

The top of the slide features a graphic of the American flag, showing the stars and stripes in a slightly wavy, draped manner. Below this graphic is a solid blue horizontal bar.

Federal Agency Breakout Session (Early Adopters, How to Buy & Requirements)

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A decorative header featuring a stylized American flag with stars and stripes, overlaid on a blue horizontal bar.

Agenda

- Overview of IT Schedule 70 & Cybersecurity
- Ordering Procedures
- Questions



Overview – IT Schedule 70

- Largest IT contract vehicle in the government.
 - Over \$14 billion in annual sales
- Offers a wide array of IT commercial products & services.
 - Over 7.5 million IT products and services.
- Offers agencies a fast and efficient way to procure IT.
- Saves the government money on IT purchases.
- Available to state/local entities/educational institutions.
- Ensures contract compliance such as TAA

IT Schedule 70 Contracts

Commercial IT IDIQ Contract



Features:

- Over 4,700 contractors
- Over 80% are small businesses
- Small business set-asides
- FAR Compliant License Agreements
- TAA Compliant Items
- Published Terms and Conditions
- Competitive pricing and enhanced competition at order level

Order Types:

- Fixed Price
- Time and Material
- Labor Hour

- Ordering Procedures – FAR 8.4
- Blanket Purchase Agreements

IT Schedule 70 Offerings



Hardware/Products

- **132-3:** Leasing of Products
- **132-4:** Daily/Short Term Rental
- **132-8:** Purchase of New Equipment
- **132-9:** Purchase of Used or Refurbished Equipment
- **132-12:** Maintenance of Equipment, Repair Services and/or Repair/Spare Parts



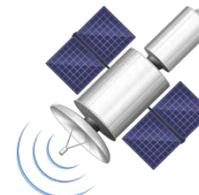
Software

- **132-32:** Term Software License
- **132-33:** Perpetual Software License
- **132-34:** Maintenance of Software as a Service



Services

- **132-40** – Cloud Services
- **132-50:** Training Courses
- **132-51:** Information Technology Professional Services
- **132-52:** Electronic Commerce and Subscription Services
- **132-53:** Wireless Services



COMSATCOM

- **132-54:** COMSATCOM Transponded Capacity
- **132-55:** COMSATCOM Subscription Services



Identity, Credential, and Access Management (ICAM)

- **132-60A:** Electronic Credentials, Not Identity Proofed
- **132-60B:** Electronic Credentials, Identity Proofed
- **132-60C:** Digital Certificates, Incl. ACES
- **132-60D:** E-Authentication Hardware Tokens
- **132-60E:** Remote Identity and Access Managed Svc.
- **132-60F:** Identity and Access Mgt. Prof. Svc.
- **132-61:** PKI SSP Program
- **132-62:** HSPD-12 Product and Svc. Components

132-100: Ancillary Supplies and/or Services

132-99: Introduction of New IT Services and/or Products



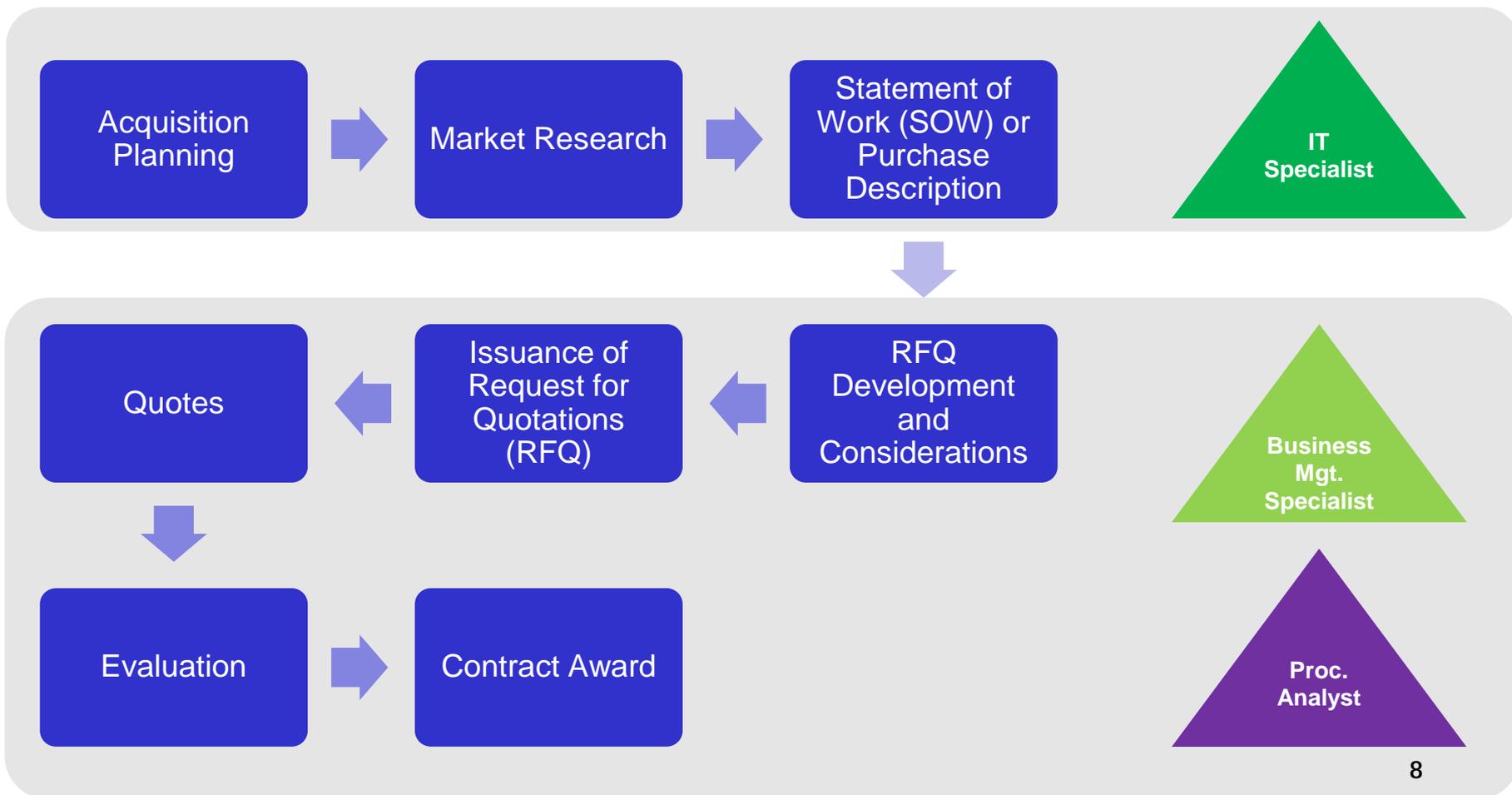
We are here to help

- Developing a SIN ordering guide to help you with the ordering process
- Updating ITS Cybersecurity website to give you clear and up to date information about the SIN.
- Developing on-demand and in-person training sessions on how to buy and what you will need
- Creating sample of RFQs, SOWs and limited source justifications for you to use.

Proposed Cybersecurity SIN Structure

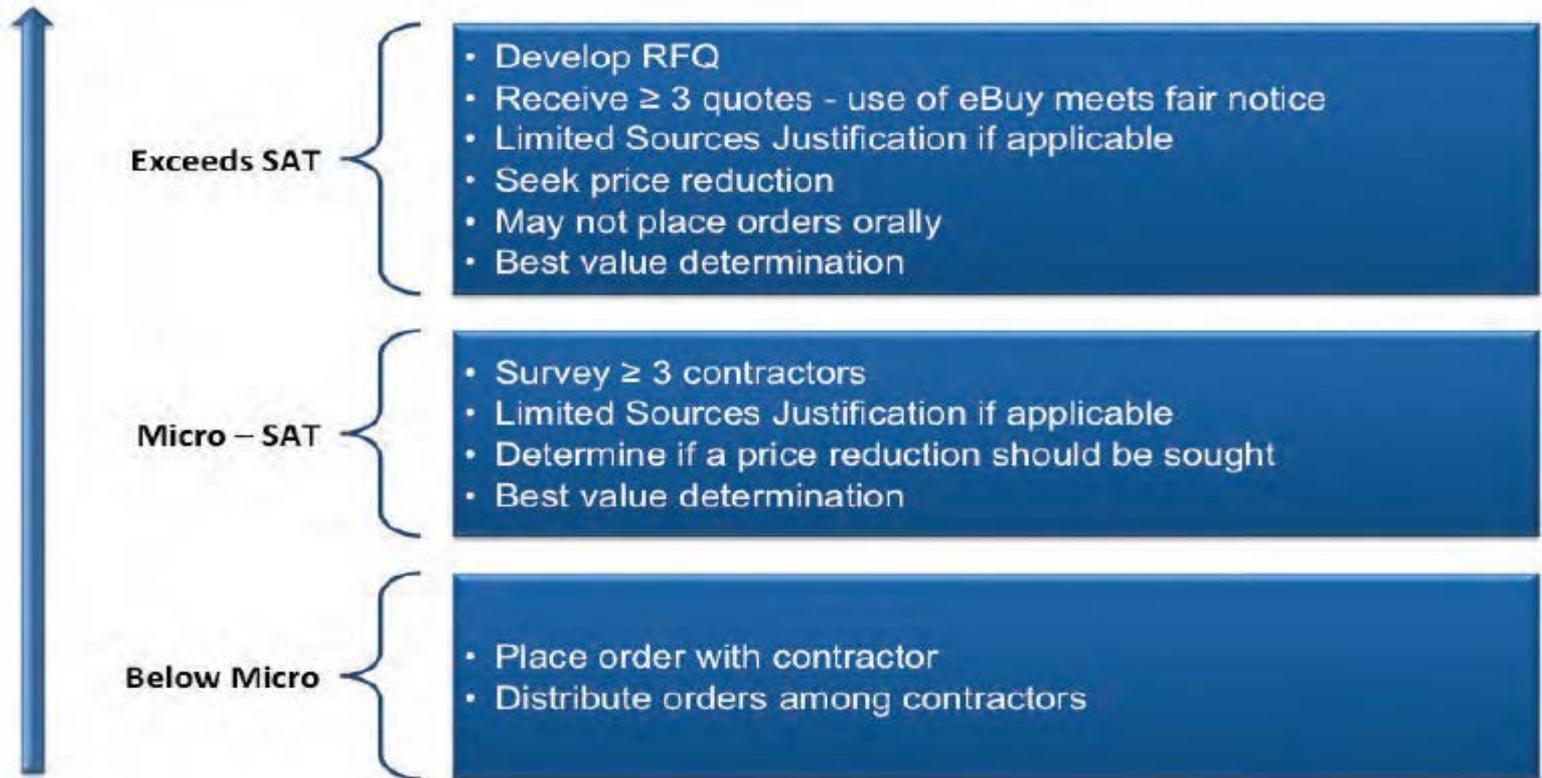
SIN	Description	Scope
132-###A*	Proactive IT Security Services	<ul style="list-style-type: none">● Penetration Testing● Hunting
132-###B*	Reactive IT Security Services	<ul style="list-style-type: none">● Incident Response
132-###C 132-###D etc.	[Expandable to add more cybersecurity categories]	<ul style="list-style-type: none">● E.g. CDM Tool Sets, Remediation Services, etc.

IT Schedule 70 Ordering Process



Ordering Procedures – FAR 8.405-1

When ordering supplies or fixed-price services w/out SOW



Ordering Procedures – FAR 8.405-2

When ordering services requiring an SOW



Exceeds SAT

- Prepare SOW and establish evaluation criteria
- Receive ≥ 3 quotes – use of eBuy meets fair notice
- Limited Sources Justification if applicable
- Seek price reduction
- Best value determination
- Overall price reasonableness determination (consider mix of labor and level of effort)
- May not place orders orally

Micro – SAT

- Create SOW and evaluation criteria
- Issue RFQ to ≥ 3 contractors
- Limited Sources Justification if applicable
- Distribute orders among contractors
- Best value determination

Below Micro

- Place order with contractor
- Distribute orders among contractors

eTools



- **GSA Advantage!**
 - Online shopping tool
 - Conduct market research
- **eLibrary**
 - Contractor POCs
 - Full catalogs
 - Contract terms & conditions
- **eBuy**
 - Electronic bulletin board
 - RFIs, RFPs, RFQs

The image displays three screenshots of GSA's e-procurement tools. The top screenshot is the GSA Advantage! homepage, featuring a navigation bar with 'Products | Services | NSN Ordering | Search' and a 'Welcome how can we be of service today?' banner. The middle screenshot is the GSA eLibrary homepage, which includes a search bar and a 'Quick Schedule' section. The bottom screenshot is the GSA eBuy homepage, showing a 'Welcome' message and a large banner that reads 'eBuy is "Set-Aside" Ready!'. Below the banner are two login sections: one for 'Government Buyers' and one for 'GSA Contractors', both with 'User ID' and 'Password' fields and 'Login' buttons. A '11' is visible in the bottom right corner of the eBuy screenshot.



For More Information

<http://www.gsa.gov/schedule70>

Live Chat

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