



U.S. General Services Administration

Federal Acquisition Service

National Capital Region

Assisted Acquisition Services



presented by
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Federal Acquisition Service

Overview

- AAS Mission
- GSA FAS Nationwide Enterprise
- How AAS Works
- Roles and Responsibilities
- Pricing Factors
- Summary

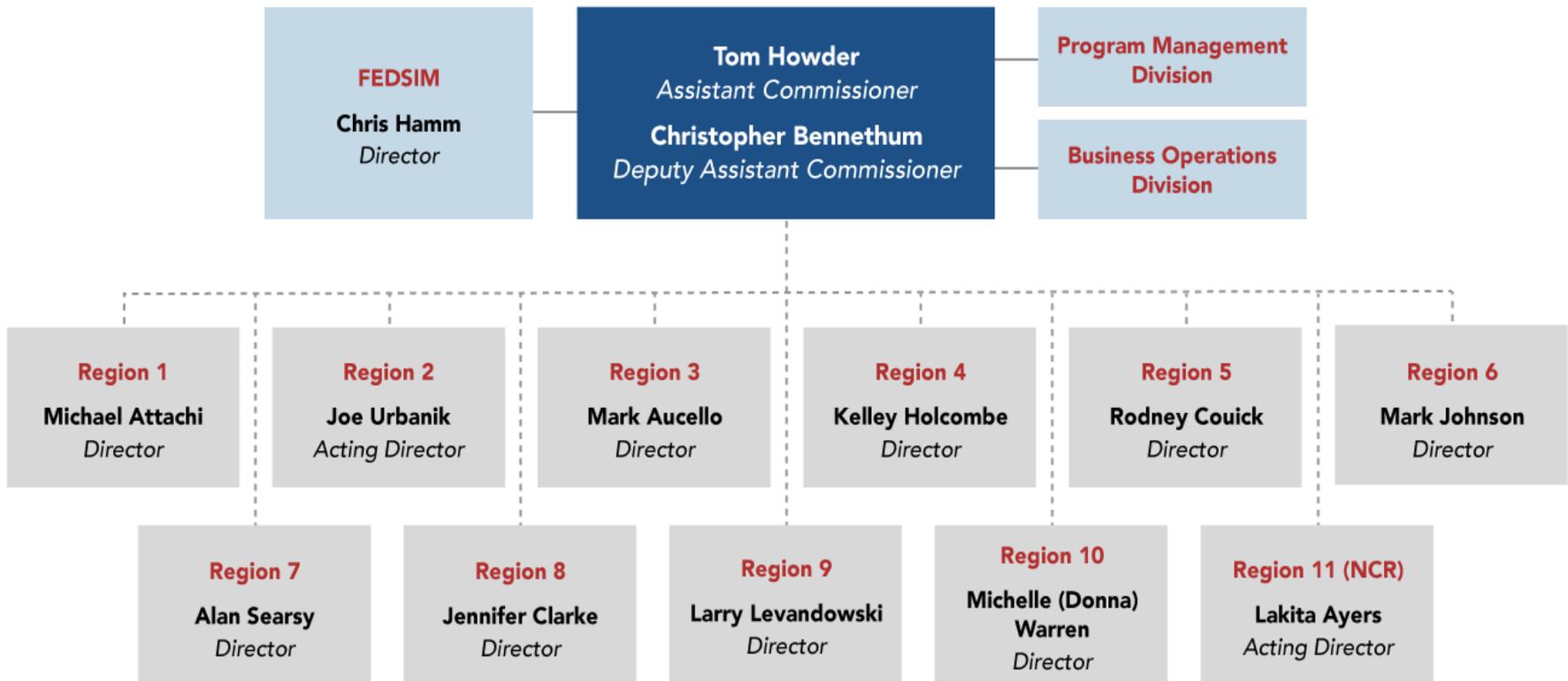
Federal Acquisition Service

Vision / Mission

- **FAS Vision:** Become the Government Acquisition Marketplace
- **FAS Mission:** Support our customers with government-wide contract vehicles and sources of supply, eProcurement tools and assisted services
- **AAS Vision:** Driving Project Outcomes through Acquisition Quality and Compliance; Delivering Savings through Project Success

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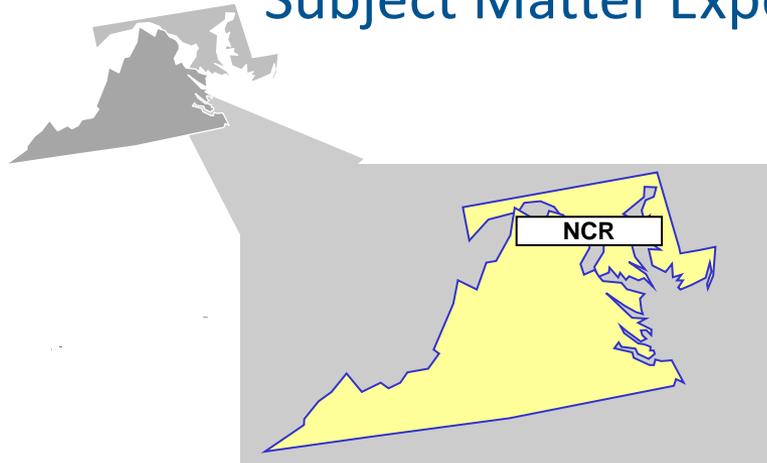
AAS Regional Client Support Centers



Federal Acquisition Service

GSA FAS / National Capital Region

Approximately 30 Acquisition Professionals within NCR to include:
Contracting Officers, Contracting Specialists, Program Managers and
Subject Matter Experts



HCA – Houston Taylor (retired Air Force) former contracting officer
Director of AAS – Lakita Ayers, FAC – C Level III Contracting Officer
Director of CoD – Chiara McDowell, FAC – C Level III Contracting Officer

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Why AAS Exists

US CYBER COMMAND

\$460 Million Acquisition

PROJECT: CYBER
MISSION
SUPPORT

**JOINT IMPROVISED-THREAT
DEFEAT ORGANIZATION (JIDO)**

\$3 Billion Acquisition

PROJECT: JIDO ENTERPRISE
ACQUISITION STRATEGY
INITIATIVE

**NAVY POSTGRADUATE
SCHOOL**

\$835 Million Acquisition

PROJECT: REMOTE
SENSING CENTER (RSC)
RESEARCH & EDUCATION

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Why AAS Exists



U.S. DEPARTMENT OF HOMELAND SECURITY (DHS)

\$6.0 Billion Acquisition

PROJECT: CONTINUOUS
DIAGNOSTICS AND
MITIGATION (CDM)



CENTER FOR DISEASE CONTROL & PREVENTION

\$553 Million Acquisition

PROJECT: DIVISION OF THE
STRATEGIC NATIONAL
STOCKPILE PROJECT (DSNS)₇

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AAS Provides the Full Spectrum of Acquisition Services, Customized to Enable Client Mission

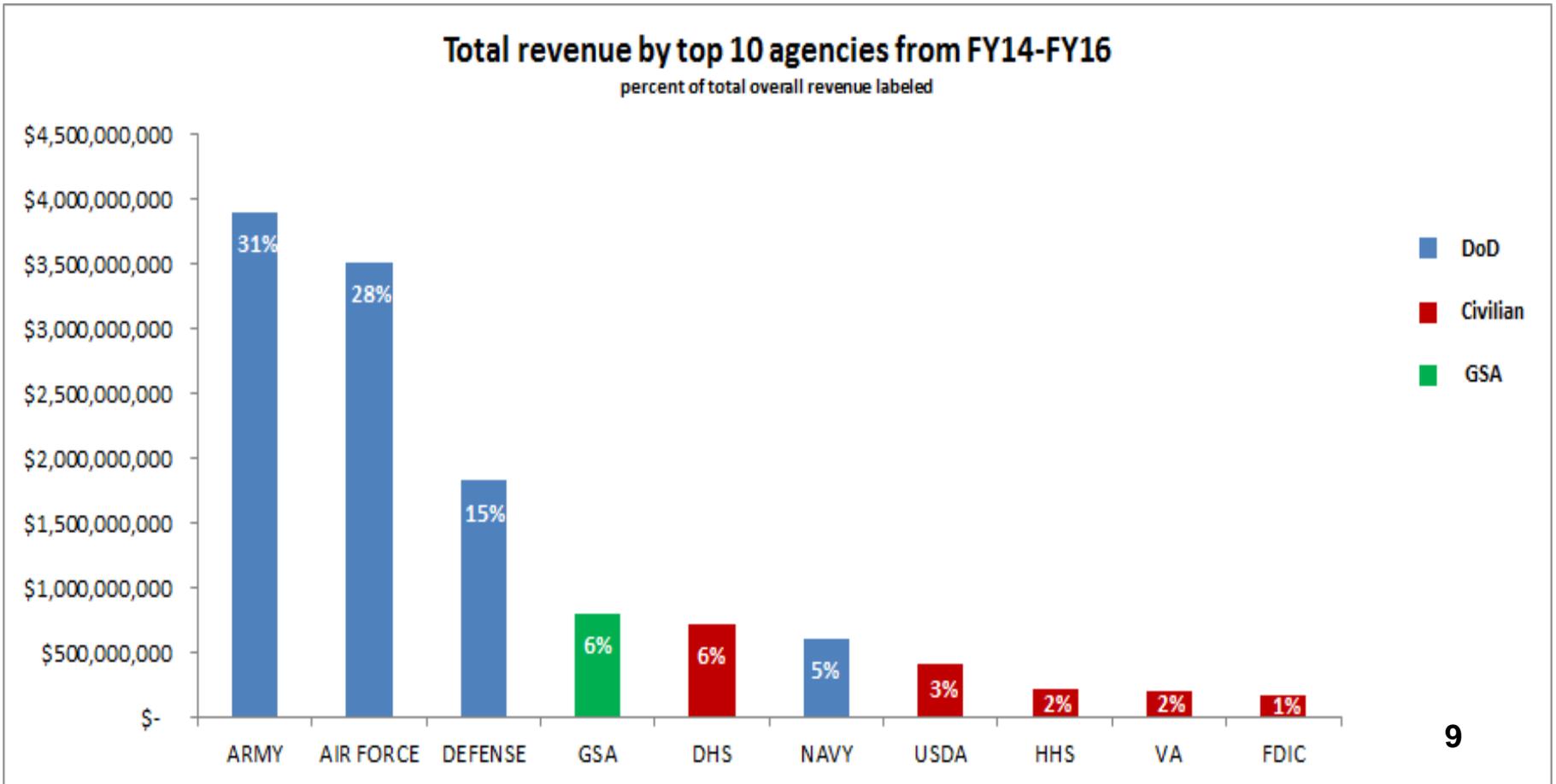


- Key Offerings
 - IT Services
 - Professional Services
 - Facilities Maintenance Services
- Acquisition and financial quality cornerstone of success
- Industry collaboration, robust competition results in cutting edge solutions at the best value
- Almost \$4B to small businesses in the last 3 years combined



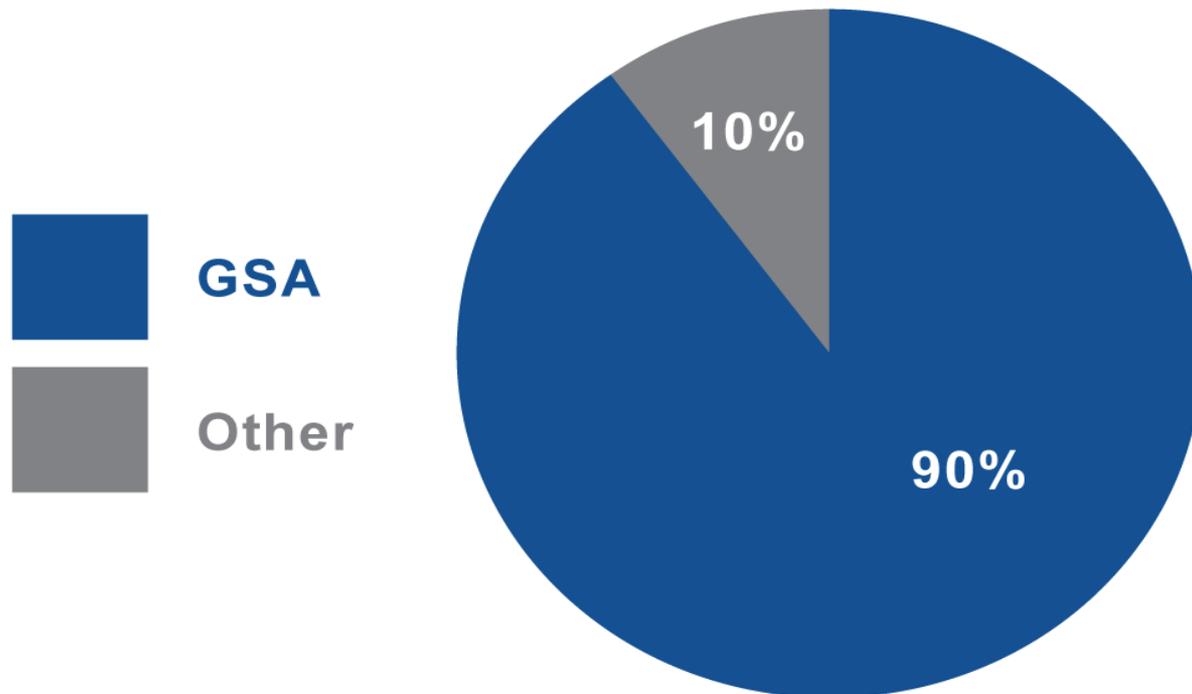
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86% of AAS Work is for DoD and Homeland Security



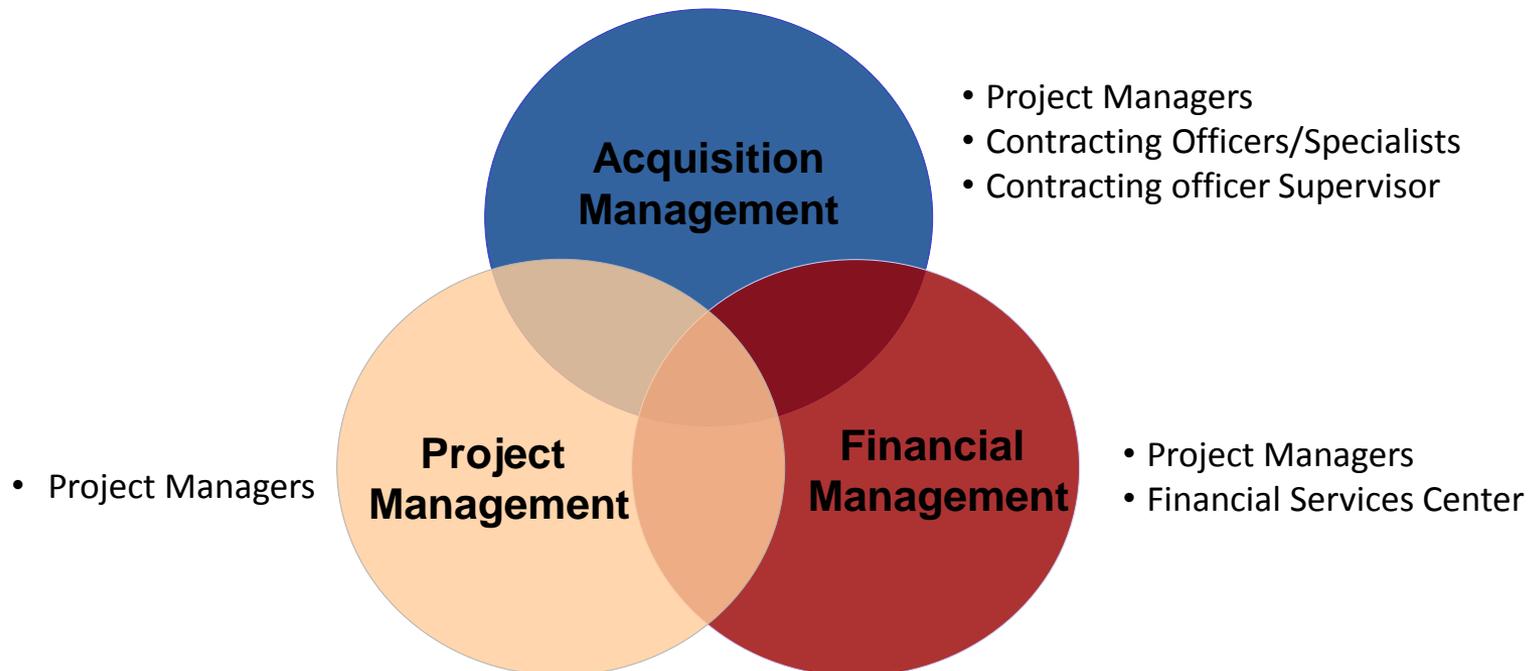
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More than 90% of AAS Work is Accomplished through GSA Acquisition Vehicles



GSA FAS Expertise

- FAS/NCR/AAS leverages acquisition and program management expertise to deliver best value and innovative acquisition solutions to its clients



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Project Management / Contracting

Pre-Award (PM)

- Develop pre-award technical documentation
(solicitation, Technical Evaluation Plan, and Technical Evaluation Report)

Post-Award (PM)

- Plan, organize, and execute client projects, throughout the project lifecycle, to fulfill client's bona fide need
- Tracking cost, schedule, funds, and performance measures
- Assist with pricing

Contracting Officer (CO)

- Ensure contracting actions are complete, accurate, and contractually compliant
- Develop, issue, evaluate, award, and modify contract actions

Contracting Supervisor (CS)

- Ensure contracting officer's actions are complete, accurate, and contractually compliant
- Distributes resources to projects



Financial Management

- AAS ensures customer agencies that money will be spent in accordance with appropriation, authorization and bona fide need.
- AAS ensures compliance with all applicable Federal Acquisition Regulations, including agency specific acquisition and financial management policies

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AAS Services

- AAS delivers value through acquisition, project management and financial management excellence.
- AAS works with agency programs, financial, contracting and legal counsel to ensure requirements are met on time, within budget, and at reduced risk, resulting in best value solutions.
- Customized services are scalable and available when and where agencies need them.



Types of requirements AAS supports

➤ Integrated IT Projects

- Integrated services that combine services, software, and hardware into a single solution

➤ Software Development

- Systems Support and Software Development
(planning, designing, programming, and integrating COTS, GOTS)

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Requirements (cont.)

➤ IT Services

- Program Support
- Help Desk Support (*data/call centers*)
- IT Infrastructure
- Enterprise Architecture
- Communications Support
(*voice, video, Internet, and data support*)
- Installation/Wiring
(*wireless, telecommunications, and equipment services*)
- Other IT services not already specified

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Requirements (cont.)

➤ Professional Services

- Professional Engineering Services
(mechanical, chemical, electrical engineering)
- Logistics
- Business Consulting
(non-IT program management or other consulting services)

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Requirements (cont.)

➤ Non-IT Services

- Facilities Maintenance
- Human Resources and Administrative Services
- Training Services
- Financial and Accounting Services
- Advertising and Marketing, and Public Relations Services
- Language Services
- Energy, Environmental and Sustainability Services
- Other Non-IT services not already specified



Contract Vehicles utilized by AAS

- Government-wide Acquisition Contracts (GWACs)
- Multiple Award Contracts
- GSA Schedules
- Single award or Agency-Specific Contracts
- Open Market



Small Business Support

- AAS can also help meet small business goals by offering solutions such as:
 - 8(a) STARS II
 - Alliant Small Business
 - VETS contracts

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Why Choose AAS?

- Agencies choose the services and level of support needed for each requirement, including:
 - Requirements Analysis
 - Market Research
 - Acquisition Planning and Acquisition Strategy Development
 - Development of all acquisition documentation including:
 - Performance Based Statements of Work/Statements of Objectives
 - Independent Government Cost Estimates
 - Technical Evaluation Criteria and Technical Evaluation Plans
 - Quality Assurance Surveillance Plans
 - Signing and Administering the Contract and/or Task Order(s)



Why Choose AAS?

- Project Management/COR

- Manage Project Schedule and Review Deliverables
 - Monitor Vendor Performance and Resolve Disputes
 - Manage Award Fee Evaluation Boards
 - Funds Management
 - Legal Support
 - Contract Close-out

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AAS Process

- Awards contracts/ task orders to buy services for federal agencies
 - 100% fee-for-service contracting shop
 - “Contracted out” contracting
 - High touch, full contract lifecycle assistance
- Maps PWS requirement to appropriate contract vehicle (GSA schedules, GWACs, open market, etc.)
- Issues solicitation, awards contract, manages funds, monitors performance for life of contract (COR on behalf of customer)

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AAS Services *(Services Tailored to Best Meet Customer Needs)*

- Requirements Analysis
- Market Research
- Acquisition Planning and Acquisition Strategy Development
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 - Performance Based SOW/Statements of Objectives
 - Independent Government Cost Estimates
 - Technical Evaluation Criteria and Technical Evaluation Plans
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Potential Pricing Factors

- Project Size
- Length of Project
- Contract Type
- Requirement
- Customer
- Risk



Customer Base & Success

- HUD/Ginnie Mae
 - 5 year strategic partnership for acquisition support
 - Currently supporting over 20 Ginnie Mae acquisitions valued at over \$800M

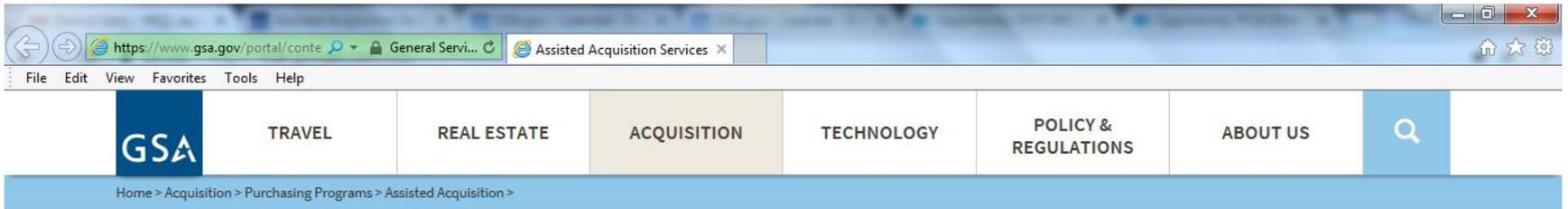
- Other customers
 - DoD OSD, Army, USAF, AFMESA, HHS/IHS, DOJ, Marine Corps (MCICOM), Navy, Commerce

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Summary

- Experienced, efficient government contracting/ PM team
 - Focus on contracting while you focus on core mission
 - Nationwide enterprise supports almost any requirement
- What does GSA need from you to get started?
 - Bona fide requirement with appropriate funding
 - Technical requirement (we help format PWS for you)
 - Permission to use outside contracting shop
 - Off-load waiver, Best Interest D&F
 - Point of Contact

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ASSISTED ACQUISITION

> Overview

Client Support Centers

Doing Business with AAS

Assisted Acquisition Services

The Assisted Acquisition Services (AAS) program offers value-added, customized, acquisition project management, and financial management services for large and/or complex [Information Technology](#) and [Professional Services](#) solutions.

Select the link to download the [AAS Slipsheet](#) [PDF - 1.40MB]

Note: This video is hosted by a nongovernment commercial website.



CONTACTS

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- [View Contact Details](#)





How Can We Serve You?

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