



U.S. General Services Administration

Federal Acquisition Service

Industry Day Presentation
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March 7, 2017

51V, Hardware SuperStore

- 51V Updates
- Initiatives
 - TAA
 - TDR
 - Contract Continuity
 - Option to Extend the Term of the Contract
- Reminders
- Introduction of Contracting Officers
- Introduction of IOAs

Schedules Update – 51V

- Current number of 51V contracts: 336
- Sales
 - FY15: \$507 M
 - FY16: \$514 M
 - FY17: \$303 M (1st and 2nd quarters)
- Refresh 23
 - Tentatively scheduled for mid-April
 - No automated mass mod will be issued

Trade Agreements Act (TAA)

- The TAA limits the country of origin for products sold through your schedule contract, in general, this means the following may be sold:
 - Articles that are wholly the growth, product, or manufacture of the U.S. or a designated country, or
 - Articles that are "substantially transformed" in the U.S. or a designated country into a new and different article of commerce with a name, character, or use distinct from that of the article or articles from which it was transformed.
- TAA mailbox: r6_taanoncompliancereporting@gsa.gov

Transactional Data Reporting (TDR)

- Mass Modification A509 issued September 9, 2016.
- TDR no longer requires vendors to provide Commercial Sales Practices (CSP) disclosures or subject to customer training obligations under the Price Reduction clause.
- Contractors that initially declined TDR mass modification A509 will be required to accept the TDR terms and conditions before the exercise of their next option.
- Status of A509
 - Acceptance: 126 (37.50%)
 - Decline: 38 (11.31%)
 - Pending: 172 (51.19%)

Contract Continuity

- Current FSS contractor can submit an offer for a new contract under the same Schedule as early as the first day of Year 14 under its existing FSS contract, i.e., the fourth year of the second five-year option period.
- Typically, the award of a new contract will result in the cancellation of the existing contract upon award.
- If the contractor has one or more active Blanket Purchase Agreements (BPAs) or orders under its existing contract (or has submitted quotes for either and is awaiting an award decision), it is eligible for the award of a new contract that is allowed to overlap and run alongside the existing one. This is referred to as continuous contracts.

Option to Extend the Term of the Contract

- Contractor Response phase begins when the contractor received the system-generated email “210 Day Option Letter to Contractor”.
- The initial contract submission (due 165 days prior to contract end date). Total of 45 days to respond.
- Contractors that wish to be considered for the exercise of option must comply with the following:
 - 210-day letter requirements
 - Active digital certificate
 - Meet I-FSS-639, Contract Sales Criteria
 - Active Authorized Negotiators
 - All Mandatory Mass Mods Accepted (includes A509, TDR)
 - SAM registration is current and accurate
 - Complying with all Contract Terms and Conditions

Reminders

- Your Contracting Officer is your first line of communication for GSA
- Keep administrative information up-to-date (authorized negotiators, phone numbers, email addresses, etc.)
- TAA applies to all contracts within 51V (products and/or services)
- I-FSS-600, Contract Price List are required to be kept up-to-date (all modification including mass modifications)
- Keep active digital certificates
- All contract changes require modifications

QUESTIONS?