

Question and Answer Sheet

Transitioning from FSSI Print Management to Schedule 36

Source: [pre-recorded webinar, dated 3/1/16](#)

What do I do if I have an option that occurs after Sept.15?

Can I exercise all options that we have for orders placed against the FSSI BPA?

The options may be exercised against the task order as long as their is life remaining in the Schedule contract of the BPA holder.

Can I add additional equipment to my existing order?

No, you may not order additional equipment or services under FSSI orders after September 15th

When should I start planning to transition to schedule 36?

You should start planning well before the expiration of your order. GSA will be there to assist you.

How does the pricing on the BPA compare to Schedule 36?

Is vendor pricing expected to be the same on Schedule. 36 as it is now on the FSSI BPA? More competitive?

Pricing on the FSSI BPAs was somewhat lower than the pricing on schedule 36. However schedule 36 offers flexibility and choices that were not present with BPAs. All prices on the schedule can be negotiated at the task order level, so further discounts may be available from the already low negotiated schedule prices.

Does Schedule 36 offer more than the BPAs?

Yes, more products and services are available. Please see [Schedule 36 Contract Online](#) and consult [GSA Elibrary](#) to review the schedule.

Will the Workplace Environment Hallway take a visitor to Schedule 70?

Can Schedule 70 be linked to the Workplace Environment hallway so a buyer can see all available products to meet their needs from both Schedule 70 and 36?

Schedule 70 is a solution offering in the Acquisition Gateway's Solution Finder. The Solution Finder is accessible from the Workplace Environment Hallway. When a Gateway visitor uses the Solutions Finder and filters for **Category**, Office Management and **Sub-Category**, Office Management Products, both Schedule 36 and Schedule 70 appear as results (along with other available contract vehicles/solutions.)

Is the SOW library on the Acquisition Gateway available for non-fed govt users?

Yes, the full Statement of Work Library is available for non-federal users

I have a BPA contract ending in April 2016, should I use Schedule 36 now?

I just received a new requirement to procure using FSSI. Should I procure using schedule 36 even though the current BPA does not expire until 9/15/2016?

While you can order from the BPAs until September 15th, it is probably a good idea to consider schedule 36 for increased product offerings and services.

My agency encourages and tracks the use of Fedbid and other reverse auction methods. How does schedule 36 work with reverse auction methods?

Schedule 36 is offered on the [GSA Reverse Auction](#) Tool. GSA ReverseAuctions is an efficient and cost-effective platform for buying non-complex commodities and simple services. It's designed to drive down the total cost of acquisitions and increase savings to customers and taxpayers. Use [ReverseAuctions.gsa.gov](#) to facilitate your request and submission of quotes for simple commodities and services through GSA Multiple Award Schedules (MAS) and Blanket Purchase Agreements (BPAs).

Does Schedule 36 offer all of the SINs that were available on the FSSI BPAs?

Yes, and more. For a complete list of SINs available go to, [Schedule 36 Information Page](#)

What are the advantages to using 70 versus 36 or are there differences?

Each schedule carries different items and services, with some overlap, such as network printers. Schedule 36 products and services are concentrated around MFDs and Record Management, while 70 is IT oriented. Your particular need will determine which is more advantageous.

Will Schedule 36 include MFD vendors not currently found on the FSSI BPA? Will there be a pre-selected vendor list as there is now on the FSSI?

Schedule 36 offers more vendors than those who hold FSSI BPAs. All of the FSSI vendors are Schedule 36 vendors who received awards per the fair opportunity procedures described in FAR 8.405-3. There is no pre-selected vendor list on schedule, but FAR 8.405 prescribes the ordering procedure for both individual delivery orders and BPAs.