



Request for Quotation (RFQ)

832055

Amendment 0012

For the Establishment
of
Government-Wide
Multiple Blanket Purchase Agreements (BPAs)
for
Janitorial and Sanitation Commodities (JanSan)

Solicited to:

**GSA Multiple Award Schedule (MAS)
Federal Supply Schedule 51 V, 73 and 75 Holders**

Special Item Numbers (SINs)

**75-85, 105-001, 105-002, 375-100, 375-103, 375-107, 375-117, 375-125, 375-129,
375-135, 375-139, 375-200, 375-321, 375-323, 375-341, 375-351,
375-352, 375-353, 375-355, 375-356, 375-361, 375-362, 375-363, 375-364,
375-368, 375-371, 375-372, 375-99, 384-2, 384-4, 384-9, 384-99, 476-12, 476-13,
507-2, 507-4, 507-8, 507-99, 658-1, 681-1, 852-1, 852-2, and 852-99**

Issued by:

The U.S. General Services Administration
Federal Acquisition Service
Greater Southwest Acquisition Center
819 Taylor Street, Room 7A37
Fort Worth, TX 76102

February 10, 2014

Notes to Contractors

Vendors must acknowledge this amendment in an email to FSSI.JanSan@gsa.gov.

Summary of Changes

1. The following sentence within Sections 7.2.1 and 7.2.2.1 of the RFQ is revised from:

To do so, the Contractor must identify a catalog item that *best matches* each item description by inserting that item's manufacturer name, specific model number, using either the manufacturer or standard wholesaler part number, and UPC-A number.

To read:

To do so, the Contractor must identify a catalog item that *meets* the salient characteristics of each item description, by inserting that item's manufacturer name, specific model number, using either the manufacturer or standard wholesaler part number, and UPC-A number.

Unit of Measure (UOM) is a salient characteristic. Therefore, vendors should offer items that meet the UOM as specified. An item that meets or is within +/- 20% of the specified UOM will be accepted. However, the price offered for each item that differs from the specified UOM will not be adjusted or recalculated to determine a price per unit for price evaluation purposes. Offers will be evaluated by a Weighted Total Extended Market Basket Value as explained in RFQ, section 7.2.2.

The following explains what the Government considers salient v. non-salient characteristics for each category:

Category One – Cleaning Compounds and Related Dispensers; for items in this category, color of product and scent of product are not salient characteristics.

Category Two – Non-Motorized Cleaning Equipment and Trash Receptacles; capacities listed in the item descriptions in this category are considered salient characteristics. Dimensions are nominal and shapes are non-salient characteristics.

Category Three – Paper Products and Related Dispensers; dimensions listed in the item descriptions in this category are nominal.

The allowed variations explained above are not applicable to AbilityOne items. AbilityOne items are a mandatory source and may not be varied.

Category Four – Motorized Cleaning Equipment and Accessories; in this category, bag versus bagless is a salient characteristic. Solution and recovery tank capacities and cleaning or scrub paths are nominal. Motor amperage is a non-salient characteristic (the indicated motor hp is a minimum value). Pump pressures are approximate values.

2. Amendment 0003, dated November 05, 2013, Attachment 1, universally replace the following language from:

Provide a quote for the item *most nearly matching* all salient characteristics with the same size and/or quantity.

Or,

Provide a quote for the item *most nearly matching* all salient characteristics with the same size and/or quantity-remember that you have to quote the items that you have awarded on contract and that what you quote will be compared to the quotes of other contractors.

To read as corrected in Item 1 above.

3. Disregard Amendment 0009, dated December 4, 2013, Item 8, clarification regarding the unit of measure for market basket items:

Contractors submitting quotes must offer nearly matching salient characteristics for all Market Basket Items but must offer the Unit of measure in the same size and/or quantity as specified in Attachment 1-JanSan Supplies Quote Sheet.

Disregard the above language. Amendment 012 more effectively addresses what Amendment 0009, Item 8 clarification, attempted to address.

4. Disregard Amendment 0010, dated December 5, 2013, Item 3:

Unit of Measure and Evaluation: Any quotes offering the size and/or quantity that varies from the size and/or quantity specified in the Attachment 1-JanSan Supplies Quote Sheet will not be rejected, but will have to be revised to offer the Unit of Measure in the same size and/or quantity as specified in the Attachment 1-JanSan Supplies Quote Sheet to be evaluated. The offerors submitting quotes with varying Unit of Measure from the Attachment 1-JanSan Supplies Quote Sheet will have one (1) time opportunity to revise the quote in regards to the Unit of Measure to meet the requirements of the RFQ to offer the Unit of Measure in the same size and/or quantity as specified in the Attachment 1-JanSan Supplies Quote Sheet. Offerors must quote the items that are on their MAS.

Disregard the above language. Amendment 012 more effectively addresses what Amendment 0010, Item 3, “Unit of Measure and Evaluation” attempted to address.

5. Disregard Amendment 0011, dated December 9, 2013, Item 1:

Unit of Measure and Evaluation: Any quotes offering the size and/or quantity that varies from the size and/or quantity specified in the Attachment 1-JanSan Supplies Quote Sheet will not be rejected, but will have to be revised to offer the Unit of Measure in the same size and/or quantity as specified in the Attachment 1-JanSan Supplies Quote Sheet to be evaluated. If necessary, the government will conduct discussions without establishing a competitive range and allow offerors to revise their quotations.

Disregard the above language. Amendment 012 more effectively addresses what Amendment 0011, Item 1, "Unit of Measure and Evaluation" attempted to address. As a result, Amendment 0011 is null and void. Therefore, it is no longer necessary to acknowledge receipt of Amendment 0011.

6. RFQ, Page 2, Note to Contractors, Item 1 is amended to add the following paragraph:

Under this FSSI solution, there will be one solution built to focus on purchase cards and purchase orders, and one built to focus on requisitions. The objective is to have a different set of BPAs in each channel, they are part of the same FSSI initiative, and as such, the Government may use the purchase channel solutions to supplement the requisition channel solution, to cover gaps, or to serve as the basis of an interim solution.

7. Changes to Attachment 1, JanSan Supplies Quote Sheet, Revision 5, Dated 12 05 13 and Attachment 2, Non-Priced JanSan Supplies Sheet, Revision 4, Dated 12 04 13, of the RFQ are revised as follows:

- a. Tab Titled - Environmental Attributes, to change Dish Cleaners from "Must Offer" to "Optional.",
- b. Tab Titled – 1. MB – Cleaning Compounds, Item CC069 is deleted.
- c. Tab Titled – 2. MB – Non-Motorized, Item NM033 is deleted.
- d. Tab Titled – 4. MB – Motorized Equip, Item MF01 is deleted.

Attachment 1: JanSan Supplies Quote Sheet, Revision 6, Dated 021014 is attached.

Attachment 2: Non-Priced JanSan Supplies Sheet, Revision 5, Dated 021014 is attached.

8. As a result of this amendment, each offeror found to have submitted a quote, will be given a two (2) week period to revise their quote.

9. Under the RFQ, the government reserved the right to award without discussion. However, if necessary, the government will conduct discussions without establishing a competitive range.

10. Upon receipt of instructions, resubmit your information to FSSI.JanSan@gsa.gov.