Overview of Assisted Acquisition Services

Kelley Holcombe
Director
Assisted Acquisition Services Division

April 25, 2017
GSA Mission Statement

“The mission of GSA is to deliver the best value in real estate, acquisition, and technology services to government and the American people.”

- **Agile Organization**
  - Streamlined processes and dedicated acquisition team

- **Innovative and Flexible Solutions**
  - Customize acquisition solutions

- **Savings**
  - Proven track record of saving time and money

- **Understanding Your Needs**
  - Continuous Process Improvement Requirements
Federal Acquisition Service
Office of Assisted Acquisition Services (QF)

Tom Howder
Assistant Commissioner
Christopher Bennethum
Deputy Assistant Commissioner

Program Management Division
Jennifer Himes
Director

FEDSIM
Chris Hamm
Director

Business Operations Division
Jessie Hodges
Director

FEDSIM Program Management Office

Civilian Sector
Kristen Knapper
Director

Army/Navy Sector
Mike Donaldson
Director

Defense/Air Force Sector
Ken Evans
Director

Homeland Sector
Jim Piche
Director
AAS Process Overview

Sign Interagency Agreement & Accept Funding

Develop Requirements & Conduct Market Research

Develop Acquisition Strategy

Conduct Procurement

Administration & Performance and Financial Management

Closeout

Closely Collaborating with the Customer at Every Step…
Agile Organization

- **Regional Head of Contracting Activity Control**
  - Approval authority for large/complex acquisition plans, extended T&M usage, multi-year contracting, various performance incentives, etc.

- **Streamlined Acquisition Processes, Tools and Controls**
  - *Electronic Contracting Systems and Financial Management (ITSS)*
  - *Electronic Review and Approval (e-Approval, Acquisition Planning Module)*
  - *Electronic Project Management (Workflow, Google Plus, WebEX, etc.)*

- **Experienced Acquisition Workforce**
  - *Dedicated Acquisition Team – Customer Focused*
  - *Contracting Officer, Contract Specialist, Financial Manager, Small Business Specialist, Legal Counsel, Competition Advocate*

- **Reach-out Capability for Additional Capacity**
Innovative and Flexible Solutions

Customer Focused…

- **Customized Acquisition Solutions**
  - *We don’t put you into a box*
  - *The “right” acquisition is the one that works for you!*
- **Expertise Acquiring Full Suite of Professional Services**
  - *Information Technology Services, Professional Management Services, Engineering Services, Logistics, Consulting Services (which includes continuous process improvement), Energy, Environmental, Financial, etc.*
- **No Restrictions on Contract Vehicles**
  - *Schedules, GWACs, BPAs, IDIQs, MAC’s, Open Market, Other Agency-Wide Contracts*
Innovative and Flexible Solutions

- **No Restrictions on Contract Types or Dollar Value**
  - FFP, T&M or LH, Cost, Hybrids *(What makes sense?)*

- **Focused on Streamlining Acquisitions**
  - *Interview Style Oral Evaluations*
  - *Multi-Phased Procurements*

- **Small Business**
  - *Focused on small business solutions and you get the credit*

- **Cradle-to-Grave Support**
  - *From award, kick-off, administration to closeout*
  - *Respond to protests, claims and contract FOIAs*
Innovative and Flexible Solutions

➢ Real-Time Financial and Performance Management on Demand

- Customized Dashboards for Performance Management
- Financial Reports Live On-Demand
  - Task Overview and Summary Reporting
  - Obligations/Expenditures Reporting
  - Burn Rate Trends (by contract and funding document)
  - Modification and Task Line Tracking
  - Exportable to Excel, PowerPoint, and .pdf
- Electronic Contract File – Central Repository
  - Drop-Box for Contract Deliverables
  - Create Action Items for Stakeholders
  - Uniform Access to Contract Documents
Innovative and Flexible Solutions/Financial Management

- Manage Project Funding and Provide Reports to Customer
- Live Electronic Reports Available through our Acquisition System (ITSS)
- Accept Invoices and Prepare Receiving Reports
- Pay Industry Partner Invoices
- Return Unused Funds
Innovative and Flexible Solutions

**Financial Dashboards**

**Task Overview**

**Task Summary**

Days Left in PoP: 305

Billed and Invoiced Amounts

- Invoiced Amount
- Billed Amount

Task Order Burn Rate by Task Item

Funded: $21,066,599.77
Billed: $21,487,422.77

RBA Task Overview Dashboard

<table>
<thead>
<tr>
<th>Task Summary</th>
<th>Funded Amount</th>
<th>Billed Amount</th>
<th>Unbilled Amount</th>
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</thead>
<tbody>
<tr>
<td>Task Item Number</td>
<td>PoP Start</td>
<td>PoP End</td>
<td>Delivery Date</td>
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<tr>
<td>01</td>
<td>08/27/2010</td>
<td>08/31/2011</td>
<td>$21,066,599.77</td>
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<tr>
<td>02</td>
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<tr>
<td>05</td>
<td>12/01/2011</td>
<td>12/31/2011</td>
<td>$3,757,063.85</td>
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</table>

Funding by Task Item and Subtask

<table>
<thead>
<tr>
<th>Funding Category</th>
<th>Funded Amount</th>
<th>Billed Amount</th>
<th>Unbilled Amount</th>
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<tbody>
<tr>
<td>Total</td>
<td>$66,244,893.19</td>
<td>$62,191,344.19</td>
<td>$4,163,329.00</td>
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</table>
Innovative and Flexible Solutions

Financial Dashboards

Funding

Expenditures
Pre-Award Services

- Works directly with the Customer Agency
- Signs the Interagency Agreement
- Performs Requirements Analysis
- Conducts/Assists with Market Research
- Help Write Statements of Work
- Assists in/Develops Independent Government Cost Estimate
Pre-Award Services

- Develops Acquisition Strategy and Options
- Develops Acquisition Plan
- Prepares Request for Proposal (RFP)
- Issues Solicitation
- Conducts Acquisition
- Ensures utilization of performance-based contracting and other stream-lined procurement techniques
Pre-Award Services

- Reviews and evaluates proposals
- Prepares documentation
- Ensures compliance with all applicable Federal Acquisition Regulations and Policies
- Signs contracting documents
- Awards Task Orders
- Provides Legal Support, if necessary
Post Award Services

- COR Support
- Track deliverables against the timeline
- Manage milestones, schedules, and monitors costs
- Monitor the Industry Partner’s performance
- Accept, review and approve invoices
- Perform problem resolution
- Chair progress reviews
- Handle contract close-out
Happy Clients

Client success stories…

- **Army Software Engineering Directorate (SED), US Army Research, Development and Engineering Command, Huntsville, AL**
  
  - Identified a streamlined solution in GSA’s premier professional services contract vehicle - One Acquisition Solution for Integrated Services (OASIS).
  
  - Positioned OASIS partners to provide competitive, high-quality and technical price proposals, and awarded a competitive OASIS task order to deliver outstanding services to SED for the Army.
  
  - Awarded Jan 2016, after 6 month of preparation
  
  - Project awarded using OASIS
  
  - Project valued at $98M for 5 years
Army Software Engineering Directorate
Happy Clients

Client success stories...

- **F-15 RMP Air Conditioner BPA at RAFB**
  - Competitive single award BPA against GSA MAS
  - Four months from requirement development to award
  - Awarded by GSA and handed back to USAF to admin
  - Innovative approach to support customer SB requirement
  - Acquisition resulted in savings of $14.5M for the Air Force
  - Overcame issues associated with the transfer of admin authority
Flight-Line Air Conditioner
Happy Clients

Client success stories…

- Department of Health and Human Services, Office of Medicare Hearings and Appeals, Arlington, VA
  - Configurable Commercial Off-the Shelf (COTS) product(s). ECAPE is envisioned to be a comprehensive solution that will fully support electronic case adjudication of Level 3 appeals. It will allow OMHA to process appeals electronically from filing to closure.
  - Awarded 3/30/2015 after 1.5 years of collaborating to ensure a sound acquisition package and requirements document.
  - Project awarded using the Alliant Government Wide Acquisition Contract (GWAC)
  - Project valued at $32M for 5 years
HHS - OMHA

Level 1

Health Plan
If you disagree with a Medicare coverage or payment decision, you may request your health plan to redetermine your claim.

Level 2

Independent Organization
If you disagree with the decision in Level 1, you may request a reconsideration by an independent organization.

Level 3

Office of Medicare Hearings and Appeals
If you disagree with a Level 2 decision, you may request that OMHA review your claim through an Administrative Law Judge hearing.

Level 4

Medicare Appeals Council
If you disagree with the Administrative Law Judge’s decision, you may request the Medicare Appeals Council review the decision.

Level 5

Federal Court
If you disagree with the Medicare Appeals Council decision, you may seek a review of your claim in Federal District Court.