GSA

U.S. General Services Administration

GSA Federal Acquisition Training Symposium

April 25 – 26, 2017
Huntsville, AL

Learn > Discuss > Connect

Interact

Overview of Assisted Acquisition Services

Kelley Holcombe
Director
Assisted Acquisition Services Division

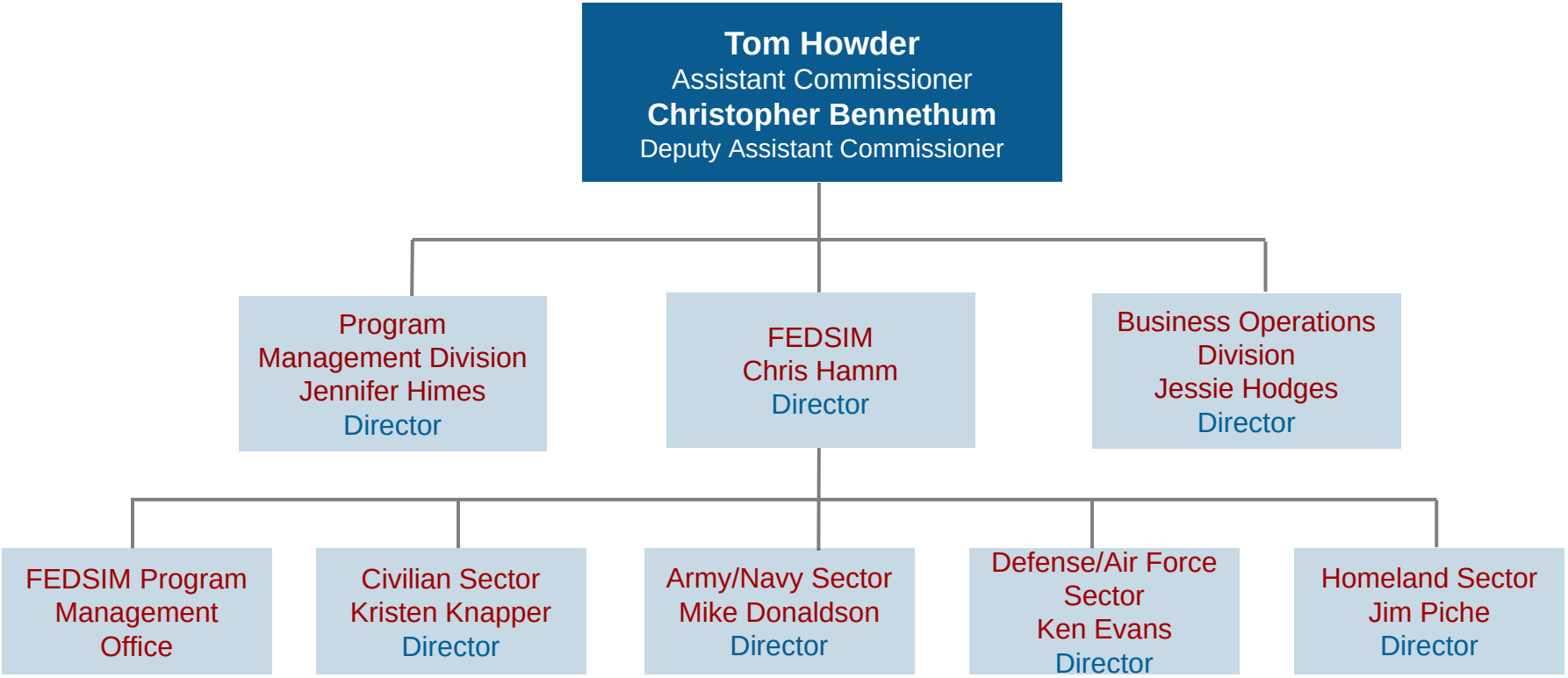
April 25, 2017

GSA Mission Statement

"The mission of GSA is to deliver the best value in real estate, acquisition, and technology services to government and the American people."

- **Agile Organization**
  - *Streamlined processes and dedicated acquisition team*
- **Innovative and Flexible Solutions**
  - *Customize acquisition solutions*
- **Savings**
  - *Proven track record of saving time and money*
- **Understanding Your Needs**
  - *Continuous Process Improvement Requirements*

Federal Acquisition Service
Office of Assisted Acquisition Services (QF)



Region 4 AASD

Kelley Holcombe, Director

Teresa Carrington, Deputy Director

Branch A
Kelly Clark

- **Section1** *Jason Heddy*
- **Section 2** *Ray Barben*
- **Section 3** *Patti Avery-Banger*

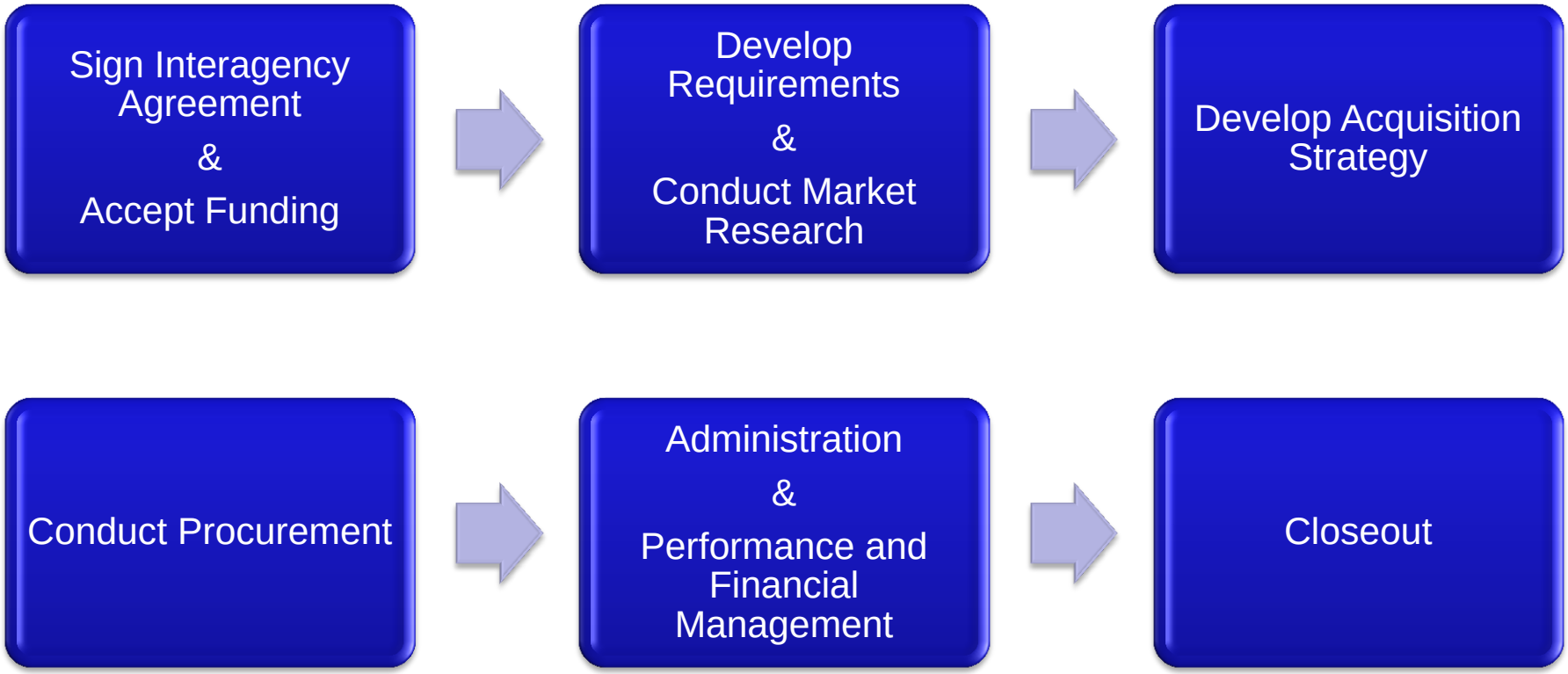
Branch B
Teresa Carrington, Acting

- **Section 4** *Fred Tingle*
- **Section 5** *Wayne Masters*
- **Section 6** *Tony Roy*

Branch C
Teri Osabutey

- **Section 7** *Joyce Mayberry*
- **Section 8** *Garett Nelson*
- **Section 9** *Dan Jenkins*

AAS Process Overview



Closely Collaborating with the Customer at Every Step…

Agile Organization

- **Regional Head of Contracting Activity Control**
  - *Approval authority for large/complex acquisition plans, extended T&M usage, multi-year contracting, various performance incentives, etc.*
- **Streamlined Acquisition Processes, Tools and Controls**
  - *Electronic Contracting Systems and Financial Management (ITSS)*
  - *Electronic Review and Approval (e-Approval, Acquisition Planning Module)*
  - *Electronic Project Management (Workflow, Google Plus, WebEX, etc.)*
- **Experienced Acquisition Workforce**
  - *Dedicated Acquisition Team – Customer Focused*
  - *Contracting Officer, Contract Specialist, Financial Manager, Small Business Specialist, Legal Counsel, Competition Advocate*
- **Reach-out Capability for Additional Capacity**

Innovative and Flexible Solutions

Customer Focused…

- **Customized Acquisition Solutions**
  - *We don't put you into a box*
  - *The "right" acquisition is the one that works for you!*
- **Expertise Acquiring Full Suite of Professional Services**
  - *Information Technology Services, Professional Management Services, Engineering Services, Logistics, Consulting Services (which includes continuous process improvement), Energy, Environmental, Financial, etc.*
- **No Restrictions on Contract Vehicles**
  - *Schedules, GWACs, BPAs, IDIQs, MAC's, Open Market, Other Agency-Wide Contracts*

Innovative and Flexible Solutions

- **No Restrictions on Contract Types or Dollar Value**
  - *FFP, T&M or LH, Cost, Hybrids (What makes sense?)*
- **Focused on Streamlining Acquisitions**
  - *Interview Style Oral Evaluations*
  - *Multi-Phased Procurements*
- **Small Business**
  - *Focused on small business solutions and you get the credit*
- **Cradle-to-Grave Support**
  - *From award, kick-off, administration to closeout*
  - *Respond to protests, claims and contract FOIAs*

Innovative and Flexible Solutions

- **Real-Time Financial and Performance Management on Demand**
  - *Customized Dashboards for Performance Management*
  - *Financial Reports Live On-Demand*
    - *Task Overview and Summary Reporting*
    - *Obligations/Expenditures Reporting*
    - *Burn Rate Trends (by contract and funding document)*
    - *Modification and Task Line Tracking*
    - *Exportable to Excel, PowerPoint, and .pdf*
  - *Electronic Contract File – Central Repository*
    - *Drop-Box for Contract Deliverables*
    - *Create Action Items for Stakeholders*
    - *Uniform Access to Contract Documents*

Innovative and Flexible Solutions/ Financial Management

- Manage Project Funding and Provide Reports to Customer
- Live Electronic Reports Available through our Acquisition System (ITSS)
- Accept Invoices and Prepare Receiving Reports
- Pay Industry Partner Invoices
- Return Unused Funds

Innovative and Flexible Solutions

Financial Dashboards

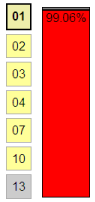
Task Overview

https://portal.fas.gsa.gov/?__report=RBA_Dashboard_Reports%2FRBA_Task_Overview-Overview.rptdesi - Windows Internet Explorer pro

Total Award Amount	$54,703,585.63	Contract Type	Cost Plus Fixed Fee
Total Vendor Invoiced	$50,671,217.68	PO PoP Start	09/27/2010
Total Customer Billed	$52,191,354.19	PO PoP End	12/31/2013
Unbilled Amount	$4,153,339.00	Delivery Date	08/31/2011
Uninvoiced Amount	$4,032,367.95	PO Severable Flag	Y
Total Fee	$1,641,107.56	PO Contract Number	GS00Q09BGD0013
Total Order Funding	$56,344,693.19	PO Delivery Order Number	GST0410DB0055

Days Left in PoP:
305

Task Order Burn Rate by Task Item



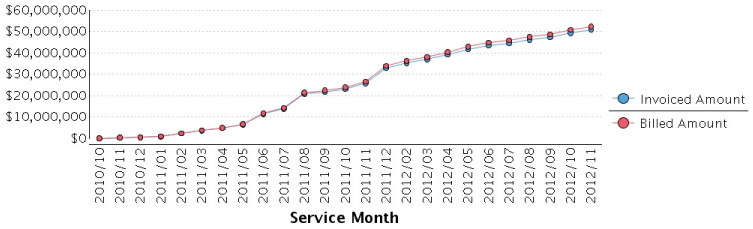
Funded:
$21,666,599.77

Billed:
$21,463,462.77

Task Overview

Active Task Item | Inactive Task Item

Billed and Invoiced Amounts



Task Summary

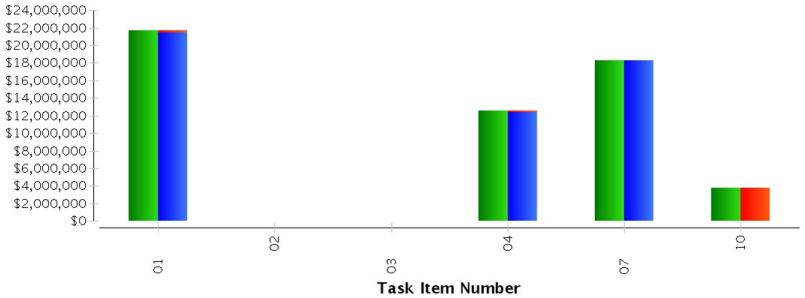
https://portal.fas.gsa.gov/?__report=RBA_Dashboard_Reports%2FRBA_Task_Overview-Summary.rptdesig - Windows Internet Explorer pro

RBA Task Overview Dashboard

Order ID: 4QCA57108194

Bill Trends | Bill Details | Task Order Structure with CPA | Mod History | Related Funding | Printable/Exportable Report

Task Summary



Task Item Number	PoP Start	PoP End	Delivery Date	Funded Amount	Billed Amount	Unbilled Amount
01	09/27/2010	08/31/2011		$21,666,599.77	$21,463,462.77	$203,137.00
02			08/31/2011	$0.00	$0.00	$0.00
03			08/31/2011	$0.00	$0.00	$0.00
04	09/01/2011	12/31/2011		$12,605,743.57	$12,413,471.62	$192,271.95
07	01/01/2012	12/31/2012		$18,314,419.80	$18,314,419.80	$0.00
10	01/01/2013	12/31/2013		$3,757,930.05	$0.00	$3,757,930.05
				$56,344,693.19	**$52,191,354.19**	**$4,153,339.00**

Funding by Task Item and Subtask

Innovative and Flexible Solutions

Financial Dashboards

Funding

https://portal.fas.gsa.gov/?__report=RBA_Dashboard_Reports%2FRBA_Task_Overview-RelatedFunding.r - Windows Internet Explorer pro

GSA

RBA Task Overview Dashboard

Order ID: 4QCA57108194

Task Overview | Task Summary | Bill Trends | Bill Details | Task Order Structure with CPA | Mod History | Related Funding | Printable/Exportab Report

Related Funding

Funding Citation Code	Expire Date	Funded	Billed
Funding Document Number: F1PT5C0349G001			
F67100 AA 5713400 301 783A 337200 010000 559ZZ 27224F 667100 7C 019276 E19755 604588	09/30/2011	$275,222.35	$275,222.35
		$275,222.35	**$275,222.35**
Funding Document Number: F1PT5C1053G001			
667100 AA 5713400 301 783A 337200 010000 559ZZ 27224F 7C 019276 E19755 349909	09/30/2011	$450,095.81	$450,095.81
667100 AB 5713400 301 783A 337200 010000 559ZZ 27224F 7C 019276 E19755 349885	09/30/2011	$147,810.62	$147,810.62
		$597,906.43	**$597,906.43**
Funding Document Number: F1PT5C1059G001			
F67100 AA 5713400 301 783A 337200 010000 559ZZ 27224F 667100 019276 E19753 079895	09/30/2011	$20,032.00	$20,032.00
F67100 AA 5713400 301 783A 337200 010000 559ZZ 27224F 667100 7C 019276 E19755 079873	09/30/2011	$1,015,964.00	$1,015,963.97
		$1,035,996.00	**$1,035,995.97**
Funding Document Number: F1PT5C1355G001			
667100 AA 5723400 302 783A 337200 010000 559ZZ 27224F 667100 7C 027805 I89965 338037	09/30/2012	$1,128,658.69	$1,128,658.69
		$1,128,658.69	**$1,128,658.69**
Funding Document Number: F1PT5C2004G001			
667100 5723400 302 783A 337200 010000 559ZZ 27224F 667100 ESP:7C 027805 I89963 402161	09/30/2012	$811,587.84	$811,587.84
667100 AA 5723400 302 783A 337200 010000 559ZZ 27224F 667100 027805 I89963 319685	09/30/2012	$257,412.16	$257,412.16
		$1,069,000.00	**$1,069,000.00**
Funding Document Number: F1PT5C2334G001			
F67100 AB 5733400 303 783A 337200 010000 559ZZ 030184 L09741 372731 667100	09/30/2013	$556,223.00	$
		$556,223.00	**$**
Funding Document Number: F1PT5C2335G001			
F67100 AA 5733400 303 783A 337200 010000 559ZZ 27224F 030184 L09741 372790 667100	09/30/2013	$523,053.00	$
		$523,053.00	**$**
Funding Document Number: F1PTR21144G001			
F67100 AA 5713740 541 6274 33FS00 010000 559ZZ 53122F 667100 017026 727819 611588	09/30/2011	$70,000.00	$70,000.00
		$70,000.00	**$70,000.00**
Funding Document Number: F1PTR22093G002			
F67100 AA 5723740 542 6274 33FS00 010000 559ZZ 53122F 667100 023856 G22404 125681	09/30/2012	$60,000.00	$60,000.00
		$60,000.00	**$60,000.00**
Funding Document Number: F1S0AG2255G001			
F03000 09720400.3802 8H2 4712 606067 7J2TBN 58800 64940D 503000 99503000 023144 772036 231690	09/30/2013	$51,375.33	$51,375.33
		$51,375.33	**$51,375.33**

Expenditures

https://portal.fas.gsa.gov/?__report=RBA_Dashboard_Reports%2FRBA_Task_Overview-ServiceMonth.rpt - Windows Internet Explorer pro

GSA

RBA Task Overview Dashboard

Order ID: 4QCA57108194

Task Overview | Task Summary | Bill Trends | Bill Details | Task Order Structure with CPA | Mod History | Related Funding | Printable/Exportable Report | Export to Excel

Service	Invoice No	Task Item	Subtask Number	Funding Doc No	Billed Total	Billed Cost	Billed Fee	LOA First	LOA Type	Billing Record Created
2010/10										
	10030322	01	02	F1T0BH0258G001	$21,452.69	$20,827.85	$624.84	2010	MULTI-YEAR	02/10/2011
	10030322	01	01	F1T0BH0259G001	$75,445.22	$73,247.79	$2,197.43	2010	MULTI-YEAR	02/10/2011
					$96,897.91	**$94,075.64**	**$2,822.27**			
2010/11										
	10031876	01	02	F1T0BH0258G001	$26,184.03	$25,421.39	$762.64	2010	MULTI-YEAR	01/24/2011
	10031876	01	01	F1T0BH0259G001	$95,864.35	$93,072.19	$2,792.16	2010	MULTI-YEAR	01/24/2011
	10031876	01	09	F2FF290273G001	$121,077.78	$117,551.24	$3,526.54	2011	ONE YEAR	01/24/2011
	10031876	03	01	F1T0BH0259G001	$937.19	$909.89	$27.30	2010	MULTI-YEAR	01/24/2011
	10031876	03	01	F1T0BH0259G001	-$27.30	$0.00	-$27.30	2010	MULTI-YEAR	
	10031876	03	09	F2FF290273G001	$20,482.58	$19,886.00	$596.58	2011	ONE YEAR	01/24/2011
	10031876	03	09	F2FF290273G001	-$596.58	$0.00	-$596.58	2011	ONE YEAR	
	Adj-4	01	09	F2FF290273G001	$19,886.00	$19,886.00	$0.00	2011	ONE YEAR	
	Adj-5	01	01	F1T0BH0259G001	$909.89	$909.89	$0.00	2010	MULTI-YEAR	
	Debit-1	01	09	F2FF290273G001	$596.58	$0.00	$596.58	2011	ONE YEAR	
	Debit-2	01	01	F1T0BH0259G001	$27.30	$0.00	$27.30	2010	MULTI-YEAR	
					$285,341.82	**$277,636.60**	**$7,705.22**			
2010/12										
	11000525R	01	02	F1T0BH0258G001	$22,408.81	$21,756.13	$652.68	2010	MULTI-YEAR	03/08/2011
	11000525R	01	01	F1T0BH0259G001	$104,134.39	$101,101.35	$3,033.04	2010	MULTI-YEAR	03/08/2011
	11000525R	01	06	F1T0BH0294G001	$3,600.31	$3,495.45	$104.86	2010	MULTI-YEAR	03/08/2011
	11000525R	01	09	F2FF290273G001	$63,854.38	$61,994.54	$1,859.84	2011	ONE YEAR	03/08/2011
					$193,997.89	**$188,347.47**	**$5,650.42**			
2011/01										
	11002656	01	17	F1PT5C0349G001	$78,553.42	$76,266.62	$2,286.80	2011	ONE YEAR	03/14/2011
	11002656	01	17	F1PT5C0349G001	-$40.00	-$38.83	-$1.17	2011	ONE YEAR	09/16/2011
	11002656	01	06	F1T0BH0294G001	$5,090.91	$4,942.63	$148.28	2010	MULTI-YEAR	03/14/2011
	11002656	01	08	F1T0BH0299G001	$66,406.79	$64,472.61	$1,934.18	2011	MULTI-YEAR	03/14/2011
	11002656	01	05	F1T0BH0299G002	$26,981.46	$26,195.59	$785.87	2011	MULTI-YEAR	03/14/2011
	11002656	01	18	F1T0BH0299G003	$6,404.54	$6,218.00	$186.54	2011	MULTI-YEAR	03/14/2011
	11002656	01	28	F1T0BH1014G001	$760.69	$737.38	$23.31	2011	MULTI-YEAR	03/14/2011
	11002656	01	28	F1T0BH1014G001	$40.00	$38.83	$1.17	2011	MULTI-YEAR	09/16/2011
	11002656	01	16	F1T0DH0337G002	$15,730.74	$15,272.56	$458.18	2011	MULTI-YEAR	03/14/2011
	11002656	01	12	F2F0120362G001	$12,192.56	$11,837.44	$355.12	2011	ONE YEAR	03/14/2011
	11002656	01	09	F2FF290273G001	$130,719.56	$126,912.19	$3,807.37	2011	ONE YEAR	03/14/2011

Pre-Award Services

- Works directly with the Customer Agency
- Signs the Interagency Agreement
- Performs Requirements Analysis
- Conducts/ Assists with Market Research
- Help Write Statements of Work
- Assists in/Develops Independent Government Cost Estimate

Pre-Award Services

- Develops Acquisition Strategy and Options
- Develops Acquisition Plan
- Prepares Request for Proposal (RFP)
- Issues Solicitation
- Conducts Acquisition
- Ensures utilization of performance-based contracting and other stream-lined procurement techniques

Pre-Award Services

- Reviews and evaluates proposals
- Prepares documentation
- Ensures compliance with all applicable Federal Acquisition Regulations and Policies
- Signs contracting documents
- Awards Task Orders
- Provides Legal Support, if necessary

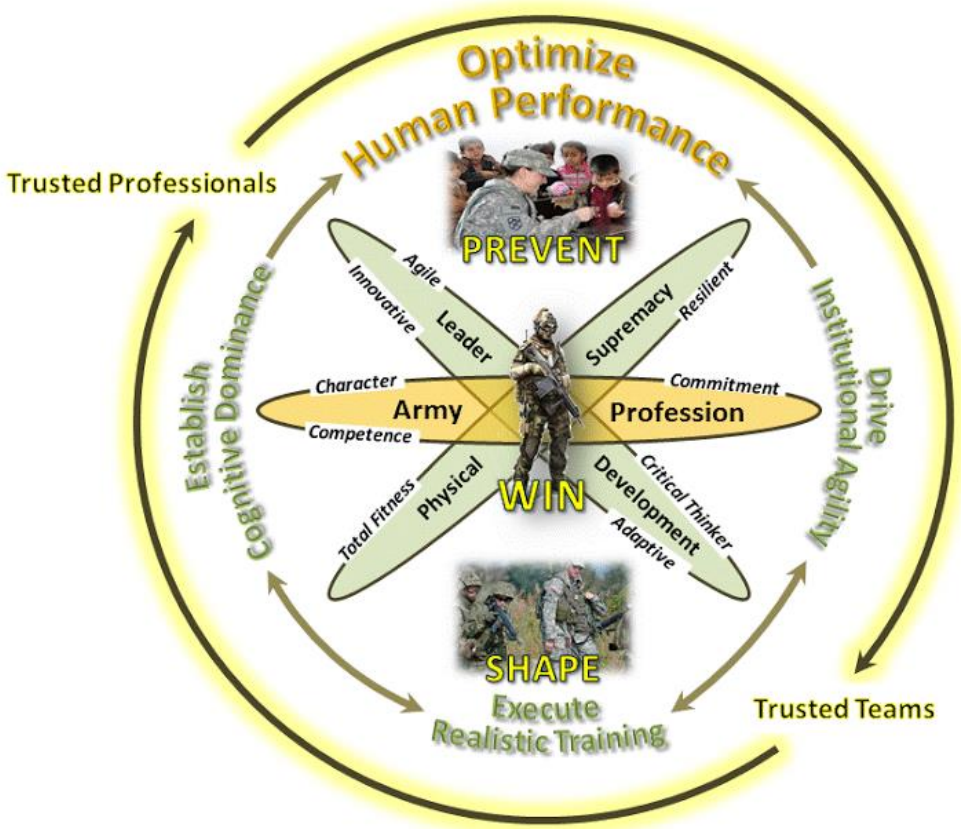
Post Award Services

- COR Support
- Track deliverables against the timeline
- Manage milestones, schedules, and monitors costs
- Monitor the Industry Partner's performance
- Accept, review and approve invoices
- Perform problem resolution
- Chair progress reviews
- Handle contract close-out

Happy Clients

- **Client success stories…**
  - *Army Software Engineering Directorate (SED), US Army Research, Development and Engineering Command, Huntsville, AL*
    - *Identified a streamlined solution in GSA's premier professional services contract vehicle - One Acquisition Solution for Integrated Services (OASIS).*
    - *Positioned OASIS partners to provide competitive, high-quality and technical price proposals, and awarded a competitive OASIS task order to deliver outstanding services to SED for the Army.*
    - *Awarded Jan 2016, after 6 month of preparation*
    - *Project awarded using OASIS*
    - *Project valued at $98M for 5 years*

Army Software Engineering Directorate



Happy Clients

- **Client success stories…**
  - *F-15 RMP Air Conditioner BPA at RAFB*
    - *Competitive single award BPA against GSA MAS*
    - *Four months from requirement development to award*
    - *Awarded by GSA and handed back to USAF to admin*
    - *Innovative approach to support customer SB requirement*
    - *Acquisition resulted in savings of $14.5M for the Air Force*
    - *Overcame issues associated with the transfer of admin authority*

Flight-Line Air Conditioner

Happy Clients

- **Client success stories…**
  - *Department of Health and Human Services, Office of Medicare Hearings and Appeals, Arlington, VA*
    - *Configurable Commercial Off-the Shelf (COTS) product(s). ECAPE is envisioned to be a comprehensive solution that will fully support electronic case adjudication of Level 3 appeals. It will allow OMHA to process appeals electronically from filing to closure.*
    - *Awarded 3/30/2015 after 1.5 years of collaborating to ensure a sound acquisition package and requirements document.*
    - *Project awarded using the Alliant Government Wide Acquisition Contract (GWAC)*
    - *Project valued at $32M for 5 years*

HHS - OMHA

Level 1

Health Plan

If you disagree with a Medicare coverage or payment decision, you may request your health plan to redetermine your claim.

Level 2

Independent Organization

If you disagree with the decision in Level 1, you may request a reconsideration by an independent organization.

Level 3

OMHA

Office of Medicare Hearings and Appeals

If you disagree with a **Level 2** decision, you may request that OMHA review your claim through an Administrative Law Judge hearing.

Level 4

Medicare Appeals Council

If you disagree with the Administrative Law Judge's decision, you may request the Medicare Appeals Council review the decision.

Level 5

Federal Court

If you disagree with the Medicare Appeals Council decision, you may seek a review of your claim in Federal Disrict Court.

QUESTIONS
ANSWERS