GSA GWAC Overview

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Small Business GWAC Division
GSA

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Objectives

- Provide a basic understanding of GSA GWACs
- Identify the benefits of GSA GWACs
- Understand how to place a task order
- Utilize the various tools and resources available for ordering offices
ITC provides integrated solutions and a full spectrum of IT products and services
ITC delivers products and services through four main programs
Who we are...

GSA Center for Governmentwide Acquisition Contract (GWAC) Programs

Small Business GWAC Division
- 8(a) STARS II
- Alliant SB
- VETS 2 (coming soon)

Enterprise GWAC Division
- Alliant
What is a GWAC?

A GWAC is a task or delivery order contract for Information Technology (IT).

- Contracts established by one agency for Governmentwide use
- Operated by an Executive Agency designated by the OMB
- Not subject to the Economy Act
GWACs History

The GSA GWAC Program was established in 1999

GSA has successfully administered and managed fourteen different GWACs, including:

• Seven Small Business GWACs
  • 8(a) FAST – 1999
  • HUBZone – 2003
  • 8(a) STARS – 2004
  • COMMITS NG – 2006
  • VETS – 2007
  • Alliant SB – 2009
  • 8(a) STARS II – 2011

1,100+ Small Business Industry Partners

$17.0B in Task Order Obligations

$32.5B Total Estimated Value
Why Use GWACs?

Speed and Efficiency

The contracts are already fully competed; projects become task orders issued against an existing GWAC contract.

Procurement lead time is drastically reduced compared to conventional contracting methods.
Why Use GWACs?

Industry Partners

GWACs provide access to highly qualified, experienced contractors for world-wide solutions.
Why Use GWACs?

Flexibility

Agencies can issue GWAC orders using their own staff, or use an Assisted Acquisition Office to place orders on their behalf.
Why Use GWACs?

Wide Range of Contract Types

GWACs provide a full range of contract types*

- Firm Fixed Priced
- Labor Hour
- Time & Material
- Cost Reimbursable
- Or Hybrid of the above types

*Varies by contract
Why Use GWACs?

Low Fee

The contract access fee (CAF) is only $\frac{3}{4}$ of one percent (.0075) to be applied to the total price for contractor performance as billed to the government.

Payment is made by the contractor.
Why Choose GWACs?

➢ Solutions-Based Contracts:
  • Agencies can access a pool of experienced contractors to meet their agency IT services requirements
Why Choose GWACs?

- Limited Protestability:
  - Task orders under $10 million issued on the GWACs have a limited protestability.
Why Choose GWACs?

- Shortened Procurement Lead Time:
  - Agencies can use streamlined procedures when issuing task orders on the GSA GWACs.
Why Choose GWACs?

- Socioeconomic Credit:
  - Eligible actions issued on the GSA Small Business GWACs provide an agency with applicable socioeconomic credits
GSA GWACs
8(a) STARS II

- Four Functional Areas/Two Constellations (tiers)
- Program Ceiling - $10 billion
- Term of Basic Contract
  - Five-year base with one, five-year option
- Contract Ordering Period
  - August 31, 2011 to August 30, 2016 (base)
  - August 31, 2016 to August 30, 2021 (option)
8(a) STARS II

- **Order Period of Performance**
  - Orders may extend no more than three (3) years beyond the expiration of the Basic Contract

- **Contract Types**
  - Fixed-Price, Time and Materials (T&M) and Labor Hour (L-H)

- **Limitations on Subcontracting**
  - GWAC CO monitors compliance at the master contract level via contractor reporting
8(a) STARS II Features

- Access to vendors who hold specific industry credentials (Constellation II):
  - CMMI Level II+ (services or development)

- Socio-economic credit for Funding Agency

- Directed orders up to $4.0 million

- No acceptance letter needed from SBA

- Access to nearly 300 highly qualified contractors

- Average 5.2 proposals for competitive procurements
8(a) STARS II Functional Areas (FA)

FA1: Custom Computer Programming Services - NAICS 541511
FA2: Computer Systems Design Services - NAICS 541512
FA3: Computer Facilities Management Services - NAICS 541513
FA4: Other Computer Related Services - NAICS 541519
# 8(a) STARS II Constellations

<table>
<thead>
<tr>
<th>Constellation</th>
<th>FA 1 NAICS</th>
<th>FA 2 NAICS</th>
<th>FA3 NAICS</th>
<th>FA4 NAICS</th>
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<tr>
<td>Constellation II*</td>
<td>541511</td>
<td>541512</td>
<td>541513</td>
<td>541519</td>
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<tr>
<td>Constellation I</td>
<td>541511</td>
<td>541512</td>
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*Agency must have valid need to access Constellation II vendors*
## Alliant & Alliant Small Business

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<thead>
<tr>
<th>Alliant</th>
<th>Alliant SB</th>
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<tbody>
<tr>
<td><strong>Primary NAICS Code (K.4)</strong></td>
<td>541512 – Computer Systems Design Services</td>
</tr>
<tr>
<td><strong>Program Ceiling (B.4)</strong></td>
<td>$50 billion</td>
</tr>
<tr>
<td><strong>Term of Basic Contract (F.2)</strong></td>
<td>Five-year base ordering period, plus one five-year option period</td>
</tr>
<tr>
<td><strong>Contract Ordering Period and Option</strong></td>
<td>May 1, 2009 to April 30, 2014 May 1, 2014 to April 30, 2019</td>
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# Alliant & Alliant Small Business

<table>
<thead>
<tr>
<th>Order Period of Performance (F.3)</th>
<th>Alliant</th>
<th>Alliant SB</th>
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<tbody>
<tr>
<td>Maximum order period is up to 10 years. Orders may extend no more than 5 years beyond the expiration of the Basic Contract.</td>
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<tr>
<th>Contract Types</th>
<th>Alliant</th>
<th>Alliant SB</th>
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<tbody>
<tr>
<td>Fixed-Price, Cost-Reimbursement, Time &amp; Materials, Labor Hours</td>
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<thead>
<tr>
<th>Socioeconomic Credit</th>
<th>Alliant</th>
<th>Alliant SB</th>
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<tbody>
<tr>
<td>Small Business credit is not available at the Task Order level.</td>
<td>Small Business credit is available at the Task Order level.</td>
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<tr>
<th>Number of GWAC Holders</th>
<th>Alliant</th>
<th>Alliant SB</th>
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<tr>
<td>58</td>
<td>48</td>
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Task Order Successes

8(a) STARS II
- $91 million – Department of Labor
- $85 million – Department of State

Alliant
- $2.5 billion – Department of State

Alliant Small Business
- $582 million – Department of Energy
  (resulted in $22 million in savings)

VETS
- $97 million from Department of Commerce
- $119 million from EPA
Ordering Guidance
Placing a GSA GWAC Order

Ordering Options:

- Your agency contracting officer (OCO) can place the order through Direct Acquisition (Direct Order/Direct Bill)
  - Department/Agency/Bureau Contracting Officers receive a Delegation of Procurement Authority (DPA) from GSA to award and manage initiatives in-house with your own terms and conditions.

- GSA Can Assist you!
  - A third-party, such as GSA’s Assisted Acquisition Services, forms a partnership with the procuring agency to assist in the acquisition and management of the initiative.

- If your agency OCO will be issuing the order, he/she will need to complete a short training and request their DPA online.
How to Obtain a DPA

Step 1: Attend DPA Training
Several training methods will fulfill the DPA requirement:

- Review the GWAC ordering guide
- Attend a regularly scheduled webinar
- Complete an online DAU course(s)
  - FAC 039, FAC 041, FAC 042
- Request a webinar or onsite training from the GWAC Division
How to Obtain a DPA

Step 2: Request a DPA at:
www.gsa.gov/gwacs

- Click on “Request a Delegation of Procurement Authority (DPA)”
- Review the corresponding DPA Memorandum of Agreement (MOA) for the appropriate GWAC(s).
- Then, fill out the request form
GSA Assistance

How can we help you?
E-Tools

- GSA e-Buy - an online request for quotes tool
- GSA GWAC On-line Resources (gsa.gov/gwac)
- Defense Acquisition University – Hosts web based training on GSA’s GWACs (www.dau.mil)
- GWAC Dashboard (www.gsa.gov/gwacdashboards)
- 8(a) STARS II Pricing Tool
- GWAC Prices Paid Tool
  - Alliant and Alliant SB
Market Research Assistance: Capability Statement Requests

- Complimentary service offered by the GSA GWAC Divisions
- Used for market research, information gathering, and planning
- Generally sent to all industry partners within the respective GWAC
GWAC Scope Review

Complimentary advanced scope review:

- Fill-out the required request form
- Include your statement of work (SOW) or statement of objectives (SOO)
- Provide the independent government cost estimate, if available
- Add any specific questions and submit to alliantswowreview@gsa.gov (Alliant GWAC) or sowreview@gsa.gov (Small Business GWACs)

Why should you take advantage of the optional, no cost scope review process?

- Assists with determining compatibility with the contract
- Assists with risk mitigation
- Fast turn around
- Written memo to add to the contract file
GWAC Program’s Future

Coming Soon:

- 8(a) STARS II On-Ramp
- Alliant 2 and Alliant 2 Small Business
- VETS 2
Summary

GWACs offer value to the Customer

- Achieve socioeconomic goals
- Solutions-based contracts for information technology services and related products
- Shortened procurement lead time
- Highly qualified contractors
- Limited Protestability-FAR 16.505 and NDAA 2008
- Supports competition through fair opportunity process
- Flexibility of contract types
Thank you for your interest and participation!
GWAC Program

Client Support: (877) 327-8732
sbgwac@gsa.gov
www.gsa.gov/gwacs

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<tr>
<th>Alliant</th>
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<th>8(a) STARS II</th>
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<td>gsa.gov/s2</td>
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<td><a href="mailto:s2@gsa.gov">s2@gsa.gov</a></td>
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Questions?