

# Professional Services & Human Capital Categories

**Digital Tools**

PSHC Symposium

June 2018

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# Agenda

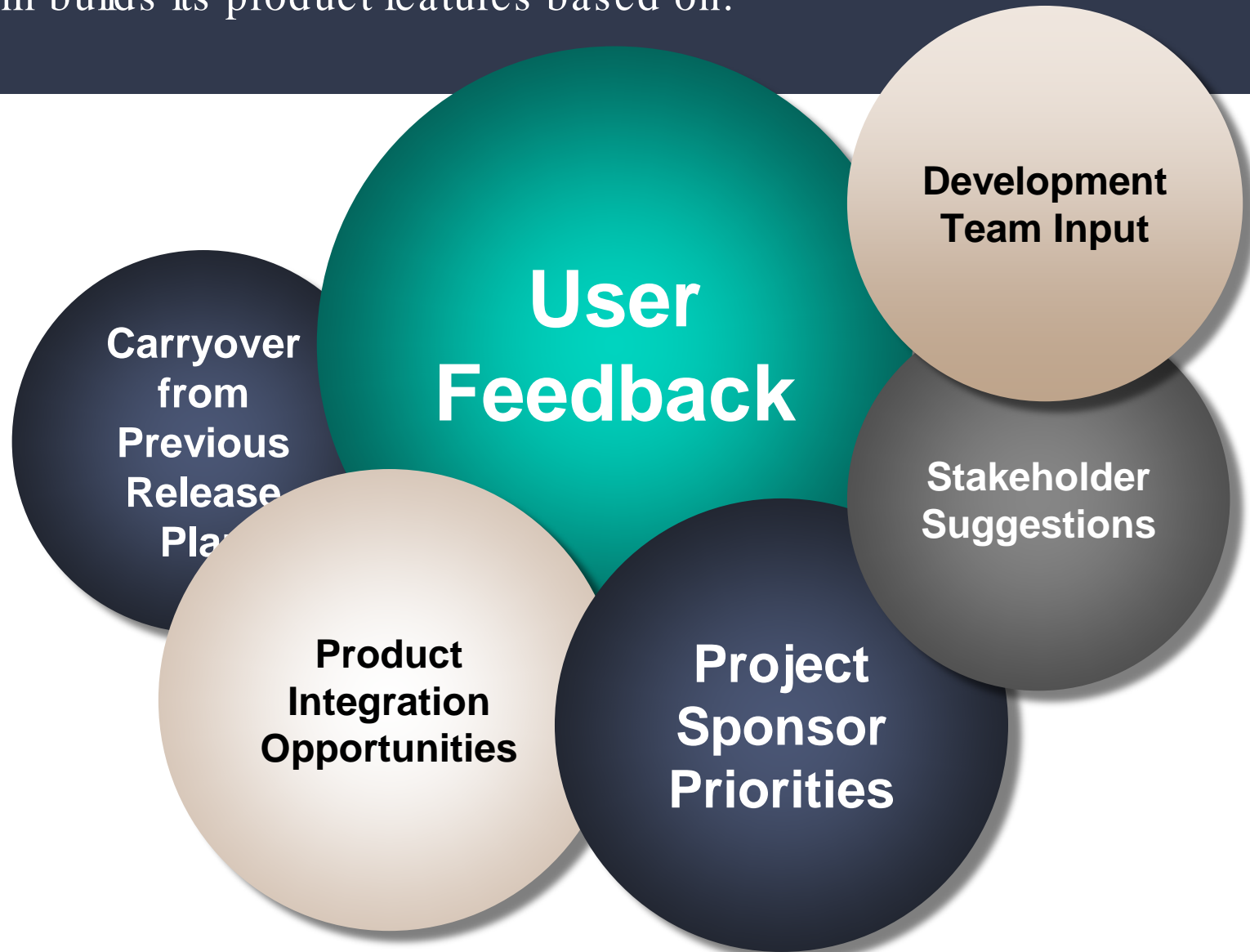
**PBA** Steps to PBA<sup>Beta</sup>

**DISCOVERY**  
Market Research Tool

**CALC**  
Contract-Awarded Labor Category

# Product Development Inputs

The team builds its product features based on:



# Steps to Performance Based Acquisition

For government acquisition professionals seeking guidance, resources, and tools to support them through all steps of the Performance Based Acquisition process, the Steps to Performance Based Acquisition (SPBA) application will allow users to easily navigate, search and interact with SPBA content. Unlike previous versions of SPBA, this new and dynamic application provides a modern design and easy to use interface, which will be easily navigated, searchable and provide the tools and training enabling users to take action within the steps.

# Current Development Focus

## Search Enhancement

- Improved filters for search results
- Additional filters to refine results by source agency and scope of requirement
- Implementing more advanced search algorithms to improve relevancy

## Updated User Interface

- Modernize and simplify overall site design to more clearly present content
- Brighter, more inviting color palette
- Increased use of icons (with icon legends) to make it easier to navigate and understand content types

## Improving Training Elements

- Animated training videos to provide overview and key features
- Links to Federal training on specific PBA topics covered in the steps
- Preliminary work to establish the SPBA as a training platform and potentially offer CLPs

# Benefits of SPBA

User-centered design and simple navigation makes it easy to quickly find relevant content

+ More coming soon!

Searchable repository of PBA specific resources: samples, templates, guides, etc. to support those conducting PBA's



Use of PBA for services acquisition results in lower average costs and higher customer satisfaction <sup>1</sup>

+ Coming Soon:

PBA training resources and support for potential non -DoD Service Acquisition Workshops

Developing and enhancing PBA knowledge base across government and providing training and resources to promote increased use of PBA's in Federal Services Acquisition

<sup>1</sup> Source: [https://obamawhitehouse.archives.gov/omb/procurement\\_guide\\_pbsc#chapter1](https://obamawhitehouse.archives.gov/omb/procurement_guide_pbsc#chapter1)

# Discovery

A market research platform for acquisition professionals that allows them to research government-wide service contracts, their data, and their awarded vendors. Through this tool, give them the means to answer their pre-award questions, without the need to issue RFIs or search across the internet.

# Current Development Focus for Discovery

## Data Automation & Contract Additions

- Relunched site (Previously taken down due to inoperability)
- Automated SAM and FPDS Data loads
- Add other BICs
- HCATS and BMO now added with more coming soon!

## Search & Additional Vendor Data

- Add additional search capabilities: NAICS, PSC, Keyword
- Provide more vendor data: capability statements, TBD
- Tie in with CALC to provide related labor categories and hourly rates related to searches

## RFI Repository

- Integrate RFI responses from pilot program with NAICS, Vendor response relationships for user review

## User Interface

- Continuously improve user interface



# Benefits of Discovery

Research vendor availability on existing Best-in-Class contracts

+ More coming Soon!

Determine whether a small business set aside is possible



See current and past contract history for awarded vendors

+ Coming Soon:

Search based on keywords for easy understanding of availability

Reduce the Need for Sources Sought Requests for Information

# CALC

Be the GovernmentWide  
Pricing Tool for Services

# Current Development Focus for CALC

## Add Additional Data

- Building Management Services
- Security Services
- Human Capital Services
- Labor category descriptions
- Security clearance
- Certifications

## Add Additional Search Capabilities

- Search by NAIC
- Search by company name
- Search by contract number

## Integration

- Display of CALC data on Discovery
- Display FPDS data for vendors in CALC

# Benefits

Look up awarded prices for Professional and IT Service labor categories

+ More coming soon!

Conduct price analysis for proposed prices instantly



Research possible labor categories for upcoming contract needs

+ Coming Soon:

See certifications related to specific labor categories

Evaluate + Estimate Prices for your contract needs

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# Questions?

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