



U.S. General Services Administration

Health IT Special Item Number Interact Webinar

IT Schedule 70

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June 21, 2016

The top of the slide features a horizontal banner with a close-up of the American flag, showing the stars and stripes. Below this banner is a solid red horizontal bar.

GSA Disclaimer

DISCLAIMER: “GSA FAS has posted on IT Schedule 70 Interact the notification of a planned solicitation refresh as a courtesy to industry. All comments on the DRAFT document must be submitted within ten (10) business days of the posting after 10 business days comments will not be considered. GSA FAS will consider all relevant comments and make changes to the DRAFT document as appropriate, but will not issue a formal response to industry comments or related inquiries. Interested parties should review the final version of the solicitation refresh closely for additional changes made to the DRAFT document.”

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Benefits to Industry Partners

The Health IT SIN will provide industry partners opportunities to:

- Increase visibility and accessibility to our customer agencies seeking Health IT expertise
- Differentiate Health IT services from other IT services

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IT Schedule 70 Solicitation Changes

Refresh 38 will include:

- Health IT SIN addition
- Provision Changes



Health IT SIN Description

- **132-56** --- Health Information Technology Services
(SUBJECT TO COOPERATIVE PURCHASING)

Includes a wide range of Health IT services to include connected health, electronic health records, health information exchanges, health analytics, personal health information management, innovative Health IT solutions, health informatics, emerging Health IT research, and other Health IT services.



Provision Changes

SCP-FSS-004 SPECIFIC PROPOSAL INSTRUCTIONS

- Industry partners interested in the new Health IT SIN must address the fourth technical factor
 - (1) Factor Four – Relevant Project Experience – The industry partners must submit a narrative demonstrating relevant Health IT project experience. The description must demonstrate the industry partner’s experience in the SIN 132-56 - Health IT services. The project experiences must be three completed or on-going project(s), similar in size and complexity to the effort contemplated and in sufficient detail for the Government to perform an evaluation. (4 page limit)
 - (i) Each description must clearly indicate the Health IT SIN experience, and identify the specific services being proposed under the SIN. Companies can use commercial or government experience as a prime or as a subcontractor.



Provision Changes

Each project description must also address the following elements:

- (A) Detailed description of SIN-relevant work performed and results achieved;
- (B) Methodology, tools, and/or processes utilized in performing the work;
- (C) Demonstration of compliance with any applicable laws, regulations, Executive Orders, OMB Circulars, professional standards, etc.;
- (D) Project schedule (i.e., major milestones, tasks, deliverables), including an explanation of any delays;
- (E) How the work performed is similar in scope and complexity to the work solicited under the Health IT SIN;
- (F) Demonstration of required specific experience and/or special qualifications detailed under the Health IT SIN.



Provision Changes

- **CI-FSS-152-N ADDITIONAL EVALUATION FACTORS**

(A) Within the 2 page limitation for each project narrative, offerors shall outline the following:

- 1) Provide background information on the project or projects presented to demonstrate Health IT expertise;
- 2) Outline how the project or projects are related to the proposed Health IT SIN;
- 3) Submit summary of the final deliverables for the noted project or projects;
- 4) Offerors shall demonstrate that the tasks performed are of a similar complexity to the work solicited under this solicitation;



Provision Changes

5) Provide the following information for each project submitted:

- i) Project/Contract Name;
- ii) Project Description;
- iii) Dollar Amount of Contract;
- iv) Project Duration, which includes the original estimated completion date and the actual completion date; and
- v) Point of Contact and Telephone Number.



Questions and Answers



Questions & Answers

Q: What is the onboarding process for the new Health IT SIN?

A: Existing IT Schedule 70 contract holders must submit a contract modification to add the Health IT SIN and the labor categories. Prospective Industry Partners must submit a new offer proposing the new Health IT SIN and the labor categories.

- GSA IT Schedule 70 - FAS^t Lane Program.
 - Less than 48 hours for contract modifications; and
 - As quickly as 45 days for new offers.
- FAS^t Lane team email: FAStLane@gsa.gov
 - SUBJECT LINE - FAS^t LANE CONTRACT MODIFICATION/NEW OFFER
 - BODY: Contract Number/New Offer code



Questions & Answers

Q: Do you have the Solicitation number for the Health IT SIN?

A: IT Schedule 70 Solicitation number is FCI/FCIS-JB-980001-b

Q: Will the Health IT SIN include products and services?

A: The Health IT SIN will include services.

Q: Has the NAICS code(s) for this new SIN been identified?

A: 511210 - Computer System Design Services

541511 - Custom Computer Programming Services

541519 - Other Computer Related Services



Questions & Answers

Q: When are you planning to release updated solicitation with the Health IT SIN information?

A: July, 2016

Q: Will GSA IT Schedule 70 customers use other SINs for Health IT services?

A: IT Schedule 70 customers will be strongly encouraged to use the Health IT SIN for their Health IT requirements.

Q: Can Health IT experience from government and private industry be used in qualifying for the SIN?

A: Health IT experience from both government and private industry may be used to qualify for the SIN.



Questions and Answers

Q: There appears to be a conflict of the criteria for the Healthcare IT SIN Relevant Project Experience between SCP-FSS-004 (4 pages) and CI-FSS-152-N (2 pages). Does GSA expect a combination of both sections?

A: SCP-FSS-004 specific proposal instructions for schedule 70 (4 page limit) - Identifies a very specific set of questions that must be addressed. However, CI-FSS-152-N additional evaluation factors for new offerors under schedule 70 (2 page limit) - Requests for additional details/requirements. Yes, GSA IT Schedule 70 expects each provision to be addressed



Questions and Answers

Q: In the significant changes document - section SCPFSS004 - SPECIFIC PROPOSAL INSTRUCTIONS FOR SCHEDULE 70 (APR 2016) refers to an attached document (Critical Information Specific to Schedule 70) - where is that document located?

A: Critical Information Specific to Schedule 70 is attachment 14 of the IT Schedule 70 posted on [Fed Biz Ops](#).



Questions and Answers

Q: If I list under the Health IT SIN, can I keep selling Health IT services on IT Schedule 70, outside of the Health IT SIN?

A: We prefer that you do not keep selling Health IT services on IT Schedule 70 outside of the Health IT SIN (e.g., 132-51, Professional IT Services).

Q: Will this SIN have a Small Business Set-Aside?

A: The Health IT SIN will not have a small business set-aside. Under IT Schedule 70, customer agencies have the ability to set aside at the Task Orders for small business.



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Questions and Answers

From Interact



Resource Center

IT Schedule 70 Frequently Asked Questions

<http://www.gsa.gov/portal/content/122123>

How to Get a Contract

<http://www.gsa.gov/portal/content/198693>

How to Maintain Your Contract

<http://www.gsa.gov/portal/content/146355>

eOffer/eMod

<http://www.gsa.gov/portal/content/101458>

IT Schedule 70 Customer Service Center

- ITCSC@gsa.gov

eOffer/eMod email address

eoffer@gsa.gov

Vendor Resource Center

<https://vsc.gsa.gov/>

IT Schedule 70

<http://www.gsa.gov/portal/category/25677>

IT Schedule 70 Training and Events

<http://www.gsa.gov/portal/category/100915>

GSA eLibrary

<http://www.gsaelibrary.gsa.gov/ElibMain/home.do>

GSA Interact IT Schedule 70

<https://interact.gsa.gov/group/it-schedule-70>

IT Schedule 70 Health IT SIN email address

healthit-sin@gsa.gov



Need More Information?

IT Schedule 70 Helpline

Phone: 877-446-4870

eOffer/eMod Helpdesk

Phone: 866-472-9114

