



U.S. General Services Administration

Heartland Acquisition Center

MAS Updates

presented by

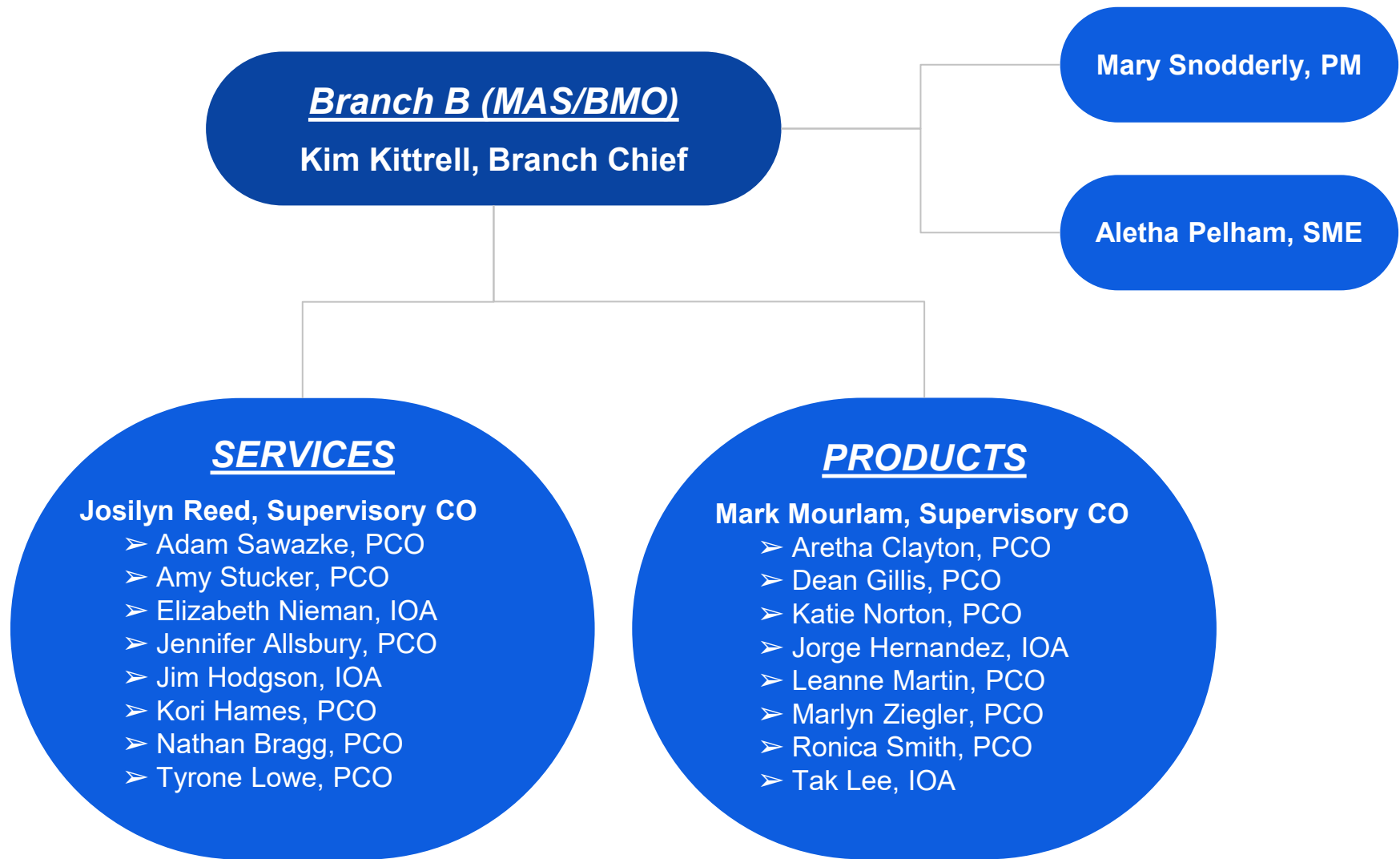
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Agenda

MAS Updates

- Branch Reorganization
- MAS Workload
- BMO Update
- MAS Happenings
 - 4PL SIN
 - Fedmall
 - DocuSign
 - MAS Consolidation
- Reminders
 - Streamline Offer
 - Contract Administration

Branch Reorganization



MAS Workload

- FY21 (ending Feb 2021)
 - Contracts: 847
 - Renewals: 134
 - Offers: 50 (91 pending)
 - Mods: 672 (108 pending)

- FY20
 - Contracts: 915
 - Renewals: 121
 - Offers: 246
 - Mods: 2,472

BMO Update

Since inception, total task order awards is \$527.1M (base + options)

- FY20, \$189M (doubled the awards totals from FY19)
- FY19, \$82M
- Phase 1 (SB & Unrestricted), Option exercised March 31, 2021
- There was more DoD usage in FY2020
 - Navy and DLA awarded their first task orders
 - Air Force and Army continue to award task orders
- The largest task order to date was awarded in February 2020
 - FBI Academy in Quantico, VA for Operations and Maintenance
 - \$40.9M task order award value (base plus options)
- BMO Overview and Delegation of Procurement Authority training continues to be successful.

MAS Happening

New SIN

- Fourth-Party Logistics (4PL) Supplies and Services
 - Established under Refresh 4, August 13, 2020
 - Full solution model that includes, at a minimum, providing the product, logistical support, transportation, inventory management, and all other services necessary to support 4PL operations.
 - Vendor-Owned/Vendor-Managed Inventory Services (VMI) and Vendor-Owned/Vendor-Consigned Inventory Services (VCI).
 - 4PL models, which include but are not limited to Brick and Mortar Retail Storefronts; Tool Rooms and Issue Points; Virtual ServMarts; Satellite Locations; In-Store Referral Ordering; Direct Delivery; and Online Catalogs.

MAS Happening

FedMall

- FedMall replaced EMALL in June 2017
- FedMall is a parallel ecommerce platform to GSA Advantage!
- Contractors participating in FedMall can sell awarded commercially available off-the-shelf (COTS) items and other products.
 - AbilityOne items, if the contractor is an authorized AbilityOne distributor.
 - Does not include services.
- Does GSAR clause 552.238-80, Industrial Funding Fee and Sales Reporting apply to Schedule products sold via FedMall?
 - YES - Contractors are **required** to report sales and remit IFF for Schedule products sold via FedMall
 - FedMall sales of Schedule products are treated no differently than sales earned via GSA Advantage! or from orders directly placed by an ordering activity

MAS Happening

DocuSign

- DocuSign is migrating to Self-Service Portal
 - Web-based tool that enables the electronic signature of documents.
 - Starting Nov. 30, 2020, contractors began using DocuSign in eOffer and eMod. and replaces digital certificates on March 8, 2021
 - There is no cost, you do not need to purchase anything to use DocuSign in eOffer/eMod.
 - There is no special software needed, it is embedded in eOffer/eMod, so as long as you can login, you can use DocuSign.
 - For technical support with eOffer and eMod, contact the eOffer/eMod Help Desk at 1-866 472-9114 or eoffer@gsa.gov.

MAS Happening

MAS Consolidation

- Phase 1: New Schedule posted October 1, 2019
- Phase 2: Mass Mod issued January 2020
 - 790 accepted mass mod A812, MAS (Legacy 03FAC & 51V)
- Phase 3: Combining contracts that are currently under multiple contracts. So if a company holds three schedule contracts those will be combined to one schedule contract.
- Mass Mods:
 - January 2020 Mass Mod A812 (MAS): 790
 - June 10, 2020, Mass Mod A821 (Refresh 2/3): 626
 - August 17, 2020, Mass Mod A824 (Refresh 4): 748
 - November 11, 2020, Mass Mod A826 (Refresh 5): 640

Reminders

Streamline Offer (New 20-year contract)

- A current FSS contractor can submit an offer for a new contract under this Schedule at any time during the existing contract period of performance
 - Submit a new offer for the same Special Item Numbers (SINs)
 - Sales under the existing contract have averaged a minimum of \$25,000 per year for the previous five years of reported sales.
 - Satisfactory past performance under existing contract
 - New contract will result in the cancellation of the existing contract upon award with the exception of:
 - Contractor has one or more active Blanket Purchase Agreements (BPAs) or orders under its existing contract
 - Has submitted quotes and is awaiting an award decision

Reminders

Contract Administration

- Keep administrative information up-to-date (authorized negotiators, phone numbers, email addresses, etc.)
- Modifications and Mass Mod Guidance <https://www.gsa.gov/buying-selling/purchasing-programs/gsa-schedules/selling-through-schedules/schedule-contractors/contract-requirements-and-modification-guidance/modifications-and-mass-modification-guidance>
- The Vendor Support Center provides a lot of helpful information for GSA vendors at <https://vsc.gsa.gov/>
- Resources for Industry Partners
- https://docs.google.com/presentation/d/1K74pvPj57wBQUUGHBmjugQiKcFsHlgbSScJ4vIWFJSv0/edit#slide=id.g8d0a237301_0_7
- Primary Points of Contact for your GSA Schedule Contract
 - Contract Specialist, PCO <https://www.gsaelibrary.gsa.gov>
 - Administrative Contracting Officer (ACO) and/or Industrial Operations Analyst (IOA) https://vsc.gsa.gov/tools/aco_ioa.cfm

