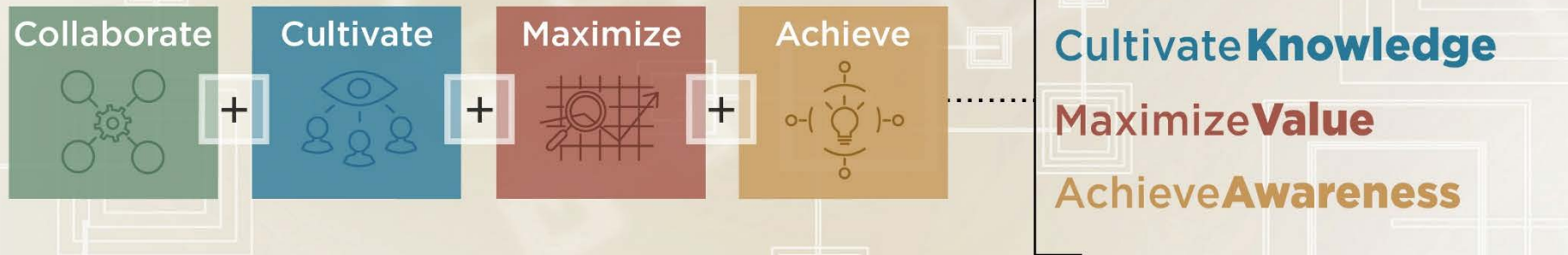


June 25-26, 2018 | Rockville, MD



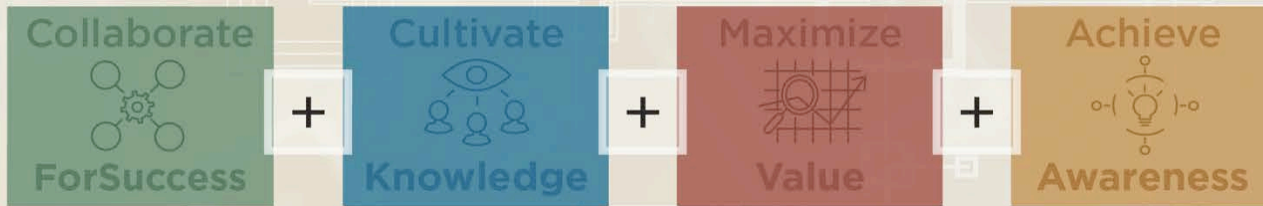
OASIS Unrestricted & OASIS Small Business Strategic Level View for the Next 5 Years

Clint McCoy

OASIS CPRM Systems Program Manager,
Federal Acquisition Service,
U.S. General Services Administration

Grace Parker

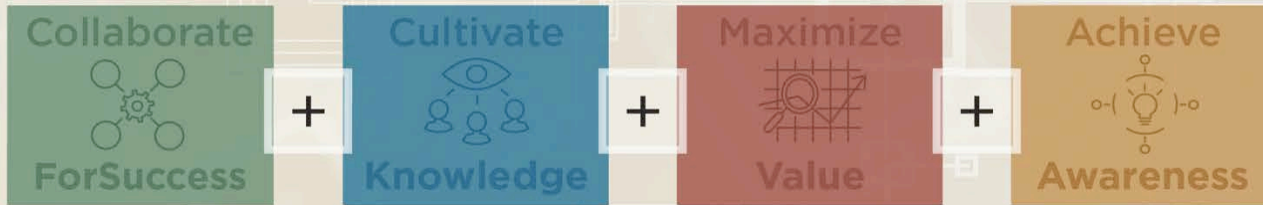
OASIS Contracting Operations Team Lead,
Federal Acquisition Service,
U.S. General Services Administration



What is going on in the Program?

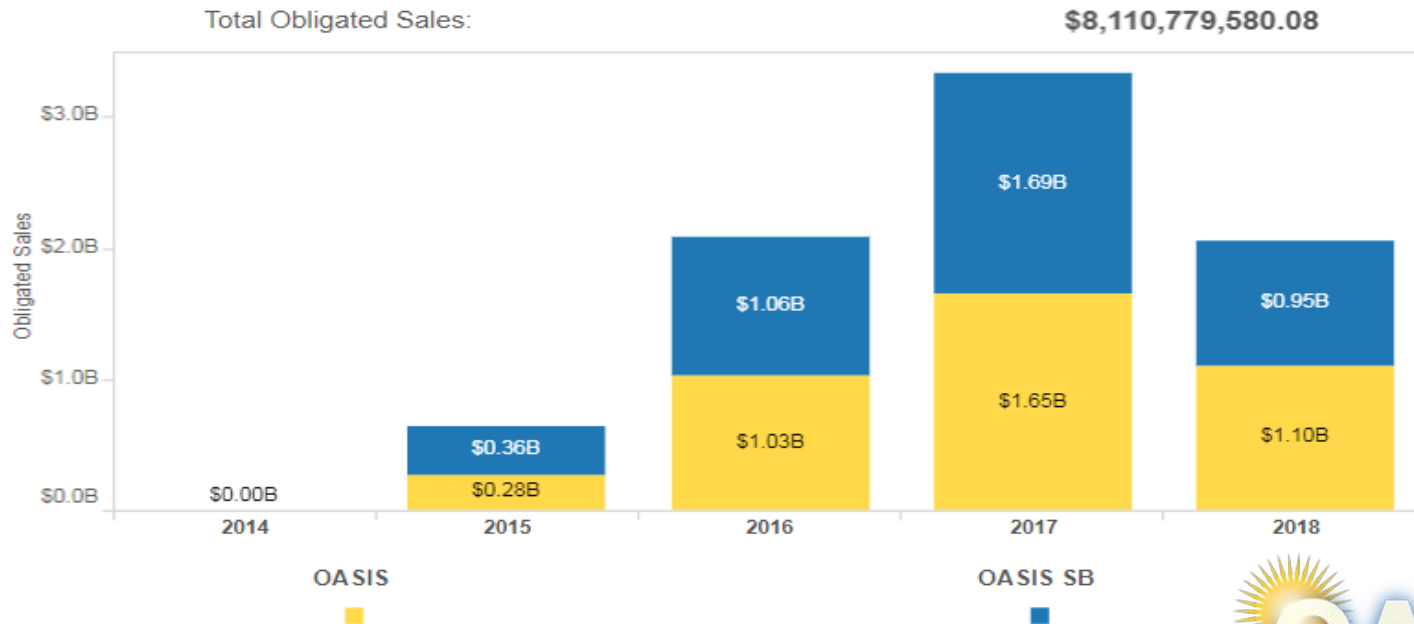
One Acquisition Solution for Integrated Services

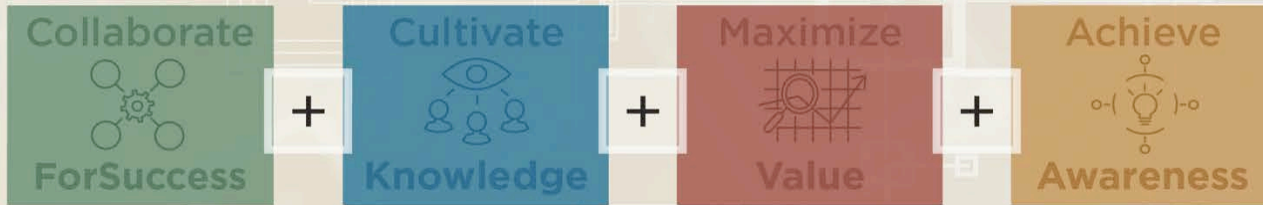
- Highly Successful Adoption With Customer Agencies
- OASIS is recognized as a Best In Class, Tier 3 Contract Vehicle
- Upcoming On-Ramps
- Training, Training, Training!



\$8.11B in obligations since 2014

Contract Families	Task Orders	Estimated Value	AVG Order Size(TEV)	Obligated Sales	%Obligations
OASIS SB	904	\$9,176,469,558.55	\$10,150,961.90	\$4,057,314,407.28	44.21%
OASIS	352	\$11,074,372,315.14	\$31,461,284.99	\$4,053,465,172.80	36.60%
Grand Total	1,256	\$20,250,841,873.69	\$16,123,281.75	\$8,110,779,580.08	40.05%





Thank you for your support and adoption of this program.

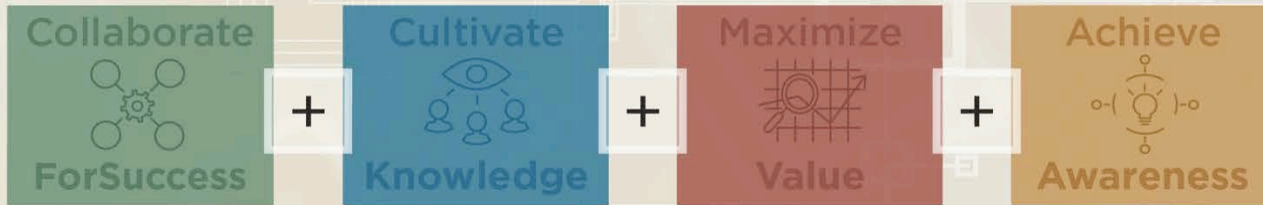
Receiving Agency	Task Orders	Estimated Value	Obligated Sales
DEPARTMENT OF THE AIR FORCE (HQ USAF)	378	\$5,690,700,481.32	\$2,852,226,961.13
ARMY (EXCEPT COE CIVIL PROGRAM FINANCE)	190	\$5,650,883,969.25	\$1,647,211,847.29
DEPARTMENT OF DEFENSE	119	\$3,237,866,693.21	\$1,615,615,533.68
DEPARTMENT OF HOMELAND SECURITY	241	\$1,816,740,601.16	\$559,897,022.05
DEPARTMENT OF THE NAVY	99	\$1,855,541,515.73	\$544,441,948.02
GENERAL SERVICES ADMINISTRATION	15	\$751,604,387.75	\$455,376,115.20
DEPARTMENT OF STATE	87	\$387,493,432.16	\$123,976,710.74
DEPARTMENT OF HEALTH AND HUMAN SERVICES	13	\$234,478,230.44	\$63,134,417.15

GSA Contract Access Fee (CAF)

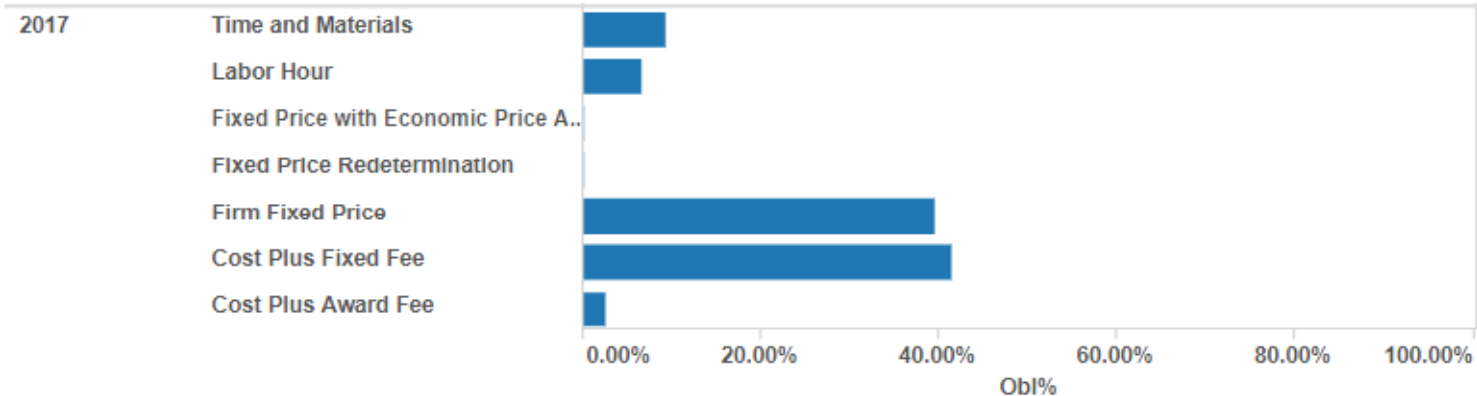
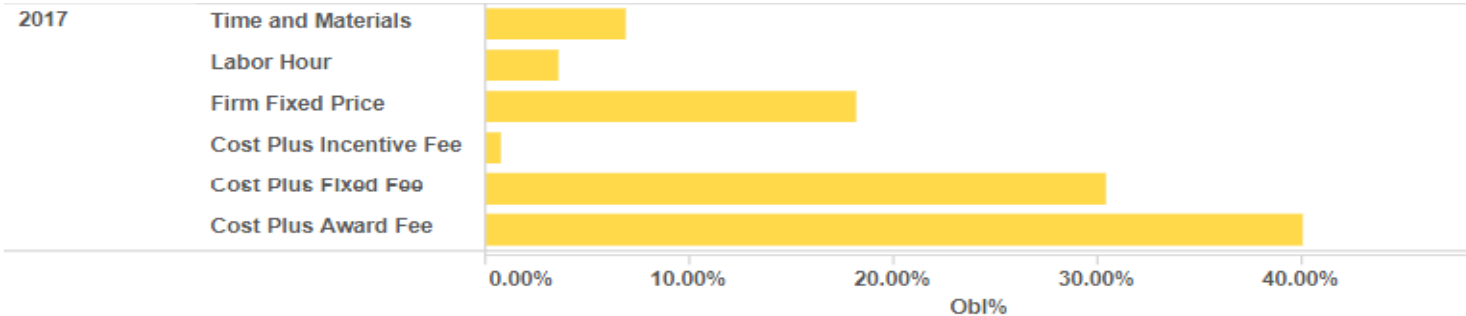
OBLIGATION DOLLARS RANGE		FEE RATE
\$ -	\$ 100,000,000	0.75%
\$ 100,000,001	\$ 250,000,000	0.50%
\$ 250,000,001	\$ 500,000,000	0.25%
\$ 500,000,001	and over	0.10%

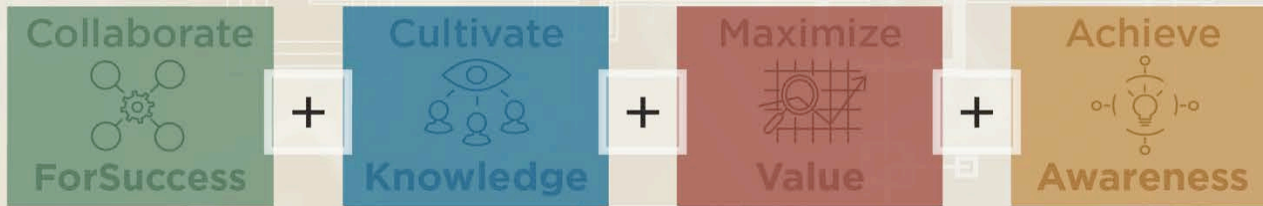
GSA Contract Access Fee

- Current List of Reduced CAF Fee Clients:
 - U.S. Air Force = 0.1%
 - U.S. Army = 0.1%
 - U.S. Navy = 0.1%
 - DoD 4th Estate = 0.1%
 - Department of Homeland Security = 0.25%
 - Health and Human Services (HHS) Centers for Medicare and Medicaid Services (CMS) = 0.5%
 - Any client of GSA Assisted Acquisition Services = 0.1%



OASIS Contract Types Used by Agencies





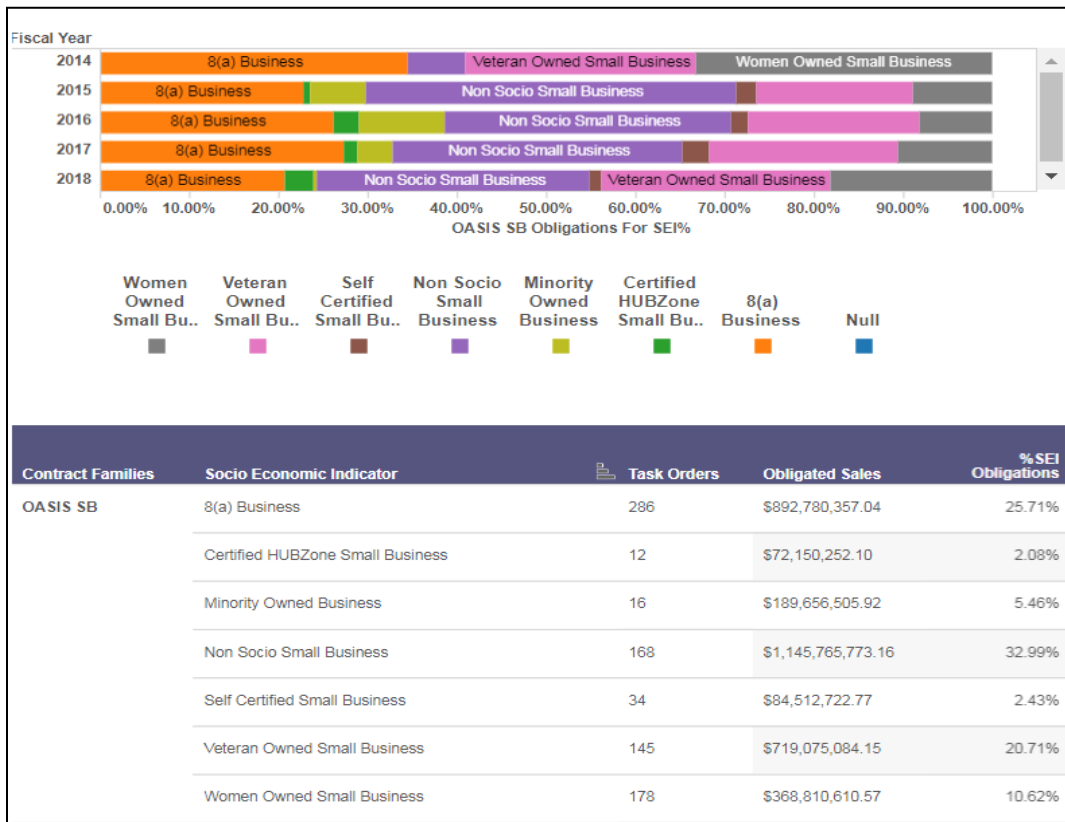
OASIS Small Business Utilization

Good News!

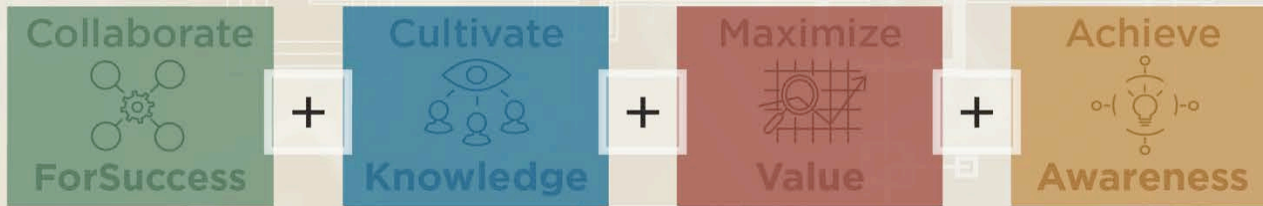
- 55% of obligations go under OASIS SB!
- OASIS helps agencies smash their Small Business Utilization goals
- VOSB utilization is at an amazing 20.71%!

Sad News

- 8(a) Direct Awards are no longer allowed under the OASIS contract vehicle

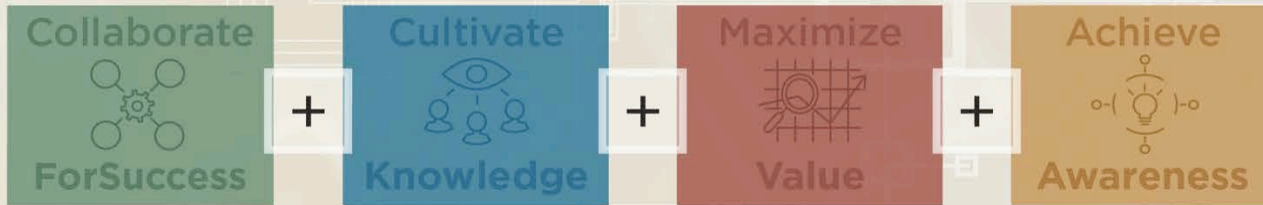


This information is pulled from the OASIS dashboard on www.gsa.gov/oasis.



GSA is working hard to provide professional services that work

- PSHC provides a wide range of services enjoyed by Federal Agencies:
 - The OASIS Program
 - The Professional Services Schedule (PSS)
 - HCaTS
 - SmartPay®
 - Identity Protection Services as both a BPA and a SIN
- All of the services offered by the PSHC are at least Tier 2 on the OMB Spend Under Management (SUM) continuum
- Four of our vehicles are the highest Tier 3, which are recognized by OMB as Best In Class Vehicles.
 - OASIS
 - HCaTS
 - Identity Protection Services as a BPA
 - SmartPay®



Spend Under Management (SUM) Tiers

TIER DEFINITION	
Tier	Defining Attributes
Unmanaged	No / limited formal Category Management strategies
Tier 1	Agency-wide Strategies <ul style="list-style-type: none"> • Agency-level category leaders • Category analyses complete • Agency-level metrics
Tier 2	Cross-Agency Collaboration <ul style="list-style-type: none"> • Sharing data across agencies • Emerging use of Government-wide solutions • Cross-agency metrics
Tier 3	Adherence to Government-wide Strategies <ul style="list-style-type: none"> • Government-wide category managers • Consistent use of Government-wide strategies, solutions and tools

Open Market or New Contracts

NETCENTS 2

GSA Schedule Contract

OASISSM
One Acquisition Solution for Integrated Services

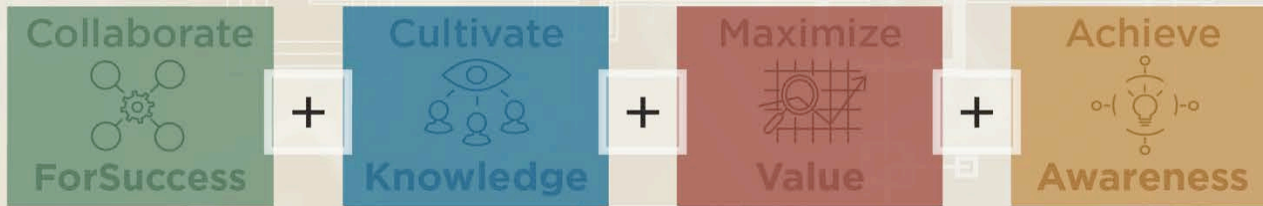
GSA SmartPay[®]
Supporting your mission



Human Capital and Training Solutions
HCaTS

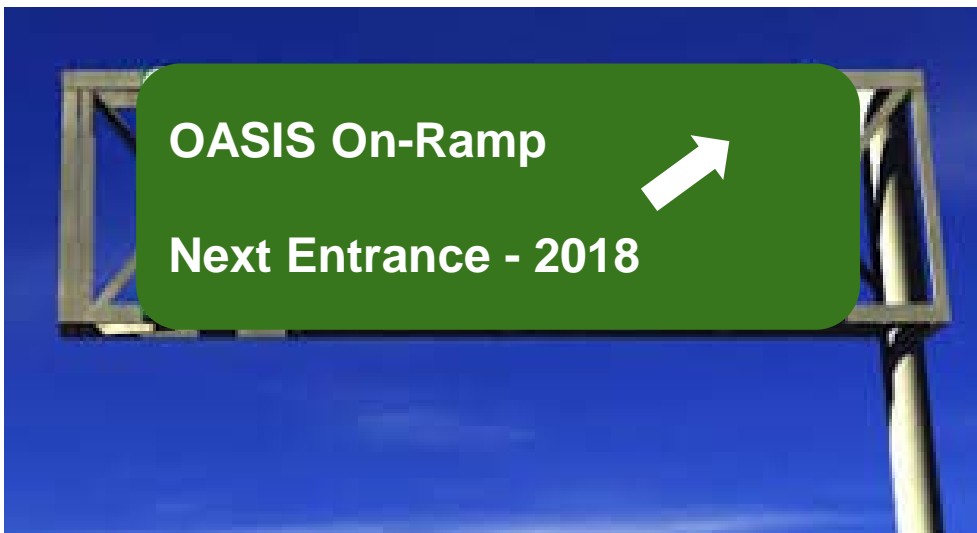


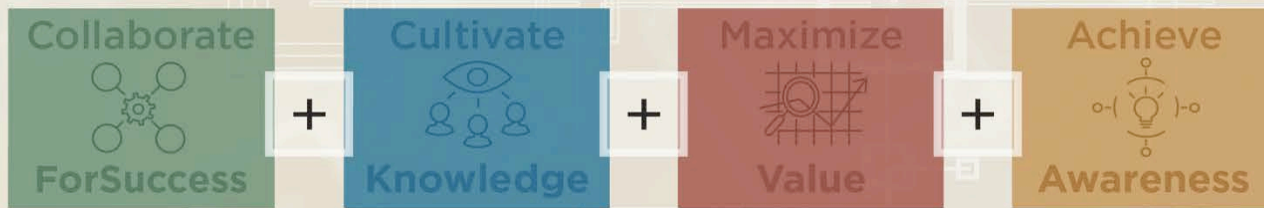
Identity Protection Services
BPA



OASIS and OASIS SB On-Ramping

- Status of the OASIS On-Ramps
 - Awarded and notice to proceed given on 23 April 2018
 - Planned launch of Pool 2 Unrestricted
- Overarching strategy for Option Period On-Ramps
 - When will they start
 - Conducting market research



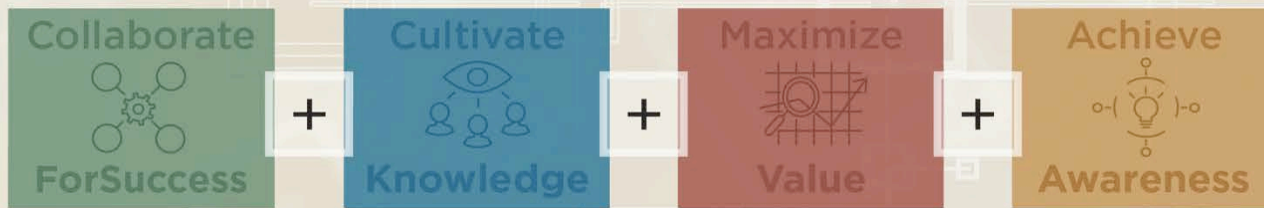


Vertical On-Ramp – How it works

Vertical – When SBs no longer certify as Small

- Opportunity to be placed in corresponding pool on OASIS Unrestricted
 - Demonstrate successful performance on OASIS SB
 - Submit proposal that is materially identical
 - Receive a score for the Pool applied for
 - Must be equal to or higher than lowest scoring Contractor within the existing Pool
 - Minimum scores are posted on www.gsa.gov/oasis
- Same evaluation factors/sub factors as original OASIS award



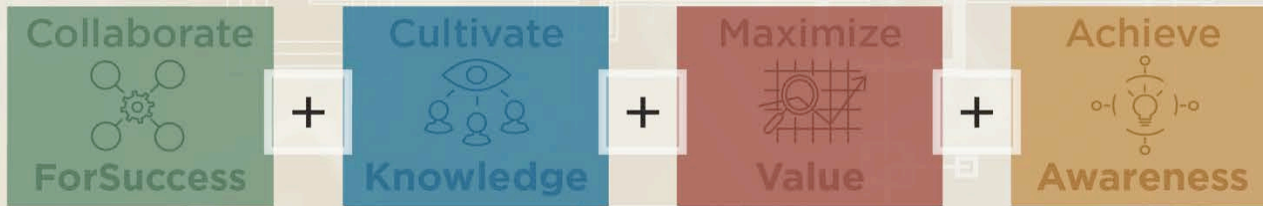


Lateral On-Ramp – How it works

- Lateral – Occurs in the OASIS SB Pools
 - OASIS SB MUST recertify their business size standard in their existing pool at the Option Period
 - Change in size standard? Try a new qualification:
 - Submit for a SB Pool with a higher size standard
 - Opt for another pool that is a better size fit
 - Demonstrate successful performance on OASIS SB
 - Submit proposal that is materially identical
 - Receive a score for the Pool applied for
- Same evaluation factors/sub-factors as original OASIS SB awards

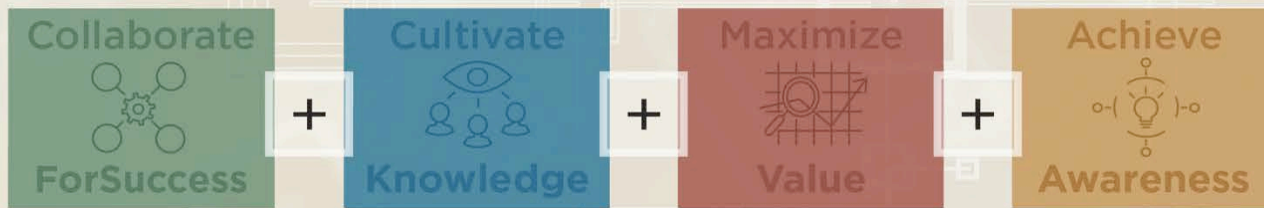


Refer to the OASIS solicitation on www.gsa.gov/oasis (Page 61, Section H.15)



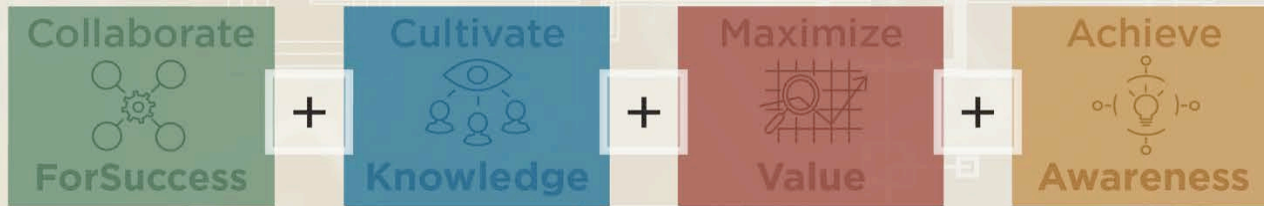
Plan of Action/Milestones

MILESTONE	ANTICIPATED DATES
Issuance of OASIS SB Open Season Solicitation in FBO.gov	Q4, FY 2018
OASIS SB Solicitation Closing Date	Q4, FY 2018 / Q1, FY 2019
Issuance of OASIS Unrestricted Open Season Solicitation in FBO.gov	Q1, FY 2019
OASIS Unrestricted Solicitation Closing Date	Q2, FY 2019
OASIS SB On-Ramped Contractor Performance Commences	Q3, FY 2019
OASIS Unrestricted On-Ramped Contractor Performance Commences	Q4, FY 2019



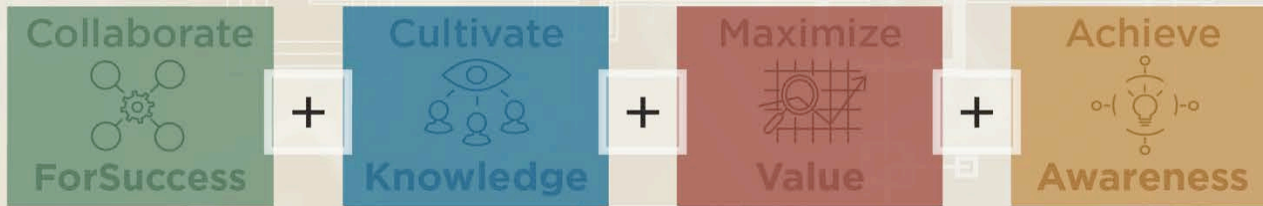
Evaluation Criteria/Source Selection Methodology

- Criteria will be identical to the original procurement
 - Relevant Experience (40%)
 - Past Performance (40%)
 - Systems and Certifications (20%)
- Prime experience ONLY
- Source Selection Methodology will be identical to the original procurement
 - Highest Technically Rated with Fair and Reasonable Pricing



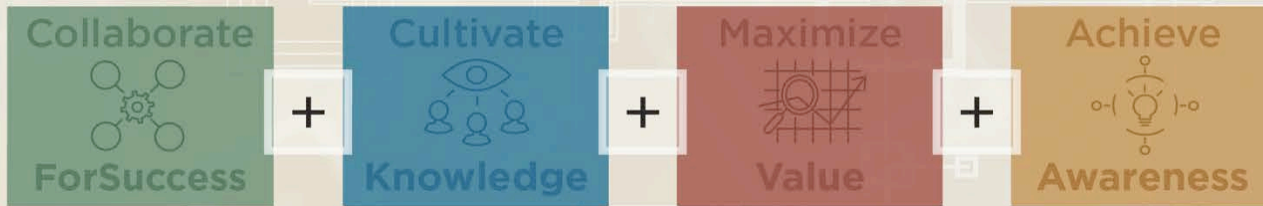
OASIS Evaluation Approach

- Highest Technically Rated approach is based on points for various elements such as Past Performance, Relevant Experience, Business Systems, and Certifications
- Offerors are provided a template for scoring themselves
- The Offerors self-score is used to create the initial ranking of offers from high to low and create a list of apparent successful Offerors
- The list of apparent successful Offerors is then evaluated to validate and/or adjust the Offerors self-score

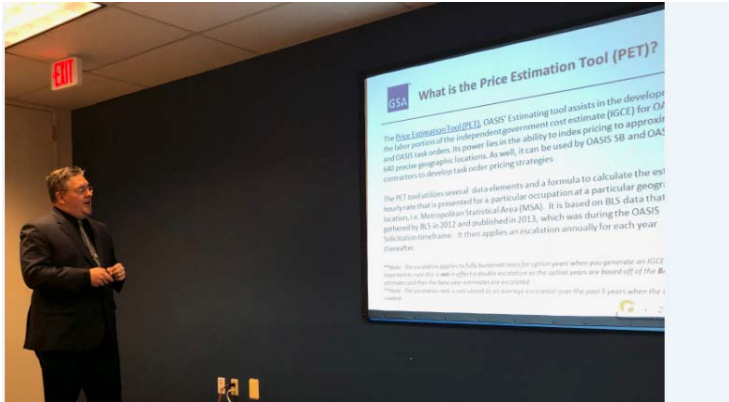


OASIS On-Ramp Q&A

Question	Answer
<p>What happens if you open the pool to 10 contractors, but two tie for 10th Place?</p>	<p>Then everyone who met the minimum score of the 10th place evaluated offer would receive an award. In this example the 9 who had the highest and the two who tied would be the awardees.</p>
<p>What determines the lowest score for entry?</p>	<p>As the On-Ramp contemplates adding a specific number of contractors to constitute the pool, the competition is between the contractors competing to join.</p>
<p>Why does a vertical On-Ramp use the lowest score of the originally awarded pool</p>	<p>A vertical On-Ramp does not open up for a specific number of anticipated awardees and instead relies on the lowest score of the current awardees to be the minimum bar for entry.</p>
<p>Why doesn't the open On-Ramp in H.15.3 use the lowest score of the current awardees like the vertical On-Ramp?</p>	<p>An open season On-Ramp is opened up to reconstitute the pools to a balanced level. If the minimum point threshold were too high for new contractors or if it were too low, then we would have a risk of getting not enough contractors into the pools or risk saturation.</p>
<p>Will the GSA OASIS program increase the size of the pools to allow access to more contractors?</p>	<p>Pool size and participation is closely monitored by the OASIS Program office and the decision can always be made to adjust the pools in response to government need.</p>

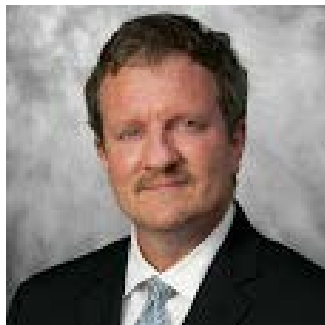


Meet the OASIS PMO Training Team



Clint McCoy

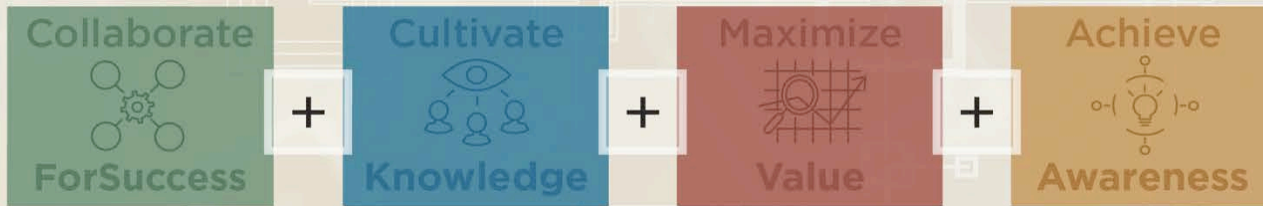
- Warranted Senior Contracting Officer
- Expert in both MAS and OASIS
- OASIS Program Manager
- Always has time to talk Star Wars



Brad deMers

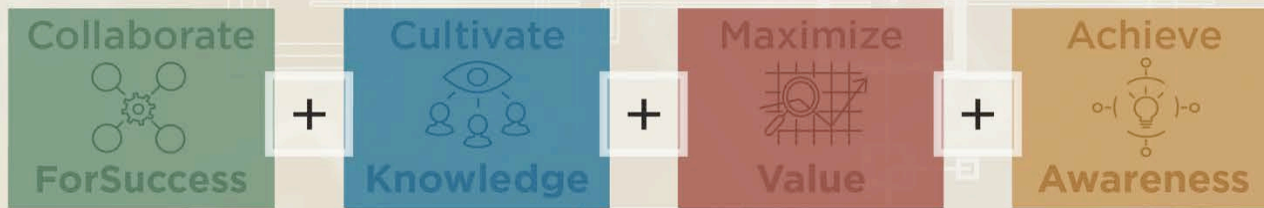
- Warranted Senior Contracting Officer
- Expert in both MAS and OASIS
- OASIS Program Manager
- Brad knows more about obscure case law and FAR interpretation than anyone else would want to, and he will tell you if you are not careful





Training, Training, Training

- The OASIS PMO works closely with National Account Managers to help us identify gaps in the Delegation of Procurement Authority and acquisition training we offer to your agency.
- The OASIS PMO is aware of vacancies due to attrition or PCS changes which necessitates additional training needs which we are more than happy to provide.
- The OASIS program has trained many contracting staff groups via our regularly scheduled webinar trainings found at [This link](#).



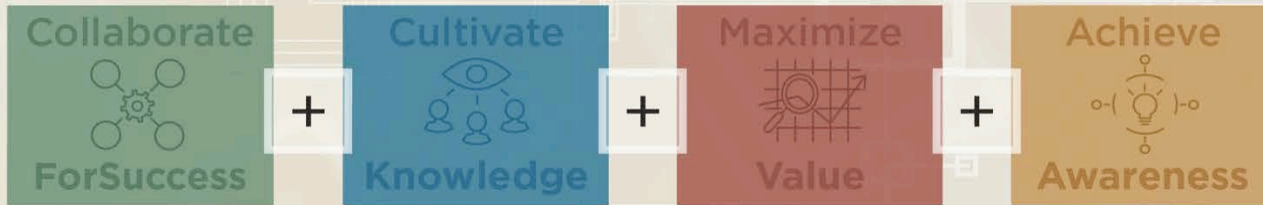
What Training is offered?

Current Offering

- **OASIS Overview** - 1 hour for 1 CLP - This is an executive level course designed to aid senior procurement executives and program managers in use of OASIS.
- **OASIS DPA** - 2 Hours for 2 CLPs - required Delegation of Procurement Authority Training. Once they have their DPA training they will be able to request and receive a DPA upon completion provided they have a Warrant.
- **Market Research and IGCE Development** - 1.5 hours for 1.5 CLPs - Market Research, Price and Cost Analysis and IGCE development through the GSA Price Estimation Tool (PET) and the CALC tool.

Future Offerings

- **Online DAU OASIS Course** - 2 hour for 2 CLPs - This is a web based version of our DPA training that will be available on DAU.
- **Streamlined Evaluation Criteria** – 1 hour for 1 CLP – This 1102 focused training will use a Case Study approach to discuss successful evaluation criteria suitable for FAR 16.505 and train 1102s how to move away from 15.3 evaluations when appropriate
- **Market Research and Discovery** – 1 Hour for 1 CLP – This 1102 and Program Manager focused training will discuss use of the Discovery Tool and other Market Research techniques



Questions?