

Market Research Introduction

MAS Consolidation Terms and Conditions Market Research

On behalf of the U.S. General Services Administration (GSA) Multiple Award Schedules (MAS) program, we are conducting market research to collect feedback on the new solicitation format and the clauses and provisions to be used in the consolidated MAS solicitation set for release later this year.

MAS Consolidation is one of the four Cornerstone initiatives of GSA's Federal Marketplace (FMP) strategy, GSA's plan to modernize and simplify the buying and selling experience for customers, suppliers, and acquisition professionals. This initiative seeks to modernize federal acquisition by consolidating our 24 Multiple Award Schedules into one single Schedule for products, services and solutions. This will provide consistency in the program for all stakeholders, make it easier for customers to find total solutions under one contract vehicle, ensure terms and conditions meet the needs of our customers, and eliminate duplicate contracts.

The goal of this round of market research is to gain input on two components of the new consolidated solicitation:

- the proposed format of the consolidated solicitation
- the updated terms and conditions that will be found in the new solicitation.

Our goal in reformatting the solicitation is to make it easier for our industry partners to understand the components of the solicitation, including what is required during the offer process and what terms and conditions will impact them during the life of their MAS contract. The proposed format is also intended to make it easier for ordering agencies to view the terms and conditions and understand what is covered at the base level Schedule contract.

Streamlining the terms and conditions is a major component of Schedules consolidation. Our goal is to do more than just remove duplication - we aim to refine and standardize terms and conditions so they are current, accurate, complete and

consistent, while maintaining flexibility for category or Special Item Number (SIN) specific requirements. Additionally, we want to streamline the solicitation to better align it with the modern day commercial marketplace without losing any value for the customer or protections for the government.

The MAS program did a full review of the existing terms and conditions across the MAS solicitations and incorporated changes from the recent [General Services Administration Acquisition Regulation \(GSAR\)](#); [Federal Supply Schedule Contracting \(Administrative Changes\) Final Rule](#) and [Correction](#); and [GSA Order ADP 2800.12B Change 100](#). After looking at all of the provisions and clauses and reviewing FAR, GSAR and internal policy requirements, the team determined whether the clause or provision will be:

- Required;
- Required as applicable to support category specific needs; or
- Not included.

Now that GSA's internal review is complete, we are making the proposed solicitation format and terms and conditions, available for public comment.

Market Research Notice:

This is Market Research Only in accordance with FAR Part 10. This is NOT a solicitation. THIS IS A REQUEST FOR INFORMATION (RFI) NOTICE ONLY.

This RFI is for informational and planning purposes only and it does not constitute a Request for Quote (RFQ) or a promise to issue an RFQ in the future. It is not to be construed as a commitment by the Government for any actual procurement of products, materials, machinery, or services. Respondents are advised that the Government will not pay for any information or administrative costs incurred in response to this RFI. All costs associated with responding to this RFI are solely at the responding parties' expense. Respondents are solely responsible for properly marking and clearly identifying any proprietary information or trade secrets contained within their response. The Government will not be liable for, or suffer any consequential damages for any proprietary information not properly marked and clearly identified. Proprietary information received in response to this sources sought will be safeguarded and handled in accordance with the Trade Secrets Act (18 U.S.C. 1905). No

determination as to the viability of this potential requirement has been made at this point and there is currently no solicitation for this effort.

By responding to this market research you provide the Government permission to share your submitted capabilities and contract information with other Government organizations in relationship to similar requirements for market research purposes.

Primary Contact:

Jeffrey Calhoun

MASRFI@gsa.gov

Please include any questions in open text comments areas in each section of the RFI.

Responses Due on: Friday June 21, 2019

[PDF Copy of RFI to Prepare Response Offline Prior to Responding to this Web Version](#)

Please identify if you are a current GSA Schedule contract holder.

Yes

No

Are you interested in becoming a GSA Schedule contract holder?

Yes

No

NA

Company Information

Please include the demographic information below for our tracking purposes.

Note: Please only include URLs in the URL text areas below. Non URL input, such as text stating capabilities will be deleted.

Company Name:

Contract Number (NA if none)

First Name

Last Name

Email

POC Phone #:

Relevant Documents

To learn more about the overall effort access the Frequently Asked Questions below to learn more about MAS Consolidation.

- MAS Consolidation Frequently Asked Questions ([FAQ](#))

Note: In the following screens of this RFI you will be presented with clauses and provision numbers. To review the full text of the clause or provision you may want to use the following resources.

Use the FAR Smart Matrix linked below to review the text of any FAR clauses or provisions. FAR clauses and provisions begin with 52.

- Federal Acquisition Regulation ([FAR Smart Matrix](#))

Review the GSAM Manual linked below to review the text for any GSAM clauses or provisions. GSAM clauses and provisions begin with 552.

- General Services Acquisition Manual ([GSAM](#))

Business Size Standard - select all that apply to your company

- Small business.
- o - Other than small business.
- w - Woman Owned business.
- wo - Women Owned Small business (WOSB).
- ew - Economically Disadvantaged Women Owned Small business

- v - Veteran Owned Small business.
- dv - Service Disabled Veteran Owned Small business.
- d - SBA Certified Small Disadvantaged business.
- 8a - SBA Certified 8(a) Firm.
- h - SBA Certified HUBZone Firm.

Industry Engagement Questions

- | | Yes | No |
|---|-----------------------|-----------------------|
| 1. Is your company interested in being contacted directly to participate in future RFIs on MAS Consolidation? | <input type="radio"/> | <input type="radio"/> |
| 2. Is your company interested in potential future industry days on MAS Consolidation? | <input type="radio"/> | <input type="radio"/> |

Will your firm participate in our upcoming Webinars, if so please indicate which you plan on attending. Please note, we understand plans can change.

- June 26, 2019 from 3:00 - 4:00 PM EDT
- July 17, 2019 from 2:00 - 3:00 PM EDT
- August 22, 2019 from 2:00 - 3:00 PM EDT
- Not Interested

Please identify the MAS Consolidation areas you would like to review as part of this research.

- The new solicitation format
- Terms and conditions
- Ancillary Repair & Alterations, Installation and Site Prep Special Item Number (SIN) Terms and Conditions
- New Required Provision SCP-FSS-001

Solicitation Format

Solicitation Format

Below is a summary of the new proposed solicitation format for the consolidated Schedule.

New Multiple Award Schedule Solicitation Proposed Format

Introduction

This section introduces the solicitation and points users to relevant information sources on gsa.gov for additional information on Schedules and the offer process.

Table of Contents

- I. Offer Preparation Instructions and Evaluation Criteria
- II. Available Offerings
- III. Contract Terms and Conditions
- IV. List of Attachments (with BRIEF description of each attachment)

Format Section Details:

I. Offer Preparation Instructions and Evaluation Criteria

This section outlines the information that all offerors must provide to GSA in order to be considered for award under the MAS.

II. Available Offerings

This section includes a summary of the large and subcategory offerings available under Schedule. The individual category attachments included on FedBizOpps will outline:

- Subcategories
- Special Item Numbers with corresponding North American Industrial Classification System (NAICS) codes
- Identification of the following SIN Unique Components
 - Transaction Data Reporting Eligibility
 - Cooperative Purchasing Eligibility
 - Set Aside Eligibility
 - Critical Elements by subcategory or SIN

- Category specific evaluation criteria
- Special ordering procedures, etc.

III. Contract Terms and Conditions

This section outlines solicitation provisions and clauses applicable to Schedule contracts throughout the life of the contract. Please refer back to the instructional provisions within this solicitation, whenever you are making changes or updates to your contract.

Contract terms and conditions are split into two sections for organizational purposes only. Their placement here has no effect on their meaning or application. Rather, the terms and conditions are organized this way merely to help you better manage and understand your Schedule contract. All terms and conditions listed in this solicitation are incorporated into your contract at the Schedule level and flow down to the order level.

A. Terms Related to Schedule Contract Administration - These clauses outline key components that are related to Schedule requirements and administrative contracting components to keep your Schedule up to date.

B. Clauses Related to the Performance of an Order - These clauses outline key components of your contract that flow down to the order level and may impact the ordering activity.

IV. List of Attachments (with BRIEF description of each attachment)

This section addresses all of the relevant attachments to the solicitation. It will outline the purpose (required attachment, informational, incorporated by reference, etc) and location (FBO, gsa.gov, etc) of each document.

Solicitation Format Questions

1. Is this proposed solicitation format clear?
2. Is there a benefit to industry?
3. Is there a benefit to ordering agencies?

Solicitation Format Feedback: Do you have any general comments or format suggestions you would like to share? Limit 3000 characters, approximately 1 page.

Terms and Conditions Yes No Questions

Terms and Conditions - Required

In this section of the RFI, we have identified the specific clauses and provisions to be required in the MAS solicitation.

[Required Terms and Conditions](#)

1. Do you agree with including the Required Terms and Conditions in the consolidated MAS solicitation?

- Yes
- No

Required (R) Terms and Conditions:

The clauses attached above are set to be included in the consolidated solicitation for MAS. These clauses and provisions are currently included in one or more of the 24

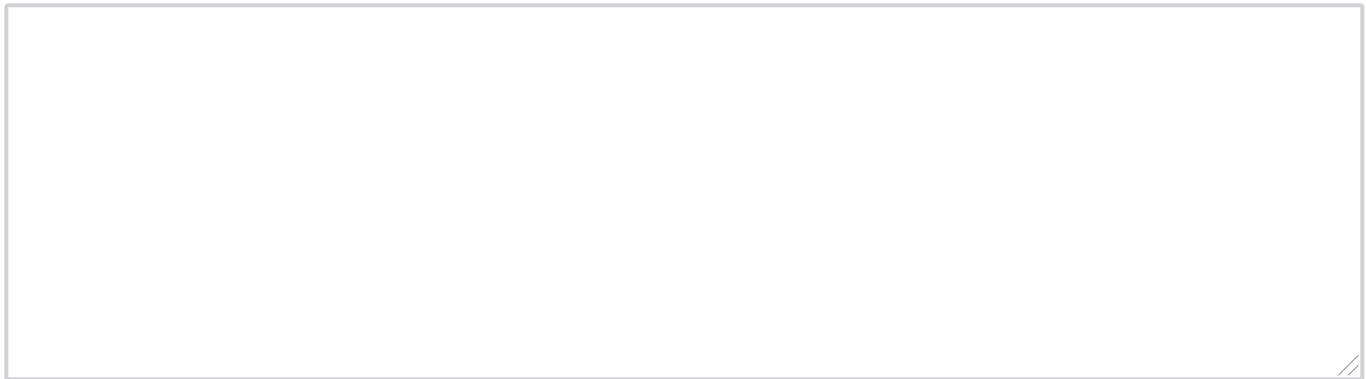
Schedule solicitations.

Comment Section

Please use the comment box to explain any clauses or provisions that you disagreed with in the matrix. In addition, please feel free to include any overall comments about the required clauses or provisions.

Note: At this time, GSA is not looking for comments to change the way the clause or provision is written. Any responses including comments on the contents of the clause or provision will be noted, but are not pertinent to this RFI.

Limit 3000 characters



Required as Applicable

Terms and Conditions - Required as Applicable

In this section of the RFI, we have identified the specific clauses and provisions to be required as applicable in the MAS solicitation.

[Required as Applicable](#)

2. Do you agree with including the Required as Applicable (RA) clauses in the consolidated MAS solicitation?

Yes

No

Required as Applicable (RA) Terms and Conditions:

The clauses attached above are set to be included in the consolidated solicitation for MAS. These clauses and provisions are currently **required as applicable** in one or more of the 24 Schedule solicitations.

Comment Section

Please use the comment box to explain any clauses or provisions that you disagreed with in the matrix. In addition, please feel free to include any overall comments about the required clauses or provisions.

Note: At this time, GSA is not looking for comments to change the way the clause or provision is written. Any responses including comments on the contents of the clause or provision will be noted, but are not pertinent to this RFI.

Limit 3000 characters

Not Included

Terms and Conditions - Not Included

In this section of the RFI, we have identified the specific clauses and provisions that will not be included in the MAS solicitation.

[Not included](#)**3. Do you agree with the clauses above not included in the consolidated MAS solicitation?** Yes No**Not Included Terms and Conditions:**

The clauses attached above are set to be included in the consolidated solicitation for MAS. These clauses and provisions are currently **not included** in one or more of the 24 Schedule solicitations.

Comment Section

Please use the comment box to explain any clauses or provisions that you disagreed with in the matrix. In addition, please feel free to include any overall comments about the required clauses or provisions.

Note: At this time, GSA is not looking for comments to change the way the clause or provision is written. Any responses including comments on the contents of the clause or provision will be noted, but are not pertinent to this RFI.

Limit 3000 characters

Ancillary Repair & Alterations, Installation and Site Prep Special Item Number (

Ancillary Repair & Alterations, Installation and Site Prep Special Item Number (SIN) Terms and Conditions

[Multiple Award Schedule MAS Clause Applicability Matrix Final Required Ancillary Repair & Alterations, Installation and Site Prep Special Item Numbers SIN](#)

Comment Section

Please use the comment box to explain any clauses or provisions that you disagreed with in the matrix. In addition, please feel free to include any overall comments about the Ancillary Repair & Alterations, Installation and Site Prep SIN terms and conditions.

Limit 3000 characters

New Required Provision SCP-FSS-001

New Required Provision SCP-FSS-001

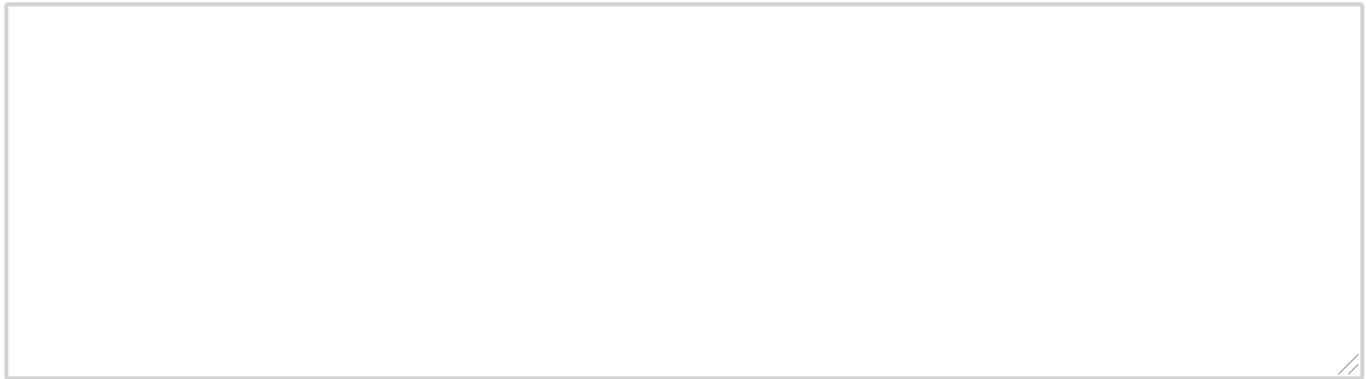
As part of the new consolidated MAS solicitation, the Solicitation Coverage Provisions (SCPs) have been streamlined to make it easier for offerors to know what to submit

with their offer. This new provision gets rid of duplication and will employ standardized requirements across the program, such as project experiences and past performance. Please review the clause text below and let us know if you have any comments or questions.

[SCP-FSS-001 Instructions Applicable to All Offerors \(May 2019\)](#)

New Required Provision SCP-FSS-001 Comment Section

Please feel free to include any specific or overall comments on the new provision.



Block 3

Other Feedback or Questions

Please include any additional information you would like GSA review related to MAS Consolidation research. Please identify the section of the Solicitation Format each comment relates to.

PDF Files Only - Limit 2 Pages

Please do not provide capabilities statements.

Only provide relevant questions to this research. This is optional.

Thank you! STOP - Review everything above - This is your Last Chance - There's no Going Back

What to Expect Next Once you Click Submit:

Once you submit your form - here is the experience you should expect. A confirmation email will be sent to the email you have included in your response. This indicates your response has been received and provides you a copy of your full response. Please note, eBbuy might still show a pending status, don't worry about this, as long as you receive the confirmation email you should consider the RFI response received. If you need your response re-opened or a copy sent to you for whatever reason please email rfi@research.gsa.gov and a member of the GSA Market Research Team will open the survey back up for you.

In the coming weeks GSA is planning to do another RFI for the Large Categories, Sub-Categories and Special Items Numbers for the consolidated MAS solicitation. Please keep a look out for that RFI.

Also, be sure to join the Multiple Award Schedule Program Management Office (MAS PMO) Director, Stephanie Shutt at one of our monthly webinars on the upcoming Multiple Award Schedules (MAS) Consolidation. This new training series, titled Schedules Consolidation Overview: Reviewing Upcoming Changes to the MAS Program, is designed to help our industry partners thoroughly understand all the ins and outs of the upcoming changes to the MAS program. The next webinars are scheduled for:

June 26, 2019 from 3:00 - 4:00 PM EDT

July 17, 2019 from 2:00 - 3:00 PM EDT

August 22, 2019 from 2:00 - 3:00 PM EDT

Keep an eye on [MAS Group](#) on Interact for when the webinar registration links go live.

If you have any questions or need a link to start your research response again please contact Jeffrey Calhoun at MASRFI@gsa.gov

We appreciate your effort and hope this research was easy and effective for you. Thanks for helping support the MAS Consolidation effort and helping GSA collect

feedback on the terms and conditions.

Once you press "**SUBMIT**" you will have **No More Opportunities to change your response**. So please review the above.

No additional chances to change your response are available after you click Ready to Submit.

Sincerely,
Jeffrey Calhoun
MASRFI@gsa.gov

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