

Market Research Introduction

GSA MAS Consolidation Large Categories, Subcategories, and SINS

On behalf of the U.S. General Services Administration (GSA) Multiple Award Schedules (MAS) program, we are conducting market research to collect feedback on the new structure of the large categories, subcategories and Special Item Numbers (SINs) to be used in the consolidated MAS solicitation set for release later this fiscal year.

MAS Consolidation is one of the four Cornerstone initiatives of GSA's Federal Marketplace (FMP) strategy, GSA's plan to modernize and simplify the buying and selling experience for customers, suppliers, and acquisition professionals. This initiative seeks to modernize federal acquisition by consolidating our 24 Multiple Award Schedules into one single Schedule for products, services and solutions. This will provide consistency in the program for all stakeholders, make it easier for customers to find total solutions under one contract vehicle, ensure terms and conditions meet the needs of our customers, and eliminate duplicate contracts.

The goal of this round of market research is to gather feedback on the:

- Large Categories
- Subcategories
- Special Items Numbers (SINs)

GSA wants to make it easier for industry to offer their products and services on one Schedule contract vehicle to reduce burden and allow contractors to provide their full breadth of offerings in one place. Under the new proposed category structure, companies that offer goods and services under multiple categories will no longer need to have multiple Schedules, so there will no longer be a need to “team” with yourself to provide a total solution to customers.

In addition, the reorganization, removal of duplication, and streamlining of categories and SINS will ensure that contractors with identical or similar offerings all fall under the same large category, subcategory, and SIN. This will increase order level competition for buyers and make sure our industry partners have the opportunity to respond to these opportunities.

In order to reach the proposed large category, subcategory and SIN structure proposed, GSA embarked on a full analysis and revision of our current goods and services structure to align with the commercial marketplace and allow greater access to opportunities through one consolidated Schedule. Our analysis included:

- Reviewing all SINS currently available,
- Mapping and consolidating duplicate SINS,
- Rewriting category descriptions for clarity and plain language understanding, and
- Reorganizing SINS where appropriate.

In reviewing the SINS, GSA ensured the following:

- No expansion of [Cooperative Purchasing](#), as this would require regulatory relief
- No expansion of the [Transactional Data Reporting \(TDR\) Rule](#) pilot
- No offerings were deleted
- Retain All Small Business Set Asides SINS
- Retain special terms and conditions unique to specific SINS

Now that GSA's internal review is complete, we are making the proposed large categories, subcategories and SINS, available for public comment.

[Market research notice \(click to download\)](#)

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Responses Due: July 12, 2019

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Primary Contact

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Relevant Documents

To learn more about the overall MAS Consolidation effort access the Frequently Asked Questions below.

[MAS Consolidation Industry FAQ](#)

GSA recently released a webinar on the overarching strategy for MAS Consolidation, details about the impacts to prospective offerors and current MAS contract holders, and an extensive Q&A session. To access the webinar, please click the link below.

[MAS Consolidation Webinar](#)

Multiple Award Schedules (MAS) Consolidation



Company Information

Please include the demographic information below for our tracking purposes.

Note: Please only include URLs in the URL text areas below. Non URL input, such as text stating capabilities will be deleted.

Company Name

Schedule Contract Number (N/A)

if none)

First Name

Last Name

POC Email

POC Phone #

DUNS Number

Business Type - select all that apply to your company

- s - Small business.
- o - Other than small business.
- w - Woman Owned business.
- wo - Women Owned Small business (WOSB).
- ew - Economically Disadvantaged Women Owned Small business (EDWOSB).
- v - Veteran Owned Small business.
- dv - Service Disabled Veteran Owned Small business.
- d - SBA Certified Small Disadvantaged business.
- 8a - SBA Certified 8(a) Firm.
- h - SBA Certified HUBZone Firm.

Is your company interested in being contacted directly to participate in RFI's related to MAS consolidation?

Yes

No

Is your company interested in potential future industry days on MAS Consolidation?

Yes

No

Will your company participate in any of our upcoming webinars on MAS Consolidation?

July 17, 2019 from 2:00 - 3:00 PM EDT

August 22, 2019 from 2:00 - 3:00 PM EDT

Not interested

Do you currently hold one or more Schedule contracts?

Yes

No

What Schedule(s) do you currently fall under? (select all that apply)

00CORP The Professional Services Schedule

03FAC Facilities Maintenance and Management

23 V Automotive Superstore

36 Office, Imaging and Document Solution

48 Transportation, Delivery and Relocation Solutions

- 51 V Hardware Superstore
- 56 Building and Building Materials / Industrial Services and Supplies
- 58 I Professional Audio/Video, Telemetry/Tracking, Recording, Reproducing, and Signal Data Solutions
- 599 Travel Services Solutions
- 66 Scientific Equipment and Services
- 67 Cameras, Photographic Printers and Related Supplies and Services
- 70 General Purpose Commercial Information Technology Equipment, Software and Services
- 71 Furniture
- 71 II K Comprehensive Furniture Management Services (CFMS)
- 72 Furnishings and Floor Coverings
- 73 Food Service, Hospitality, Cleaning, Equipment and Supplies, Chemicals and Services
- 736 Temporary Administrative and Professional Staffing Services
- 75 Office Products/Supplies and Services and New Products/Technology
- 751 Leasing of Automobiles and Light Trucks
- 76 Publication Media
- 738 X Human Capital Management and Administrative Support Services
- 78 Sports, Promotional, Outdoor, Recreation Trophies and Signs (SPORTS)
- 81 I B Packing and Packaging Supplies and Services
- 84 Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response

Proposed Large Categories and Subcategories

The new Schedule will be organized by large categories and subcategories similar to the current Government-Wide Category Structure. Below is a summary of the new proposed large categories and subcategories for the consolidated Schedule.

<u>Large Category</u>	<u>Subcategories</u>
Office Management	Audio Visual Products
	Leasing
	Office Services
	Maintenance and Repair
	Office Supplies
	Printing and Photographic Equipment
	Document Management
	Business Administrative Services
	Mail Management
	Records Management
	Document Services
	Publication Media
	Media Products
	Media Services

<u>Large Category</u>	<u>Subcategories</u>
Facilities	Facilities Services
	Facilities Solutions
	Facilities Supplies
	Food Service Equipment
	Structures
	Maintenance and Repair
<u>Large Category</u>	<u>Subcategories</u>
Furniture and Furnishings	Office Furniture
	Household Dormitory & Quarters Furniture
	Packaged Furniture
	Miscellaneous Furniture
	Flooring
	Furnishings
	Furniture Services
	Fitness Solutions
	Signs

<u>Large Category</u>	<u>Subcategories</u>
Human Capital	Background Investigation
	Compensation and Benefits
	Social Services
	Human Resources
<u>Large Category</u>	<u>Subcategories</u>
Industrial Products and Services	Laboratory Equipment
	Leasing
	Machinery and Components
	Test and Measurement Supplies
	Hardware and Tools
	Industrial Products
	Packaging
	Structures
<u>Large Category</u>	<u>Subcategories</u>
Information Technology	Electronic Commerce
	IT Hardware

	IT Services
	IT Solutions
	IT Training
	Telecommunications
	IT Software
<u>Large Category</u>	<u>Subcategories</u>
Miscellaneous	Apparel
	Flags
	Musical Instrument
	Personal Hair Care Items
<u>Large Category</u>	<u>Subcategories</u>
Professional Services	Business Administrative Services
	Environmental Services
	Financial Services
	Identity Protection Services
	Language Services
	Legal Services

	Logistical Services
	Training
	Marketing and Public Relations
	Marketing and Public Relations
	Technical and Engineering Services
	Technical and Engineering Services (Non IT)
<u>Large Category</u>	<u>Subcategories</u>
Scientific Management and Solutions	Laboratory Animals
	Medical Equipment
	Scientific Services
	Security Services
	Testing and Analysis
	Laboratory Equipment
	Search and Navigation
<u>Large Category</u>	<u>Subcategories</u>
Security and Protection	Detection
	Installation

	Marine and Harbor
	Protective/Detection Equipment
	Security Animals and Related Services
	Security Services
	Security Systems
	Testing Equipment
<u>Large Category</u>	<u>Subcategories</u>
Transportation and Logistics	Logistic Support Services
	Transportation of Things
	Motor Vehicles (non-Combat)
	Package Delivery and Packaging
	Packaging Services
	Automotive Body Maintenance and Repair
<u>Large Category</u>	<u>Subcategories</u>
Travel	Employee Relocation
	Lodging
	Passenger Travel

Proposed Consolidated Schedule Large Categories, Subcategories, and SINs

For current Schedule holders, the following spreadsheet outlines the current Schedules and SINs and maps them to the proposed consolidated Schedule organized by

- Large Category
- Subcategory
- SIN

Please download the Excel spreadsheet below to identify your current Schedule and SINs and understand what large category, subcategory, and SINs your contract company will map to on the consolidated Schedule.

Tip: sort the first tab of the spreadsheet by "New SIN" to see where multiple Old SINs may have been consolidated to create the proposed New SIN.

[Consolidated Schedule Map of Current Schedule and SINs to New Large Categories, Subcategories and SINs \(click to download\)](#)

[Consolidated Schedule - New Structure Only \(click to download\)](#)

What large category or categories would you fall under the new MAS solicitation?

- Facilities
- Furniture & Furnishings
- Human Capital
- Industrial Products and Services
- Information Technology

- Miscellaneous
- Office Management
- Professional Services
- Scientific Management and Solutions
- Security and Protection
- Transportation and Logistics Services
- Travel

Is the mapping of your current Schedule and SIN(s) to your new large category, subcategory, and SIN(s) clear?

- Yes
- No

Comment Section

Please use the comment box to provide any comments, questions, or concerns related to the clarity of the current to proposed category structure.

Do you agree with the mapping of your current Schedule and SIN(s) to your new large category, subcategory, and SIN(s)?

Yes No**Comment Section**

Please use the comment box to provide any comments, questions, or concerns related to the mapping of your current offerings to the new category structure.

Proposed Large Categories and Subcategories

The new Schedule will be organized by large categories and subcategories similar to the current Government-Wide Category Structure. Below is a summary of the new proposed large categories and subcategories for the consolidated Schedule.

<u>Large Category</u>	<u>Subcategories</u>
Office Management	Audio Visual Products
	Leasing
	Office Services
	Maintenance and Repair
	Office Supplies

	Printing and Photographic Equipment
	Document Management
	Business Administrative Services
	Mail Management
	Records Management
	Document Services
	Publication Media
	Media Products
	Media Services
<u>Large Category</u>	<u>Subcategories</u>
Facilities	Facilities Services
	Facilities Solutions
	Facilities Supplies
	Food Service Equipment
	Structures
	Maintenance and Repair
<u>Large Category</u>	<u>Subcategories</u>

Furniture and Furnishings	Office Furniture
	Household Dormitory & Quarters Furniture
	Packaged Furniture
	Miscellaneous Furniture
	Flooring
	Furnishings
	Furniture Services
	Fitness Solutions
	Signs
<u>Large Category</u>	<u>Subcategories</u>
Human Capital	Background Investigation
	Compensation and Benefits
	Social Services
	Human Resources
<u>Large Category</u>	<u>Subcategories</u>
Industrial Products and Services	Laboratory Equipment

	Leasing
	Machinery and Components
	Test and Measurement Supplies
	Hardware and Tools
	Industrial Products
	Packaging
	Structures
<u>Large Category</u>	<u>Subcategories</u>
Information Technology	Electronic Commerce
	IT Hardware
	IT Services
	IT Solutions
	IT Training
	Telecommunications
	IT Software
<u>Large Category</u>	<u>Subcategories</u>
Miscellaneous	Apparel

	Flags
	Musical Instrument
	Personal Hair Care Items
<u>Large Category</u>	<u>Subcategories</u>
Professional Services	Business Administrative Services
	Environmental Services
	Financial Services
	Identity Protection Services
	Language Services
	Legal Services
	Logistical Services
	Training
	Marketing and Public Relations
	Marketing and Public Relations
	Technical and Engineering Services
	Technical and Engineering Services (Non IT)

<u>Large Category</u>	<u>Subcategories</u>
Scientific Management and Solutions	Laboratory Animals
	Medical Equipment
	Scientific Services
	Security Services
	Testing and Analysis
	Laboratory Equipment
	Search and Navigation
<u>Large Category</u>	<u>Subcategories</u>
Security and Protection	Detection
	Installation
	Marine and Harbor
	Protective/Detection Equipment
	Security Animals and Related Services
	Security Services
	Security Systems
	Testing Equipment

<u>Large Category</u>	<u>Subcategories</u>
Transportation and Logistics	Logistic Support Services
	Transportation of Things
	Motor Vehicles (non-Combat)
	Package Delivery and Packaging
	Packaging Services
	Automotive Body Maintenance and Repair
<u>Large Category</u>	<u>Subcategories</u>
Travel	Employee Relocation
	Lodging
	Passenger Travel
	Travel Agency and Misc. Services

Proposed Consolidated Schedule Large Categories, Subcategories, and Special Item Numbers (SINs)

For contractors that are new to Schedules, the following spreadsheet outlines the proposed consolidated Schedule format for the offerings available under Schedule. Available offerings are divided into;

- Large Category

- Subcategory
- SIN

Please download the Excel spreadsheet below to view the proposed large category, subcategory, and SINS for the consolidated Schedule. Please review this information to understand what categories you will fall under on the proposed Schedule and to answer the following questions.

[Proposed Consolidated Schedule Large categories, Subcategories, and SINS](#) **(click to download)**

What large category or categories would you fall under the new MAS solicitation?

- Facilities
- Furniture & Furnishings
- Human Capital
- Industrial Products and Services
- Information Technology
- Miscellaneous
- Office Management
- Professional Services
- Scientific Management and Solutions
- Security and Protection
- Transportation and Logistics Services

Travel

Are the proposed large categories clear?

Yes

No

Comment Section

Please use the comment box to provide any comments or questions about the large categories you want to share.

Please be sure to identify the large categories in your response.

Are the proposed subcategories clear?

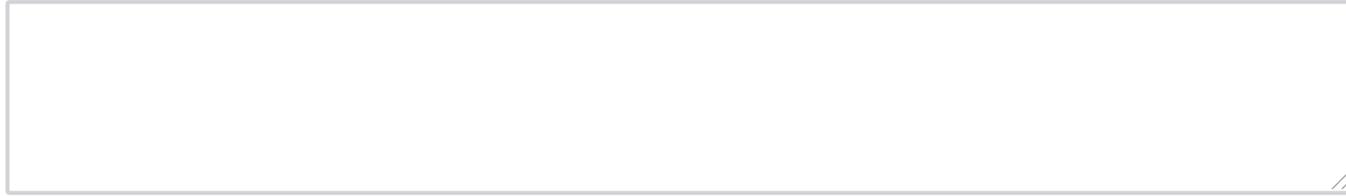
Yes

No

Comment Section

Please use the comment box to provide any comments or questions about the subcategories you want to share.

Please be sure to identify any subcategories in your response.

A large, empty rectangular text box with a thin gray border and a small double-slash icon in the bottom right corner.

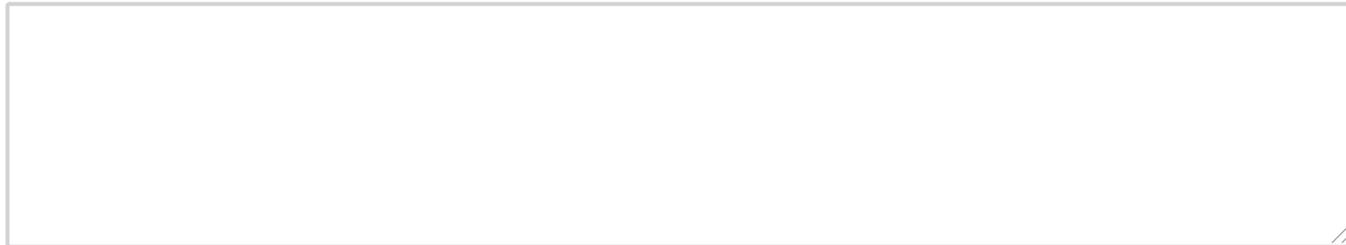
Are the proposed SINs clear?

Yes

No

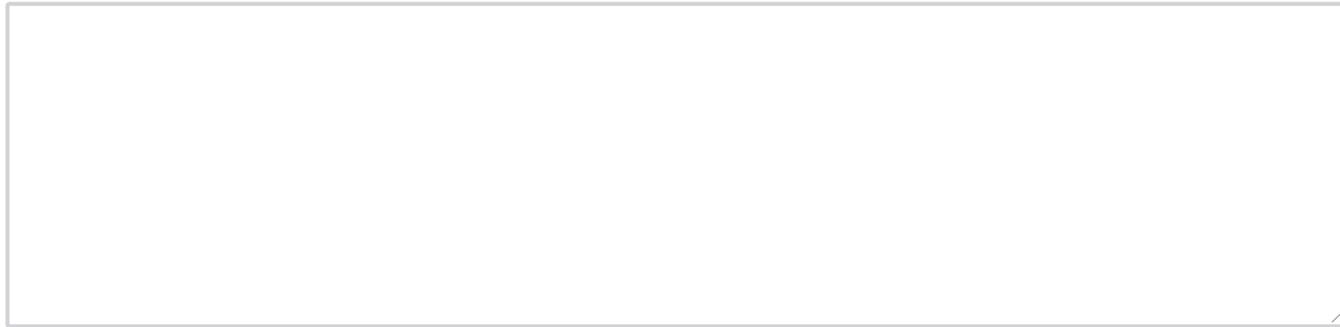
Comment Section

Please use the comment box to provide any comments or questions about the SINs you want to share. Please be sure to identify any SINs you have comments on in your response.

A large, empty rectangular text box with a thin gray border and a small double-slash icon in the bottom right corner.

Optional Feedback: Please provide any feedback or questions you may have related to this Request for Information.

Please do not include capabilities information. Capabilities information will be deleted and not included in the report to the Agency. This section is only for questions or feedback to the Agency about this requirement.



Last Block

Ready to Submit?

Once you press **"Submit"** you will have **No More Opportunities to change your response**. The next page will allow you to download your response for your records only. You will also need to **click "Submit" on the next page to record your response**.

What to Expect Next Once you Click Submit on the next page:

Once you submit your form - here is the experience you should expect. A confirmation email will be sent to the email you have included in your response. This indicates your response has been received and provides you a copy of your full response. Please note, eBuy might still show a pending status, don't worry about this, as long as you receive the confirmation email you should consider the RFI response received. If you need your response re-opened or a copy sent to you for whatever reason please email MASRFI@gsa.gov and a member of the GSA Market Research Team will open the survey back up for you.

Also, be sure to join the Multiple Award Schedule Program Management Office (MAS PMO) Director, Stephanie Shutt at one of our monthly webinars on the upcoming Multiple Award Schedules (MAS) Consolidation. This new training series, titled Schedules Consolidation Overview: Reviewing Upcoming Changes to the MAS Program, is

designed to help our industry partners thoroughly understand all the ins and outs of the upcoming changes to the MAS program. The next webinars are scheduled for:

July 17, 2019 from 2:00 - 3:00 PM EDT

August 22, 2019 from 2:00 - 3:00 PM EDT

Keep an eye on the [MAS Group](#) on Interact for when the webinar registration links go live and be sure to check out the [recorded](#) session at your leisure if you are unable to attend one of the live sessions.

Once you press **"Submit"** you will have **No More Opportunities to change your response**. The next page will allow you to download your response for your records only. You will also need to **click "Submit" on the next page to record your response**.

No additional chances to change your response are available after you click Submit.

Sincerely,
Jeffrey Calhoun
MASRFI@gsa.gov

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