR) Phase III contracts, enabling new technologies to enter both Government and private sector marketplaces.

➤ Facilities Maintenance

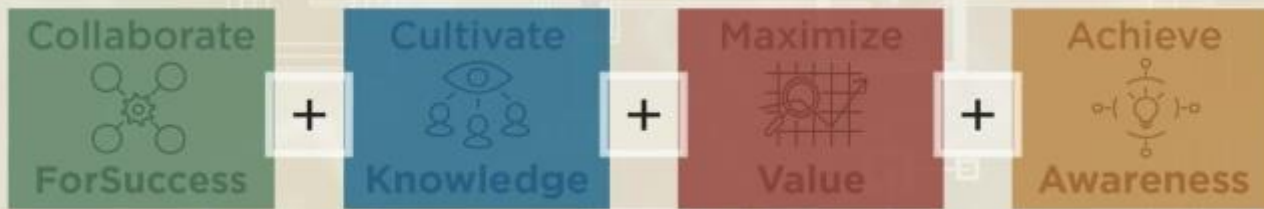


Value Added Solutions: Facilities Maintenance

Environmental Protection Services (EPA)

- \$12 Million Acquisition
- Custodial Maintenance Services





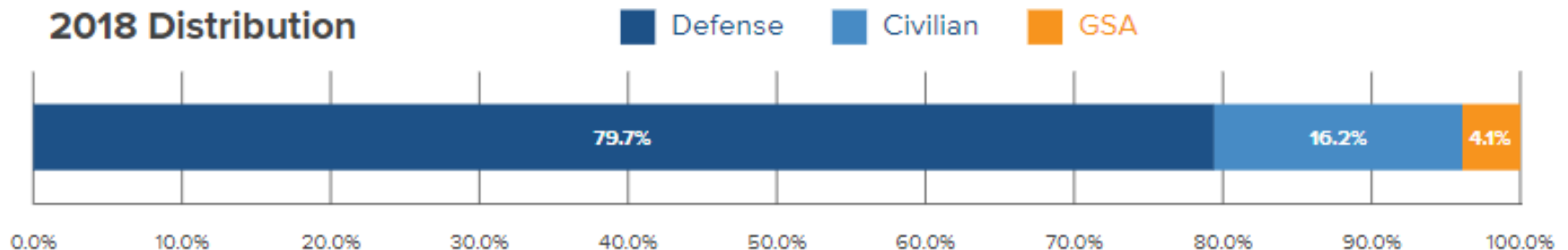
Our Acquisition Process

- MARKET RESEARCH AND ACQUISITION PLANNING
- SOLICITATION
- NEGOTIATION AND AWARD
- POST-AWARD MANAGEMENT



Strong Partnerships Continue to Grow

We pride ourselves on our commitment to excellence and ability to repeatedly achieve success in some of the most complex programs in government.





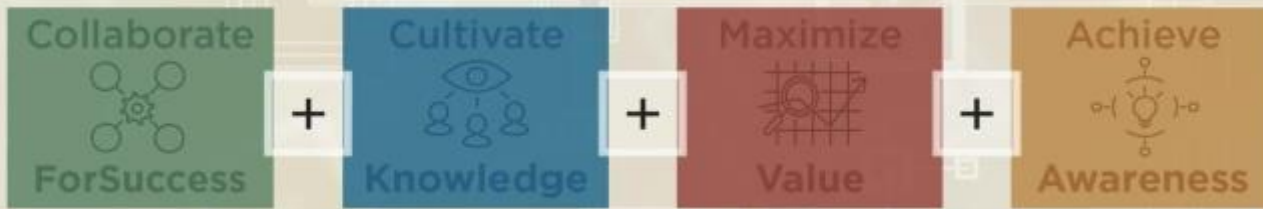
Customer Testimonials

"AAS is definitely our preferred contract support provider. Their skill, ease of interaction, and responsiveness are all second-to-none! We hope to continue to partner with GSA long into the future."

- U.S. Department of Defense (DoD), U.S. Air Force (USAF), Air Force Materiel Command (AFMC)

"We continue to receive legendary and outstanding services from the AAS team. Clone the contracting officers!"

- U.S. Department of Defense (DoD), Defense Contract Audit Agency (DCAA)



Questions?





GSA Points of Contact

Reach out to us at:

Contact your Customer Account Manager

➤ Jessi Jagne 253-931-7418

➤ jessi.jagne@gsa.gov

➤ Tom Greene 206-220-5049

➤ thomas.greene@gsa.gov

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