



U.S. General Services Administration

Federal Acquisition Service

**Industry Meeting
Center for Vehicle Acquisition
Multiple Award Schedule**

March 5, 2020

Agenda

- ❖ Consolidation Overview
- ❖ SIN Mapping
- ❖ Mass Modification
- ❖ Going Forward
- ❖ Resources
- ❖ Questions

Consolidation Overview

- ❖ Purpose: The purpose of MAS Consolidation is to transition all current 24 legacy solicitation Multiple Award Schedule contracts into one consolidated Multiple Award Schedule.

- ❖ Why did GSA consolidate MAS?
 - ❖ Consolidating GSA's Schedules will help GSA reduce contract duplication and increase competition in the federal marketplace - contractors will be able to offer all products on a single Schedule.
 - ❖ The single Schedule will have one set of terms and conditions, ensuring more consistency in contracting practices.
 - ❖ Industry will now have a single entry point for the Schedules program. They'll no longer have to manage multiple Schedules, reducing administrative costs and making their selling experience less burdensome.
 - ❖ Consolidating to one Schedule provides greater flexibility and speed to market.
 - ❖ Companies can get new, innovative products and solutions into federal agencies' hands quickly and securely.

MAS Consolidation



Phase One

Develop the New Schedule

- Create a new solicitation for the single schedule
- Review every term and condition
- Map duplicate Special Item Numbers (SIN) across the current solicitations
- Use Category Management to better organize offerings
- Release new schedule and close existing schedules to new offers

Phase Two

Mass Modifications

- Complete mass modification for all existing contract holders (simply to update terms and conditions)
- Contracts retain current schedule contract number
- Vendors may select SINs that were previously on separate schedules

Phase Three

Multiple Contract Consolidation

- Consolidate multiple contracts into a single contract for those contractors

SIN Mapping

- ❖ All legacy Automotive Acquisition SINs are mapped to the following Large and sub-Category
 - ❖ Transportation and Logistics Service
 - ❖ Motor Vehicles (non-Combat)
 - ❖ Automotive Body Maintenance and Repair
 - ❖ Industrial Products and Services
 - ❖ Industrial Products
 - ❖ Machinery and Components

- ❖ 751 – 3 SINs merged into 1*

- ❖ 23V – 35 SINs into 19*

* Does not include Ancillary Supplies and Services or New Technology

SIN Mapping

What about the ancillary supplies/services and new product SINs?

- ❖ Large Category – Miscellaneous
 - ❖ Sub-Category – Complimentary Special Item Numbers (SINs)
 - ❖ SIN - ANCILLARY – Ancillary Supplies and Services
 - ❖ can not be a stand alone offering
 - ❖ SIN - NEW – Introduction of New Supplies and Services
 - ❖ can be a stand alone offering.

- ❖ There are no set NAICS codes identified for these SINs

SIN Mapping

- ❖ Where to find the mapping from legacy schedules to the consolidated schedule?
 - ❖ GSA Website – Available Offerings and Requirements
 - ❖ Available Offerings Attachment
 - ❖ GSA eLibrary Website – Home Page
 - ❖ MAS Available Offerings Crosswalk

Mass Modification

- ❖ Mass Mod: GSA released formal Mass Mod to all current contractors starting Jan 31, 2020. It opened the ability for vendors to transition their contracts from the legacy based schedule/SIN structure to the new MAS SIN structure.
- ❖ This mass mod is administrative in nature, amounting to just a change in the solicitation number, the number of the Schedule, the name of the Schedule and the structure of the offerings (Large Category, Subcategory, and SIN).
- ❖ This modification does not change the Contract Number, products under the contract, pricing, or period of performance.

Mass Modification

- ❖ Vendors must sign a mass mod for each contract they hold.
- ❖ Vendors are requested to submit a new catalog file (via SIP/EDI) within 30 days in order to revise any references to legacy schedule structure.
- ❖ Vendors will have until July 31st to sign the mass mod and transition to the new MAS consolidated schedule.
- ❖ Note - If the mod is not signed before July 31, you will be temporarily suspended from view and access to our eTools (Advantage and eBuy).

Going Forward

- ❖ Update SIP/EDI files
 - ❖ Need to reflect the new Schedule and SINs

- ❖ Contract Modifications
 - ❖ Keep Contract up to date
 - ❖ Use tools and templates available

- ❖ Phase III
 - ❖ Consolidating multiple MAS contracts into one

Resources

- ❖ MAS Solicitation and associated documents
 - ❖ [beta.SAM website](#) – solicitation #47QSMD20R0001

- ❖ You Tube
 - ❖ [Mass Mod Webinar Recording \(1/9/2020\)](#)
 - ❖ [MAS Consolidation Overview recording \(6/7/2019\)](#)

- ❖ MAS PMO FAQ Documents
 - ❖ [Phase II FAQs for Industry](#)

Resources

- ❖ GSA Interact

 - ❖ <https://interact.gsa.gov/>

 - ❖ [MAS Specific Information](#)

- ❖ Other websites

 - ❖ [GSA.gov](https://www.gsa.gov) – Current Schedule Contractors

 - ❖ Vendor Support Center - <https://vsc.gsa.gov/>

 - ❖ GSA Blogs - <https://www.gsa.gov/blog/>

Questions

❖ Bridget Duffy

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❖ MAS PMO

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Questions

- ❖ Question - Does the new MAS SIN mean that we can arbitrarily add new LCATs that normally are provided under the corresponding NAICS? Do we still have to request to add specific LCATS once we convert to NAICS instead of SINS? Can you propose any LCAT after SINS turn to NAICS or are we still restricted to only the LCATs on schedule?

Answer – The procedures to add product and services to a contract (including labor categories) has not changed. You need to have the applicable SIN awarded to your contract before you can add the associated product or service. The MAS PMO has issued guidance for submitting modifications on GSA Interact - <https://interact.gsa.gov/document/mas-modification-final-guidance-and-findings-now-available>

Questions

- ❖ Question - Can you cover the FAST conference? Would it be worthwhile having new employees or new contract negotiators attend this conference? Would it offer a consolidated training? Or how to do business with GSA? I am looking to get some people up to speed as quickly as possible.

Answer – GSA Federal Acquisition Service Training (FAST) Conference will be held in Atlanta, GA April 14-16, 2020. There will be educational sessions and panels. It is a great way to connect with Federal Agencies and other Industry Partners. For additional information please see the FAST 2020 website at <https://www.cvent.com/events/2020-gsa-federal-acquisition-service-training-fast-/event-summary-9ce469a41b52492ebf99a2afb3099308.aspx>

Questions

- ❖ Question - I noticed that the SOW for SIN 532111, shows 532112 on the cover page. Is this still the accurate document?

Answer – The document that is posted to the Available Offerings and Requirements webpage on GSA.gov for SIN 532111 is accurate even though the SIN stated on the cover page is incorrect.

Questions

- ❖ Question - Can you explain again the actions required within 30 days of the Contractor accepting the MAS Modification?

Answer – Within 30 days of accepting the mass modification, the catalog file (posted to GSA Advantage) and text file (posted to GSA eLibrary) must be updated to reflect the organization of your contract offerings under the new SIN structure.

Questions

- ❖ Question - Do vendors provide any guidance in the category or sub-category that our products will be listed as?

Answer – Input on the category/sub-category was requested from industry prior to the issuing of the solicitation. At this time the large and sub-category a vendor's products and services are listed under is based on the SINs that were awarded under the legacy schedule contract. If a vendor has questions on the large or sub-category their products and/or services fall under in the consolidated schedule please contact your contracting officer.

Questions

- ❖ Question - What is the number of the mass mod? Is it A812?

Answer – Yes the mass modification is A812

- ❖ Question - What exactly needs to be updated in the catalog and text file?

Answer – Need to update the schedule name and number (i.e. 23V is now MAS, Automotive Superstore is now Multiple Award Schedule). Also, the SINs awarded needs to be updated in the catalog and the text file and the Large and Sub-categories need to be listed in the text file as well.