

Tough Questions & Answers

- 1. For Term Licenses, is there anything in the proposed language that would confuse the difference between term licenses and cloud- based software delivery? Is there anything in the proposed language that creates a market barrier for a software provider?**

This is a rewrite of an existing SIN to modernize the language for the Software SINs. These changes help ensure the software products and services are categorized under the proper SINs and do not share ambiguous language with the Cloud SIN. Industry and customers should find it easier to locate and understand the scope of software offerings.

- 2. Does the proposed language for Software Asset Identification Tags and Optional Reallocation Rights (ability to transfer) under Perpetual Licenses facilitate the Federal Government's ability to manage software as an asset?**

The government is required to manage and treat software as a valued asset. The optional initiatives for Software Asset Identification Tags and Optional Reallocation Rights allows the government the ability to inventory existing software assets, and makes it easier for the Federal Government to make informed decisions before conducting new software acquisitions. There should not be an additional burden to industry as participation is optional based on commercial availability.

- 3. Are there significant changes being made in rewriting the Software SINs?**

The only changes were modernization of language to remain current and accurate with software industry trends. The purpose of this Software SIN rewrite is to eliminate any overlap, conflict, or duplication within the IT70 SINs. Rewriting the language of the Software SINs will help clarify the scope of the software products and services and how they differentiate themselves from the Cloud. Modernizing the language will help simplify the scope identification between SINs for Schedule 70 customers, contractors, and potential offerors.