



Meeting Minutes

Cloud Computing Acquisition Forum (CCAF)*

***These meeting minutes are Cloud ConFIG excerpts taken from the monthly CCAF**

Meeting Logistics

Date: Wednesday February 17, 2016

Time: 11:00AM – 12:00PM

Agenda

- **GSA Cloud ConFIG Acquisition Vehicle:**
 - Status of contract
 - Discussion of scope and estimated value of the IDIQ
 - Discussion around difficulties of compartmentalizing IaaS, PaaS, SaaS
 - Discussion of plans to create a working group
 - Cloud ConFIG vendor input

Actions/Outcomes

#	Action Description	Action Owner	Target Completion Date	Status
1	Distribute links to Cloud ConFIG webpage and Interact site once they are active	Brian Kim	3/23/2016	In Progress

Discussion Highlights

- The name Cloud Contract Fostering Innovation in Government (Cloud ConFIG) was approved by GSA Assistant Commissioner Mary Davie.
- The Cloud Services lot will include IaaS, PaaS, SaaS and any future “as a Service” that meets the five NIST cloud characteristics.
- The Cloud ConFIG team will seek input from the vendor community through posting questions to Interact; link to be provided when site is established.
- The Cloud ConFIG team is developing a Draft RFP that is scheduled to be posted in FY16.



Meeting Notes

Introductions

Actions/Outcomes Review

GSA Cloud ConFIG Acquisition Vehicle:

- Status of Contract:
 - The name Cloud Contract Fostering Innovation in Government (Cloud ConFIG) was approved by Mary Davies, Assistant Commissioner for GSA, and will be used in all documentation moving forward.
 - Part 1 of the Business Case was posted to OMB MAX for 15 days ending on February 4th. There were no comments received and the team is now working on Parts 2 and 3 of the Business Case, which will be posted for public comment after they have gone through the GSA approval process.
 - Parties interested in learning more about the Cloud ConFIG should read the Executive Summary of OMB MAX Business Case Part 1 for a good synopsis of the concepts that are driving the contract.
 - The Executive Business Case (EBC), formerly known throughout GSA as a SAPI, has been reviewed by Mary Davie and will now move on to the GSA Chief Financial Officer for review and approval.
 - The Cloud ConFIG website and Interact page will be posted soon. The link to each site will be distributed to the CCAF membership once approved.
 - The Cloud ConFIG team is currently developing the Draft RFP with the goal of releasing it by the end of FY16. Throughout the RFP development process, the Cloud ConFIG team will seek input from the vendor community through social media, the website, and the CCAF. The team will regularly post questions about specific topics in order to complete Section C of the RFP by May of this year, at which point there is a planned two month period for the GSA approval chain before it is posted to FBO. During the approval process, the RFP will continue to go through additional iterations and may require further vendor recommendations.
- Discussion of scope and estimated value of the IDIQ:
 - The plan is for Cloud ConFIG to be an IDIQ. There is no plan to go through the additional approval processes required to become a GWAC.
 - The contract will be comprised of three lots: Cloud Services, Professional Services, and Cloud Enabling Technologies. The Cloud Enabling Technologies Lot will offer the ability for the government to obtain the technology necessary to deploy and manage a data center. It will not matter whether the data center is owned by the government or by a contractor. The technology could include a portfolio management system, billing system, hypervisors, or any other technology necessary to operate a data center.
 - The Cloud ConFIG will allow for a technology refresh and open season in order to bring in new technology or contractors in the future. No definitive plan or timeline for the technology refresh and open season has been decided upon at this point; developing such will likely depend on the availability of resources during the life of the contract.
 - To validate the contract's scope, the Cloud ConFIG team has talked to the EIS and NS2020 teams and understands that there will be minor overlaps in offerings; however, multiple requirements covered by Cloud ConFIG are not met by these or any other single offering. The need for a cloud-



specific contract, as well as the scope differences between the Cloud ConFIG and existing contracts, is clearly laid out in both the ConFIG EBC and Part 1 of the OMB MAX Business Case. GSA's goal under Category Management is to provide the appropriate vehicles for Agencies to achieve their goals.

- The comprehensive scope of the three lots and availability of all contract types has the potential to create a large contract vehicle. The Cloud ConFIG will operate similar a GWAC, specifically in the labor categories of the Professional Services lot where the labor categories have been modified to be cloud-specific. The CET lot also has the potential to be big.
- Discussion around difficulties of compartmentalizing IaaS, PaaS, and SaaS:
 - Vendors voiced the importance of considering the evolution of technology in the cloud market. The NIST definitions work for now, but there is no way of knowing if they will be applicable in five years. The timeframe of this contract requires that there is flexibility to evolve with technology over time.
 - GSA personnel provided the update that NIST will be providing a guidance document soon that will clarify the current definitions.
 - The Cloud ConFIG overcomes difficulties of compartmentalizing by including a scope that consolidates IaaS, PaaS, and SaaS into one comprehensive lot that is classified as "Cloud Services." The consolidated lot will provide the flexibility for vendors to "future-proof" and offer any type of cloud service and for the contract to add any "as a Service" offering in the future. The main requirement at this time will be meeting the five NIST characteristics just as it is for existing Schedule 70 contracts.
- Discussion of plans to create a working group
 - There is no plan at this point to convene a working subgroup of the CCAF. GSA will work on an integrated project team (IPT) with agency partners such as DISA, DHS, and HHS. The Cloud ConFIG team will not work with any specific group from the vendor community because the contract will be open to all types of business. The vendor community will have the opportunity to respond to specific questions that are posed to the public through Interact.
- Cloud ConFIG vendor input on the following areas:
 - The main issue that the Cloud ConFIG team is currently facing is that there are a lot of resellers for cloud services such as infrastructure and storage. There needs to be a way to limit the number of vendors because the contract can't function properly if there is an overabundance of vendors. To date, there has been no decision made regarding how to limit the vendor pool. The team is going to meet with both OASIS and Alliant personnel to get their perspectives on potential evaluation criteria. The evaluation criteria for vendor selection have not yet been determined. There could be a scoring system used to limit the vendors. The team is also working with two Contracting Officers from GSA's Small Business Office. The Cloud ConFIG will utilize Interact to request input from the vendor community about how to limit vendors on the contract in the future.